

**SS-5674-25-KN**

**CITY OF GRAND JUNCTION**  
**SOLE SOURCE JUSTIFICATION FORM**

Date: 4/22/2025 Requested By: Trent Rundquist  
 Department: Police Division: Lab/Services  
 Vendor Name: Thermo Scientific Net Cost Delivered: \$ 30,500.00

Provide G/L Account where funds are budgeted: \_\_\_\_\_  
 Project code, if applicable \_\_\_\_\_

**SOLE SOURCE JUSTIFICATION**

*(INITIAL ALL ENTRIES THAT APPLY)*

Material/Service Description: TruNarc Portable Narcotics Analyzer.

1. \_\_\_\_\_ - Uniqueness: Is unique and unavailable from any other source due to proprietary rights, patents, copyrights, secret processes, or monopoly control;
2. TR - Compatibility: There is a need for compatibility with existing equipment, technologies, or processes, and only a specific product or service can satisfy that need;
3. \_\_\_\_\_ - Urgency: Delay would lead to serious injury, death, or significant financial loss;
4. \_\_\_\_\_ - Expertise: The vendor has unique experience, expertise, or capabilities unavailable elsewhere;
5. TR - Standardization: There is a need to standardize specific equipment or supplies to reduce training, inventory, or maintenance costs, and only one vendor can meet this need;
6. \_\_\_\_\_ - Written demonstration and justification is available which reasonably and practicably establishes that the selection of a sole source vendor is in the best interest of the City.

**Attach Justification Memo and Pricing Documentation, then proceed with signatures below.**  
**After Dept Head approval, forward to Purchasing.**

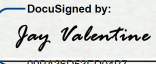
**Department Director Approval:**

I recommend that competitive procurement be waived and that the service or material described herein be purchased as a sole source.

Signed: , 4/24/25  
 Department Head Signature Date

**Purchasing Approval:**

Based on the above and attached documents, I have determined this to be a sole source with no other vendor practicably available.

Signed: , 4/28/2025  
 Purchasing Manager Signature Date

**Final Authorization**

City Manager Approval Required (\$25K to \$50K)

yes / no

Signed: , 4/29/2025  
 City Manager Signature Date

City Council Approval Required (over \$50K)

yes / no



## *Memorandum*

**TO:** Olivia Bray, Accountant Analyst II  
Nancy McCauley, Accountant Analyst I

**FROM:** Civilian Manager Trent Rundquist

**DATE:** April 24, 2025

**SUBJECT:** Sole Source - TruNarc

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The Thermo Scientific TruNarc Handheld Narcotics Analyzer is a handheld Raman device that identifies multiple controlled substances including narcotics, synthetic drugs, cutting agents, and precursor chemicals in a single test, without direct contact for most samples.

In 2015, we received a TruNarc device from the Colorado Bureau of Investigation (CBI) as a part of an agreement where the CBI will temporarily supply these devices to (3) agencies throughout Colorado to assist with quickly identifying controlled substances. This agreement was an annual agreement. After the (1) year, the CBI had the option to take the device and distribute it to another agency, if there was a request. Since 2015, the TruNarc device has been housed at the Grand Junction Police Department because no requests have been made. Our officers have been trained in the device and are well-acquainted with its technology and ability to identify controlled substances without coming into contact with the material. TruNarc is used multiple times during the week by patrol officers, detectives, members of the Drug Task Force, and lab personnel. In January 2025, the CBI received a request to return the TruNarc device due to another agency requesting its services. When reviewing other options of handheld Raman devices, TruNarc is the optimal choice for the GJPD.

**Compatibility:** The GJPD already has the software for the TruNarc device. In addition, the ease of use of the device allows personnel to seamlessly utilize it in their normal investigations, without the need of exposure to an unknown substance. Some of the other Raman devices require a physical sample to be taken from an unknown substance, which could potentially expose the person to harmful material.

**Standardization:** Since the GJPD personnel have already received training on the TruNarc device, and we have been trained on proper maintenance, this would limit the time needed to retrain personnel and reduce the cost of having a representative from another company come to the department and train personnel. In addition, the standardized library of both controlled and uncontrolled substances within the device includes nearly all items which personnel encounter in the course of their investigations.

Because of the listed items above, it is my recommendation we utilize the Thermo Scientific TruNarc Handheld Narcotics Analyzer as a sole source for the detection of controlled substances at the Grand Junction Police Department.

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Invoice

Invoice Number		Create Date	Page
INV169868		4/11/2025 12:00:00 AM	1 of 1
PO#		Sales Order#	Payment Terms
GF-00453335		SO171977	Net 30
Inco 1		Inco 2	Ship Method
FOB	Tewksbury, MA		FedEx 2nd Day

Bill To : C20835  
CITY OF GRAND JUNCTION POLICE CRIME LAB  
555 UTE AVENUE  
GRAND JUNCTION, CO 81501  
USA

Seller :  
Thermo Scientific Portable Analytical Instruments Inc.  
2 Radcliff Rd.  
Tewksbury, MA 01876  
T:(800)875-1578 Fax:(877)680-2568

Remit Payment by EFT  
Thermo Scientific Portable Analytical Instruments Inc.  
Bank of America  
ACH ABA number 111 000 012 Beneficiary Account #4426843850  
Wire ABA number 026 009 593 Beneficiary Account #4426843850  
Swift Code BOFAUS3N  
Lock box: 415918  
To pay by check: Make check payable to  
Thermo Scientific Portable Analytical Instruments Inc.  
PO Box 415918, Boston, MA 02241-5918  
  
EIN number 01-0650031  
Duns# 11-289-3131

Ship To :  
CITY OF GRAND JUNCTION POLICE CRIME LAB  
555 UTE AVENUE  
GRAND JUNCTION, CO 81501  
USA

Line Nbr	Material No.	Description	Qty	Unit Price	Total Price
1	800-01011-01	TruNarc,Unlimited,1 Year Warranty,English	1.0000 each	\$30,500.00	\$30,500.00

Serial Numbers

TN10136

Subtotal :	\$30,500.00
Sales Tax:	\$0.00
VAT Tax :	\$0.00
Shipping Charges :	\$0.00
VAT Freight :	\$0.00
Total :	\$30,500.00

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