

ADDENDUM NO. 2

Date: January 23, 2026

From: City of Grand Junction Purchasing Division

To: All Proposers

RE: Fitness Equipment for the New City of Grand Junction Community Recreation Center, *RFP-5785-26-KF*

Proposers responding to the above-referenced solicitation are hereby advised that certain requirements have been **clarified, modified, or supplemented** as of the date of this Addendum, as outlined below.

Please take note of the following:

1. **Question:** Can the City provide AutoCAD files of all the areas?

Answer: PDF versions of the floor plans and reflected ceiling plans were released in Addendum 1.

2. **Question:** Is there a min/max budget parameter that we would have to be within?

Answer: Please refer to Section 4.12.3. Budget and Section 4.12.4. Price Proposal of the solicitation. While no explicit budget cap or floor is stated, proposers are expected to submit firm, all-inclusive pricing that reflects the complete Scope of Work. The City will evaluate proposals based on overall value, lifecycle cost, and alignment with project goals and available funding.

3. **Question:** Will you have the infrastructure, CAT6 / robust Wi-Fi for tech at all cardio locations?

Answer: Yes, the raceways shown in the attachments have CAT6 available.

4. **Question:** Will you also have coax cable connections to the cardio machines?

Answer: No.

5. **Question:** There is a significant difference in price between cardio with basic LED consoles and cardio with touch screen/smart consoles. Assuming you have a preference?

Answer: The City does **not** have a preference. Consistent with the solicitation, the City is relying on the Proposer's expertise to recommend commercial-grade equipment appropriate for a high-use municipal recreation facility, including

recommending the console-tier selections in the **Strategy and Implementation Plan** (see **Section 5.7** in the solicitation).

6. **Question:** Can you clarify the design for the outdoor turf? Concrete substructure?

Answer: Yes, the outdoor fitness surface has been updated. Please refer to the revised layout at the link below:

 [Outdoor Fitness Turf UPDATED](#)

The area shown in **orange** on the updated layout will consist of **1" thick NuVista Tiles by DinoFlex** installed over a **4" concrete substructure**. This surface is specifically designed to support outdoor fitness equipment, and anchoring is permitted.

Please ensure all proposals reflect this updated layout and surface specification.

7. **Question:** Given the variability of lease pricing and that per-unit lease estimates may not reflect actual leasing models, will the City allow proposers to submit a total lease estimate by equipment category (e.g., "Cardio Equipment – \$XX/month")?

Answer: Yes, for lease proposals only, the City will accept pricing structured by equipment category. However, to support evaluation and ensure transparency, Proposers are strongly encouraged to also provide a detailed breakdown of equipment included in each category, along with term length, service inclusions, and assumptions. A clear leasing strategy and supporting rationale will help the evaluation committee better understand total value and long-term cost implications.

8. **Question:** How many contract awards will the City plan to make under this RFP?

Answer: Please refer to Addendum 1, Response to Question 5.

9. **Question:** Will the City give preference to the fitness vendor that worked with the architect/design firm?

Answer: No. The City will evaluate all proposals based on the criteria outlined in the RFP, including quality, value, lifecycle performance, and overall responsiveness. While a vendor may have contributed to early layout planning through the architect, this does not provide any formal advantage. All Proposers are encouraged to recommend equipment and layouts they believe best serve the City's goals, as outlined in the solicitation documents.

10. **Question:** How does the City want small accessories (e.g., exercise balls, mats, yoga blocks) reflected in the pricing spreadsheet? Should items like individual hand weights be priced separately?

Answer: Proposers may group *like items* (e.g., hand weights of various sizes) under a single line item, provided that specific details—such as size ranges and quantities—are clearly noted in the “Notes” column of the pricing sheet. However, it is strongly preferred that *different product types* (e.g., yoga blocks vs. exercise balls) be listed as separate line items to support transparency and facilitate a thorough evaluation. Clear categorization and full disclosure of included items will assist the City in reviewing the proposal’s overall value and completeness.

11. **Question:** Please clarify what the City is looking for in Attachment C — GJCRC Fitness Equipment List Pricing Sheet in column J “Hybrid Strategy (e.g., lease/purchase split, priority tier).”

Answer: Proposers should use this space to indicate whether each item is recommended for purchase, lease, or a hybrid approach (e.g., lease certain items and purchase others) based on what they believe is most advantageous to the City in terms of value, lifecycle cost, and budget alignment.

Additionally, if the Proposer believes that the full equipment list may exceed the City’s budget, this column may also be used to propose a priority tiering strategy. For example, Proposers may identify essential items needed for opening day, followed by secondary or future-phase equipment, using their industry expertise to guide the City’s investment planning.

Clear, well-justified recommendations in this column will support the City’s evaluation of both pricing models and implementation feasibility.

12. **Question:** Is the floor layout firm?

Answer: The overall floor layout concept is considered firm, particularly regarding noise control and structural considerations for the areas located beneath the mezzanine.

However, the placement of individual equipment pieces within designated zones may be adjusted based on the Proposer’s recommendations, especially if doing so improves functionality, accessibility, or enhances programming. Proposers are encouraged to provide thoughtful suggestions in their Strategy and Implementation Plan while remaining within the general spatial and functional intent of the provided layouts.

13. **Question:** Is the City looking for estimates on storage and stands?

Answer: Yes.

14. **Question:** Does the City expect Proposers to include pricing for equipment storage solutions and accessory stands?

Answer: Yes.

- 15. Question:** Is the outdoor fitness area covered or protected from the elements in any way?

Answer: The outdoor fitness area is not permanently covered or enclosed. While the design may accommodate future shade features (such as shade sails), no fixed weather protection is currently in place.

Proposers should recommend equipment specifically rated for outdoor use and capable of withstanding exposure to the sun, wind, rain, and other environmental factors. If protection from the elements is a concern for certain equipment types, Proposers may also suggest integrated or standalone storage solutions as part of their proposal.

Additionally, the City encourages solutions that consider theft prevention, especially for smaller or mobile equipment that may be stored outdoors.

- 16. Question:** Can the City clarify the turf installation in the outdoor fitness area? Specifically, what is the base material under the turf—concrete, crusher, or another surface—and are there any specifications regarding anchoring equipment to that surface?

Answer: Please refer to **Question 6** for detailed information regarding the updated design of the outdoor fitness area.

- 17. Question:** Will the City prohibit Olympic lifts in the outdoor fitness area to avoid potential damage to the underlying base material (e.g., crushed gravel beneath the turf)?

Answer: No.

- 18. Question:** The Dynamic Training Room specifies a requirement for 3 functional rigs, and the RFP also lists 15 TRX stations. Is the City expecting that the proposed rigs will support 15 users simultaneously?

Answer: Yes, the City is requesting a minimum of three (3) functional training rigs in the Dynamic Training Room. If additional rigs or expanded configurations are necessary to accommodate all 15 TRX stations and meet functional training goals, Proposers are encouraged to recommend an appropriate solution. Please clearly identify your proposed layout and the quantities of equipment in your response.

- 19. Question:** Regarding the Outdoor Fitness area, the RFP requires a rig. Many commercial outdoor rigs must be anchored to a concrete slab that is at least 4 inches thick. Can the City confirm whether the site will meet this anchoring requirement?

Answer: Please refer to **Question 6** for detailed information regarding the updated design of the outdoor fitness area.

- 20. Question:** The outdoor equipment area is not covered. What is the City's plan for inclement weather, such as rain? The City mentioned storing and locking equipment in covered storage boxes. Where will the equipment stay when it is raining/snowing?

Answer: The City intends to store most outdoor fitness equipment in weather-protected storage containers located within or adjacent to the outdoor fitness area. While some smaller or portable equipment may be temporarily relocated, such as into the adjacent functional training group fitness room (through the garage door access), the City's plan is not to rely on daily or frequent movement of equipment indoors.

Instead, durable, weather-rated equipment and secure, outdoor storage solutions are preferred. Proposers are encouraged to recommend equipment designed to withstand exposure and propose integrated storage options where appropriate.

This addendum amends the original solicitation for the referenced project as outlined above. All other terms and conditions of the solicitation remain unchanged.

Proposers must acknowledge receipt of this addendum by completing the acknowledgment section on the **Solicitation Response Form** (Section 7.0).

Thank you for your attention to this matter.

Respectfully,

A handwritten signature in blue ink, appearing to read 'K. Franklin', is positioned above the typed name.

Kathleen Franklin
Senior Buyer/Purchasing Agent
City of Grand Junction