



Purchasing Division

Change Order 1

Date: February 14, 2023
 Contractor: Gall's LLC
 From: City of Grand Junction
 Project: 2nd Year Contract Renewal for Fire Uniforms and Clothing #5192-23-KH

It is agreed to modify the Contract for the Project as follows:

This change order is to adjust the prices on the extension. The 5% increase was applied to the original contract prices and not the adjusted prices from the 1st renewal.

Contract pricing is as follows:

GQ Item#	Mfr Model #	MFG Name	Description	New Price	Current Price
HW717 NAV (HW717F)	CP90 NAV	Sanmar	Watch Cap	\$ 9.82	\$ 9.35
HW724 NAV + EY06772	6477 19	Flexfit	Baseball Cap	\$ 15.56	\$ 14.82
HW720 DKNV+ EY06772	6777 19-4023	Flexfit	Baseball Cap - mesh	\$ 14.74	\$ 14.04
TS589 FNAV 5M - 2X (TS552G)	40050	5.11	Tee Shirt-Short Sleeve w/Rank	\$ 23.60	\$ 22.48
TS589 FNAV 3X (TS552G)	40050	5.11	Tee Shirt-Short Sleeve w/Rank size 3X	\$ 23.60	\$ 22.48
TS736F NAV 5M - 2X	40052	5.11	Tee Shirt-Long Sleeve w/Rank	\$ 25.64	\$ 24.42
TS736F NAV 3X	40052	5.11	Tee Shirt-Long Sleeve w/Rank	\$ 25.64	\$ 24.42
ST132 FNAV 5M - 2X	72363	5.11	Job Shirt w/patch, 1st initial of first name, last r	\$ 68.76	\$ 65.49
ST132 FNAV 3X	72363	5.11	Job Shirt w/patch, 1st initial of first name, last r	\$ 68.76	\$ 65.49
TJ320 NAV	425NX60	Workrite	Uniform Shorts	\$ 142.51	\$ 135.72
Z5781 NAV	730NX45	Workrite	Uniform Shirt-Short Sleeve	\$ 116.93	\$ 111.36
ZA2330 NAV	735NX45	Workrite	Uniform Shirt-Long Sleeve	\$ 145.86	\$ 138.91
Z5796 NAV	402NX75	Workrite	Pants-Station	\$ 136.42	\$ 129.92
LH260 PL SIL 28 - 44	6605	Boston Leather	Boston Belt	\$ 17.64	\$ 16.80
LH260 PL SIL 46 - 54	6605	Boston Leather	Boston Belt	\$ 17.64	\$ 16.80
ST289 NAV 5M - XL (ST289F)	12300	Sanmar	Sweat Pants w/Pockets	\$ 20.79	\$ 19.80
ST289 NAV 2X (ST289F)	12300	Sanmar	Sweat Pants w/Pockets	\$ 20.79	\$ 19.80
TT370 DKNV MD - 2X (TT370R)	43061	5.11	PT Shorts	\$ 31.47	\$ 29.97
JC632 dknv	9845	Blauer	Winter Coat - First initial of first name and last i	\$ 328.67	\$ 313.02
JC632 dknv 2X+	9845	Blauer	Winter Coat - First initial of first name and last i	\$ 328.67	\$ 313.02
ST104	G12000	Gildan	Sweat Shirt	\$ 15.02	\$ 14.30
HW1503	C920	Port Authority	Wide Brim Hat	\$ 22.52	\$ 21.45
JC421 NAV	F5429	Propper	Vest	\$ 48.51	\$ 46.20
				\$ -	
UA521 BLK	45045 BLK	Uniform Cravats	Tie 45045	\$ 5.08	\$ 4.84
HW1321 NAV	R13	Keystone	Dress Hat R13	\$ 66.89	\$ 63.70
BC606 FC	A9674	Blackinton	Collar Insignia A9674	\$ 4.62	\$ 4.40
B20122 GP	B262 + A4249	Blackinton	Hat Insignia B262+A4249	\$ 54.29	\$ 51.70
HW1320	R13W	Keystone	Dress Hat R13W	\$ 71.40	\$ 68.00
ZA2450 2 RHDD	A2875 RH	Blackinton	Collar Insignia A2875	\$ 11.27	\$ 10.73
CB859 RH	A2866 RH	Blackinton	Hat Insignia A2866	\$ 14.15	\$ 13.48
ZA2049 2940 RH	A2940	Blackinton	Collar Insignia A2940	\$ 11.27	\$ 10.73
CX582 RH	A6864	Blackinton	Hat Insignia A6864	\$ 25.41	\$ 24.20
ZA2682 2886 RH	A2886	Blackinton	Collar Insignia A2886	\$ 11.27	\$ 10.73
CB397 RH	A2327 RH	Blackinton	Hat Insignia A2327	\$ 20.21	\$ 19.25

This modification constitutes compensation in full for all costs and mark-ups directly and/or indirectly attributable to the changes ordered herein, for all delays, impacts and disruptions related thereto and for performance of the changes within the Contract Time.

Owner: **City of Grand Junction**

Approved by: DocuSigned by:
Duane Hoff Jr.
3F708C7B5007448C...

Duane Hoff Jr., Contractor Administrator

Contractor: **Gall's LLC**

Approved by: DocuSigned by:
Dustin McDulin
F30221F00177410C...

Dustin McDulin
CFO



CONTRACT RENEWAL

#5192-23-KH

Date: January 24, 2023

Supplier: Gall's LLC

Project: 2nd Year Contract Renewal for Fire Uniforms and Clothing

Congratulations, you have been awarded the 2nd year renewal option for contract #5192-23-KH Fire Uniforms and Clothing dated January 24, 2023.

The Contractor shall provide to City of Grand Junction the work set forth in the Contract Documents dated January 5, 2021 for Solicitation No. RFP-4851-21-DH for Fire Uniforms and Clothing, as per the original contract documents. This renewal shall cover from January 1, 2023 to December 31, 2023.

The prices on this extension take into consideration a 5% increase as noted below.

Contract pricing is as follows:

GQ Item#	Mft Model #	MFG Name	Description	New Price	Current Price
HW717 NAV (HW717F)	CP90 NAV		Watch Cap	\$ 8.93	\$ 8.50
HW724 NAV + EY06772	6477 19		Baseball Cap	\$ 14.96	\$ 14.25
HW720 DKNV+ EY06772	6777 19-4023		Baseball Cap - mesh	\$ 14.18	\$ 13.50
T5589 FNAV SM - 2X (T5552G)	40050		Tee Shirt-Short Sleeve w/Rank	\$ 21.26	\$ 20.25
T5589 FNAV 3X (T5552G)	40050		Tee Shirt-Short Sleeve w/Rank size 3X	\$ 21.26	\$ 20.25
T5736F NAV SM - 2X	40052		Tee Shirt-Long Sleeve w/Rank	\$ 23.10	\$ 22.00
T5736F NAV 3X	40052		Tee Shirt-Long Sleeve w/Rank	\$ 23.10	\$ 22.00
ST132 FNAV SM - 2X	72363		Job Shirt w/patch, 1st initial of first name, last n	\$ 61.95	\$ 59.00
ST132 FNAV 3X	72363		Job Shirt w/patch, 1st initial of first name, last n	\$ 61.95	\$ 59.00
TJ320 NAV	425NX60		Uniform Shorts	\$ 122.85	\$ 117.00
Z5781 NAV	730NX45		Uniform Shirt-Short Sleeve	\$ 100.80	\$ 96.00
ZA2330 NAV	735NX45		Uniform Shirt-Long Sleeve	\$ 125.74	\$ 119.75
Z5796 NAV	402NX75		Pants-Station	\$ 117.60	\$ 112.00
LH260 PL SIL 28 - 44	6605		Boston Belt	\$ 15.75	\$ 15.00
LH260 PL SIL 46 - 54	6605		Boston Belt	\$ 15.75	\$ 15.00
ST289 NAV SM - XL (ST289F)	12300		Sweat Pants w/Pockets	\$ 18.90	\$ 18.00
ST289 NAV 2X (ST289F)	12300		Sweat Pants w/Pockets	\$ 18.90	\$ 18.00
TT370 DKNV MD - 2X (TT370R)	43061		PT Shorts	\$ 28.35	\$ 27.00
JC632 dknv	9845		Winter Coat - First initial of first name and last n	\$ 296.10	\$ 282.00
JC632 dknv 2X+	9845		Winter Coat - First initial of first name and last n	\$ 296.10	\$ 282.00
ST104	G12000		Sweat Shirt	\$ 13.65	\$ 13.00
HW1503	C920		Wide Brim Hat	\$ 20.48	\$ 19.50
JC421 NAV	F5429		Vest	\$ 44.10	\$ 42.00
				\$ -	
UA521 BLK	45045 BLK		Tie 45045	\$ 4.99	\$ 4.75
HW1321 NAV	R13		Dress Hat R13	\$ 64.31	\$ 61.25
BC606 FC	A9674		Collar Insignia A9674	\$ 4.20	\$ 4.00
B20122 GP	B262 + A4249		Hat Insignia B262+A4249	\$ 49.35	\$ 47.00
HW1320	R13W		Dress Hat R13W	\$ 71.40	\$ 68.00
ZA2450 2 RHDD	A2875 RH		Collar Insignia A2875	\$ 10.24	\$ 9.75
CB859 RH	A2866 RH		Hat Insignia A2866	\$ 12.86	\$ 12.25
ZA2049 2940 RH	A2940		Collar Insignia A2940	\$ 10.24	\$ 9.75
CX582 RH	A6864		Hat Insignia A6864	\$ 23.10	\$ 22.00
ZA2682 2886 RH	A2886		Collar Insignia A2886	\$ 10.24	\$ 9.75
CB397 RH	A2327 RH		Hat Insignia A2327	\$ 18.38	\$ 17.50

Please notify Maranda Jones, Senior Administrative Assistant at (970) 549-5813, or via E-mail marandaj@gjcity.org for product ordering and return to the Purchasing Division your Proof of Insurance Certificate.

CITY OF GRAND JUNCTION, COLORADO

DocuSigned by:
Duane Hoff Jr.

Duane Hoff Jr., Contract Administrator

SUPPLIER ACKNOWLEDGEMENT

Receipt of this Contract Renewal is hereby acknowledged:

Contractor: Galls LLC

By: DocuSigned by: *Dustin McDulin* Dustin McDulin

Title: CFO

Date: 2/1/2023



1340 Russell Cave Road
Lexington, KY 40505

01/23/2023

Via *electronic mail*

City of Grand Junction, Colorado
Professional Services Contract
Purchasing Department
625 Ute Avenue,
Grand Junction, CO 81501

Re: Contract No. #**RFP-4851-21-SH**- Uniform Contract Request for Price Increase

Dear Procurement,

Due to increased costs from our suppliers and changes to market conditions affecting labor, utility, and shipping costs, Galls is requesting a price increase on the affected goods and services provided by Galls on the Contract for Contract Name: **City of Junction – Fire Dept. Uniforms & clothing – Contract#RFP-4851-21-SH**

As evidence of the above and for your records, please find enclosed documentation supporting this request. Also enclosed is an updated pricing schedule detailing the increase.

This request is in accordance with the Contract and will take effect on effect on the renewal date or earliest effective date per the contract terms. If you have any questions, please contact Yves Murhula at murhula-yves@galls.com or 859-800-1054

We appreciate your attention to this important matter.

Regards,

A handwritten signature in cursive script that reads 'Yves Murhula'.

Yves Murhula
Contract Management Specialist
Galls, LLC

Enclosure: CPI/ PPI/ Vendor Price Increase Letters/ Updated Pricelist



1340 Russell Cave Road
Lexington, KY 40505

Dear Valued Partner:

This historic inflationary environment continues to put significant financial pressure on American businesses. Despite Galls' best efforts to absorb cost increases by renegotiating with our vendors and making our operations more efficient, like so many American businesses, we must pass on some of these costs to our customers.

I know that's not the message you wanted to hear, and I feel it's essential our customers understand where Galls is feeling the most pressure.

Supplier Increases

The number and size of price increases being passed to Galls from our suppliers are unprecedented. Manufacturers of everything from uniforms to tactical pants to boots to duty belts are all passing on up to double-digit increases.

Transportation

The pandemic continues to drive a surge in transportation costs. For Galls, our FedEx, UPS, and the US Postal Service shipping costs are up 8% in 2022 and FedEx just announced a general rate increase on 1/3/23. Ocean freight, leveraged by Galls and many of our suppliers, is up 1000% or more annually. Truck Freight, how we get products to our branches and distribution center from ports and suppliers, has increased a minimum of 9.1% to as high as 28.5% in 2022.

Labor Expense

I am passionate about hiring, retaining, and developing the best talent to serve you, our front-line, military, and public safety heroes. But unfortunately, a lack of applicants, federal wage law changes, increases in insurance costs, and a competitive wage environment have driven our wages by over 50 percent in the last six months.

Thank you for your business, continued partnership, and understanding of the inflationary pressures affecting us all.

A handwritten signature in blue ink that reads "Mike Fadden".

Mike Fadden, CEO



1340 Russell Cave Road
Lexington, KY 40505

November 23, 2022

RE: Galls Price Increase

Dear Valued Partner,

As you have seen in a recent letter from our CEO Mike Fadden, we're in an unprecedented inflationary environment that we do not expect to see abating anytime soon.

As a result, in addition to our supplier increases on products that we provide to you, we're asking for an increase totaling 10% increase on your pricing. This is driven by two major factors, our freight costs which have risen over 8% since 2021 and our labor costs which have risen over 50% to allow us to keep pace with the job market.

While Galls is not immune to the outside effects of the current inflationary environment, we're working closely with our supplier partners to increase our inventory and improve service across our network.

We appreciate your support and partnership as we work together to provide great service to your end users.

Thank You,

A handwritten signature in blue ink that reads 'Jim Dugan'.

Jim Dugan, CRO



V.H. Blackinton & Co., Inc.

Galls Inc. (Ship #2)
Po Box 55208
Lexington, KY 40555-5208

**ANNUAL PRICE INCREASE
OCCURRING OCTOBER 1ST 2022**

August 31, 2022

Dear Valued Dealer,

We write to tell you that we are changing our annual price increase from January to October. Our 2023 price increase will take effect on **October 1, 2022**. We will not be issuing a price increase on January 1st.

BELOW IS WHAT YOU CAN EXPECT:

- On October 1st, current surcharges of 10% on Rhodium badges, and 5% on Gold Plate badges will be DISCONTINUED
- On October 1st, the following increases will be applied to base price
 - **RHODIUM BADGES:** will incur a 15% increase
 - **BADGES:** all other finishes will incur a 10% increase
 - **FLEXBADGE & LEATHER:** will remain the same 0% increase
 - **ALL OTHER PRODUCTS:** will incur a 10% increase
- On October 1st, Web Wizard, Design-a-Badge, and the website will all have updated pricing
- We will be publishing, and mailing, a new price book to arrive by October 1st, and we will have our electronic pricing files available by October

This year's increase is substantially higher than usual due to inflation and the unprecedented rising costs of precious metals and raw materials. Detailed charts and source links have been provided by email. If you are not on our email list, please reach out and ask to be added.

Thank you for your continued support and understanding during these trying times.

Sincerely,
V.H. BLACKINTON & CO., INC,

A handwritten signature in cursive script that reads "David T. Long".

David Long
Chief Operating Officer

A handwritten signature in cursive script that reads "David Elliott".

David Elliott
Director of Sales



Partners and friends,

Last New Year's Eve was a great night. Our family didn't do much, but I recall turning the page from 2020 to 2021 and thinking, "Thank God that year is over and we can get back to life and work as we knew it." I was wrong...so, so wrong.

2021 has not been the year that many of us expected it to be. While promotional product demand has returned stronger than ever, the pandemic continues to wreak havoc on business as usual. Between limits on inventory and our supply chain, plus challenges with hiring and technology, it has been difficult to provide you with the level of customer service you expect. For that I am truly sorry.

Our priority this year has been to do everything possible to have stock available and to ship product to you as quickly as we can. We have increased compensation to attract more employees, switched to air freight whenever possible and paid astronomical shipping costs to ensure space for our containers on ocean vessels. Meanwhile the prices of raw material, labor and transportation have all increased and currency devaluation is creating inflationary pressure on all of us. Given all this, the overall cost of making our product and getting it to you has gone up significantly this year.

As a result, on January 1, 2022 you will see a price increase across many of SanMar's products. These changes affect just over half of our complete catalog of over 3,000 styles.

- About 500 styles will increase an average of just over 6%
- Most of the remaining styles will increase by 2% or less
- Mill and private label basics brands are excluded, since they change more frequently throughout the year
- Several of our core best-selling styles will remain unchanged
- Carhartt, TravisMathew and WonderWink prices will also remain unchanged

[Click here for the complete list of products affected.](#) The file can be accessed from your laptop or desktop computer. Extended sizes will be included on November 17, 2021.

It is my sincere hope that 2022 will bring a less volatile economy. I know that price increases are never welcome news and we will continue to do all we can to limit them as much as possible.

In positive news, the heavy ordering we began months ago is now showing real results as we see those products come into our warehouses. This record pace of inventory intake, coupled with working 24/7 in both of our crossdock facilities, means that we are seeing steady improvements in product availability. We have also successfully re-created our backorder system and are now processing backorders in real time as they come in.

I am incredibly proud of the team at SanMar. They have worked tirelessly to take care of our customers in tough conditions. We have added over 1,800 new employees this year and today the SanMar family is almost 5,500 strong, all with the singular goal of serving our customers and making a positive difference in the world.

As the end of 2021 approaches I am a little more cautious, but still looking forward to New Year's Eve with optimism for the year ahead. Thank you for your continued patience and understanding as we work through the rest of the year together.

Best,
Jeremy Lott

Corporate: 22833 SE Black Nugget Road, Suite 130 | Issaquah, WA 98029

Phone: 206.727.3200 | Fax: 206.727.3203

Sales: Phone: 800.426.6399 | Fax: 800.828.0554 | www.sanmar.com

Cincinnati | Dallas | Jacksonville | Minneapolis | New Jersey | Phoenix | Reno | Seattle



17 Research Park Drive
St. Charles, MO 63304
PROPPER.COM

January 5, 2022

GALLS
1340 Russell Cave Road
Lexington, KY 40505

Effective January 1, 2022 PROPPER incurred price increases across an array of products due to global cost increases in fabric, trim and transportation. Noted below is the increase percentage at a category level.

- Bottoms: 8%
- Woven Tops: 10%
- Knit Tops: 10%
- Outerwear: 5%
- Footwear: 8%
- Bags & Accessories: 5%

Propper continues to be dedicated to being a leading producer of tactical military gear & apparel known for the highest quality standards of quality, value, cost competitiveness and innovation.

A handwritten signature in black ink, appearing to read "Robert Brin", is written over a light blue horizontal line.

Robert Brin
Senior Vice President of Sales
Propper International Sales, Inc.



1801 Eastwood Drive • PO Box 1213 • Sterling, Illinois 61081

Phone: (815) 622-1635 | Fax: (815) 622-3014
Customer Service (800) 733-1492 | Customer Fax (800) 856-1650

November 30, 2021

Hello,

Thank you for your continued support. Boston Leather has an annual increase of between 2-4%. We did not have an increase from 2017 to 2018. The past few years have averaged 2.25% annually. Unfortunately, our pricing for 2022 has had to increase 8%. We really try to avoid mid-year increases and will do our best to hold pricing through 2022. We usually have solid pricing from our vendors that allows us to only increase annually. That is not currently the case.

2017	3.5%
2018	No Increase
2019	3.5%
2020	2.0%
2021	2.5%
2022	8.0%

We are committed to manufacturing in the U.S. Please let me know if you have any other questions.

Thank You,
TJ Valentino
tj@bostonleather.com



Blauer Manufacturing Company
20 Aberdeen Street
Boston, MA 02215
USA

June 17, 2022

Dear Valued Distributor,

For the first time since July of 2011, Blauer is publishing a mid-year price list that includes increases on most items in our line. When we last published a mid-year price list over ten years ago it was in response to a worldwide surge in cotton prices and Blauer's price increases were limited to cotton-blend products. The current environment is more challenging on a widescale basis with ongoing supply chain disruptions and labor shortages in the textile and manufacturing sectors, soaring oil prices that impact both material and shipping costs, and strong consumer demand. The extraordinary inflation rate that is evident in the items we all purchase on a daily basis is also impacting the public safety uniform and equipment markets.

Blauer understands the pressures any mid-year price increases cause your business and is doing our best to limit increases to only what is necessary. The average price increase for Blauer items produced in the far east with our production partners is 5% versus 3% for the items produced at our factories in North America, namely polyester and poly-wool uniform items. The difference is due to a short-term imbalance in supply and demand for far east production and the additional freight costs associated with moving products a much longer distance. Prices on our popular FlexRS line are increasing by 10% on July 1 due to multiple cost increases that total close to 20% Blauer has received from our production partner since January. Our production and sourcing staff have identified a new production partner for our FlexRS line in order to stabilize pricing starting in 2023.

We hope this letter provides adequate detail to enable you to obtain mid-year price increases on any contracts that your company is locked into. Please contact your Blauer territory manager should you require custom letters that cite departments and/or specific Blauer products. Your territory manager will work with Blauer's corporate office to provide you with the documentation you need to negotiate price concessions with your customers. You can also contact me directly for custom price letters.

Thank you for your continued partnership as we navigate through this unusual economic environment together.

Sincerely,

Thomas Ames
Vice President – Business Development
Blauer Manufacturing Company
tames@blauer.com



5.11 Ops Center
3201 N. Airport Way
Manteca, CA 95336 USA
866.451.1726, 209.527.4511

February 21, 2022

To Our Valued Customers,

First and foremost, thank you for your business. We appreciate you choosing 5.11 as your partner when it comes to purpose-built apparel, footwear and gear.

As you may have seen in the media and are experiencing in your own business and daily lives, Covid-19 continues to create havoc on global supply chains, resulting in unprecedented cost increases in raw materials, labor, and transportation. Even as 5.11 has adapted its operations to mitigate against this extraordinary macro reality, we are not immune to inflation on all elements of our cost basis. As a result, 5.11 is compelled to modify our Wholesale, MAP and MSRP pricing effective April 21, 2022.

On average, 5.11's price increases for Spring 2022 are 5%, but some products have increased upwards of 7% or 8% depending on the specific inflationary impact to the cost basis in order to produce and receive that product.

Through it all, 5.11 remains committed to providing industry-leading technical solutions and innovations to our customers and end-users. These price changes are needed to keep our partnerships healthy moving forward, and to continue to offer products that exceed the rigorous standards of tactical professionals and technical enthusiasts worldwide.

We remain grateful your business and thank you for your continued support.

With appreciation,

Francisco J. Morales
CEO, 5.11 Inc.

Bureau of Labor Statistics

CPI for All Urban Consumers (CPI-U)															
12-Month Percent Change															
Series Id:	CUUR0000SA0														
Not Seasonally Adjusted															
Series Title:	All items in U.S. city average, all urban consumers, not														
Area:	U.S. city average														
Item:	All items														
Base Period:	1982-84=100														
Years:	2012 to 2022														
Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	HALF1	HALF2	
2012	2.9	2.9	2.7	2.3	1.7	1.7	1.4	1.7	2.0	2.2	1.8	1.7	2.3	1.8	
2013	1.6	2.0	1.5	1.1	1.4	1.8	2.0	1.5	1.2	1.0	1.2	1.5	1.5	1.4	
2014	1.6	1.1	1.5	2.0	2.1	2.1	2.0	1.7	1.7	1.7	1.3	0.8	1.7	1.5	
2015	-0.1	0.0	-0.1	-0.2	0.0	0.1	0.2	0.2	0.0	0.2	0.5	0.7	-0.1	0.3	
2016	1.4	1.0	0.9	1.1	1.0	1.0	0.8	1.1	1.5	1.6	1.7	2.1	1.1	1.5	
2017	2.5	2.7	2.4	2.2	1.9	1.6	1.7	1.9	2.2	2.0	2.2	2.1	2.2	2.0	
2018	2.1	2.2	2.4	2.5	2.8	2.9	2.9	2.7	2.3	2.5	2.2	1.9	2.5	2.4	
2019	1.6	1.5	1.9	2.0	1.8	1.6	1.8	1.7	1.7	1.8	2.1	2.3	1.7	1.9	
2020	2.5	2.3	1.5	0.3	0.1	0.6	1.0	1.3	1.4	1.2	1.2	1.4	1.2	1.2	
2021	1.4	1.7	2.6	4.2	5.0	5.4	5.4	5.3	5.4	6.2	6.8	7.0	3.4	6.0	
2022	7.5	7.9	8.5	8.3	8.6	9.1	8.5						8.3		



Customer:	City of Grand Junction Fire Dept.
Attn:	Susan Hyatt
Rep Name:	Tim Hickey & Tracie Ott
Acct #:	1001752035
Qty of Orders:	
Shipping Charge:	

1/23/2023

GQ Item#	Mft Model #	MFG Name	Description	New Price	Current Price
HW717 NAV (HW717F)	CP90 NAV		Watch Cap	\$ 8.93	\$ 8.50
HW724 NAV + EY06772	6477 19		Baseball Cap	\$ 14.96	\$ 14.25
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ZA2330 NAV	735NX45		Uniform Shirt-Long Sleeve	\$ 125.74	\$ 119.75
ZS796 NAV	402NX75		Pants-Station	\$ 117.60	\$ 112.00
LH260 PL SIL 28 - 44	6605		Boston Belt	\$ 15.75	\$ 15.00
LH260 PL SIL 46 - 54	6605		Boston Belt	\$ 15.75	\$ 15.00
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ST289 NAV 2X (ST289F)	12300		Sweat Pants w/Pockets	\$ 18.90	\$ 18.00
TT370 DKNV MD - 2X (TT370R)	43061		PT Shorts	\$ 28.35	\$ 27.00
JC632 dknv	9845		Winter Coat - First initial of first name and last n	\$ 296.10	\$ 282.00
JC632 dknv 2X+	9845		Winter Coat - First initial of first name and last n	\$ 296.10	\$ 282.00
ST104	G12000		Sweat Shirt	\$ 13.65	\$ 13.00
HW1503	C920		Wide Brim Hat	\$ 20.48	\$ 19.50
JC421 NAV	F5429		Vest	\$ 44.10	\$ 42.00
				\$ -	
UA521 BLK	45045 BLK		Tie 45045	\$ 4.99	\$ 4.75
HW1321 NAV	R13		Dress Hat R13	\$ 64.31	\$ 61.25
BC606 FC	A9674		Collar Insignia A9674	\$ 4.20	\$ 4.00
BZ0122 GP	B262 + A4249		Hat Insignia B262+A4249	\$ 49.35	\$ 47.00
HW1320	R13W		Dress Hat R13W	\$ 71.40	\$ 68.00
ZA2450 2 RHDD	A2875 RH		Collar Insignia A2875	\$ 10.24	\$ 9.75
CB859 RH	A2866 RH		Hat Insignia A2866	\$ 12.86	\$ 12.25
ZA2049 2940 RH	A2940		Collar Insignia A2940	\$ 10.24	\$ 9.75
CX582 RH	A6864		Hat Insignia A6864	\$ 23.10	\$ 22.00
ZA2682 2886 RH	A2886		Collar Insignia A2886	\$ 10.24	\$ 9.75
CB397 RH	A2327 RH		Hat Insignia A2327	\$ 18.38	\$ 17.50



CONTRACT RENEWAL

#5033-22-KH

Date: February 25, 2022

Supplier: Gall's LLC

Project: 1st Year Contract Renewal for Fire Uniforms and Clothing

Congratulations, you have been awarded the 1st year renewal option for contract #5033-22-KH Fire Uniforms and Clothing dated February 25, 2022.

The Contractor shall provide to City of Grand Junction the work set forth in the Contract Documents dated January 5, 2021 for Solicitation No. RFP-4851-21-DH for Fire Uniforms and Clothing, as per the original contract documents. This renewal shall cover from January 1, 2022 to December 31, 2022.

The prices on this extension take into consideration a 4% increase as noted below.

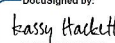
Contract pricing is as follows:

GQ Item#	MFG Model #	MFG	Description	Current Price	New Price
TS589 FNAV SM - 2X (TS552G)	40050	5.11	Tee Shirt-Short Sleeve w/Rank	\$ 20.25	\$ 22.48
TS589 FNAV 3X (TS552G)	40050	5.11	Tee Shirt-Short Sleeve w/Rank size 3X	\$ 20.25	\$ 22.48
TS736F NAV SM - 2X	40052	5.11	Tee Shirt-Long Sleeve w/Rank	\$ 22.00	\$ 24.42
TS736F NAV 3X	40052	5.11	Tee Shirt-Long Sleeve w/Rank	\$ 22.00	\$ 24.42
ST132 FNAV SM - 2X	72363	5.11	Job Shirt w/patch, 1st initial of first name, last name and rank	\$ 59.00	\$ 65.49
ST132 FNAV 3X	72363	5.11	Job Shirt w/patch, 1st initial of first name, last name and rank	\$ 59.00	\$ 65.49
TT370 DKNV MD - 2X (TT370R)	43061	5.11	PT Shorts	\$ 27.00	\$ 29.97
BC606 FC	A9674	Blackinton	Collar Insignia A9674	\$ 4.00	\$ 4.40
BZ0122 GP	B262 + A4249	Blackinton	Hat Insignia B262+A4249	\$ 47.00	\$ 51.70
ZA2450 2 RHDD	A2875 RH	Blackinton	Collar Insignia A2875	\$ 9.75	\$ 10.73
CB859 RH	A2866 RH	Blackinton	Hat Insignia A2866	\$ 12.25	\$ 13.48
ZA2049 2940 RH	A2940	Blackinton	Collar Insignia A2940	\$ 9.75	\$ 10.73
CX582 RH	A6864	Blackinton	Hat Insignia A6864	\$ 22.00	\$ 24.20
ZA2682 2886 RH	A2886	Blackinton	Collar Insignia A2886	\$ 9.75	\$ 10.73
CB397 RH	A2327 RH	Blackinton	Hat Insignia A2327	\$ 17.50	\$ 19.25

JC632 dknv	9845	Blauer	Winter Coat - First initial of first name and last name embroidered on a rectangular name plate (made from the same fabric as the coat) stitched on the right hand side. Rank shall be embroidered under name. Department Patch sewn on right front above name	\$ 282.00	\$ 313.02
JC632 dknv 2X+	9845	Blauer	Winter Coat - First initial of first name and last name embroidered on a rectangular name plate (made from the same fabric as the coat) stitched on the right hand side. Rank shall be embroidered under name. Department Patch sewn on right front above name	\$ 282.00	\$ 313.02
LH260 PL SIL 28 - 44	6605	Boston Leather	Boston Belt	\$ 15.00	\$ 16.80
LH260 PL SIL 46 - 54	6605	Boston Leather	Boston Belt	\$ 15.00	\$ 16.80
HW724 NAV + EY06772	6477 19	Flexfit	Baseball Cap	\$ 14.25	\$ 14.82
HW720 DKNV+ EY06772	6777 19-4023	Flexfit	Baseball Cap - mesh	\$ 13.50	\$ 14.04
ST104	G12000	Gildan	Sweat Shirt	\$ 13.00	\$ 14.30
HW1321 NAV	R13	Keystone	Dress Hat R13	\$ 61.25	\$ 63.70
HW1320	R13W	Keystone	Dress Hat R13W	\$ 68.00	\$ 70.72
HW1503	C920	Port Authority	Wide Brim Hat	\$ 19.50	\$ 21.45
JC421 NAV	F5429	Propper	Vest	\$ 42.00	\$ 46.20
HW717 NAV (HW717F)	CP90 NAV	Sanmar	Watch Cap	\$ 8.50	\$ 9.35
ST289 NAV SM - XL (ST289F)	12300	Sanmar	Sweat Pants w/Pockets	\$ 18.00	\$ 19.80
ST289 NAV 2X (ST289F)	12300	Sanmar	Sweat Pants w/Pockets	\$ 18.00	\$ 19.80
UA521 BLK	45045 BLK	Uniform Cravats	Tie 45045	\$ 4.75	\$ 4.94
TJ320 NAV	425NX60	Workrite	Uniform Shorts	\$ 117.00	\$ 135.72
ZS781 NAV	730NX45	Workrite	Uniform Shirt- Short Sleeve	\$ 96.00	\$ 111.36
ZA2330 NAV	735NX45	Workrite	Uniform Shirt- Long Sleeve	\$ 119.75	\$ 138.91
ZS796 NAV	402NX75	Workrite	Pants-Station	\$ 112.00	\$ 129.92

Please notify Maranda Jones, Senior Administrative Assistant at (970) 549-5813, or via E-mail marandaj@gjcity.org for product ordering and **return to the Purchasing Division your Proof of Insurance Certificate.**

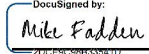
CITY OF GRAND JUNCTION, COLORADO

DocuSigned by:

 Kassy Hackett, Buyer

SUPPLIER ACKNOWLEDGEMENT

Receipt of this Contract Renewal is hereby acknowledged:

Contractor: Galls LLC

By:  Mike Fadden

Title: CEO

Date: 2/28/2022



1340 Russell Cave Road
Lexington, KY 40505

02/23/2022

Via *electronic mail*

Attn: Maranda Jones
City of Grand Junction
250 North 5th St.
Grand Junction, CO 81501

Re: City of Grand Junction - Fire Dept. Uniforms & Clothing – Contract #4851-21-SH Request for Renewal and Price Increase

Dear Maranda:

Due to increased costs from our suppliers and changes to market conditions affecting labor, utility, and shipping costs, Galls is requesting a price increase on the affected goods and services provided by Galls on the City of Grand Junction - Fire Dept. Uniforms & Clothing – Contract #4851-21-SH Contract Items.

As evidence of the above and for your records, please find enclosed documentation from our vendor partners supporting this request. Additionally, Galls is requesting a 4% increase due to market condition changes. Also enclosed is an updated pricing schedule detailing the increase.

This request will be effective upon written approval from the agency. If you have any questions, please contact Bradlee Sears at Sears-Bradlee@Galls.com

We appreciate your attention to this important matter.

Regards,

A handwritten signature in black ink, appearing to read 'B. Sears', with a long horizontal line extending to the right.

Bradlee Sears
Strategic Contract Management Specialist
Galls, LLC

Enclosure: Vendor Price Increase Letters
Updated Pricelist



May 7, 2021

To Our Valued Partner,

In a separate letter today, 5.11 announced to our North America distribution network a price increase effective July 12, 2021.

Covid-19 has created disorder to global supply chains resulting in unprecedented increases to raw materials, labor and transportation. As a partner, you and your agency customers have witnessed in the media the impact of rising costs. Throughout the pandemic, 5.11 adapted our operations to mitigate against this historical turn of events. However, we are not immune to inflation with all elements of our cost basis. As a result, 5.11 is compelled to modify Wholesale, MAP and MSRP pricing effective July 12, 2021.

While we continue to measure the long-term increase on our cost to product, our immediate action is to increase wholesale prices on an average of 4%, with some increases up to 7%, with MAP and MSRP respectively correlated.

Throughout the recent pandemic, 5.11 continues to invest in our people, products and partnerships to provide industry leading technical solutions by supplying the best apparel, footwear and gear for public safety, federal law enforcement and the military. While we believe 2021 can be a year of recovery for our country, these price changes are needed to keep our partnerships healthy moving forward, and to continue to provide products that exceed the rigorous standards of tactical professionals and technical enthusiasts worldwide.

We remain grateful for your business and thank you for your continued support.

With appreciation,

A handwritten signature in black ink, appearing to read "Brian M. Tripp".

Brian M. Tripp

Vice President of Sales, U.S. Professional

Blackinton®



V.H. Blackinton & Co., Inc.

December 7, 2021

Galls, Inc.
Jamie Osborne
1340 Russell Cave Road
Lexington, KY 40505

221 John L. Dietsch
Blvd.
Post Office Box
1300
Attleboro Falls
Massachusetts
02763-0300

TEL - 800.699.4436
FAX - 800.695.5349

Subject: Blackinton 2022 Badge Price Increase

Ms. Osborne,

As requested, this letter is to inform you that our catalog badge pricing did increase for the calendar year of 2022.

All finishes increased 6.0%. Due to irregular and unpredictable movement in the rhodium market, we will also be including a surcharge on rhodium finished badges of 5% for 2021.

We will also be maintaining a 2% surcharge on Gold Plate and VHB KK finishes for the same reasons.

Best regards,

V.H. BLACKINTON & CO., INC.

David Elliott
Director of Sales
delliott@blackinton.com
1-800-699-4436 ext. 112

BADGES
INSIGNIA
NAME BARS
COMMEMORATIVES
MEDALS
REGALIA
COINS
MEDALLIONS
NOVELTIES
JEWELRY
LUCITES
PLAQUES
AWARDS
FLEXBADGE

NUMBER OF PAGES (including cover):



December 7, 2021

To Whom It May Concern:

Blauer has instituted an average price increase of 7% across our product line effective January 1, 2022 through June 30, 2022. This price increase is larger than typical and is necessary to cover increases in material and labor costs related to supply chain disruptions caused by the COVID-19 pandemic.

Respectfully,

A handwritten signature in black ink that reads "Thomas W. Ames". The signature is fluid and cursive, with a long horizontal stroke at the end.

Thomas W. Ames

tames@blauer.com

Vice President

Marketing & Business Development

617-648-4245



1801 Eastwood Drive • PO Box 1213 • Sterling, Illinois 61081

Phone: (815) 622-1635 | Fax: (815) 622-3014

Customer Service (800) 733-1492 | Customer Fax (800) 856-1650

November 30, 2021

Hello,

Thank you for your continued support. Boston Leather has an annual increase of between 2-4%. We did not have an increase from 2017 to 2018. The past few years have averaged 2.25% annually. Unfortunately, our pricing for 2022 has had to increase 8%. We really try to avoid mid-year increases and will do our best to hold pricing through 2022. We usually have solid pricing from our vendors that allows us to only increase annually. That is not currently the case.

2017	3.5%
2018	No Increase
2019	3.5%
2020	2.0%
2021	2.5%
2022	8.0%

We are committed to manufacturing in the U.S. Please let me know if you have any other questions.

Thank You,
TJ Valentino
tj@bostonleather.com



17 Research Park Drive
St. Charles, MO 63304
PROPPER.COM

January 5, 2022

GALLS
1340 Russell Cave Road
Lexington, KY 40505

Effective January 1, 2022 PROPPER incurred price increases across an array of products due to global cost increases in fabric, trim and transportation. Noted below is the increase percentage at a category level.

- Bottoms: 8%
- Woven Tops: 10%
- Knit Tops: 10%
- Outerwear: 5%
- Footwear: 8%
- Bags & Accessories: 5%

Propper continues to be dedicated to being a leading producer of tactical military gear & apparel known for the highest quality standards of quality, value, cost competitiveness and innovation.

A handwritten signature in black ink, appearing to read "Robert Brin", is written over a light blue horizontal line.

Robert Brin
Senior Vice President of Sales
Propper International Sales, Inc.



Partners and friends,

Last New Year's Eve was a great night. Our family didn't do much, but I recall turning the page from 2020 to 2021 and thinking, "Thank God that year is over and we can get back to life and work as we knew it." I was wrong...so, so wrong.

2021 has not been the year that many of us expected it to be. While promotional product demand has returned stronger than ever, the pandemic continues to wreak havoc on business as usual. Between limits on inventory and our supply chain, plus challenges with hiring and technology, it has been difficult to provide you with the level of customer service you expect. For that I am truly sorry.

Our priority this year has been to do everything possible to have stock available and to ship product to you as quickly as we can. We have increased compensation to attract more employees, switched to air freight whenever possible and paid astronomical shipping costs to ensure space for our containers on ocean vessels. Meanwhile the prices of raw material, labor and transportation have all increased and currency devaluation is creating inflationary pressure on all of us. Given all this, the overall cost of making our product and getting it to you has gone up significantly this year.

As a result, on January 1, 2022 you will see a price increase across many of SanMar's products. These changes affect just over half of our complete catalog of over 3,000 styles.

- About 500 styles will increase an average of just over 6%
- Most of the remaining styles will increase by 2% or less
- Mill and private label basics brands are excluded, since they change more frequently throughout the year
- Several of our core best-selling styles will remain unchanged
- Carhartt, TravisMathew and WonderWink prices will also remain unchanged

[Click here for the complete list of products affected.](#) The file can be accessed from your laptop or desktop computer. Extended sizes will be included on November 17, 2021.

It is my sincere hope that 2022 will bring a less volatile economy. I know that price increases are never welcome news and we will continue to do all we can to limit them as much as possible.

In positive news, the heavy ordering we began months ago is now showing real results as we see those products come into our warehouses. This record pace of inventory intake, coupled with working 24/7 in both of our crossdock facilities, means that we are seeing steady improvements in product availability. We have also successfully re-created our backorder system and are now processing backorders in real time as they come in.

I am incredibly proud of the team at SanMar. They have worked tirelessly to take care of our customers in tough conditions. We have added over 1,800 new employees this year and today the SanMar family is almost 5,500 strong, all with the singular goal of serving our customers and making a positive difference in the world.

As the end of 2021 approaches I am a little more cautious, but still looking forward to New Year's Eve with optimism for the year ahead. Thank you for your continued patience and understanding as we work through the rest of the year together.

Best,
Jeremy Lott

Corporate: 22833 SE Black Nugget Road, Suite 130 | Issaquah, WA 98029

Phone: 206.727.3200 | Fax: 206.727.3203

Sales: Phone: 800.426.6399 | Fax: 800.828.0554 | www.sanmar.com

Cincinnati | Dallas | Jacksonville | Minneapolis | New Jersey | Phoenix | Reno | Seattle



WORKWEAR OUTFITTERS™

October 26, 2021

Galls
1340 Russell Cave Rd
Lexington, KY 40505

As of December 1, 2021, Workwear Outfitters will have a price increase:

- Red Kap -- 9% increase w/an additional 3% blending (cost neutral). All stocked sizes will now be one price.
- Dickies -- 11% increase w/an additional 1% blending (cost neutral). All stocked sizes will now be one price.
- Horace Small --9% increase
- Bulwark/Workrite Fire Services -- 12% increase.

These increases are due to several factors:

- Labor -- Rates increased 7% - 20% with a shortage affecting manufacturing and distribution.
- Fabric & Findings --Raw material supply challenges. Cotton demand is up 56%.
- Freight -- Overall increase cost pressures with longer lead times due to a lack of drivers.

Thank you for your continued support of Workwear Outfitters products.

Sincerely,

Kim S Cothron
Workwear Outfitters
Territory Sales Representative



CITY OF GRAND JUNCTION, COLORADO

PROFESSIONAL SERVICES CONTRACT

This CONTRACT made and entered into this 5th day of January, 2021 by and between the City of Grand Junction, Colorado, a government entity in the County of Mesa, State of Colorado, hereinafter in the Contract Documents referred to as the "Owner" and Gall's, LLC, hereinafter in the Contract Documents referred to as the "Contractor."

The Contractor shall perform the work set forth and described by the Solicitation Documents and known as RFP-4851-21-SH Fire Uniforms and Clothing.

The total amount of the Contract shall not exceed \$65,000.00 paid by the Owner. The Contractor shall be paid in accordance with the fee schedule set forth in the Solicitation Documents. Contract pricing for individual items shall be:

CATEGORY ONE

1	Watch Cap	\$8.50
2	Baseball Cap	\$14.25
2a	Baseball Cap - mesh	\$13.50
3	Tee Shirt-Short Sleeve w/Rank	\$20.25
4	Tee Shirt-Long Sleeve w/Rank	\$22.00
5	Job Shirt w/patch	\$59.00
6	Uniform Shorts	\$117.00
7	Uniform Shirt-Short Sleeve	\$96.00
8	Uniform Shirt-Long Sleeve	\$119.71
9	Pants-Station	\$112.00
10	Boston Belt	\$15.00
11	Sweat Pants w/Pockets	\$18.00
12	PT Shorts	\$27.00
13	Winter Coat	\$282.00
14	Sweat Shirt	\$13.00
15	Wide Brim Hat	\$19.50
16	Vest	\$42.00

CATEGORY TWO – Uniform Dress Accessories

17	Tie 45045	\$4.75
18	Dress Hat R13	\$61.25
19	Collar Insignia A9674	\$4.00
20	Hat Insignia B262+A4249	\$47.00
21	Dress Hat R13W	\$68.00
22	Collar Insignia A2875	\$9.75

23	Hat Insignia A2866	\$12.25
24	Collar Insignia A2940	\$9.75
25	Hat Insignia A6864	\$22.00
26	Collar Insignia 2886	\$9.75
27	Hat Insignia A2327	\$17.50

To receive payment, Contractor must **submit invoices to Maranda Jones, Senior Administrative Assistant at marandaj@gjcity.org** for work completed.

Contract Administrator for the Owner is **Maranda Jones, Senior Administrative Assistant.**

Contract Administrator for the Contractor is **Amelia Smeltzer, Contracts Manager.**

The term of this Contract shall be from **January 1, 2021 to December 31, 2021**, with the option for up to three (3) annual renewals at the same rates noted above.

Contractor shall provide insurance as required in the Solicitation Documents.

Contract Documents: The clauses provided in the Solicitation apply to the terms used in the Contract and all the Contract Documents. It is agreed by the parties hereto that the following list of instruments, drawings, and documents which are attached hereto, bound herewith, or incorporated herein by reference constitute and shall be referred to either as the "Contract Documents" or the Contract, and all of said instruments, drawings, and documents together as a whole constitute the Contract between the parties hereto, and they are fully a part of this agreement as if they were set out verbatim and in full herein:

- **The body of this contract agreement**
- **Solicitation Documents for the Project and all Addenda; RFP-4851-21-SH**
- **Contractor's Response to the Solicitation**

CITY OF GRAND JUNCTION, COLORADO

DocuSigned by:
 By: Chris Angermuller
 Title: Chris Angermuller, Deputy Fire Chief

1/12/2021 | 12:39 MST
 Date

GALL'S, LLC.

DocuSigned by:
 By: David Schewe
 Title: David Schewe, CFO

1/12/2021 | 11:36 PST
 Date



**Request for Proposal
RFP-4851-21-SH**

FIRE UNIFORMS AND CLOTHING

RESPONSES DUE:

December 18, 2020 prior to 2:30 P.M.

Accepting Electronic Responses Only

Responses Only Submitted Through the Rocky Mountain E-Purchasing System

<http://www.bidnetdirect.com/colorado>

(Purchasing Representative does not have access or control of the vendor side of RMEPS. If website or other problems arise during response submission, vendor MUST contact RMEPS to resolve issue prior to the response deadline. 800-835-4603)

PURCHASING REPRESENTATIVE:

Susan Hyatt

susanh@gjcity.org

970/244-1513

This solicitation has been developed specifically for a Request for Proposal intended to solicit competitive responses for this solicitation, and may not be the same as previous City of Grand Junction solicitations. All offerors are urged to thoroughly review this solicitation prior to submitting. Submittal by **FAX, EMAIL or HARD COPY IS NOT ACCEPTABLE** for this solicitation.

REQUEST FOR PROPOSAL

Fire Uniforms and Work Clothing

TABLE OF CONTENTS

Section

- 1.0 Administrative Information and Conditions for Submittal**
- 2.0 General Contract Terms and Conditions**
- 3.0 Insurance Requirements**
- 4.0 Specifications/Scope of Services**
- 5.0 Preparation and Submittal of Proposals**
- 6.0 Evaluation Criteria and Factors**
- 7.0 Solicitation Response Form**

REQUEST FOR PROPOSAL

SECTION 1.0: ADMINISTRATIVE INFORMATION & CONDITIONS FOR SUBMITTAL

- 1.1 Issuing Office:** This Request for Proposal (RFP) is issued for the City of Grand Junction (Owner) on behalf of the Grand Junction Fire Department. All contact regarding this RFP is directed to:

RFP QUESTIONS:

Susan Hyatt

susanh@gjcity.org

The City would like to remind all Contractors, Sub-Contractors, Vendors, Suppliers, Manufacturers, Service Providers, etc. that (with the exception of Pre-Bid or Site Visit Meetings) all questions, inquiries, comments, or communication pertaining to any formal solicitation (whether process, specifications, scope, etc.) must be directed (in writing) to the Purchasing Agent assigned to the project, or Purchasing Division. Direct communication with the City assigned Project Managers/Engineers is not appropriate for public procurement prior to award, and may result in disqualification.

- 1.2 Purpose:** The purpose of this RFP is to obtain proposals from qualified professional firms to provide Fire Uniforms and Work Clothing.
- 1.3 Compliance:** All participating Offerors, by their signature hereunder, shall agree to comply with all conditions, requirements, and instructions of this RFP as stated or implied herein. Should the City omit anything from this packet which is necessary to the clear understanding of the requirements, or should it appear that various instructions are in conflict, the Offeror(s) shall secure instructions from the Purchasing Division prior to the date and time of the submittal deadline shown in this RFP.
- 1.4 Procurement Process:** Procurement processes shall be governed by the most current version of the City of Grand Junction [Purchasing Policy and Procedure Manual](#).
- 1.5 The Owner:** The Owner is the City of Grand Junction, Colorado and is referred to throughout this Solicitation. The term Owner means the Owner or his authorized representative.
- 1.6 Submission:** Please refer to section 5.0 for what is to be included. ***Each proposal shall be submitted in electronic format only through the Rocky Mountain E-Purchasing website, <http://www.bidnetdirect.com/colorado>. This site offers both "free" and "paying" registration options that allow for full access of the Owner's documents and for electronic submission of proposals. (Note: "free" registration may take up to 24 hours to process. Please Plan accordingly.)*** Please view our "Electronic Vendor Registration Guide" at <http://www.gjcity.org/BidOpenings.aspx> for details. ***The uploaded response to this RFP shall be a single PDF document with all required information included.*** For proper comparison and evaluation, the City requests that proposals be formatted as directed in Section 5.0 "Preparation and Submittal of

Proposals.” Submittals received that fail to follow this format may be ruled non-responsive.

- 1.6 Altering Proposals:** Any alterations made prior to opening date and time must be initialed by the signer of the proposal, guaranteeing authenticity. Proposals cannot be altered or amended after submission deadline.
- 1.7 Withdrawal of Proposal:** A proposal must be firm and valid for award and may not be withdrawn or canceled by the Offeror prior to the sixty-first (61st) day following the submittal deadline date and only prior to award. The Offeror so agrees upon submittal of their proposal. After award this statement is not applicable.
- 1.8 Acceptance of Proposal Content:** The contents of the proposal of the successful Offeror shall become contractual obligations if acquisition action ensues. Failure of the successful Offeror to accept these obligations in a contract shall result in cancellation of the award and such vendor shall be removed from future solicitations.
- 1.9 Exclusion:** No oral, telegraphic, or telephonic proposals shall be considered.
- 1.10 Addenda:** All Questions shall be submitted in writing to the appropriate person as shown in Section 1.1. Any interpretations, corrections and changes to this RFP or extensions to the opening/receipt date shall be made by a written Addendum to the RFP by the City Purchasing Division. Sole authority to authorize addenda shall be vested in the City of Grand Junction Purchasing Representative. Addenda will be issued electronically through the Rocky Mountain E-Purchasing website at www.rockymountainbidsystem.com. Offerors shall acknowledge receipt of all addenda in their proposal.
- 1.11 Exceptions and Substitutions:** All proposals meeting the intent of this RFP shall be considered for award. Offerors taking exception to the specifications shall do so at their own risk. The Owner reserves the right to accept or reject any or all substitutions or alternatives. When offering substitutions and/or alternatives, Offeror must state these exceptions in the section pertaining to that area. Exception/substitution, if accepted, must meet or exceed the stated intent and/or specifications. The absence of such a list shall indicate that the Offeror has not taken exceptions, and if awarded a contract, shall hold the Offeror responsible to perform in strict accordance with the specifications or scope of work contained herein.
- 1.12 Confidential Material:** All materials submitted in response to this RFP shall ultimately become public record and shall be subject to inspection after contract award. “**Proprietary or Confidential Information**” is defined as any information that is not generally known to competitors and which provides a competitive advantage. Unrestricted disclosure of proprietary information places it in the public domain. Only submittal information clearly identified with the words “**Confidential Disclosure**” and uploaded as a separate document shall establish a confidential, proprietary relationship. Any material to be treated as confidential or proprietary in nature must include a justification for the request. The request shall be reviewed and either approved or denied by the Purchasing Supervisor. If denied, the proposer shall have the opportunity to withdraw its entire

proposal, or to remove the confidential or proprietary restrictions. Neither cost nor pricing information nor the total proposal shall be considered confidential or proprietary.

1.12 Response Material Ownership: All proposals become the property of the Owner upon receipt and shall only be returned to the proposer at the Owner's option. Selection or rejection of the proposal shall not affect this right. The Owner shall have the right to use all ideas or adaptations of the ideas contained in any proposal received in response to this RFP, subject to limitations outlined in the section 1.12 entitled "Confidential Material". Disqualification of a proposal does not eliminate this right.

1.13 Minimal Standards for Responsible Prospective Offerors: A prospective Offeror must affirmably demonstrate their responsibility. A prospective Offeror must meet the following requirements:

- Have adequate financial resources, or the ability to obtain such resources as required.
- Be able to comply with the required or proposed completion schedule.
- Have a satisfactory record of performance.
- Have a satisfactory record of integrity and ethics.
- Be otherwise qualified and eligible to receive an award and enter into a contract with the Owner.

1.14 Open Records: Proposals shall be received and publicly acknowledged at the location, date, and time stated herein. Offerors, their representatives and interested persons may be present. Proposals shall be received and acknowledged only so as to avoid disclosure of process. However, all proposals shall be open for public inspection after the contract is awarded. Trade secrets and confidential information contained in the proposal so identified by offer as such shall be treated as confidential by the Owner to the extent allowable in the Open Records Act.

1.15 Sales Tax: City of Grand Junction is, by statute, exempt from the State Sales Tax and Federal Excise Tax; therefore, all fees shall not include taxes.

1.16 Public Opening: Proposals shall be opened in the City Hall Auditorium immediately following the proposal deadline. Offerors, their representatives and interested persons may be present. Only the names and locations on the proposing firms will be disclosed.

SECTION 2.0: GENERAL CONTRACT TERMS AND CONDITIONS

2.1. Acceptance of RFP Terms: A proposal submitted in response to this RFP shall constitute a binding offer. Acknowledgment of this condition shall be indicated on the Letter of Interest or Cover Letter by the autographic signature of the Offeror or an officer of the Offeror legally authorized to execute contractual obligations. A submission in response to the RFP acknowledges acceptance by the Offeror of all terms and conditions including compensation, as set forth herein. An Offeror shall identify clearly and thoroughly any variations between its proposal and the Owner's RFP requirements. Failure to do so shall be deemed a waiver of any rights to subsequently modify the terms of performance, except as outlined or specified in the RFP.

- 2.2. Execution, Correlation, Intent, and Interpretations:** The Contract Documents shall be signed in not less than triplicate by the Owner (Owner) and Contractor. Owner will provide the contract. By executing the contract, the Contractor represents that he/she has visited the site, familiarized himself with the local conditions under which the Work is to be performed, and correlated his observations with the requirements of the Contract Documents. The Contract Documents are complementary, and what is required by any one, shall be as binding as if required by all. The intention of the documents is to include all labor, materials, equipment and other items necessary for the proper execution and completion of the scope of work as defined in the technical specifications and drawings contained herein. All drawings, specifications and copies furnished by the Owner are, and shall remain, Owner property. They are not to be used on any other project, and with the exception of one contract set for each party to the contract, are to be returned to the owner on request at the completion of the work.
- 2.3. Permits, Fees, & Notices:** The Contractor shall secure and pay for all permits, governmental fees and licenses necessary for the proper execution and completion of the work. The Contractor shall give all notices and comply with all laws, ordinances, rules, regulations and orders of any public authority bearing on the performance of the work. If the Contractor observes that any of the Contract Documents are at variance in any respect, he shall promptly notify the Owner in writing, and any necessary changes shall be adjusted by approximate modification. If the Contractor performs any work knowing it to be contrary to such laws, ordinances, rules and regulations, and without such notice to the Owner, he shall assume full responsibility and shall bear all costs attributable.
- 2.4. Amendment:** No oral statement of any person shall modify or otherwise change, or affect the terms, conditions or specifications stated in the resulting contract. All amendments to the contract shall be made in writing by the Owner Purchasing Division.
- 2.5. Assignment:** The Offeror shall not sell, assign, transfer or convey any contract resulting from this RFP, in whole or in part, without the prior written approval from the Owner.
- 2.6. Compliance with Laws:** Proposals must comply with all Federal, State, County and local laws governing or covering this type of service and the fulfillment of all ADA (Americans with Disabilities Act) requirements.
- 2.7. Confidentiality:** All information disclosed by the Owner to the Offeror for the purpose of the work to be done or information that comes to the attention of the Offeror during the course of performing such work is to be kept strictly confidential.
- 2.8. Conflict of Interest:** No public official and/or Owner employee shall have interest in any contract resulting from this RFP.
- 2.9. Contract:** This Request for Proposal, submitted documents, and any negotiations, when properly accepted by the Owner, shall constitute a contract equally binding between the Owner and Offeror. The contract represents the entire and integrated agreement between the parties hereto and supersedes all prior negotiations, representations, or agreements, either written or oral, including the Proposal documents.

The contract may be amended or modified with Change Orders, Field Orders, or Addendums.

- 2.10. Project Manager/Administrator:** The Project Manager, on behalf of the Owner, shall render decisions in a timely manner pertaining to the work proposed or performed by the Offeror. The Project Manager shall be responsible for approval and/or acceptance of any related performance of the Scope of Services.
- 2.11. Contract Termination:** This contract shall remain in effect until any of the following occurs: (1) contract expires; (2) completion of services; (3) acceptance of services or, (4) for convenience terminated by either party with a written *Notice of Cancellation* stating therein the reasons for such cancellation and the effective date of cancellation at least thirty days past notification.
- 2.12. Employment Discrimination:** During the performance of any services per agreement with the Owner, the Offeror, by submitting a Proposal, agrees to the following conditions:
- 2.12.1.** The Offeror shall not discriminate against any employee or applicant for employment because of race, religion, color, sex, age, disability, citizenship status, marital status, veteran status, sexual orientation, national origin, or any legally protected status except when such condition is a legitimate occupational qualification reasonably necessary for the normal operations of the Offeror. The Offeror agrees to post in conspicuous places, visible to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.
 - 2.12.2.** The Offeror, in all solicitations or advertisements for employees placed by or on behalf of the Offeror, shall state that such Offeror is an Equal Opportunity Employer.
 - 2.12.3.** Notices, advertisements, and solicitations placed in accordance with federal law, rule, or regulation shall be deemed sufficient for the purpose of meeting the requirements of this section.
- 2.13. Immigration Reform and Control Act of 1986 and Immigration Compliance:** The Offeror certifies that it does not and will not during the performance of the contract employ illegal alien workers or otherwise violate the provisions of the Federal Immigration Reform and Control Act of 1986 and/or the immigration compliance requirements of State of Colorado C.R.S. § 8-17.5-101, *et.seq.* (House Bill 06-1343).
- 2.14. Ethics:** The Offeror shall not accept or offer gifts or anything of value nor enter into any business arrangement with any employee, official, or agent of the Owner.
- 2.15. Failure to Deliver:** In the event of failure of the Offeror to deliver services in accordance with the contract terms and conditions, the Owner, after due oral or written notice, may procure the services from other sources and hold the Offeror responsible for any costs resulting in additional purchase and administrative services. This remedy shall be in addition to any other remedies that the Owner may have.
- 2.16. Failure to Enforce:** Failure by the Owner at any time to enforce the provisions of the contract shall not be construed as a waiver of any such provisions. Such failure to

enforce shall not affect the validity of the contract or any part thereof or the right of the Owner to enforce any provision at any time in accordance with its terms.

- 2.17. Force Majeure:** The Offeror shall not be held responsible for failure to perform the duties and responsibilities imposed by the contract due to legal strikes, fires, riots, rebellions, and acts of God beyond the control of the Offeror, unless otherwise specified in the contract.
- 2.18. Indemnification:** Offeror shall defend, indemnify and save harmless the Owner, State of Colorado, and all its officers, employees, insurers, and self-insurance pool, from and against all liability, suits, actions, or other claims of any character, name and description brought for or on account of any injuries or damages received or sustained by any person, persons, or property on account of any negligent act or fault of the Offeror, or of any Offeror's agent, employee, subcontractor or supplier in the execution of, or performance under, any contract which may result from proposal award. Offeror shall pay any judgment with cost which may be obtained against the Owner growing out of such injury or damages.
- 2.19. Independent Firm:** The Offeror shall be legally considered an Independent Firm and neither the Firm nor its employees shall, under any circumstances, be considered servants or agents of the Owner. The Owner shall be at no time legally responsible for any negligence or other wrongdoing by the Firm, its servants, or agents. The Owner shall not withhold from the contract payments to the Firm any federal or state unemployment taxes, federal or state income taxes, Social Security Tax or any other amounts for benefits to the Firm. Further, the Owner shall not provide to the Firm any insurance coverage or other benefits, including Workers' Compensation, normally provided by the Owner for its employees.
- 2.20. Nonconforming Terms and Conditions:** A proposal that includes terms and conditions that do not conform to the terms and conditions of this Request for Proposal is subject to rejection as non-responsive. The Owner reserves the right to permit the Offeror to withdraw nonconforming terms and conditions from its proposal prior to a determination by the Owner of non-responsiveness based on the submission of nonconforming terms and conditions.
- 2.21. Ownership:** All plans, prints, designs, concepts, etc., shall become the property of the Owner.
- 2.22. Oral Statements:** No oral statement of any person shall modify or otherwise affect the terms, conditions, or specifications stated in this document and/or resulting agreement. All modifications to this request and any agreement must be made in writing by the Owner.
- 2.23. Patents/Copyrights:** The Offeror agrees to protect the Owner from any claims involving infringements of patents and/or copyrights. In no event shall the Owner be liable to the Offeror for any/all suits arising on the grounds of patent(s)/copyright(s) infringement. Patent/copyright infringement shall null and void any agreement resulting from response to this RFP.

- 2.24. Remedies:** The Offeror and Owner agree that both parties have all rights, duties, and remedies available as stated in the Uniform Commercial Code.
- 2.25. Venue:** Any agreement as a result of responding to this RFP shall be deemed to have been made in, and shall be construed and interpreted in accordance with, the laws of the City of Grand Junction, Mesa County, Colorado.
- 2.26. Expenses:** Expenses incurred in preparation, submission and presentation of this RFP are the responsibility of the company and can not be charged to the Owner.
- 2.27. Sovereign Immunity:** The Owner specifically reserves its right to sovereign immunity pursuant to Colorado State Law as a defense to any action arising in conjunction to this agreement.
- 2.28. Public Funds/Non-Appropriation of Funds:** Funds for payment have been provided through the City of Grand Junction budget approved by the City Council for the stated fiscal year only. State of Colorado statutes prohibit the obligation and expenditure of public funds beyond the fiscal year for which a budget has been approved. Therefore, anticipated orders or other obligations that may arise past the end of the stated City of Grand Junction fiscal year shall be subject to budget approval. Any contract will be subject to and must contain a governmental non-appropriation of funds clause.
- 2.29. Collusion Clause:** Each Offeror by submitting a proposal certifies that it is not party to any collusive action or any action that may be in violation of the Sherman Antitrust Act. Any and all proposals shall be rejected if there is evidence or reason for believing that collusion exists among the proposers. The Owner may or may not, at the discretion of the Owner Purchasing Representative, accept future proposals for the same service or commodities for participants in such collusion.
- 2.30. Gratuities:** The proposer certifies and agrees that no gratuities, kickbacks or contingency fees were paid in connection with this contract, nor were any fees, commissions, gifts or other considerations made contingent upon the award of this contract. If the proposer breaches or violates this warranty, the Owner may, at their discretion, terminate this contract without liability to the Owner.
- 2.31. Safety Warranty:** Offeror also warrants that the services performed shall conform to the standards declared by the US Department of Labor under the Occupational Safety and Health Act of 1970.
- 2.32. OSHA Standards:** All Offerors agree and warrant that services performed in response to this invitation shall conform to the standards declared by the US Department of Labor under the Occupational Safety and Health Act of 1970 (OSHA). In the event the services do not conform to OSHA Standards, the Owner may require the services to be redone at no additional expense to the Owner.
- 2.33. Performance of the Contract:** The Owner reserves the right to enforce the performance of the contract in any manner prescribed by law or deemed to be in the best interest of the Owner in the event of breach or default of resulting contract award.

- 2.34. Benefit Claims:** The Owner shall not provide to the Offeror any insurance coverage or other benefits, including Worker's Compensation, normally provided by the Owner for its employees.
- 2.35. Default:** The Owner reserves the right to terminate the contract immediately in the event the Offeror fails to meet delivery or completion schedules, or otherwise perform in accordance with the accepted proposal. Breach of contract or default authorizes the Owner to purchase like services elsewhere and charge the full increase in cost to the defaulting Offeror.
- 2.36. Multiple Offers:** Proposers must determine for themselves which product to offer. If said proposer chooses to submit more than one offer, THE ALTERNATE OFFER must be clearly marked "Alternate Proposal". The Owner reserves the right to make award in the best interest of the Owner.
- 2.37. Cooperative Purchasing:** Purchases as a result of this solicitation are primarily for the Owner. Other governmental entities may be extended the opportunity to utilize the resultant contract award with the agreement of the successful provider and the participating agencies. All participating entities will be required to abide by the specifications, terms, conditions and pricings established in this Proposal. The quantities furnished in this proposal document are for only the Owner. It does not include quantities for any other jurisdiction. The Owner will be responsible only for the award for our jurisdiction. Other participating entities will place their own awards on their respective Purchase Orders through their purchasing office or use their purchasing card for purchase/payment as authorized or agreed upon between the provider and the individual entity. The Owner accepts no liability for payment of orders placed by other participating jurisdictions that choose to piggy-back on our solicitation. Orders placed by participating jurisdictions under the terms of this solicitation will indicate their specific delivery and invoicing instructions.
- 2.38. Definitions:**
- 2.38.1.** "Contractor" refers to the person, partnership, firm or corporation entering into an Agreement with the Owner for the services required and the legal representatives of said party or the agent appointed to act for said party in the performance of the service(s) contracted for.
- 2.38.2.** "Offeror" refers to the person or persons legally authorized by the Consultant to make an offer and/or submit a bid (fee) proposal in response to the Owner's RFP.
- 2.38.3.** The term "Work" includes all labor necessary to produce the requirements by the Contract Documents, and all materials and equipment incorporated or to be incorporated in such construction.
- 2.38.4.** "Owner" is the City of Grand Junction, Colorado and is referred to throughout the Contract Documents. The term Owner means the Owner or his authorized representative. The Owner shall, at all times, have access to the work wherever it is in preparation and progress. The Contractor shall provide facilities for such access. The Owner will make periodic visits to the site to familiarize himself generally with the progress and quality of work and to determine, in general, if the work is proceeding in accordance with the contract documents. Based on such observations and the Contractor's Application for

Payment, the Owner will determine the amounts owing to the Contractor and will issue Certificates for Payment in such amounts, as provided in the contract. The Owner will have authority to reject work which does not conform to the Contract documents. Whenever, in his reasonable opinion, he considers it necessary or advisable to insure the proper implementation of the intent of the Contract Documents, he will have authority to require the Contractor to stop the work or any portion, or to require special inspection or testing of the work, whether or not such work can be then be fabricated, installed, or completed. The Owner will not be responsible for the acts or omissions of the Contractor, and sub-Contractor, or any of their agents or employees, or any other persons performing any of the work.

2.38.5. "Contractor" is the person or organization identified as such in the Agreement and is referred to throughout the Contract Documents. The term Contractor means the Contractor or his authorized representative. The Contractor shall carefully study and compare the General Contract Conditions of the Contract, Specification and Drawings, Scope of Work, Addenda and Modifications and shall at once report to the Owner any error, inconsistency or omission he may discover. Contractor shall not be liable to the Owner for any damage resulting from such errors, inconsistencies or omissions. The Contractor shall not commence work without clarifying Drawings, Specifications, or Interpretations.

2.38.6. "Sub-Contractor" is a person or organization who has a direct contract with the Contractor to perform any of the work at the site. The term sub-contractor is referred to throughout the contract documents and means a sub-contractor or his authorized representative.

2.39 Public Disclosure Record: If the bidder has knowledge of their employee(s) or sub-Bidders having an immediate family relationship with a Owner employee or elected official, the bidder must provide the Purchasing Representative with the name(s) of these individuals. These individuals are required to file an acceptable "Public Disclosure Record", a statement of financial interest, before conducting business with the Owner.

2.40 Keep Jobs in Colorado Act: Developer shall be responsible for ensuring compliance with Article 17 of Title 8, Colorado Revised Statutes requiring 80% Colorado labor to be employed on public works projects. Developer shall, upon reasonable notice provided by the Owner, permit the Owner to inspect documentation of identification and residency required by C.R.S. §8-17-101(2)(a). If Developer claims it is entitled to a waiver pursuant to C.R.S. §8-17-101(1), Developer shall state that there is insufficient Colorado labor to perform the work such that compliance with Article 17 would create an undue burden that would substantially prevent a project from proceeding to completion, and shall include evidence demonstrating the insufficiency and undue burden in its response.

Unless expressly granted a waiver by the Owner pursuant to C.R.S. §8-17-101(1), Developer shall be responsible for ensuring compliance with Article 17 of Title 8, Colorado Revised Statutes requiring 80% Colorado labor to be employed on public works. Developer shall, upon reasonable notice provided by the Owner, permit the Owner to inspect documentation of identification and residency required by C.R.S. §8-17-101(2)(a).

"Public Works project" is defined as:

- (a) any construction, alteration, repair, demolition, or improvement of any land, building, structure, facility, road, highway, bridge, or other public improvement suitable for and intended for use in the promotion of the public health, welfare, or safety and any maintenance programs for the upkeep of such projects
- (b) for which appropriate or expenditure of moneys may be reasonably expected to be \$500,000.00 or more in the aggregate for any fiscal year
- (c) except any project that receives federal moneys.

SECTION 3.0: INSURANCE REQUIREMENTS

Insurance Requirements: The selected Firm agrees to procure and maintain, at its own cost, policy(s) of insurance sufficient to insure against all liability, claims, demands, and other obligations assumed by the Firm pursuant to this Section. Such insurance shall be in addition to any other insurance requirements imposed by this Contract or by law. The Firm shall not be relieved of any liability, claims, demands, or other obligations assumed pursuant to this Section by reason of its failure to procure or maintain insurance in sufficient amounts, durations, or types.

Firm shall procure and maintain and, if applicable, shall cause any Subcontractor of the Firm to procure and maintain insurance coverage listed below. Such coverage shall be procured and maintained with forms and insurers acceptable to The Owner. All coverage shall be continuously maintained to cover all liability, claims, demands, and other obligations assumed by the Firm pursuant to this Section. In the case of any claims-made policy, the necessary retroactive dates and extended reporting periods shall be procured to maintain such continuous coverage. Minimum coverage limits shall be as indicated below unless specified otherwise in the Special Conditions:

(a) Worker Compensation insurance to cover obligations imposed by applicable laws for any employee engaged in the performance of work under this Contract, and Employers' Liability insurance with minimum limits of:

ONE MILLION DOLLARS (\$1,000,000) each accident,
ONE MILLION DOLLARS (\$1,000,000) disease - policy limit, and
ONE MILLION DOLLARS (\$1,000,000) disease - each employee

(b) General Liability insurance with minimum combined single limits of:

ONE MILLION DOLLARS (\$1,000,000) each occurrence and
ONE MILLION DOLLARS (\$1,000,000) per job aggregate.

The policy shall be applicable to all premises and operations. The policy shall include coverage for bodily injury, broad form property damage (including completed operations), personal injury (including coverage for contractual and employee acts), blanket contractual, products, and completed operations. The policy shall include coverage for explosion, collapse, and underground hazards. The policy shall contain a severability of interests provision.

(c) Comprehensive Automobile Liability insurance with minimum combined single limits for bodily injury and property damage of not less than:

ONE MILLION DOLLARS (\$1,000,000) each occurrence and
ONE MILLION DOLLARS (\$1,000,000) aggregate

This policy shall provide coverage to protect the contractor against liability incurred as a result of the professional services performed as a result of responding to this Solicitation.

With respect to each of Consultant's owned, hired, or non-owned vehicles assigned to be used in performance of the Work. The policy shall contain a severability of interests provision. The policies required by paragraphs (a), (b), and (c) above shall be endorsed to include the Owner and the Owner's officers and employees as additional insureds. Every policy required above shall be primary insurance, and any insurance carried by the Owner, its officers, or its employees, or carried by or provided through any insurance pool of the Owner, shall be excess and not contributory insurance to that provided by Consultant. No additional insured endorsement to any required policy shall contain any exclusion for bodily injury or property damage arising from completed operations. The Consultant shall be solely responsible for any deductible losses under any policy required above.

SECTION 4.0: SPECIFICATIONS/SCOPE OF SERVICES

- 4.1. **General/Background:** Grand Junction Firefighters and Emergency Medical Services teams provide tactical response to fire and medical emergency and non-emergency incidents for Grand Junction, Colorado, and the surrounding area – serving a population of approximately 80,000. Professional looking uniforms and work clothing are an important component for the workforce. This Request for Proposals is to establish a price agreement for an open ended contract basis to supply **Fire Uniforms and Work Clothing** for the City of Grand Junction Fire Department. The clothing will be purchased on behalf of qualified employees by the City under the terms and pricing as established in this solicitation. All pricing is to include the cost of screen printing and embroidery.
- 4.2. **Contract Period:** The initial contract period shall be twelve (12) months beginning upon the execution of a subsequent contract. The awarded contractor and the City covenant and agree that this Proposal or subsequent contract may, upon mutual agreement of the supplier and the City, be extended under the terms and conditions of the contract for three (3) additional one (1) year periods, contingent upon the applicable fiscal year funding.
- 4.3. **Special Conditions/Provisions:** The contract(s) established as a result of this Request for Proposal is to provide uniforms and work clothing for the Grand Junction Fire Department.

In order to facilitate flexibility of purchase for various clothing items that one vendor may not be capable of supplying, **award will be made by category based on the proposal pricing and brand identification, per the attached minimum clothing specifications. This solicitation may result in a split award with more than one vendor.**

GROUP CATEGORIES ARE:

Category One

Watch Cap
Baseball Cap
Tee Shirts-Short Sleeve
Tee Shirts-Long Sleeve
Job Shirts
Uniform Cargo Shorts
Uniform Shirts-Short Sleeve
Uniform Shirts-Long Sleeve
Pants-Station
Boston Belts- Leather 1 ¾ Garrison
Sweatpants- Drawstring with pockets and non-elastic bottom
Pt Shorts- Drawstring with pockets
Winter Coat
Sweatshirts

Category Two (Uniform Dress Accessories)

Tie
Dress Hat
Collar Insignia (pin according to rank)
Hat Insignia (pin according to rank)

- 4.4. Specifications/Scope of Services:** All clothing supplied is to be in accordance with the attached specifications. Alternate proposals must be clearly noted on the price proposal as an exception to the specifications. If no specification exception is noted on the proposal sheet, it will be understood that the clothing to be supplied is as specified. Sub-quality garments will be cause for rejection and the garments will be returned to the successful contract provider. The provider will be required to replace sub-quality garments at no additional cost to the City.

Proposal price(s) shall include the cost of embroidery or screen printing of the Fire Department logo on the following clothing: baseball caps, watch caps, tee shirts, sweatshirts, sweat pants, shorts, and embroidery on job shirts. Logos are restricted to the City of Grand Junction Fire Department Logo – artwork to be provided to the awarded contractor. Patches that appear on the dress shirts will be provided and sewn to the garment by the awarded supplier. The detailed specifications in Section 4.15 indicate whether each item is embroidered or screen printed.

If, during the contract period, the contractor's cost for items as awarded are substantially increased, the contractor may apply to the Purchasing Manager for a contract price review. **No review will be allowed prior to the initial contract anniversary date.** The Purchasing Manager must be notified thirty (30) days prior to any price increase effective date. **Requests for price increases must be substantiated by written documentation. Adjustments, if allowed, will not apply to any outstanding orders.** The prices shown on the pricing proposal are to include all costs to the City of Grand Junction. The City's State of Colorado Sales and Use Tax Exemption account number is 98-03544.

4.5. Supplier Responsibilities: Proposers must accept responsibility for verification of material availability, production schedules, and other pertinent data prior to submission of proposal and delivery time promised. Samples of the clothing specified in variety of sizes including tall shall be readily available for the Fire Fighters to try on. **Provide an explanation of how this would work in your proposal.** The contract provider must specify the delivery time (number of days) required after the orders are placed by the appropriate Fire Department Representative. **It is the responsibility of the proposer to notify the City immediately via email if the items specified are discontinued, replaced, or not available past the specified delivery time.**

4.5.1 The supplier must assign one key contact person in their organization, readily available the majority of times, that City personnel can communicate with regarding terms, conditions, and problems relative to the contract.

4.5.2 Email orders will be accepted by the vendor. Explain how your system will track and fulfill the order(s).

4.5.3 Upon delivery, each box delivered shall contain a packing slip detailing items contained in the box. Each order within the box shall be individually packaged per employee name with a copy of the order form included with each order.

4.6. City Responsibilities: The frequency with which orders are placed will be determined by the City.

Each order will be placed by employee name, date of order, type of garment, size, and if rank is required, etc. The Contract Administrator will provide the correct spelling and rank designation on each order. The City shall provide the embroidered patches.

4.7 City Contract Administrator

Maranda Jones
Grand Junction Fire Department
Phone No. (970) 549-5813
Fax No. (970) 549-5810
marandaj@gjcity.org

4.8 Vendor Samples: Samples of clothing items (without logo) may be requested from the awarded supplier(s). All samples submitted for evaluation shall be the brand name specified and be representative of the items the bidder intends to furnish under the specifications in this solicitation. Product samples provided for evaluation under this contract **shall be returned at the conclusion of the contract; therefore they will not be paid for and should not be invoiced by the proposer. The Owner reserves the right to be the sole judge as to the acceptability of the product offered.**

Samples, if requested, shall be directed to the attention of **Contract Administrator** at the following address:

Grand Junction Fire Department
Clothing Administrator
625 Ute Avenue

Grand Junction, CO 81501

- 4.9 Estimated Volume:** Approximately 130 individual employees are currently authorized for clothing under this program. Clothing is purchased on an as-needed basis to comply with department policy.
- 4.10 Turn-Around-Time:** Orders received by supplier shall be filled and delivered within **two weeks** of the order request. If an order has been placed and cannot be filled within the specified delivery time a Contract Administrator will be notified by e-mail.
- 4.11 Delivery:** All orders shall be delivered to Grand Junction Fire Department, 625 Ute Avenue, Grand Junction, CO 81501, attention; Clothing Administrator. If an item is received that is an incorrect size or style, the item shall be returned at the vendor's expense. In your proposal indicate how returns are addressed and the time it will take to receive a correct clothing item.
- 4.12 Invoices:** Payments will be made by the City upon receipt and acceptance of the clothing by the Contract Administrator. The vendor shall not invoice for clothing that has not been delivered, verified by an authorized clothing form and accepted by the Contract Administrator. Invoices are to be emailed to fire@gjcity.org for processing.
- 4.13 Conflicts/Complaints:** It is the intent that the administration of the contract will be accomplished between the City's Contract Administrator and the provider(s). However, if a disagreement develops between the provider and the City's Contract Administrator, the Purchasing Representative noted on the front of this document shall be contacted to assist in resolution of any disagreements. Any contradiction or complaints should be directed to the Purchasing Representative in writing, with a copy mailed to Contract Administrator.
- 4.14 Fire Department Logo And Screen Printing Requirements:** The logo is two colors, white and red, no deviations allowed. As a key identifier and brand for the City of Grand Junction FIRE Departments, the logo must be used consistently and correctly in order to perform its function, and properly represent the integrity of the City.

All printing shall be approved by the City of Grand Junction prior to printing a specific type of clothing. **Embroidered items with patch shall have first initial and last name with the rank added below the name on the right side, and the patch on the left side.** Refer to the Specifications in Section 6 and the following Appendix list to verify which garments have a screened logo and which garments are embroidered.

Letter Scramble – Appendix A.

Department Patch – Appendix B.

Department Logo Front and Fire Logo Back – Appendix C.

Department Logo for Work Out Shorts and Sweat Pants – Appendix D.

Department Patch w/Name and Rank for Job Shirt – Appendix E.

Department Patch w/Name and Rank for Winter Coat – Appendix F.

Department Flag for Uniform Shirts – Appendix G.

4.15 Scope: The intent of this specification is to delineate the minimum requirements that will be accepted from vendors/manufacturers that furnish City of Grand Junction Fire Department Uniforms and Work Clothing .

	Clothing Item	Description
CATEGORY ONE		
1	Watch cap	Port and Company Brand - Model No. CP90 (no substitutions)
	Color	Navy
	Scramble	Embroidered letter scramble (Red letters with white border). See Appendix A
	Size	One size fits most
2	Baseball Cap	Flexfit Brand- Model No.6477 Wool Blend (no substitutions)
	Color	Dark Navy
	Scramble	Embroidered letter scramble. See Appendix A
	Size	Flexfit- Sm-Med, L-XL
2a	Baseball Cap	Flexfit Brand – Model No. 6777 Athletic Mesh Hat
	Color	Dark Navy
	Scramble	Embroidered letter scramble. See Appendix A
	Size	Flexfit- Sm-Med, L-XL
3	Tee Shirt-Short Sleeve	5.11 Tactical 40050
	Color	Navy
	Logo	Silk screened on the back of the shirt with FIRE (red letters with white border) surrounded by Grand Junction (Top) (white letters) Department (bottom) white letters, Screened Department Logo on left front chest. Rank printed under logo. See Appendix C
	Sizes:	Small, Medium, Large, XL, 2X, 3X, 4X and Tall
4	Tee Shirt-Long Sleeve	5.11 Tactical TS736F
	Color	Navy
	Logo	Silk screened on the back of the shirt with FIRE (red letters with white border) surrounded by Grand Junction (Top) (white letters) Department (bottom) white letters, Screened Department Logo on left front chest. Rank printed under logo. See Appendix C
	Sizes:	Medium, Large, XL, 2X, 3X, 4X and Tall
5	Job Shirts	5.11 Brand- Water Repellant- Model No. 72363 (no substitutions).
	Color	Fire Navy
	Patch	First initial of first name and last name embroidered on right hand side. Rank shall be embroidered under name. Department Patch sewn on left front. See Appendix E
	Sizes	Small, Medium, Large, XL, 2X, 3X,
6	Uniform Shorts	Workrite Brand - Model No.425NX60 (no substitutions)

	Color	Navy
	Logo	None
	Sizes	Waist 28 - 54
7	Uniform Shirt-Short Sleeve	Workrite Brand - Model No. 730NX45 (no substitutions)
	Color	Navy
	Patch	Department Patch sewn on Left upper sleeve, 1" down from shoulder seam, centered, as well as Department American Flag sewn on Right upper sleeve, 1" down from shoulder seam, centered, with stars facing toward heart. See Appendix B & G.
	Sizes	38, 40, 42, 44, 46, 48, 50, 52, 54. Available in Tall Sizes.
8	Uniform Shirt-Long Sleeve	Workrite Brand - Model No.735NX45 (no substitutions)
	Color	Navy
	Patch	Department Patch sewn on Left upper sleeve, 1" down from shoulder seam, centered, as well as Department American Flag sewn on Right upper sleeve, 1" down from shoulder seam, centered, with stars facing toward heart. See Appendix B & G.
	Sizes	38, 40, 42, 44, 46, 48, 50, 52, 54. Available in Tall Sizes.
9	Pants-Station	Workrite Brand - Model No. 402NX75 (no substitutions)
	Color	Navy
	Logo	None
	Sizes	28-54 waist, inseam 30-36". Sizes over 36" inseam will be left unhemmed.
10	Boston Belt	Standard Duty Garrison Belt, plain black leather with nickel buckle, 1.75" Model No. 6605
	Color	Black
	Sizes	(inches) 24, 26, 28, 30, 32, 34, 36, 38, 40, 42, 44, 46, 48, 50, 52, 54
11	Sweat Pants w/ Pockets	Gildan Brand- Model No. 12300 - 50% cotton/50% polyester 9.3 ounce, inside drawstring. Side entry pockets, graded inseam, open bottom leg opening.
	Color	Navy
	Logo	Screen printed Department Logo on left thigh. See Appendix D
	Sizes	Medium, Large, X Large, XX Large
12	PT Shorts	5.11 Brand – Style No. 43061. Drawstring waist, side seam pockets, poly cotton blend, (basketball short length preferred, 10" or 11" inseam)
	Color	Navy
	Logo	Screen printed Department Logo on left thigh. See Appendix D
	Sizes	Medium, Large, XL, 2X
13	Winter Coat	Blauer Brand- with Crosstech Fabric - Model No. 9845Z
	Color	First initial of first name and last name embroidered on a rectangular name plate (made from the same fabric as the coat) stitched on the right hand side. Rank shall be embroidered under name. Department Patch sewn on right front above name. See Appendix F
	Sizes	M-3X and Tall
14	Sweat Shirt	Gildan Brand- Model No. G90000 9.5 oz mens
	Color	Navy
	Logo	Silk screened with FIRE (Red Letters with white border) surrounded by Grand Junction (Top) (White Letters) Department (Bottom) White letters

		on back with screened Department Logo on left front. Rank printed under logo. See Appendix C
	Sizes:	Small, Medium, Large, XL, 2X, 3X. 4X and Tall
15	Hat	Port Authority Outdoor Wide-Brim
	Color	Navy
	Logo	Embroidered letter scramble (Red letters with white border). See Appendix A
	Size	One size fits most
16	Vest	Propper Icon Softshell SKU F5429
	Color	Navy
	Logo	First initial of first name and last name embroidered on right hand side. Rank shall be embroidered under name. Department Patch sewn on left front.
	Sizes	S – 2X

	Clothing Item	Description
CATEGORY TWO – Uniform Dress Accessories		
15	Tie	45045 Uniform Cravats (No substitutions)
	Color	Black
	Logo	None
	Sizes	18” – 22”
16	Dress Hat	Keystone Uniform Caps R13 . (No substitutions)
	Color	Navy Black Band
	Logo	None
	Sizes	Sized per order
17	Collar Insignia	A 9674 Blackinton (No substitutions) Clutch back
	Color	Full Color
	Logo	None
	Sizes	15/16”
18	Hat Insignia	B262 + A4249 Blackinton (No substitutions) Screw Back
	Color	Full Color
	Logo	“Paramedic” “Grand Junction”
	Sizes	15/16”
19	Dress Hat	R13W Keystone Uniform Caps (No substitutions)
	Color	White and Black, Silver Band
	Logo	None
	Sizes	Sized per order
20	Collar Insignia	A2875 Blackinton (No substitutions) Clutch back
	Color	Rhodium
	Logo	None
	Sizes	15/16”
21	Hat Insignia	A2866 Blackinton (No substitutions) Screw Back
	Color	Rhodium
	Logo	None
	Sizes	1-5/8”
22	Collar Insignia	A2940 Blackinton (No substitutions) Clutch back
	Color	Rhodium

	Logo	None
	Sizes	15/16"
23	Hat Insignia	A6864 Blackinton (No substitutions) Screw Back
	Color	Rhodium
	Logo	None
	Sizes	1-5/8"
24	Collar Insignia	A2886 Blackinton (No substitutions) Clutch back
	Color	Rhodium
	Logo	None
	Sizes	15/16"
25	Hat Insignia	A2327 Blackinton (No substitutions) Screw Back
	Color	Rhodium
	Logo	None
	Sizes	1-5/8"

4.16 RFP Tentative Time Schedule:

Request for Proposal available	November 12, 2020
Inquiry deadline, no questions after this date	December 8, 2020
Addendum issue, if required	December 10, 2020
Submittal deadline for proposals	December 18, 2020 prior to 2:30 PM
Owner evaluation of proposals	Dec 21 – 30, 2020
Final selection	January 5, 2021
Contract execution	January 8, 2021

SECTION 5.0: PREPARATION AND SUBMITTAL OF PROPOSALS

Submission: Each proposal shall be submitted in electronic format only through the Rocky Mountain E-Purchasing website, <http://www.bidnetdirect.com/colorado>. This site offers both “free” and “paying” registration options that allow for full access of the Owner’s documents and for electronic submission of proposals. (Note: “free” registration may take up to 24 hours to process. Please Plan accordingly.) Please view our “**Electronic Vendor Registration Guide**” at <http://www.gjcity.org/BidOpenings.aspx> for details. The uploaded response to this RFP shall be a single PDF document with all required information included. For proper comparison and evaluation, the City requests that proposals be formatted as directed in Section 5.0 “Preparation and Submittal of Proposals.” Offerors are required to indicate their interest in this Project, show their specific experience and address their capability to perform the Scope of Services in the Time Schedule as set forth herein. For proper comparison and evaluation, the Owner requires that proposals be formatted **A** to **F**.

- A. Cover Letter:** Cover letter shall be provided which explains the Firm’s interest in the project. The letter shall contain the name/address/phone number of the person who will serve as the firm’s principal contact person with Owner’s Contract Administrator and shall identify individual(s) who will be authorized to make presentations on behalf of the firm. The statement shall bear the signature of the person having proper authority to make formal commitments on behalf of the firm. By submitting a response to this solicitation the Contractor agrees to all requirements herein.
- B. Qualifications/Experience/Credentials:** Proposers shall provide their qualifications for consideration as a contract provider to the City of Grand Junction and include prior experience in similar projects.
- C. Strategy and Implementation Plan:** Describe your (the firm’s) interpretation of the Owner’s objectives with regard to this RFP. Describe the proposed strategy and/or plan for achieving the objectives of this RFP. The Firm may utilize a written narrative or any other printed technique to demonstrate his/her ability to satisfy the Scope of Services. The narrative should describe a logical progression of tasks and efforts starting with the initial steps or tasks to be accomplished and continuing until all proposed tasks are fully described and the RFP objectives are accomplished. Include a **time schedule** for completion of your firm’s implementation plan and an estimate of time commitments from Owner staff.
- D. References:** A minimum of three (3) **references** with their names, addresses and telephone numbers that can attest to your experience in projects of similar scope and size.
- E. Fee Proposal:** Provide a complete list of costs using Solicitation Response Form found in Section 7.
- F. Additional Data (optional):** Provide any additional information that will aid in evaluation of your qualifications with respect to this project, including any alternative ordering and/or inventory management options available.

SECTION 6.0: EVALUATION CRITERIA AND FACTORS

6.1 Evaluation: An evaluation team shall review all responses and select the proposal or proposals that best demonstrate the capability in all aspects to perform the scope of services and possess the integrity and reliability that will ensure good faith performance.

6.2 Intent: Only respondents who meet the qualification criteria will be considered. Therefore, it is imperative that the submitted proposal clearly indicate the firm's ability to provide the services described herein. Evaluation will be done in accordance with the criteria and procedure defined herein. The Owner reserves the right to reject any and all proposals. The following parameters will be used to evaluate the submittals.

- **Responsiveness of submittal to the RFP**
(Contractor has submitted a proposal that is fully comprehensive, inclusive, and conforms in all respects to the Request for Proposals (RFP) and all of its requirements, including all forms and substance.)
- **Fees**
(Contractor has submitted prices in a clear manner and addresses each line item accordingly.)
- **Understanding of the project and the objectives**
(Contractor's ability to demonstrate a thorough understanding of the City's goals pertaining to this specific project.)
- **Experience**
(Firm's proven proficiency in the successful completion of similar projects.)
- **Necessary Resources/Capability**
(Firm has provided sufficient information proving their available means to perform the required scope of work/service; to include appropriate bonding, insurance and all other requirements necessary to complete the project.)
- **Strategy & Implementation Plan**
(Firm has provided a clear interpretation of the City's objectives in regard to the project, and a fully comprehensive plan to achieve successful completion. See Section 5.0 Item C. – Strategy and Implementation Plan for details.)
- **References**
(Proof of performance in projects of similar scope and size from previous clients. See Section 5.0 Item E – References.)
- **Delivery time**
(Firm has provided a clear description of delivery times, including a plan for backorder items.)
- **Ordering and Shipping Procedures/System**
(Firm has provided a clear description of ordering and shipping procedures and has demonstrated an efficient system for fulfilling the requirements of this solicitation.)

City also reserves the right to take into consideration past performance of previous awards/contracts with the City of any vendor, contractor, supplier, or service provider in determining final award(s). The City will undertake negotiations with the top rated firm and will not negotiate with lower rated firms unless negotiations with higher rated firms have been unsuccessful and terminated.

6.3 Oral Interviews: The Owner may invite the most qualified rated proposers to participate in oral interviews.

6.4 Award: Firms shall be ranked or disqualified based on the criteria listed in Section 6.2. The Owner reserves the right to consider all of the information submitted and/or oral presentations, if required, in selecting the project Contractor.

SECTION 7.0: SOLICITATION RESPONSE FORM

Offeror must submit entire Form completed, dated and signed.

A) Company _____

B) Initial delivery will take _____ days after receipt of order.

C) Subsequent Deliveries will take _____ days after receipt of order.

D) PRICE SUBMITTAL:

CATEGORY ONE			
Item	Description	Comments/Exceptions	Price Each
1	Watch Cap		
2	Baseball Cap		
2a	Baseball Cap - mesh		
3	Tee Shirt-Short Sleeve w/Rank		
4	Tee Shirt-Long Sleeve w/Rank		
5	Job Shirt w/patch, 1 st initial of first name, last name and rank		
6	Uniform Shorts		
7	Uniform Shirt-Short Sleeve		
8	Uniform Shirt-Long Sleeve		
9	Pants-Station		
10	Boston Belt		
11	Sweat Pants w/Pockets		
12	PT Shorts		
13	Winter Coat - First initial of first name and last name embroidered on a rectangular name plate (made from the same fabric as the coat) stitched on the right hand side. Rank shall be embroidered under name. Department Patch sewn on right front above name		
14	Sweat Shirt		
15	Wide Brim Hat		
16	Vest		
CATEGORY TWO			
15	Tie 45045		
16	Dress Hat R13		
17	Collar Insignia A9674		
18	Hat Insignia B262+A4249		
19	Dress Hat R13W		
20	Collar Insignia A2875		
21	Hat Insignia A2866		
22	Collar Insignia A2940		
23	Hat Insignia A6864		

23	Collar Insignia A2886		
24	Hat Insignia A2327		

1. Explain how you will handle clothing samples as stated in Section 4.5:

2. Provide contact information for key contact person (Section 4.5.1):

3. Explain in detail how your system will track and fulfill orders (Section 4.5.2):

4. Explain how returns will be handled including turnaround time frame for correct item (Section 4.10):

5. Explain how long it will take from the time an order is placed to the time it is received. Explain how you will handle late items. (Section 4.11):

The Owner reserves the right to accept any portion of the work to be performed at its discretion

The undersigned has thoroughly examined the entire Request for Proposals and therefore submits the proposal and schedule of fees and services attached hereto.

This offer is firm and irrevocable for sixty (60) days after the time and date set for receipt of proposals.

The undersigned Offeror agrees to provide services and products in accordance with the terms and conditions contained in this Request for Proposal and as described in the Offeror's proposal attached hereto; as accepted by the Owner.

Prices in the proposal have not knowingly been disclosed with another provider and will not be prior to award.

- Prices in this proposal have been arrived at independently, without consultation, communication or agreement for the purpose of restricting competition.
- No attempt has been made nor will be to induce any other person or firm to submit a proposal for the purpose of restricting competition.
- The individual signing this proposal certifies that he/she is a legal agent of the offeror, authorized to represent the offeror and is legally responsible for the offer with regard to supporting documentation and prices provided.
- Direct purchases by the Owner are tax exempt from Colorado Sales or Use Tax. Tax exempt No. 98-903544. The undersigned certifies that no Federal, State, County or Municipal tax will be added to the above quoted prices.
- Prompt payment discount of _____ percent of the net dollar will be offered to the Owner if the invoice is paid within _____ days after the receipt of the invoice. Payment Terms _____.

RECEIPT OF ADDENDA: the undersigned Contractor acknowledges receipt of Addenda to the Solicitation, Specifications, and other Contract Documents.

State number of Addenda received: _____.

It is the responsibility of the Bidder to ensure all Addenda have been received and acknowledged.

Company Name – (Typed or Printed)

Authorized Agent – (Typed or Printed)

Authorized Agent Signature

Title

Address of Offeror

Owner, State, and Zip Code

Phone Number

Fax Number

E-mail Address of Agent

Cell Phone Number

APPENDIX LIST

Appendix A- Letter Scramble Logo for Baseball Caps/Watch Caps

Appendix B- Department Patch for Job Shirts/Coats/Uniform Shirts

Appendix C- Department Logo (Front), and Fire Logo (Back) for Long/Short Sleeve Shirts

Appendix D- Screened Department Logo for PT Shorts and Sweat Pants

Appendix E- Department Patch with Name and Rank for Job Shirts

Appendix F- Department Patch with Name and Rank for Winter Coat

Appendix G- Department American Flag for Uniform Shirts

APPENDIX A

LETTER SCRAMBLE LOGO



APPENDIX B

DEPARTMENT PATCH



APPENDIX C

DEPARTMENT LOGO ON SHIRT FRONT



FIRE LOGO ON SHIRT BACK



APPENDIX D

SCREENED DEPARTMENT LOGO FOR PT SHORTS AND SWEAT PANTS



APPENDIX E

DEPARTMENT PATCH W/NAME AND RANK FOR JOB SHIRT



APPENDIX F

DEPARTMENT PATCH W/NAME AND RANK FOR WINTER COAT**



**** Please note that the name and rank is embroidered on a rectangular piece of fabric (the same color and type as the coat) and then stitched onto the coat.**

APPENDIX G

DIRECTION OF FLAG ON RIGHT SLEEVE***



***** Please note that the flag is sewn on the right sleeve and the stars are on the right-hand side**



Purchasing Division

ADDENDUM NO. 1

DATE: December 10, 2020
FROM: City of Grand Junction Purchasing Division
TO: All Interested Parties
RE: Fire Uniforms and Clothing RFP-4851-20-SH

Bidders responding to the above referenced solicitation are hereby instructed that the requirements have been clarified, modified, superseded and supplemented as to this date as hereinafter described.

Please make note of the following:

- Question:** Could you please provide me with the previous bid tab of the same job?
Answer: The prices from the previous solicitation in 2016 are as follows:

CATEGORY ONE	
\$14.95	Watch cap
\$20.95	Baseball Cap
\$19.65	Baseball Cap
\$23.50	Tee Shirt-Short Sleeve
\$27.95	Tee Shirt-Long Sleeve
\$79.95	Job Shirts
\$106.95	Uniform Shorts
\$88.95	Uniform Shirt- Short Sleeve
\$111.95	Uniform Shirt-Long Sleeve
\$102.95	Pants-Station
\$16.90	Boston Belt
\$19.95	Sweat Pants w/ Pockets
\$34.95	PT Shorts
\$315.95	Winter Coat
\$31.95	Sweat Shirt
CATEGORY TWO	
\$4.65	Tie
\$71.95	Dress Hat
\$17.85	Collar Insignia
\$47.85	Hat Insignia
\$80.50	Dress Hat
\$10.95	Collar Insignia
\$12.75	Hat Insignia
\$10.95	Collar Insignia
\$19.20	Hat Insignia
\$10.95	Collar Insignia
\$19.20	Hat Insignia

2. **Question:** Clothing Item 4 – The number you provided does not match to a 5.11 product, and want to know if item No. 40052 is the correct number? This is the long sleeve version of 40050 (short sleeve shirt).
Answer: Yes, item number 40052 is correct for the long sleeve tee shirt.

3. **Question:** Clothing Items 6, 7, 8, 9 - The Model number for the Workrite products you have outlined have changed. And to make sure we are bidding on the correct products, these new product numbers are FP42 (425NX60), FSF2 (730NX45), FSF0 (735NX75), and FP52 (402NX75). Want to make sure that this is the correct styles.
Answer: Yes, those are the correct styles.

4. **Question:** Clothing Item 14 – The Model number with Gildan is not found. Do you have any further information?
Answer: The item code should be G92000. It is a crew neck sweatshirt. Or HF000 is a good substitute.

5. **Question:** Clothing Item 15 – Do you have more details on the Port Authority Wide Brim hat? We are learning that this hat resembles more of a fishing-style look hat, but want to make sure.
Answer: Port Authority Item C920 is the correct hat.

6. **Question:** Dress Accessories 17 – We believe the product number is reversed and should be A6974. Can you please confirm?
Answer: You are correct. The item number is A6974.

7. **Question:** Is the Gildan G90000 9.5 oz men's sweatshirt supposed to be G9200? Is it crew neck or zip up hoodie?
Answer: The item code should be G92000. It is a crew neck sweatshirt.

8. **Question:** Under the 9845 model number is seven different versions of the inner liner

9845	GORE-TEX Response Jacket (no liner)
9845-40	GORE-TEX Response Jacket with Job Shirt Liner (4640X)
9845-50	GORE-TEX Response Jacket with Fleece Liner (4650)
9845-60	GORE-TEX Response Jacket with SoftShell Fleece Liner (4660)
9845-65	GORE-TEX Response Jacket with SoftShell Fleece Liner (4665)
9845-70	GORE-TEX Response Jacket with SoftShell Fleece Liner (4670)
9845-75	GORE-TEX Response Jacket with Hybrid Liner (4675)

We just want to make sure we provide an accurate bid on all the elements of the proposal.
Answer: The requested item is 9845 GORE-TEX Response Jacket with no liner.

9. **Question:** How many patches do you order per year?
Answer: The number of patches varies based on the number of job shirts ordered. A rough estimate is 25-35 a year.

10. **Question:** The Port Authority outdoor brim hat, you didn't give us a style number so we are assuming it is the C920? This is not a one size fits all. It comes in sm-md or lg-xlg.
Answer: All sizes will be needed.

11. **Question:** The G90000 Gildan sweatshirt we can not find, is it a different style number?

Answer: Please see Questions 4 and 7.

12. Question: Can you please provide the item # for line 15 – Port Authority Outdoor Wide-Brim Hat?

Answer: Please see Questions 5 and 10.

13. Question: Can you please confirm that line 14 has the correct item #?

Answer: Please see Questions 4 and 7.

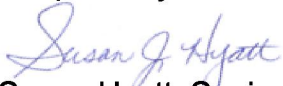
14. Question: I have not been able to find out how I can get the Blauer jackets. I spoke with Blauer directly and they just said they would not be able to setup any additional accounts. I have asked where I might be able to purchase the jackets and they have not responded. Can we process the bid even if we cannot provide these coats?

Answer: Section 4.3 of the original solicitation states the award will be made by category and could result in a split award. However, each category must be bid as a whole. The Gore-Tex jacket is available from multiple sources, but the City of Grand Junction cannot tell a vendor where to source their product. Each vendor will be responsible for establishing their own source/s.

The original solicitation for the project referenced above is amended as noted.

All other conditions of subject remain the same.

Respectfully,



Susan Hyatt, Senior Buyer
City of Grand Junction, Colorado



Grand Junction Fire Department
RFP #4851-21-SH Uniforms and Clothing
Galls Response



**City of Grand Junction
Fire Department
625 Ute Avenue
Grand Junction, CO 81501**

**RE: Request for Proposal (RFP) No. 4851-21-SH – City of Grand Junction Fire
Department Uniforms and Clothing**

To Whom it May Concern:

We are excited about the opportunity to partner with the City of Grand Junction and believe Galls, LLC is uniquely positioned and aligned to provide you with increased levels of customer service as well as ensure cost saving measures are employed at a multitude of levels.

If awarded, the following individuals would be available to service the needs of your contract and make presentations of behalf of Galls, LLC.

Contract Administrator

Tiffany Brewer
859-800-1406
Brewer-Tiffany@Galls.com

Authorized Contact

Tim Hickey
859-800-1347
Hickey-Tim@Galls.com

Authorized Contact

Amelia Smeltzer
859-800-1400
Smeltzer-Amelia@Galls.com

Authorized Contact

Tracie Ott
303-229-2821
Ott-Tracie@Galls.com

Authorized Contact

Justin Ryan
859-202-1015
Ryan-Justin@Galls.com

Authorized Contact

Matt Rose
859-800-1316
Rose-Matthew@Galls.com

We look forward to earning your business. Please let us know if we can provide any additional information after you have had the chance to review our response to your RFP.

Thank you for your time and consideration.

Respectfully,

David Scheve
Chief Financial Officer
Scheve-Dave@galls.com



Qualifications/Experience/Credentials

Galls, LLC (“Galls”) has been in business for over 50 years servicing the public safety market; specializing in law, fire, security, corrections, emergency medical services, federal government, military, postal and transit uniforms and equipment. We are **proud to serve** America’s public safety professionals.

Galls has many long-standing contracts across the United States with agencies of all sizes. Galls has three dedicated distribution centers and over 80 branch operations, consisting of contract service centers and retail storefronts. We have approximately 750 formal contracts that we service daily from one or more of our 80+ locations.

Fire departments represents a substantial portion of our business nationwide. Some of our current fire department contracts include Colorado Springs Fire, City of Charleston Fire, City of Round Rock Fire, City of Charlotte Fire, City of Hampton Fire, City of San Antonio Fire and City of Frisco Fire.

Broadest Product Selection

Galls is the reliable source for quality, in-stock public safety equipment and apparel. Like you, we’re quick, efficient, and effective. Galls understands that the demanding needs of your profession drive your purchasing decisions, so we demand the quality gear you require to do your job. As the public safety industry leader we pride ourselves on having the largest inventory in the industry. However, your options do not end with our inventory; Galls will leverage our experience and knowledge to find the products you require in the rare event we do not inventory the item or brand.

Full Spectrum In-House Uniform Services

No one can compare to our full spectrum of in-house customization options for apparel and gear.

Huge In-Stock Inventory and Rapid Fulfillment

Galls has the largest on-hand inventory in the public safety industry – period! This means less backorders, faster service and faster delivery. Galls also has the right inventory to match the market trends, so you are always ordering the latest and best in the industry.

Brands You Depend on

As a public safety professional, your gear has to perform. After all, it may mean the difference between life and death. That’s why our customers can count on Galls to offer only top-quality products. But we don’t do it all alone.

Galls partners with public safety leaders in manufacturing including brands such as Flying Cross, Spiewak, 5.11, Elbeco, Under Armour, Bates and others. We also manufacture private label uniforms, footwear, bags and accessories.



Stocking, Distribution & Fulfillment

Galls is the leading distributor of products from **over 1700 suppliers**. As the public safety industry leader, we pride ourselves on having the largest inventory in the industry. This means less backorders, faster service, and faster delivery. Our partnerships with our distributors allow us to pass cost savings on to you in unique ways.

Galls has a fully staffed Inventory Management Department (“IM”) that is responsible for purchasing and managing our inventory. On average Galls holds approximately **\$80M in on-hand inventory**. The IM department utilizes an integrated inventory management forecasting system which is fully automated. The system uses complex algorithms to compute current and future needs on finished goods inventory.

Galls’ IM Team reviews electronic data provided by the system and then adds human logic as well as customer input. Purchase Orders are then released for finished goods to our vendors. This process considers constraints such as lead time, process time, cycle time, instability in order patterns, and historical demand. For many of our large programs we have negotiated with vendors to hold safety stock levels which allow us to react quicker on replenishment needs.

Galls’ distribution center (DC) is located in Lexington, KY. The DC is approx. **350,000 square feet, containing 80,000 active pick locations and 38,000 reserve locations**.



Current capacity is 82% in active and 84% in reserve.



Galls has a fully automated warehouse management software tool and state of the art conveyor system for order fulfillment allowing us to ship an average of 2,700 orders daily or 700k orders annually. Also note, Galls has 2 additional distribution centers; one in Cerritos, California with 50,000 square feet and the other in Olathe, Kansas with 30,000 square feet.

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Online Ordering and Reporting Capabilities (“eEquip”)

Galls offers the ability to create customized Online Ordering System (“eEquip”) that will meet and exceed the expectations of our customers to offer an additional way to purchase your contracted uniforms and equipment. eEquip is a real time, secure online ordering system which is fully integrated into the Galls ERP platform. eEquip will allow customers to manage uniform allotments, track orders, restrict views by rank or location, customize items, see inventory availability, manage inventory, track body armor expirations, and customize on demand reports for the agency, individual, or unit to provide a seamless order process. eEquip will notify customers of any backordered items in real time during order placement. Galls will work closely with our manufacturers to obtain product quickly to maintain stock of necessary uniform and equipment.

The efficiencies gained by utilizing the Galls on-line solution result in real dollar savings beyond evaluating product at a line item basis. By utilizing this eEquip system you are eliminating a lot of the hidden costs with managing your uniform program. Such as managing multiple suppliers (Galls with over 1700 manufacturer partnerships can be your one stop shop) Travel down-time (time spent traveling to and from a store location to be sized or place orders can now be done from any mobile device). By utilizing eEquip you are lowering costs just by saving time, money and hours managing your uniform program, and increasing your buying power.

eEquip capabilities will include:

- Secure online ordering system
 - Site only accessible by username/password as assigned by customers
 - Grand Junction Fire contract pricing pre-loaded into each specific website.
- Mobile device capability
- Customer specific configuration
- Product offering management
 - Individual Department products only
 - Products by employee group
- Optional shop full catalog feature
- Integrated with Galls ERP system
- Flexible On-Demand Reporting



eEquip Sample Site

The Galls eEquip web system is an in-house technology owned and operated by Galls. This is important because it allows Galls to control the timelines of implementations and changes throughout the contract in a timeframe that is acceptable to the user. Galls does not outsource any of the work needed to build and maintain the website. eEquip system is a force multiplier for your department that will dramatically amplify your effectiveness in managing your uniform program with no additional cost or effort to the Grand Junction Fire Department.

In-House Uniform Services

No one can compare to our full spectrum of in-house customization options for apparel and gear. Our state-of-the-art Production area can provide all types of uniform embellishments to include pant hemming, pant striping, sleeve length tailoring, emblem applications, embroidery, heat press, silk-screening, engraving, and more.

Screen Printing



Screen Printing

Screen Printing of titles or designs is more economical than embroidery — and with less limitations than heat press. You can even screen print polyester. Option is available on selected polos, casual shirts, T-shirts, bags, rainwear and outerwear. Screen printing can handle almost any design, with a durable and long-lasting result. *Call for details and pricing.*

Galls performs an average of 7,500 embellishments daily or 2MM embellishments annually.

Customization options for customers

Galls will provide patch application, hemming, screen print and embroidery through Galls warehouse or at any Galls branch location during the life of this contract.

Embroidery



Embroidering your apparel adds a personal and professional appearance



Automated machines can outfit your entire department with uniform designs



Create precise designs

One of the things that sets us apart from our competitors is our in-house customization capabilities. We know how important it is for your uniform to look exactly right — and as a busy public safety professional, you don't have time to run to the tailor or embroidery shop. That's where we step in for you: We take care of the details so your uniform is ready for duty when you receive it!



Strategy and Implementation Plan

Personal Attention

Galls has assembled the best team of dedicated professionals to serve your uniform and equipment needs. Customers utilizing the contract will have personal contacts. These contacts will coordinate with our merchandisers, buyers and customization department to make sure we meet your uniforms criteria for comfort, performance, and design. Having a team of contact's at Galls as well as access to the staff at our branch locations allows you to focus on public safety and Galls will monitor the process and fulfillment of your products.

The following Galls Team will be assigned to serve the customers in Colorado and most specifically will be responsible for servicing the Grand Junction Fire Department on a daily basis to meet your requirements, delivery service levels, and provide a dynamic working relationship.

Tim Hickey, Managed Account Representative – Tim is one of our most experienced account managers and has been in his role with Galls since 2007. Tim works from the corporate office in Lexington, Ky and is the daily contact for Grand Junction Fire Department. Tim's responsibility is to place orders, answer questions, resolve any issues and work with our web team to make updates to your website. Tim's objective is to provide you with excellent customer service and demonstrate how we are PROUD to serve your department.

Tracie Ott, Regional Account Executive – Tracie has worked in the Uniform industry for approximately 20 years and comes to the industry from her career in Law Enforcement. Tracie has worked at all levels of service to include ownership, management and sales. Tracie joined the Galls team after an acquisition in 2016 and her primary objective is to make sure that our service to your department exceeds your expectations.

Galls Sales Management Team	Galls Senior Management Team
Matt Rose, Team Leader	Mike Fadden, CEO
Justin Ryan, District Sales Manager	Jim Dugan, CRO
Chris Medley, Director of Sales	Doug Means, COO

Customer Service: Galls also has over 60 highly trained support team representatives to assist our customers. Agencies utilizing this contract will have the ability to live chat with us, call toll-free, or email for the information they need Monday through Friday from 8am-9pm ET.

Branch Teams: Galls has 2 locations in Colorado and our Branch Managers and Branch Associates are able to assist with all our customer's needs. Our knowledgeable branch staff are available to do uniform sizing, answer product questions, and provide friendly customer service to all of our customers.

- Craig Spacht, Branch Manager (Denver, CO)
- Shana Gearhart, Branch Manager (Colorado Springs, CO)
- Dianna Mathews, District Manager of Branch Operations (Colorado)



Order Placement Process (eEquip)

Grand Junction Fire will have the ability to work with Galls to have a fully customized Online Ordering System (“eEquip”) created specifically for the department. We are confident that it will exceed your ordering expectations. eEquip will offer an additional option to purchase your contracted uniforms. eEquip is a real time, secure online ordering system which is fully integrated into the Galls ERP platform. eEquip will allow Grand Junction Fire to manage allotments, track orders, restrict views by rank or location, customize items, see inventory availability, manage inventory, and customize on demand reports for the agency, individual, or unit to provide a seamless order process for Grand Junction Fire. The efficiencies gained by utilizing the Galls on-line solution result in real dollar savings beyond evaluating products at a line item basis. Galls currently operates more than 3000 eEquip sites nationwide, covering departments and agencies of all sizes between 25 and 100,000 users.

Delivery System

Grand Junction Fire agencies can continue to purchase the items under this contract direct from any Galls location or if they wish to take advantage of the eEquip system, orders placed online can be shipped direct to the end user or to a Galls location for pick up at the store.

Galls will ship all orders via FedEx from our Lexington, KY distribution center. Additional shipping options may be available upon request from customers.

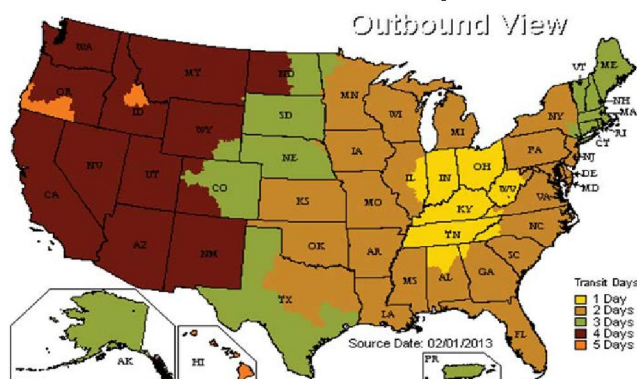
Galls will provide a tracking number with every shipment. Additionally, tracking options will be made available on eEquip.

Delivery time varies nationwide depending on ship method selected when the order is placed. Next business day, 2-day delivery, and 3-day delivery are all options. Delivery times are generally guaranteed apart from extreme weather conditions or carrier’s service interruptions. Galls can meet the expectation of a 2-week delivery time for in-stock items. We currently do business with Grand Junction Fire Department and are averaging a 14-day turn-around.

Hard good items that are in stock ship from Galls the same day and items with customization ship within 3-7 business days. All in-stock items will be delivered within 14 business days ARO.

Body Armor will ship directly from the manufacturer and standard delivery will be 45-60 days ARO.

Fed Ex Transit Map





Accounting System

Galls bills under Net 30 terms and will work with each individual customer to set up an accounting and invoicing system that will work with their needs.

Galls has a full service “in house” accounting and finance department and will work closely with customers to meet specific needs and make your billing process with Galls seamless.

Electronic Billing Options

Billtrust can email, fax, or USPS invoices automatically and daily. Statements are generated once a month and go out the same way. Non-customized invoices can be emailed individually or strung together and sent in one email from Billtrust.

Customized invoices are manually generated and can be emailed, faxed, or USPS bi-monthly or monthly. Statements can be generated mid-month or at requested intervals. This is essentially a download of current account balance information in excel format. Customized invoices are almost always strung together and manually emailed to customers.

Non-customized invoices- the Billtrust Gateway can be activated so customers can print their own statements and invoices for up to two years. After two years, invoices/statements are not available on Billtrust, but invoices can be requested from Galls, and Galls can provide this information. Statements older than two years are not retained by Billtrust or Galls.

Customized Billing Options

- Can have electronic signature capture of orders picked up at the branch/service centers
- Can have up to 3 customizable fields (15 characters) printed on invoice
- Can have contract descriptions printed after our item description
- Can have contract line numbers printed on invoice

Billtrust or customized invoices (not picked up) have FedEx or USPS tracking numbers (except of drop ship – items shipped from vendors directly). For orders where “shopping for” feature is selected, only customized invoices (GQ) has the feature at this time. Ticket open to have Billtrust invoicing to mirror.

“Invoice notes” entered on eQUIP websites will print on both Billtrust and customized invoices (50 characters) – must be turned on at the website level and will say whatever is typed in by customer during order entry.

Invoice Options

Regular invoicing = 1 order with multiple shipments will = multiple invoices
Bill Complete invoices = 1 order with multiple shipments = 1 invoice
Both of the above types are customizable

Frequency Options

Regular, non-customized invoices from Billtrust are held for 5 days or \$500 (whichever comes first) and then sent automatically.



- Customized invoices are manually generated by Galls team and are generally done bi-monthly or monthly depending on volume
- Statements are once a month
- All can be sent per customer's choice of method to deliver

Sorting Capabilities

Only the downloadable reports for customized invoices or Billtrust (non-customized invoices) are sortable as they are in excel format.

Invoices that are printed/faxed/mailed are in sales order # and then date completed.

Uniform Program Timeline

- a. Upon award, Galls would schedule a meeting with Grand Junction Fire to demonstrate eEquip, our on-line ordering e-commerce solution. We will confirm how Grand Junction Fire would like their eEquip site to look and function. We will introduce our eEquip Onboarding Team and begin the eEquip build (timeline two weeks). Desired "go live" date for the program will be determined. Weekly meetings via Zoom/FUZE will be scheduled to communicate the progress and to ensure Galls is meeting deadlines for the desired roll out date.
- b. In partnership with Grand Junction Fire, we would begin discussions with our Inventory Management (IM) team and initiate placing initial orders for uniform product with specified Manufacturers. Minimum/maximum inventory levels will be determined to ensure uniforms items are in stock for anticipated required delivery of uniforms, making sure we adhere to all lead times.
- c. Finalize VAS (Value Added Service-Emblems/embroidery/Alterations (hemming, etc.) customization specifications for Grand Junction Fire. Send representative samples to the appropriate Administrator for approval and sign off.
- d. Prior to roll out and/or execution, and in partnership with Grand Junction Fire, Galls would develop an eEquip beta testing phase with a recommended group of users. This testing would consist of placing orders through the Grand Junction eEquip site with a comprehensive review of all items ordered to ensure the adherence to your standards.
- e. Upon approval, on-line video tutorials could be developed in partnership with Grand Junction Fire to address any questions around eEquip order entry and return process. On-line video tutorials would be accessed on landing page (home page) of Grand Junction Fire eEquip platform.
- f. Once the Grand Junction Fire eEquip beta test groups have signed off and approved, Launching of the Grand Junction uniform program would begin.
- g. This process would normally take between 45-60 days to get all of the features of the site up and running and ready for your ordering. As your current uniform provider, there is no need for additional setup and if awarded there will be no disruption to your current services.



Galls Offers Grand Junction Fire Department a 360° Solution



References

Arapahoe County Sheriff - Renee Stine
RSTINE@ARAPAHOEGOV.COM - 720-874-3330
7375 SO POTOMAC ST
ENGLEWOOD, CO 80112

Montrose County Sheriff - Heather Batman
HBATMAN@MONTROSECOUNTY.NET - 970-252-4025
1200 NO GRAND AVE
MONTROSE, CO 81401

Roaring Fork Fire/Rescue - Andy Fisher
AFISHER@ROARINGFORKFIRE.ORG - 970-319-4940
1089 J W DRIVE
CARBONDALE, CO 81623

SECTION 7.0: SOLICITATION RESPONSE FORM

Offeror must submit entire Form completed, dated and signed.

A) Company Galls, LLC

B) Initial delivery will take 14 days after receipt of order.

C) Subsequent Deliveries will take 14 days after receipt of order.

D) PRICE SUBMITTAL:

CATEGORY ONE			
Item	Description	Comments/Exceptions	Price Each
1	Watch Cap		\$8.50
2	Baseball Cap		\$14.25
2a	Baseball Cap - mesh		\$13.50
3	Tee Shirt-Short Sleeve w/Rank		\$20.25
4	Tee Shirt-Long Sleeve w/Rank		\$22.00
5	Job Shirt w/patch, 1 st initial of first name, last name and rank		\$59.00
6	Uniform Shorts		\$117.00
7	Uniform Shirt-Short Sleeve		\$96.00
8	Uniform Shirt-Long Sleeve		\$119.75
9	Pants-Station		\$112.00
10	Boston Belt		\$15.00
11	Sweat Pants w/Pockets		\$18.00
12	PT Shorts		\$27.00
13	Winter Coat - First initial of first name and last name embroidered on a rectangular name plate (made from the same fabric as the coat) stitched on the right hand side. Rank shall be embroidered under name. Department Patch sewn on right front above name		\$282.00
14	Sweat Shirt		\$13.00
15	Wide Brim Hat		\$19.50
16	Vest		\$42.00
CATEGORY TWO			
15	Tie 45045		4.75
16	Dress Hat R13		\$61.25
17	Collar Insignia A9674		\$4.00
18	Hat Insignia B262+A4249		\$47.00
19	Dress Hat R13W		\$68.00
20	Collar Insignia A2875		\$9.75
21	Hat Insignia A2866		\$12.25
22	Collar Insignia A2940		\$9.75
23	Hat Insignia A6864		\$22.00

23	Collar Insignia A2886		\$9.75
24	Hat Insignia A2327		\$17.50

- 1. Explain how you will handle clothing samples as stated in Section 4.5:**
 Samples will be provided to the Department upon request.

- 2. Provide contact information for key contact person (Section 4.5.1):**

Tim Hickey: 859-800-1347 Hickey-Tim@Galls.com

Tracie Ott: 303-229-2821 Ott-Tracie@Galls.com

- 3. Explain in detail how your system will track and fulfill orders (Section 4.5.2):**

Grand Junction FD will be set up with an online ordering system.

Grand Junction FD administrator can track orders, review order history,

review completed orders and backorders, various reports include department spending.

Once an order is placed it is printed and processed.

- 4. Explain how returns will be handled including turnaround time frame for correct item (Section 4.10):**

Any item shipped incorrectly or in error by Gall's will be exchanged at no cost to Grand Junction

Fire Department. Once brought to our attention we will send a call tag to the department

for return of error. A corrected order will then be processed. Turnaround time can vary between 7-15 days.

- 5. Explain how long it will take from the time an order is placed to the time it is received. Explain how you will handle late items. (Section 4.11):**

Delivery time varies nationwide depending on ship method selected when the order is placed. Next business day, 2-day delivery, and 3-day delivery are all options. Delivery times are

generally guaranteed apart from extreme weather conditions or carrier's service interruptions. Galls can meet the expectation of a 2-week delivery time for in-stock items. We currently do business with Grand Junction

Fire Department and are averaging a 14-day turn-around. Hard good items that are in stock ship from Galls the same day and items with customization ship within 3-7 business days. All in-stock items will be delivered within 14 business days ARO.

The Owner reserves the right to accept any portion of the work to be performed at its discretion

The undersigned has thoroughly examined the entire Request for Proposals and therefore submits the proposal and schedule of fees and services attached hereto.

This offer is firm and irrevocable for sixty (60) days after the time and date set for receipt of proposals.

The undersigned Offeror agrees to provide services and products in accordance with the terms and conditions contained in this Request for Proposal and as described in the Offeror's proposal attached hereto; as accepted by the Owner.

Prices in the proposal have not knowingly been disclosed with another provider and will not be prior to award.

- Prices in this proposal have been arrived at independently, without consultation, communication or agreement for the purpose of restricting competition.
- No attempt has been made nor will be to induce any other person or firm to submit a proposal for the purpose of restricting competition.
- The individual signing this proposal certifies that he/she is a legal agent of the offeror, authorized to represent the offeror and is legally responsible for the offer with regard to supporting documentation and prices provided.
- Direct purchases by the Owner are tax exempt from Colorado Sales or Use Tax. Tax exempt No. 98-903544. The undersigned certifies that no Federal, State, County or Municipal tax will be added to the above quoted prices.
- Prompt payment discount of 0 percent of the net dollar will be offered to the Owner if the invoice is paid within 30 days after the receipt of the invoice. Payment Terms 30.

RECEIPT OF ADDENDA: the undersigned Contractor acknowledges receipt of Addenda to the Solicitation, Specifications, and other Contract Documents.

State number of Addenda received: 1.

It is the responsibility of the Bidder to ensure all Addenda have been received and acknowledged.

Galls, LLC

Company Name – (Typed or Printed)

1340 Russell Cave Rd. Lexington, KY 40505

Authorized Agent Signature

David Scheve Digitally signed by David Scheve
Date: 2020.12.16 16:24:58 -05'00'

Address of Offeror

859-800-1400

Phone Number

Smeltzer-Amelia@galls.com

E-mail Address of Agent

David Scheve

Authorized Agent – (Typed or Printed)

CFO

Title

Grand Junction Fire, CO 81501

Owner, State, and Zip Code

859-268-5971

Fax Number

N/A

Cell Phone Number