

CITY OF GRAND JUNCTION
SOLE SOURCE JUSTIFICATION FORM

SS-5320-23-KH

Date: 10/12/23 Requested By: Kim Petek
 Department: Parking Division: General Services
 Vendor Name: Mackay Meters Net Cost Delivered: \$ 31,810.00

Provide G/L Account where funds are budgeted: 308-170-380-380-7900
 Project code, if applicable _____

SOLE SOURCE JUSTIFICATION

(INITIAL ALL ENTRIES THAT APPLY)

Material/Service Description: Mackay Tango and mkBeacon

1. _____ - The vendor is the original equipment supplier/manufacture and there are no regional distributors;
2. _____ - The product, equipment or service requested is clearly superior functionally to all other similar products, equipment or service available from another manufacturer or vendor;
3. X - The over-riding consideration for purchase is compatibility or conformity with City-owned equipment in which non-conformance would require the expenditure of additional funds;
4. _____ - No other equipment is available that shall meet the specialized needs of the department or perform the intended function;
5. _____ - Detailed justification is available which establishes beyond doubt that the Vendor is the only source practicably available to provide the item or service required;
6. _____ - Detailed justification is available which proves it is economically advantageous to use the product, equipment or service.

**Attach Justification Memo and Pricing Documentation, then proceed with signatures below.
 After Dept Head approval, forward to Purchasing.**

Department Director Approval:

I recommend that competitive procurement be waived and that the service or material described herein be purchased as a sole source.

Signed: Jay Valentine 10/13/2023
DocuSigned by: 09BA36D53ED04B7 Department Head Signature Date

Purchasing Approval:

Based on the above and attached documents, I have determined this to be a sole source with no other vendor practicably available.

Signed: Jay Valentine 10/13/2023
DocuSigned by: 09BA36D53ED04B7 Purchasing Manager Signature Date

Final Authorization

City Manager Approval Required (\$25K to \$50K)

yes / no

Signed: Greg Caton 10/13/2023
DocuSigned by: 2F1EETD55758492 City Manager Signature Date

City Council Approval Required (over \$50K)

yes / no



Memorandum

TO: Jay Valentine
FROM: Kim Petek, Parking Administrator
DATE: October 10, 2023
SUBJECT: Soul Source Justification for MacKay Tango Kiosk and MacKay mkBeacon Street meters

Our organization's parking infrastructure comprises MacKay Meters' pay kiosks and parking meters. Specifically, the Rood Avenue Parking garage necessitates pay kiosk machines for parking customers to rent spaces, while street parking requires individual and dual meters for space rentals.

The kiosks in the Rood Avenue Parking garage have been functioning exceptionally well, ensuring seamless payment processing, ticket issuance, and access control. However, the kiosk we intend to replace is nearing the end of its lifecycle and has begun experiencing various mechanical issues that require frequent repairs. Consequently, we have submitted a request to acquire the MacKay Tango kiosk, an upgraded version of the existing units. Opting for a different vendor's kiosk may result in compatibility issues, increased maintenance costs, and disruptions to our parking operations. Therefore, we firmly believe that acquiring the MacKay Tango kiosk is the most prudent choice.

As for the parking meters currently in use for the pilot program, they are also manufactured by MacKay and seamlessly integrate with the existing software utilized in the parking garage. These meters are being proposed as an upgrade for our downtown parking area. Procuring these meters at this time would ensure their smooth integration into the existing system.

MacKay Meters provides monitoring software for both the kiosks and street meters. This software facilitates the management of revenue, enforcement, and alerts to notify us of equipment issues. The synergy of these components creates a more efficient system for our downtown parking area.

We are firmly convinced that this sole source justification serves the best interests of our organization, both operationally and financially. We kindly request your approval of this proposal to maintain the efficiency and reliability of our parking facilities.



1342 Abercrombie Road
 New Glasgow, NS
 Canada B2H 5C6
 Phone (902) 752-5124
 Fax (902) 752-5955

PRICING QUOTATION

DATE	QUOTE #
10/4/2023	10423

Sold to: City of Grand Junction
 333 West AVE C
 Grand Junction, CO 81501

Regarding: Meters
Attn: Kim Petek
Telephone: 970-254-3889
E-mail: Kylec@gicity.org

Ship to: Same

Attn: same
Telephone:
E-mail:

Cost Data

ITEM	QUANTITY	PART #	DESCRIPTION	UNIT PRICE	TOTAL
1	7		Beacon Single space meter	\$ 500.00	\$3,500.00
2	23		Beacon 2- Bay meters	\$ 650.00	\$14,950.00
3	30		Iron Vault housings	\$ 100.00	\$3,000.00
4	30		NFC contactless reader	\$ 100.00	\$3,000.00
					\$0.00
					\$0.00
					\$0.00
			1		\$0.00
					\$0.00
					\$0.00
					\$0.00
Total					\$24,450.00
Shipping Total					\$235.00
Total					\$24,685.00

THANK YOU FOR YOUR REQUEST FOR QUOTE/ESTIMATE
 WE ARE PLEASED TO SUBMIT THE ABOVE FOR YOUR CONSIDERATION

Valid through: 12/3/2023
Taxes TBD
Terms
Delivery
Warranty: 1 yr. manufacturer Warranty

By: Johnny Waldo
Title: US National sales Manager



1342 Abercrombie Road
 New Glasgow, NS
 Canada B2H 5C6
 Phone (902) 752-5124
 Fax (902) 752-5955

PRICING QUOTATION

DATE	QUOTE #
8/14/2023	81423

Sold to: City of Grand Junction
 333 West AVE C
 Grand Junction, CO 81501

Regarding: Meters
Attn: Kyle Coltrinari
Telephone: 970-254-3889
E-mail: Kylec@gjcity.org

Ship to: Same

Attn: same
Telephone:
E-mail:

Cost Data

ITEM	QUANTITY	PART #	DESCRIPTION	UNIT PRICE	TOTAL
1	1		Tango Machine With paper and two coin cans	\$ 6,950.00	\$6,950.00
					\$0.00
					\$0.00
					\$0.00
			1		\$0.00
					\$0.00
					\$0.00
					\$0.00
				Total	\$6,950.00
				Shipping Total	\$175.00
				Total	\$7,125.00

THANK YOU FOR YOUR REQUEST FOR QUOTE/ESTIMATE
WE ARE PLEASED TO SUBMIT THE ABOVE FOR YOUR CONSIDERATION

Valid through: 8/31/2023
Taxes: TBD
Terms:
Delivery:
Warranty: 1 yr. manufacturer Warranty

By: Johnny Waldo
Title: US National sales Manager