

CITY OF GRAND JUNCTION

SOLE SOURCE JUSTIFICATION FORM

Date: 9/23/25 Requested By: Jerod Timothy
 Department: General Services Division: Recycling
 Vendor Name: Girardi ' s Crane & Rigging, Inc. Net Cost Delivered: \$ 20967.53

Provide G/L Account where funds are budgeted: _____
 Project code, if applicable _____

SOLE SOURCE JUSTIFICATION

(INITIAL ALL ENTRIES THAT APPLY)

Material/Service Description: Removal of three overhead cranes located at the City's MRF. Vendor will take possession.

1. _____ - The vendor is the original equipment supplier/manufacturer and there are no regional distributors;
2. X - The product, equipment or service requested is clearly superior functionally to all other similar products, equipment or service available from another manufacturer or vendor;
3. _____ - The over-riding consideration for purchase is compatibility or conformity with City-owned equipment in which non-conformance would require the expenditure of additional funds;
4. X - No other equipment is available that shall meet the specialized needs of the department or perform the intended function;
5. X - Detailed justification is available which establishes beyond doubt that the Vendor is the only source practicably available to provide the item or service required;
6. X - Detailed justification is available which proves it is economically advantageous to use the product, equipment or service.

Attach Justification Memo and Pricing Documentation, then proceed with signatures below.
After Dept Head approval, forward to Purchasing.

Department Director Approval:

I recommend that competitive procurement be waived and that the service or material described herein be purchased as a sole source.

Signed: Jerod Timothy 9/23/25
 Department Head Signature Date

Purchasing Approval:

Based on the above and attached documents, I have determined this to be a sole source with no other vendor practicably available.

Signed: Jay Valentine 9/29/2025
 Purchasing Manager Signature Date

Final Authorization

City Manager Approval Required (\$25K to \$50K) yes / no

Signed: _____ Date _____
 City Manager Signature

City Council Approval Required (over \$50K) yes / no



MEMORANDUM

To: Purchasing Division

From: Jerod Timothy, General Services Director

Date: September 23, 2025

Subject: Sole Source Justification – Overhead Crane Removal at MRF Facility

The City of Grand Junction recently acquired a 58,000 sq. ft. facility to serve as the regional Materials Recovery Facility (MRF). The building contains three large overhead cranes that must be removed to facilitate structural modifications and equipment installation.

Due to the specialized nature of this work, I am requesting a sole source procurement for Girardi's Crane & Rigging, Inc. The justification is as follows:

- **Specialized Expertise:** Girardi's has over 20 years of experience in crane and rigging services across Colorado, Utah, and Wyoming. Their team is equipped with the necessary certifications, safety documentation, and equipment to perform complex removals in confined or structurally sensitive environments.
- **Site Familiarity:** Girardi's has already assessed the site and provided a detailed proposal tailored to the building's constraints. Their familiarity with the structure and scope reduces risk and ensures efficiency.
- **Cost Efficiency:** The vendor has offered a reduced cost of \$20,967.53 in exchange for taking possession of the cranes, eliminating the need for storage or disposal costs to the City.
- **Time Sensitivity:** The crane removal is a critical path item for the MRF project. Delays in procurement or onboarding of a new vendor could impact the construction schedule and coordination with other contractors.

Attached is the vendor's proposal and the completed Sole Source Justification Form for your review and approval.

Please let me know if you need any additional information.

Sincerely,

Jerod Timothy
General Services Director
City of Grand Junction

3176 Pipe Court, Grand Junction, CO 81504 970-462-8754

Girardi's

Crane & Rigging Heavy Haul, Recovery

Date: 9/8/25 v3
City of Grand Junction
Jerodt@gjcity.org

Site: Old Halliburton shop, 32 road, Grand Junction, CO

Scope: Hoist down three overhead cranes in shop, move overhead cranes out side and unload onsite for storage.

Offered: 2 Telehandlers with operators and 2 man rigging crew with Tractor trailer and manlift.

Cost: \$27,285.71

Alternative: Old OH cranes given to Girardi's instead of going to storage.

Cost: \$20,967.53

Our Company has been doing business in Colorado, Utah and Wyoming for over 20 years. Our goal is to provide the highest quality service, emphasizing value and safety.

Our fleet of well-maintained equipment is inspected annually to OSHA/ASME standards. Our cranes are equipped with anti-two block devices and weigh load devices. We are fully insured with insurance policies covering both our hourly crane service and contract rigging services.

With our contract and hourly service we provide all necessary documentation such as, but not limited to the following.

- crane inspection and certification
- operator certification
- insurance certificates
- workman's compensation certificate
- safety procedure documentation when required
- drug and alcohol testing policy

Girardi's Crane & Rigging, under satisfactory terms and conditions, is pleased to present the following proposal for crane service, fully operated and maintained to hoist your materials and / or equipment as directed and as outlined below.

Girardi's Crane & Rigging Company Terms & Conditions

1. This proposal is valid for thirty (30) days from the date of issuance.
2. Cranes are subject to availability at the time of receiving signed order along with issuance of purchase order.
3. Operated crane service is based on working Mon.-Fri a minimum of (8) hours per day, Sat.-Sun a minimum of (8) hours per day with no work stoppage due to material delays or work stoppages. On Multi day operations where crane stays on jobsite, minimum daily crane hourly charges to be agreed

upon. The operator and rigger per diem will be charged seven days per week or travel time if crews come home on weekends when crane is not working.

4. Overtime is charged before 7:00 a.m. - 4:30 p.m. weekdays, all hours beyond eight hours per shift and all hours on Saturday. Double time is charged on all hours on Sundays and Holidays.
5. The proposal is based on free and clear access to job site and work area. All delays due to site obstructions will be billed at normal hourly rates.
6. If additional matting or specialized rigging is required to support cranes or equipment they may be provided by Girardi's Crane & Rigging at additional fees.
7. All consumables if required will be billed at additional fees.
8. The proposal is based on equipment measurements, dimensions and weights provided by the customer.
9. The proposal may not include charges for any city, county permits, State or meter costs or costs imposed by local officials via ordinances.
10. Standby time is charged at the applicable straight time / overtime rate as if the crane was working.
11. Lifting or hoisting performed under this agreement shall be performed in accordance with the requirement of ASME B30.5-2014 and 29 CFR 1926 subpart CC including operational responsibilities defined herein.
12. Girardi's Crane & Rigging, Inc. shall not be responsible or accept liquidated damages for delays or defaults occasioned by any cause of any kind or extent beyond its control. This includes but does not limit delays caused by owner, general contractor, architect and/or engineering, delays in transportation, shortages of raw materials, civil disorder, labor disputes/difficulties, vendor allocations, fire, flood or other inclement weather, accidents and acts of God.
13. Girardi's Crane and Rigging, Inc. does not provide property insurance for customer's equipment or equipment owned by others.
14. Fuel surcharges will be added to all invoicing based on the current fuel charge rate .
15. Above pricing does not include any applicable taxes. All applicable taxes will be the responsibility of the customer and will be added to the invoicing.
16. Customer hereby acknowledges that all driveways, parking lots and all other surfaces over which this equipment is to be operated are of sufficient strength to withstand the weight of this equipment, including placement of outriggers and agrees to be solely responsible for any damage thereto.

Special notes:

Any required street occupancy permits and/or traffic control barricades to be provided by others unless specifically delineated.

Adequate access on a clear, firm and level site shall be provided by others for the operation of the crane(s) and other equipment. A release of liability is required for entering job site and/or crossing any improved surfaces at the project.

The customer shall furnish a qualified signalman and rigger unless otherwise delineated.

Thank you for allowing Girardi's Crane & Rigging the opportunity to quote your project. Following your review of the above, I can be reached at **(970) 462-8754** to answer any questions you may have.

Sincerely,

Brandon Snoke, Operations Manager

	<u>I have read and agree to the terms aforementioned in this quote.</u>
Authorized	
Signature:	
Print	
Name:	
Title:	
Date:	
Purchase	
Order #	