

SS-5887-26-KN

CITY OF GRAND JUNCTION
SOLE SOURCE JUSTIFICATION FORM

Date: 03/05/2026 Requested By: Molly Bethe
 Department: Parks and Recreation Division: Community Recreation Center
 Vendor Name: Recreonics Net Cost Delivered: \$ 48,298.32

Provide G/L Account where funds are budgeted: 204-780-975-8002
 Project code, if applicable C1051

SOLE SOURCE JUSTIFICATION

(INITIAL ALL ENTRIES THAT APPLY)

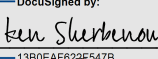
Material/Service Description: Wibit inflatable waterpark.

1. X - Uniqueness: Is unique and unavailable from any other source due to proprietary rights, patents, copyrights, secret processes, or monopoly control;
2. X - Compatibility: There is a need for compatibility with existing equipment, technologies, or processes, and only a specific product or service can satisfy that need;
3. - Urgency: Delay would lead to serious injury, death, or significant financial loss;
4. X - Expertise: The vendor has unique experience, expertise, or capabilities unavailable elsewhere;
5. - Standardization: There is a need to standardize specific equipment or supplies to reduce training, inventory, or maintenance costs, and only one vendor can meet this need;
6. - Written demonstration and justification is available which reasonably and practicably establishes that the selection of a sole source vendor is in the best interest of the City.

Attach Justification Memo and Pricing Documentation, then proceed with signatures below.
After Dept Head approval, forward to Purchasing.

Department Director Approval:

I recommend that competitive procurement be waived and that the service or material described herein be purchased as a sole source.

Signed:  3/24/2026
DocuSigned by: 13B0EAF6235547B Department Head Signature Date

Purchasing Approval:

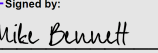
Based on the above and attached documents, I have determined this to be a sole source with no other vendor practicably available.

Signed:  3/24/2026
DocuSigned by: 09BA36D53ED04B7... Purchasing Manager Signature Date

Final Authorization

City Manager Approval Required (\$25K to \$50K)

yes / no

Signed:  3/25/2026
Signed by: 7245B2BCAB8F4E3 City Manager Signature Date

City Council Approval Required (over \$50K)

yes / no



Memorandum

To: Ken Sherbenou, Parks and Recreation Director
Jay Valentine, Chief Financial Officer
Mike Bennett, City Manager

FROM: Molly Bethe, Community Recreation Center Aquatics Coordinator
Nicole Reeves, Community Recreation Center Manager

DATE: 03/05/2026

SUBJECT: Sole Source Justification for Wibit inflatable waterpark

This memo is to serve as the sole source justification for the procurement of a customized Wibit inflatable, module waterpark for \$48,298.32. This purchase request satisfies the criteria in the City of Grand Junction's "Purchasing Policy and Procedure Manual", Chapter 8: Sole Source Approval Criteria: Sole Source Criteria:

1. Uniqueness: Is unique and unavailable from any other source due to proprietary rights, patents, copyrights, secret processes, or monopoly control.

Through extensive research, there are no other vendors or products available that would provide the same features in the Community Recreation Center. Wibit is the only company that has a robust catalog of products for indoor commercial pools, as opposed to inflatables for open water beaches. Recreonics is the only licensed seller of Wibit products in the United States.

2. Compatibility: There is a need for compatibility with existing equipment, technologies, or processes, and only a specific product or service can satisfy that need.

All construction and designs are based on measurements specifically for Wibit features. The anchors for this Wibit inflatable module waterpark are already installed around the Community Recreation Center lap pool based on size and dimensions.

4. Expertise: The vendor has unique experience, expertise, or capabilities unavailable elsewhere.

Wibit creates custom, modular water parks and stand-alone inflatables that are quick to install, easy to scale and designed to maximize guest engagement and revenue. Backed by over 30 years of global success and sold to over 600 U.S. facilities in 48 states, Wibit inflatables provide people everywhere the excitement of play on the water.

Because of the listed items above, it is my recommendation that we utilize Recreonics to purchase a custom Wibit inflatable module waterpark at the Grand Junction Community Recreation Center.



RECREONICS - LOUISVILLE
4200 SCHMITT AVE
LOUISVILLE, KY 40213
FAX: (800)-428-0133
Phone: (800)-428-3254

QUOTE**0025117892**

Account: 562728 0005
Branch: RECLOUI
Phone: (970)-254-3843
Fax:

Bill To: CITY OF GRAND JUNCTION
250 N 5TH ST
GRAND JUNCTION, CO 81501

Ship To: CITY OF GRAND JUNCTION
250 N 5TH ST
Nicole Reeves
970-254-3803
GRAND JUNCTION, CO 81501

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PO:		Ref:		Job:			
Exp Delv Date: 02/12/26		Sales C WILLIBANKS		Type: DIRECT		Ship Via: DIRECT	
Activation Date: 02/12/26		Agents		Quoted For:			
Close Date: 03/14/26		C KRAMP		Quoted By: CK107431			
ITEM	DESCRIPTION	QTY	UOM	PRICE	UOM	AMOUNT	
	nicole.reeves@wibitsports.com						
REC94851	WIBIT BRIDGE (MODULAR) RECREONICS CATALOG NUMBER: 94851	1	EA	2,840.00	EA	2,840.00	
REC94952	WIBIT SWING (MODULAR) RECREONICS CATALOG NUMBER: 94952	1	EA	6,830.00	EA	6,830.00	
REC94856	WIBIT SLOPE (MODULAR) RECREONICS CATALOG NUMBER: 94856	1	EA	3,430.00	EA	3,430.00	
REC94929	WIBIT V-CONNECT (MODULAR) RECREONICS CATALOG NUMBER: 94929	1	EA	1,610.00	EA	1,610.00	
REC94930	WIBIT STEP (MODULAR) RECREONICS CATALOG NUMBER: 94930	1	EA	1,810.00	EA	1,810.00	
REC94963	WIBIT T-CONNECT SUS (MODULAR) (INCLUDES (1) BUNGEE) RECREONICS CATALOG NUMBER: 94963	1	EA	3,610.00	EA	3,610.00	
REC94862	NLA WIBIT SIDE KICK (MODULAR) (INCLUDES (1) BUNGEE) RECREONICS CATALOG NUMBER: 94862	2	EA	2,228.80	EA	4,457.60	
REC94883	WIBIT FAST TRACK COMBO 3 (INCLUDES BASIC ACCESSORY KIT) RECREONICS CATALOG NUMBER: 94883	1	EA	11,220.00	EA	11,220.00	
WIB30197	LG WIBIT MODULAR QUICKJUMP LARGE 95002	1	EA	4,253.72	EA	4,253.72	

**QUOTE****0025117892**

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ITEM	DESCRIPTION	QTY	UOM	PRICE	UOM	AMOUNT
REC94974	WIBIT LOGROLL (MODULAR) - INCLUDES CONNECTOR STRAPS RECREONICS CATALOG NUMBER: 94974	1	EA	3,280.00	EA	3,280.00
REC94989	WIBIT POOL BOOM (PAIR) (US) RECREONICS CATALOG NUMBER: 94989	3	EA	692.00	EA	2,076.00
REC94858	WIBIT REPAIR TOOL BOX (US) RECREONICS CATALOG NUMBER: 94858	1	EA	1,093.00	EA	1,093.00
REC94877	WIBIT ELECTRIC PUMP(110-VOLT) (US) RECREONICS CATALOG NUMBER: 94877	1	EA	168.00	EA	168.00
	Subtotal					46,678.32
	FREIGHT CHARGE					1,620.00
TO ACCEPT THIS QUOTE PLEASE SIGN, DATE, AND EMAIL/FAX TO SALES CONSULTANT OR FAX TO 1-800-428-0133 SIGNED: _____ DATE: _____ F.O.B.-ORIGIN (TAILGATE) FREIGHT, HDLG, SALES TAX, ETC., (IF APPLICABLE) ARE ADDITIONAL. QUOTE SUBJECT TO COMPANY TERMS AND CONDITIONS. DEPOSIT AND MANAGEMENT APPROVAL MAY BE REQUIRED.						



Payment Terms:
NET 30 DAYS

Total:**\$48,298.32**