

CITY OF GRAND JUNCTION
SOLE SOURCE JUSTIFICATION FORM

SS-5254-23-KH

Date: 04-26-2023 Requested By: Det. Tim Janda / ARTIC
 Department: GJPD Division: Investigations / ARTIC
 Vendor Name: Vorp Energy MDT Net Cost Delivered: \$ 18,405.00

Provide G/L Account where funds are budgeted: ARTIC 2023
 Project code, if applicable _____

SOLE SOURCE JUSTIFICATION

(INITIAL ALL ENTRIES THAT APPLY)


Material/Service Description: Solar Powered Mobile Trailer For Rapid Camera Deployment.

1. X - The vendor is the original equipment supplier/manufacture and there are no regional distributors;
2. X - The product, equipment or service requested is clearly superior functionally to all other similar products, equipment or service available from another manufacturer or vendor;
3. X - The over-riding consideration for purchase is compatibility or conformity with City-owned equipment in which non-conformance would require the expenditure of additional funds;
4. X - No other equipment is available that shall meet the specialized needs of the department or perform the intended function;
5. X - Detailed justification is available which establishes beyond doubt that the Vendor is the only source practicably available to provide the item or service required;
6. X - Detailed justification is available which proves it is economically advantageous to use the product, equipment or service.

Attach Justification Memo and Pricing Documentation, then proceed with signatures below.
After Dept Head approval, forward to Purchasing.


Department Director Approval:

I recommend that competitive procurement be waived and that the service or material described herein be purchased as a sole source.

Signed: , 4/27/23
 Department Head Signature Date

Purchasing Approval:

Based on the above and attached documents, I have determined this to be a sole source with no other vendor practicably available.

Signed: , 5/2/2023
DocuSigned by: Jay Valentine
09BA36D53ED04B7... Purchasing Manager Signature Date

Final Authorization

City Manager Approval Required (\$25K to \$50K) yes / no

Signed: _____, _____
 City Manager Signature Date

City Council Approval Required (over \$50K) yes / no



To Whom it may concern,

I, Detective Tim Janda, have been tasked with purchasing a surveillance camera trailer for the ARTIC, Advanced Real Time Information Center, for the 2023 budget year. This trailer would house three surveillance cameras and be able to be wireless and moved throughout the city. This trailer would be used as a mobile option to assist with intelligence led policing. This could include events in parks, amphitheaters, farmers markets, JUCO, and other events held throughout the city. In order to complete this task, the trailer needs to be solar powered and be able to provide the appropriate power to the comms box and three cameras.

Our unit has previously contacted several trailer companies and requested quotes for different trailers. All the quotes came in above \$20k and required a subscription to their camera services. They would not provide the option for us to purchase the trailer itself to outfit with the camera program we have already established. Currently all our surveillance cameras come into the ARTIC through NOLA and there is a single login. Using their camera subscriptions, we would be outsourcing the monitoring to an unknown person, and we would not have direct access to the video through NOLA and the ARTIC system.

I contacted VORP Energy MDT who were willing to build us a trailer to our specifications and did not require an ongoing subscription to any additional services. I provided them with the specific requirements for power, and they provided a quote to build the trailer we needed at a lower price. VORP Energy is the only company that would provide the camera trailer without a monthly subscription while still providing the necessary power requirements for this job.

The GJPD purchased one of these trailers in 2022 and have been able to successfully use it to rapidly respond to emerging threats and problem crime areas. The trailer has been durable and performed as advertised and as expected with no issues yet discovered. It would also be highly beneficial for maintenance and other obvious reasons to continue with the same make and model of trailer for consistency and ease of use.

Based on the above I believe it is justified for the sole source of the trailer purchase from VORP Energy.

Detective Tim Janda #05-7



www.vorpenergy.com
208.904.0424
sales@vorpenergy.com

Prepared For
Timothy Janda
Company
Grand Junction Police
Project Name / Location

Prepared By
Isaac Turcios
Date of Quote
Apr 19, 2023
Payment Terms
Pre-Pay

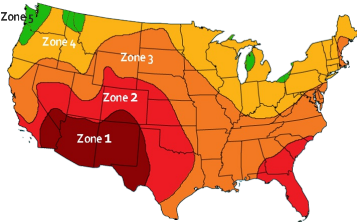
Equipment to be powered - Any changes made to this Equipment List will require a new quote.

Manufacture	Part#	Voltage	Watts	Qty per Pole	Total Watts
ENS Security	PDN49I225H-XR	802.3AT	13-22W	3	66
Cradlepoint	IBR-600	9-36VDC	6.7-8.9W	1	9
Linovision	Industrial 5 Port Switch	12-48VDC	<5W	1	5

Solar Zone	3	Total Watts Needed	80
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System Quote

Part Number	Description	Quote Price	Qty	Amount
MDT-800	"G4 Vorp Energy MDT Solar Surveillance Trailer with 800W Solar Array Includes: Rugged Bedliner Texture (2) 200Ah 12v SLA Batteries 18ft Telescopic Mast w/ (1) 18-2 Power Cable Remote Monitor and Power Cycle features" *Requires Forklift For Delivery* MSRP = \$ 22,440.00	\$ 16,830.00	1	\$ 16,830.00
Custom Order	Include 3 coiled ethernet cable instead of 18/2 coiled cable MSRP =	\$ 0.00	1	\$ 0.00
M-ACC-T-BAR	T-Bar mount used for mounting cameras horizontally rather than the standard vertical method. MSRP = \$ 375.00	\$ 375.00	1	\$ 375.00
Shipping	Shipping cost to be determined at the point of purchase. The zero value here is meant as a place holder. MSRP = \$ 0.00	\$ 1,200.00	1	\$ 1,200.00



Quote Total	\$ 18,405.00
Quote Valid Until	May 19, 2023

Notes

All Vorp Energy Plug & Play Power Kits require an Assembly Time of 5 Business Days. Large quantity orders, trailers, or custom kits will have longer Assembly Times. All Voltage Converters, PoE Injector, PoE Switches, etc. boxed separately within the kit as it ships. They will include the hardware needed to mount and wire them with the Power Assembly. Wiring guides and instructions are provided within the kit. If more copies are required, they are available upon request. Power Kits are warrantied for 2 Years. Any tampering, modifying, removing, or re-wiring of components in kitted solutions will void the 2 Year Warranty. Failure to follow the provided Installation Guides will also void the 2 Year Warranty. Unless otherwise specified, a shipping cost is not provided on the quote. Shipping is calculated at the point of sale. Shipping is included on the invoice. Outdoor Plug & Play Power Solutions for IoT, M2M, and Wireless Surveillance Equipment All quotes Valid for 30 Days