VTI98MDS

TYPE OF RECORD: PERMANENT

CATEGORY OF RECORD: CONTRACT

NAME OF AGENCY OR CONTRACTOR: WILLIAM URICK, VICE PRESIDENT SALES
AND MARKETING FOR VISIONTEK, INCORPORATED

STREET ADDRESS/PARCEL NAME/SUBDIVISION/PROJECT: CONTRACT 40-98,
LAW ENFORCEMENT MOBILE DATA SYSTEM

CITY DEPARTMENT: GRAND JUNCTION POLICE DEPARTMENT

YEAR: 1998

EXPIRATION DATE: NONE

DESTRUCTION DATE: NONE

NOTICE OF AWARD AND CONTRACTOR ACKNOWLEDGMENT

DATE: July 20, 1998

TO: **William J. Urick III, Vice President**
VisionTEK, Inc.
4001 Discovery Drive   Suite 2110
Boulder, CO 80303-7817

PROJECT DESCRIPTION: Mobile Data System , City RFP No. 40-98

You are hereby notified that your firm's proposal to provide all software, hardware and services required to complete the above referenced project has been accepted by the City of Grand Junction provided your firm acknowledges compliance with the following two binding conditions.

1.   Year 2000 Compliance.

  a.   When operated in accordance with its documentation, the computer systems supplied will accurately read, produce, present and calculate date data from, through and after Year 2000, including accurate treatment of leap years ("Year 2000 Capable"), and assuming that the interoperating systems not supplied by vendor are Year 2000.

  b.   When operated in accordance with its documentation, all equipment supplied will function, uninterrupted, in accordance with specifications, and without error, through and after the Year 2000.

  c.   For services, service provider warranties that its systems and equipment are or will be Year 2000 Capable such that the contracted service will not be interrupted or degraded due to miscalculation of dates through and after Year 2000.

  d.   For interoperating systems, when operated in accordance with its documentation, the systems, acting individually and cooperatively, will accurately read, produce, present and calculate date data from through, and after Year 2000, including accurate treatment of leap years.

2.   Hardware Saving Pass-on.

  VisionTEK agrees to pass-on any dollar saving as a result of price reductions in the purchase price of the Panasonic CF-25LGF8EAM.

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You are required by the Project's Contract Documents to execute the contract and furnish the required Insurance Certificates and evidence of Worker's Compensation coverage with fifteen (15) days from the date of this Notice to you. Contractor shall not begin work until the City Purchasing Agent receives evidence of insurance coverage.

If you fail to execute said contract and to furnish the required documents within fifteen (15) days from the date of this Notice, the City will be entitled to consider all your rights arising out of the City's acceptance of your *Proposal* as abandoned.

Please sign all three (3) copies of the attached Agreement, have the signature attested to, and return to the attention of the City Purchasing Agent. A fully executed copy will be returned to you.

Please return an acknowledged copy of this *Notice of Award* by mail to the City of Grand Junction, Purchasing Division, 2549 River Rd., Grand Junction, CO. 81505-7209 or FAX to (970) 244-1427.

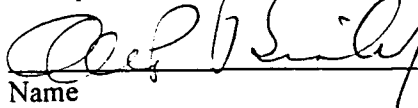If you have any questions, please give me a call at (970) 244-1534.

With Regards
CITY OF GRAND JUNCTION, COLORADO

Mark R. Smith, CPPB
Purchasing Agent

CONTRACTOR ACKNOWLEDGMENT
Receipt of this *NOTICE OF AWARD* and acceptance of conditions is hereby acknowledged by:

_____ , _____ , _____ .
Name   Title   Date

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Contract No. 40-98

This Contract is entered into this 20th day of July, 1998, by VisionTEK, Inc., 4001 Discovery Drive, Suite 2110, Boulder, CO, hereinafter called **"Contractor"** and the City of Grand Junction, Colorado, hereinafter called **"City."**

The Contractor and the City, in consideration of the mutual covenants, promises, and agreements herein contained, agree as follows:

Contract Documents: The Request for Proposals, the Contractor's Proposal, the Notice of Award and the Contract as finally negotiated compose the Contract Documents, all of which are incorporated herein by this reference as if fully set forth.

Scope of Services: The Contractor shall provide all labor, materials, equipment, and insurance necessary and required to perform the services set forth in the City's *Request for Proposals Number 40-98* and the *Contractor's Proposal* dated May 14, 1998.

Compensation and Method of Payment: For satisfactorily performing the scope of services described in and required by the Contract Documents, the Contractor shall receive from the City a maximum fee not to exceed *one hundred and eighty thousand, eight hundred and seventy-nine dollars and no cents* ($184,879.00).

Contract Administrator: The Contract Administrator, Captain Harry Long, Grand Junction Police Department, telephone (970) 244-3657, is empowered by the City Manager to administer this Contract. The Contract Administrator shall render decisions in a timely manner pertaining to the work proposed or performed by the Contractor. The Contract Administrator shall be responsible for approval and/or acceptance of any City expenditures related to this Contract.

In Witness Whereof, the parties hereto have caused this Contract to be duly executed, intending to be bound thereby.

City of Grand Junction:

By: _____
Mark K. Achen, City Manager

Attest: _____
Stephanie Nye, City Clerk

VisionTEK, Inc.

By: _____
Allen Bishop, President

Witness: _____

_____
VP Operations
Title

REQUEST FOR PROPOSALS
Grand Junction Police Department Mobile Data Project
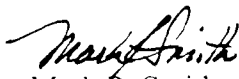### No. 40-98 dated April 24, 1998

The City of Grand Junction ("City") by and through its Purchasing Agent is accepting proposals from qualified vendors for a **Law Enforcement Mobile Data System** as specified in this RFP.

Proposals will be accepted by the City of Grand Junction Purchasing Division, 2549 River Road, Grand Junction, CO. 81505-7209, until 4:00 PM local prevailing time, Wednesday, May 20, 1998. Late submittals will not be considered.

Beginning April 27, 1998 copies of the Request for Proposals Number 40-98 will be available at the City Purchasing Division offices, 2549 River Road, Grand Junction, CO. 81505-7209 or call 970/244-1533 to receive a copy by mail.

This copy of the *Request for Proposal* (RFP) is for your convenience in submitting an offer to perform the Scope of Services set forth herein. The City of Grand Junction appreciates your time and effort in preparing this proposal. Please note that all proposals must be received at the designated location by the deadline shown. Proposals received after deadline will be returned unopened and shall be considered void and unacceptable. Please follow the requested format; failure to do so may render your proposal null and void.

The City reserves the right to reject any and all proposals or any part of any proposal, to waive minor defects or technicalities, or to solicit new proposals on the same project or on a modified project which may include portions of the originally proposed project as the City may deem necessary in its interest. No proposal shall be accepted from, or contract awarded to, any vendor if there is pending or threatened litigation involving such vendor in which a claim is made that the vendor provided or furnished materially defective workmanship or materials to the City and/or that the vendor failed to substantially comply with RFP specifications or contract terms and conditions. Offerors may be required to submit satisfactory evidence that they have the necessary financial resources to perform and complete the work outlined in this RFP.

Mark R. Smith
Purchasing Agent

REQUEST FOR PROPOSAL
No. 40-98 dated April 24, 1998

"Grand Junction Police Department Mobile Data Project"

TABLE OF CONTENTS

SECTION 1.0:   INSTRUCTIONS AND CONDITIONS FOR SUBMITTAL

1.1   **Compliance:** All participating proposers, by their signature hereunder, shall agree to comply with all conditions, requirements, and instructions of this Request For Proposal ("RFP") as stated or implied herein. Should the City of Grand Junction, State of Colorado, hereinafter referred to as "City," omit anything from this packet which is necessary to the clear understanding of the requirements, or should it appear that various instructions are in conflict, then the proposers shall secure instructions from Mark R. Smith, City Purchasing Department, telephone number (970) 244-1534, prior to the date and time of the submittal deadline shown in this RFP.

1.2   **Award:** The contract(s) shall be awarded to the most responsible proposer or proposers which will be determined by criteria deemed essential to the City. The criteria is not limited to the lowest price or the highest fee. The City reserves the right to reject any or all proposals, reject portions of any proposal, or

1.4   **Late Proposals:** Late or unsigned proposals will not be accepted or considered. It is the responsibility of the Proposer to insure the Proposal(s) arrives in the City Purchasing Department office prior to the time indicated on the Request for Proposal (deadline 4 PM MDT, May 20, 1998).

1.5   **Altering Proposals:** Any alterations made prior to opening date and time must be initialed by the signer of the proposal, guaranteeing authenticity. Proposals cannot be altered or amended after submission deadline.

1.6   **Withdrawal of Proposal:** A proposal may not be withdrawn or canceled by the Offeror prior to the sixty-first (61st) day following the submittal deadline date and only prior to award. The Offeror so agrees upon submittal of their proposal. After award this statement is not applicable.

1.7   **Exclusion:** No oral, telegraphic, telephonic or facsimile proposals will be considered.

1.8   **Sales Tax:** City of Grand Junction is by statute exempt from the State Sales Tax and Federal Excise Tax; therefore, the final negotiated fees shall not include taxes.

1.9   **Addenda:** Any interpretations, corrections and changes to this RFP or extensions to the opening/receipt date will be made by a written Addenda to the RFP by the City Purchasing Department. Sole authority to authorize addenda shall be vested in the City Purchasing Agent as entrusted by the City of Grand Junction City Council. Addenda will be mailed certified with return receipt or FAXed to all who are known to have received a copy of the RFP. Offerors shall acknowledge receipt of all addenda in their proposal.

1.10   **Exceptions and Substitutions:** All proposals meeting the intent of this RFP will be considered for award. Offerors taking exception to the specifications shall do so at their own risk; the City reserves the right to accept or reject any or all substitutions or alternatives. When offering substitutions and/or alternatives, Offeror must state these exceptions in the section pertaining to that area. Exception/substitution, if accepted, must meet or exceed the stated intent and/or specifications. The absence of such a list shall indicate that the Offeror has not taken exceptions, and if awarded a contract, shall hold the Offeror responsible to perform in strict accordance with the specifications or scope of work contained herein.

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1.11 **Submittals:** For proper comparison and evaluation. the City requests that proposals be formatted as directed in Section 6.0 "Proposal Format and Submittals." Submittals received that fail to follow this format may be ruled non-responsive.

1.12 **Confidential Material:** Any material that is to be considered as confidential in nature must be clearly marked as such by the Offeror and will be treated as confidential by the City to the extent allowable in the Open Records Act.

1.13 **Minimal Standards for Responsible Prospective Offerors:** A prospective Offeror must affirmably demonstrate their responsibility. A prospective Offeror must meet the following requirements:
- have adequate financial resources. or the ability to obtain such resources as required:
- be able to comply with the required or proposed completion schedule:
- have a satisfactory record of performance:
- have a satisfactory record of integrity and ethics: and.
- be otherwise qualified and eligible to receive an award and enter into a Contract with the City.

The City of Grand Junction may request representation and other information sufficient to determine Offeror's ability to meet these minimum standards listed above.

1.14 **Open Records:** Proposals will be received and publicly acknowledged at the location. date. and time stated herein. Offerors. their representatives and interested persons may be present. Proposals shall be received and acknowledged only so as to avoid disclosure of process. However. all proposals shall be open for public inspection after the contract is awarded. Trade secrets and confidential information contained in the proposal so identified by offer as such will be treated as confidential by the City to the extent allowable in the Open Records Act.

1.15 **Information Requests:** Requests for information regarding the contents and requirements of this RFP should be directed to Mark R. Smith, Purchasing Agent. at (970) 244-1534 or FAX (970) 244-1427.

SECTION 2.0:   GENERAL CONTRACT TERMS AND CONDITIONS

2.1 **Amendment:** No oral statement of any person shall modify or otherwise change. or affect the terms, conditions or specifications stated in the resulting contract. All amendments to the contract will be made in writing by the City Purchasing Agent.

2.2 **Assignment:** The Contractor shall not sell. assign, transfer or convey any contract resulting from this RFP. in whole or in part, without the prior written approval from the City.

2.3 **Certificates and Licenses:** The Contractor shall provide notarized copies of all valid licenses and certificates required for performance of the work. The notarized copies shall be delivered to the City Purchasing Agent. 2549 River Road. Grand Junction CO. 81505-7209 no later than ten days after the Contractor receives the notice of award from the City Purchasing Agent. Current notarized copies of licenses and certificates shall be provided to the City of Grand Junction within twenty-four hours of demand at any time during the contract term. Licenses and certificates required for this contract include. by way of illustration and not limitation. the following:

A. N/A

2.4 **Compliance with Laws:** Proposals must comply with all Federal. State. County and local laws governing or covering this type of service and the fulfillment of all ADA (Americans With Disabilities Act) requirements.

2.5 **Confidentiality:** All information disclosed by the City to the Contractor for the purpose of the work to be done or information that comes to the attention of the Contractor during the course of performing such work is to be kept strictly confidential.

2.6 **Conflict of Interest:** No public official and/or City employee shall have interest in any contract resulting from this RFP.

2.7 **Contract:** This RFP, submitted documents. and any negotiations. when properly accepted by the City of Grand Junction. shall constitute a contract equally binding between the City and Contractor. No different or additional terms will become a part of this contract with the exception of an Amendment.

2.8 **Contract Administrator:** The Contract Administrator will be a city employee empowered by the City Manager to administer the contract. The Contract Administrator shall render decisions in a timely manner pertaining to the work proposed or performed by the Contractor. The Contract Administrator shall be responsible for approval and/or acceptance of any City revenues or expenditures related to the contract.

2.9 **Contract Negotiations:** The City may negotiate a contract with the selected Offeror(s). Any and all verbal communications and/or commitments made during the negotiation process that are deemed agreeable to both the City and selected Offeror shall be submitted in written form and made part of any resulting contract.

2.10 **Contractor Personnel:** The City of Grand Junction shall. throughout the life of the contract. have the right of reasonable rejection and approval of staff or subcontractors assigned to the work by the Contractor. If the City of Grand Junction reasonably rejects staff or subcontractors. the Contractor must provide replacement staff or subcontractors satisfactory to the City in a timely manner and at no additional cost to the City. The day-to-day supervision and control of the Contractor's employees and subcontractors is the responsibility solely of the Contractor.

2.11 **Default:** The City reserves the right to terminate the contract immediately in the event the Contractor fails to meet delivery or completion schedules. or otherwise perform in accordance with the accepted proposal. Breach of contract or default authorizes the City to purchase elsewhere and charge the full increase in cost to the defaulting Contractor.

2.12 **Definitions:**

A. "City" refers to the City of Grand Junction. Colorado.

B. "Contractor" refers to the person. partnership, or corporation entering into the Contract with the City of Grand Junction for the services and equipment required and the legal representatives of said party or the agent appointed to act for said party in the performance of the service(s) contracted for.

2.13: **Drug Free:** Contractor shall provide any and all notices as may be required under the Drug-Free Work Place Act of 1988 to insure that the City maintains a drug-free work place. Use. possession or under the influence of drugs and/or alcohol while working on this project or while on City property is prohibited.

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2.14   **Employment discrimination:** During the performance of the contract. the Contractor agrees to the following conditions.

- The Contractor shall not discriminate against any employee or applicant for employment because of race. religion. color. sex. age. handicap, or national origin except when such condition is a bona fide occupational qualification reasonably necessary for the normal operations of the Contractor. The Contractor agrees to post in conspicuous places. visible to employees and applicants for employment. notices setting forth the provisions of this nondiscrimination clause.

- The Contractor. in all solicitations or advertisements for employees placed by or on behalf of the Contractor. shall state that such Contractor is an Equal Opportunity Employer.

- Notices. advertisements. and solicitations placed in accordance with federal law. rule. or regulation shall be deemed sufficient for the purpose of meeting the requirements of this section.

- The Contractor shall include the provisions of the foregoing paragraphs 1. 2. and 3 in every subcontract or purchase order of more than $10.000 so that the provisions will be binding upon each subcontractor or supplier.

2.15   **Ethics:** The Contractor shall not accept or offer gifts or anything of value nor enter into any business arrangement with any employee. official or agent of the City.

2.16   **Failure to deliver:** In the event of failure of the Contractor to deliver services in accordance with the contract terms and conditions. the City, after due oral or written notice. may procure the services from other sources and hold the Contractor responsible for any resulting additional purchase and administrative costs. This remedy shall be in addition to any other remedies that the City may have.

2.17   **Failure to enforce:** Failure by the City at any time to enforce the provisions of the contract shall not be construed as a waiver of any such provisions. Such failure to enforce shall not affect the validity of the contract or any part thereof or the right of the City to enforce any provision at any time in accordance with its terms.

2.18   **Force majeure:** The Contractor shall not be held responsible for failure to perform the duties and responsibilities imposed by the contract due to legal strikes. fires. riots. rebellions. and acts of God beyond the control of the Contractor. unless otherwise specified in the contract.

2.19   **Immigration Reform and Control Act of 1986:** The Contractor certifies that it does not and will not during the performance of the contract employ illegal alien workers or otherwise violate the provisions of the Federal Immigration Reform and Control Act of 1986.

2.20   **Indemnification:** Contractor shall defend. indemnify and save harmless the City of Grand Junction, State of Colorado. and all its officers. employees. insurers. and self-insurance pool. from and against all liability. suits. actions. or other claims of any character. name and description brought for or on account of any injuries or damages received or sustained by any person. persons. or property on account of any negligent act or fault of the Contractor. or of any Contractor's agent. employee. subcontractor or supplier in the execution of. or performance under. any contract which may result from proposal award. Contractor shall pay any judgment with cost which may be obtained against the City growing out of such injury or damages.

2.21   **Independent Contractor:** The Contractor shall be legally considered an Independent Contractor and neither the Contractor nor its employees shall. under any circumstances. be considered servants or agents

of the City of Grand Junction; and the City shall be at no time legally responsible for any negligence or other wrongdoing by the Contractor, its servants, or agents. The City shall not withhold from the contract payments to the contractor any federal or state unemployment taxes, federal or state income taxes, Social Security tax, or any other amounts for benefits to the contractor. Further, the City shall not provide to the Contractor any insurance coverage or other benefits, including Workers' Compensation, normally provided by the City for its employees.

2.22 **Nonconforming terms and conditions:** A proposal that includes terms and conditions that do not conform to the terms and conditions of this Request for Proposal is subject to rejection as nonresponsive. The City of Grand Junction reserves the right to permit the Offeror to withdraw nonconforming terms and conditions from its proposal prior to a determination by the City of nonresponsiveness based on the submission of nonconforming terms and conditions.

2.23 **Oral statements:** No oral statement of any person shall modify or otherwise affect the terms, conditions, or specifications stated in this document and the resulting contract. All modifications to this request and the contract must be made in writing by the City.

2.24 **Patents/Copyrights:** The Contractor agrees to protect the City from any claims involving infringements of patents and/or copyrights. In no event shall the City be liable to a Contractor for any/all suits arising on the grounds of patent(s)/copyright(s) infringement. Patent/copyright infringement shall null and void the contract.

2.25 **Performance of the Contract:** The City reserves the right to enforce the performance of the contract in any manner prescribed by law or deemed to be in the best interest of the City in the event of breach or default of resulting contract award.

2.26 **Remedies:** The Contractor and City agree that both parties have all right, duties, and remedies available as stated in the Uniform Commercial Code.

2.27 **Safety Warranty:** Contractor also warrants that the services performed shall conform to the standards declared by the U.S. Department of Labor under the Occupational Safety and Health Act of 1970. In the event the services do not conform to OSHA standards, the City may require the services to be redone at no additional expense to the City. In the event the Contractor fails to make the appropriate correction within a reasonable time, correction(s) made by the City will be at the Contractor's expense.

2.28 **Termination of Contract:** This contract shall remain in effect until any of the following occurs: (1) contract expires; (2) completion of services; (3) acceptance of services; and, (4) for convenience terminated by either party with a written *notice of cancellation* stating therein the reasons for such cancellation and the effective date of cancellation.

2.29 **Venue:** This contract shall be deemed to have been made in and shall be construed and interpreted in accordance with the laws of the City of Grand Junction, Mesa County, Colorado.

SECTION 3.0: INSURANCE REQUIREMENTS AND AFFIDAVIT

3.1 Before commencing work, the Contractor shall be required, at his own expense, to furnish the City of Grand Junction Purchasing Agent within fifteen (15) days of notification of award with certified copies of all insurance certificate(s) showing coverage for all requirements as stated below to be in force throughout the term of the contract. Offeror's insurance agent is requested to complete the Insurance Requirement Affidavit and return as part of offer.

Commercial General Liability Insurance at minimum combined single limits of ($600.000 per-occurrence and $600.000 general aggregate) for bodily injury and property damage. which coverage shall include products/completed operations. independent contractors. and contractual liability each at $600.000 per occurrence. Coverage must be written on an occurrence form.

Worker's Compensation and Employer's Liability including Occupations Disease Coverage in accordance with scope and limits as required by the State of Colorado (or state in which the Contractor/Contractor is a resident or the firm is registered).

Professional Liability Insurance policy with a minimum of $600.000 per claim. This policy shall provide coverage to protect the Contractor against liability incurred as a result of the professional services performed under this contract. The aforedescribed policy limit is to be considered a minimum amount.

3.2   The required limits may be satisfied by any combination of primary, excess or umbrella liability insurances. provided the primary policy complies with the above requirements and the excess umbrella is following form. The Contractor may maintain reasonable and customary deductibles. subject to approval by Dave Roper. Risk Manager. City of Grand Junction. 250 N. 5th St.. Grand Junction. CO. 81501. (970) 244-1592.

3.3   With reference to the foregoing insurance requirement. the Contractor shall specifically endorse applicable insurance policies as follows:

A. The Offeror's insurance coverage shall be primary insurance as respects the City of Grand Junction, it's officials, employees, volunteers and officers. Any insurance or self-insurance maintained by the City of Grand Junction. it's officials, employees, volunteers and officers shall be excess of the Offeror's insurance and shall not contribute with it.

B. Any failure to comply with reporting provisions of the policy shall not affect coverage provided to the City of Grand Junction. it's officials, employees, volunteers and officers.

C. All insurance policies shall be endorsed to require the insurer to immediately notify the City of Grand Junction of any policy limit change in the insurance coverage.

D. All insurance policies shall be endorsed to the effect that the City of Grand Junction will receive at least thirty (30) days notice prior to cancellation. non-renewal or termination of the insurance.

E. All copies of Certificates of Insurance shall reference the RFP/project/contract number for which the insurance is being supplied.

3.4   All insurance shall be purchased from an insurance company that meets the following requirements:

A. A financial rating of B+ VII or better as assigned by the BEST Rating Company or equivalent.

3.5   Certificates of Insurance shall be prepared and executed by the insurance company or it's authorized agent. and shall contain provisions representing and warranting the following:

A. Sets forth all endorsements and insurance coverages according to requirements and instructions contained herein.

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B. Shall specifically set forth the notice of cancellation or termination provisions to the City of Grand Junction.

INSURANCE REQUIREMENT AFFIDAVIT

Contract Description: Grand Junction Police Department Mobile Data Project.
RFP No. 40-98

To be completed by appropriate Insurance Agent:

Name of Insured (Offeror"): _____

Name of Insurance Agency: _____

Address: _____

City/State/Zip: _____

I, the undersigned agent, certify that the insurance requirements contained in this proposal document have been reviewed by me with the below identified Offeror. If the below identified Offeror is awarded a contract for goods and/or services by the City of Grand Junction ("City"), I will be able, within fifteen (15) days after Offeror is notified of such award, to furnish a valid insurance certificate to the City meeting all of the requirements contained in this RFP.

_____ _____ Agent
(Signature)   Agent (Print)

_____ _____
Name of Insurance Carrier   Agent Phone Number

NOTE TO AGENT: IF THIS TIME REQUIREMENT IS NOT MET, THE CITY RESERVES THE RIGHT TO DECLARE THIS OFFEROR NON-RESPONSIBLE AND AWARD THE CONTRACT TO THE NEXT BEST EVALUATED OFFEROR FOLLOWING NEGOTIATIONS. IF YOU HAVE ANY QUESTIONS CONCERNING THESE REQUIREMENTS, PLEASE CONTACT THE CITY'S RISK MANAGER AT (970) 244-1592.

Submittal Requirement:

Please return the "Insurance Requirement Affidavit" with Offeror's Proposal or mail to City of Grand Junction, Purchasing Agent, 2549 River Road, Grand Junction, CO 81505-7209, or FAX to (970) 244-1427.

SECTION 4.0: SCOPE OF SERVICES AND SPECIFICATIONS

4.1 Introduction

The City of Grand Junction is approximately 24 square miles with an estimated population of 41,000. Grand Junction is considered a regional business center and, as such, has an estimated expanded daytime population of 70,000.

The City of Grand Junction Police Department ("GJPD") requests proposals from qualified vendors currently engaged in the business of providing equipment and services relative to the installation of Law Enforcement Mobile Data Systems. GJPD is interested in acquiring a solution for mobile data communications utilizing state-of-the-art Cellular Digital Packet Data ("CDPD") for access to Federal ("NCIC/NLETS"), Colorado Crime Information Center ("CCIC"), Department of Revenue ("DOR") records (license and vehicle registration), real-time car-to-car/ PC-to-car messaging, a Computer Aided Dispatch (CAD) and Law Records Management System ("LRMS") interface to a Printrak® (formerly SCC) System.

The implementation will be a phased approach, starting with connection to CCIC/NCIC, connection to DOR, and messaging. The LRMS interface and CAD interface will be completed as separate projects with the CAD interface tentatively scheduled for 1999. The CAD interface will be funded separately by the Grand Junction Regional Communications Center.

NOTE: The initial need is a **27-user system** that has the capability to grow as more users come on board. The Mesa County Sheriff's Office ("MCSO") has also expressed an interest in the software portion of this proposal, therefore vendors are requested to base their software pricing on both a **27-user system (GJPD)** and a **52-user system (GJPD & MCSO)**. A group implementation has been chosen in an effort to reduce costs, and in an effort to improve county wide information sharing capabilities.

It is the intent of the GJPD to establish a mutually beneficial relationship with vendor(s) who is/are committed to providing solutions to meet all or part of our requirements. The GJPD prefers to purchase the components described in this RFP: hardware (mobile computer, modem, mounting bracket), system software (message switch and mobile client), integration, training, documentation, and any other support services from a single vendor. However, if the best interests of the GJPD may be better served, this RFP may be awarded in piecemeal and vendors responding must be aware of this qualification and reflect it in their response to this RFP.

4.2 Purpose and Objective of RFP:

The purpose of the RFP is to present the GJPD's requirements for a mobile data system and to solicit proposals and qualifications from respondents for the contractual acquisition of this system.

The objective of this RFP is to Contract with a single company to provide all the hardware, software, and services necessary and required to provide the Grand Junction Police Department and (possibly) the Mesa County Sheriff's Department with a "state-of-the-art," "turn-key", law enforcement mobile communications system utilizing AT&T CDPD for real-time messaging and data communications among fixed and mobile users per the terms, conditions and specifications set forth in this RFP.

From the response to this RFP, the GJPD expects to achieve the following:

- An understanding of the Vendor's approach for system hardware and system software.

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- Clear and direct responses to each of GJPD's system objectives and systems software specifications. Responses should include: detail on vendor's ability to meet each objective and specification, an outline of additional costs if required, and a timetable for delivery on each item.

- An understanding of the costs (including hardware, software, and support services) and the benefits of the proposed solution.

- An implementation plan for the proposed solution, which ensures timely installation of the hardware/software, as well as training for the System Administrator.

4.3   Scope of Services:

The selected Contractor will provide all necessary and required hardware, software, installations, training, labor, equipment, materials, warranties, maintenance and support to perform the Scope of Services set forth in this RFP.

4.4   Questions Regarding Scope of Services and Objectives of the GJPD, contact:

Lt. Harry Long   Office Phone: (970) 244-1415
Grand Junction Police Department   FAX: (970) 244-3617
625 Ute Ave.   E-mail: harryl@ci.grandjct.co.us
Grand Junction, CO 81501

4.5   Hardware Requirements:

4.5.1   Message Switch: The message switch will be provided by the vendor until the GJPD completes the interface of the Mobile Data solution with the CAD system tentatively scheduled for 1999.

4.5.2   Compression: The server and the client software must both use a recognized compression algorithm to ensure that data traffic is minimized. To this end the vendor is required to explain what type of compression their mobile data system incorporates.

4.5.3   Encryption: CDPD provides an acceptable level of encryption for the needs of the GJPD. However, if a vendor provides higher levels of encryption the GJPD would like to have the details on the type of encryption including its benefits.

4.5.4   Proposed Network Diagram: The GJPD requires a detailed network diagram of the vendor's proposed solution.   The diagram must include the server/message switch, routers, Colorado Bureau of Investigations (CCIC/NCIC) connection, LAN connection for PC-to-car messaging, car-to-car messaging, and information on the type of connection for every connection involved in the system.   Additional setup factors that should aid the vendor in preparing the diagram are as follows:

4.5.5   Specifications for Mobile Data Computers:
  - Two PCMCIA Type II slot
  - One serial I/O port
  - One parallel printer port
  - Backlit VGA color display
  - Keyboard with integrated pointing device such as a trackball, touchpad, or other acceptable device

- 120 volt adapter and a 12 volt DC adapter
- Internal 14.4k or faster baud fax/modem
- Vehicle mounting bracket
- A docking station or port replicator must be provided that will accommodate an external monitor. keyboard. and replicate the ports on the back of the unit
- Accommodations for Automatic Vehicle Location (AVL) which uses the Global Positioning System (GPS). Bar-Code Reader. and Magnetic Strip Reader must be provided

4.6 Mobile System Requirements: Mobile computers. CDPD modems. and mounting systems will also be part of this RFP. Since all of the models use the Windows NT Operating System the GJPD is requiring that Mobile System supports this operating system.

4.6.1 System Objectives: Clear and direct responses to each of GJPD's system objectives is required. Responses should include: detail on vendor's ability to meet each objective. an outline of additional costs if required. and a timetable for delivery on each item. **NOTE:** Proposed systems must meet the following goals and objectives:

- Permit users to send secure real-time messages to other users.

- Connect to the State of Colorado Department of Public Safety Colorado Bureau of Investigation computer system "Colorado Crime Information Center" (CCIC) and the "National Crime Information Center" (NCIC).

- Permit NCIC/CCIC wanted and missing persons checks, including warrants and protective orders.

- Permit NCIC Stolen Property Checks.

- Permit motor vehicle registration checks via DOR. (This CCIC/NCIC connection provides the path to DMV records via the State of Colorado Department of Revenue (DOR).

- Permit operator license and driver history checks via DOR. (This CCIC/NCIC connection provides the path to DMV records via the State of Colorado Department of Revenue (DOR).

- Provide *Printrak LRMS* Integration: Interface with the existing Printrak LRMS system with no changes made to the LRMS. **NOTE:** Response required. however. as already stated. this will be a separate project.

- Provide *Printrak CAD* Integration: Interface with the existing Printrak CAD system with no changes made to the CAD. **NOTE:** Response required. however. as already stated. this will be a separate project.

4.7 System Software Specifications and Requirements: The software that is supplied must communicate with and provide an interface to CBI's CCIC/NCIC database. In order to achieve successful integration to CBI's CCIC/NCIC database the program must utilize TCP/IP protocols. The software must also communicate with and provide an interface to a message switch for real-time messaging. Vendor shall specify who maintains ownership of the software. **Vendor must also specify if software is *Open Architecture* with published *Application Programming Interface* (API).** Finally. the GJPD is interested in knowing the vendor's experience connecting to and in developing CAD and LRMS interfaces for future reference.

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Although not a requirement. GJPD and MCSO are interested in knowing if the Contractor's proposed system can provide certain software capabilities: from the list below, if available, proposals shall describe the software's capability and add-on cost if acquired by GJPD or MCSO.

- In-Vehicle Paging
- In-Vehicle Mapping
- Mugshot Integration
- Fingerprint Scanning
- In-Vehicle Supervisor CAD displays for call management/status
- AVL/GPS
- Text-To-Voice

The following sub-sections will more specifically detail the software requirements of the GJPD and shall be addressed in your proposal.

4.7.1 **Mobile Data Communications:** The mobile data communications software which is required on the PC Base Station and the Mobile Data Computers should support the following functions:

4.7.1.1 <u>Real-Time Messaging/ Electronic Mail.</u> This feature should allow messages to be sent (PC-to-car and car-to-car) to users at any time. even if they are out of service or out of range. Messages should be stored at the base station until the user logs in or comes back into range. Mail should be able to be directed to specific users or a group of users.

NOTE: Extra credit will be given to those vendors who can provide an announcement capability. This feature should allow any user (PC-to-car and car-to-car) to transmit messages of general interest to all other users or to a pre-defined group of users. The message to be displayed only on the computers where those specific users are logged in. but recorded on the main system. In both cases the software should.be capable of visual and/or audible notification. If the audible feature is provided the ability to silence it should also be present.

4.7.1.2 <u>Crime Computer Interface:</u> This feature. crime computer interface. must allow access to the CCIC/NCIC and DOR information systems located at the Colorado Bureau of Investigations ("CBI"). The key functions that must be part of this system are as follows:

4.7.1.2.1 <u>Requirement #1.</u> The software must provide an efficient means for the officer to perform a traffic stop.

A. The required fields for clearing a vehicle:
LIC - License Plate Number
LIS - License State (default to CO)
LIT - License Type i.e. Truck or Passenger (required by some states)
LIY - License Year (required by some states)

B. The required fields for clearing a person:
Name
Date of Birth
Sex (required by some states)
Race (required by some states)
OLN - Operator License Number
OLS - Operator License State
SOC - Social Security Number

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Each of these clearance types must run a QV query. (A QV query is a type of query used by the State of Colorado interface: e.g., if a DOB is entered, the QV query will search both DMV (DOR) and CCIC/NCIC.) The person and vehicle queries must have the capability of either being combined as one query (**Single Key Feature**) or separated into two query forms. The officer should be able to enter a vehicle license plate query which should provide the following information automatically without any further data entry:

> Vehicle Registration
> Stolen Vehicle Query
> Vehicle Owner CCIC/NCIC Query for Wants & Warrants
> Vehicle Owner Drivers License Query

NOTE: GJPD considers the most important factor of the software is to achieve is the "cleanest," most efficient method of conducting a traffic stop.

4.7.1.2.2 Requirement #2 The software must provide a query history log. This needs to have some sort of identifier that an officer can recognize, such as time, that can be clicked on to recall all the information associated with that query.

4.7.1.2.3 Requirement #3 The software must provide a distinct noise alert tone that informs the officer of a returning query with a manual override.

4.7.1.2.4 Requirement #4 The software must provide a distinct noise alarm to notify the officer of a returning NCIC/CCIC 'hit' with a manual override.

4.7.1.2.5 Requirement #5 The software must have the capability to quickly query a vehicle license late (LIC and LIS fields) via a screen using a large type font for viewing/entry ease. The software must possess the ability to clear a license plate and the registered owner with one query that is initiate by entering **just** the **license plate number** and the **license plate state**. This requires running two QV queries one after another seamlessly to the officer. The first query must run the **license plate number** and the **license plate state**. Then the software, behind the scene, must select the registered owners **name** and **DOB** and run another QV query with these two pieces of information. Having the DOB included as part of the query is critical for ensuring quick response times. It would be ideal to have a tab titled **"Fast Plate"** or **"Quick Plate"** so that officer can easily select the function and know exactly what they are choosing. In some cases the officer may want to just clear the plate, and in others he or she may want to clear the plate and then run the registered owner. (Running the plate and the registered owner requires a QV query on the license plate that automatically initiates a QV query on the registered owner.) It would be a great feature for the officer to be able to do either at his or her discretion. In order to make the query that clears the plate and registered owner most efficient, it is important to limit the sound-a-like returns. Limiting the returns to 90% or above, or allowing the officer to set the percentage they desire would be a great benefit.

4.7.1.3 Night Screen: The software should possess an easily activated night screen function that will reduce glare at nighttime so that the officer is not illuminated as a target.

4.7.1.4 Status of CDPD Connection: The software must inform the user in the event of a lost CDPD or NCIC/CCIC connection so that an officer is not left wondering why a query is not returning.

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4.7.1.5 <u>Ability to Multitask:</u> The software must allow the user to be using the different software features (i.e. messaging) or to use a different software application without having to logout of CCIC/NCIC. In addition, it is important for the user to be able to minimize the mobile system software as is standard in most Windows applications. If the officer is not knowledgeable about Windows NT multitasking features he or she will then be able to get to the desktop by minimizing the application.

4.7.1.6 <u>Security:</u> All messages, mail, and data sent should be encrypted to prevent unauthorized reception. Only users appearing on a pre-defined list shall be able to log into the system. Similarly, the GJPD will need multi-level security options throughout the system. The system should support an audit trail to include all users logins, information requests, message traffic, and other data transmitted to be automatically time-stamped and recorded on disk at the base station. This information should be accessible for data retrieval for such uses as departmental billing, auditing, and internal affair investigations. Finally, a system administrator should be the only person carrying the capability to purge this information.

4.7.1.7 <u>Customized Privileges:</u> This feature should permit discretionary granting or denial of certain privileges to specific users.

4.7.1.8 <u>User Names:</u> When a user logs in with his name and password, the user should receive messages as their unit number or name. This feature should support messages or mail sent to an officer, even if his/her present cruiser assignment is unknown. If the user changes to another vehicle and logs in, all messages and mail should be re-routed to his/her proper unit.

4.7.2 Interface to PRINTRAK® LRMS. The LRMS interface portion of the software must support the capability of transmitting current LRMS incident detail to the mobile unit, and support information being transmitted back from the mobile to LRMS (beyond master name index or check). As part of the vendor's response to this requirement they must also specify both the cost of the mobile interface and any cost associated with allowing the mobile data server to communicate with Printrak's LRMS. Finally, the mobile data vendor must provide a list of all the LRMS systems they have **actually** developed an interface to. If the vendor desires they may also provide a list of those CAD system they are working on developing an interface to.

4.7.3 Interface to PRINTRAK® CAD. The CAD interface portion of the software must support the capability of transmitting current CAD incident detail to the mobile unit, and support information being transmitted back from the mobile to CAD. As part of the vendor's response to this requirement they must also specify both the cost of the mobile interface and any cost associated with allowing the mobile data server to communicate with Printrak's CAD. Finally, the mobile data vendor must provide a list of all the CAD systems they have **actually** developed an interface to. If the vendor desires they may also provide a list of those CAD system they are working on developing an interface to.

4.7.4 Integration of Components. The messaging, CCIC/NCIC query, and CAD components must all be integrated in the mobile data software. The officer must be able to seamlessly move from one function to another.

4.7.5 Magstripe Reader. Extra credit will be given to vendors who's software can support the utilization of Magstripe Readers for inserting drivers license information.

4.7.6 Bar-Code Reader. Extra credit will be given to vendors who's software can support the utilization of Bar-Code Readers for inserting drivers license information.

4.8 Maintenance/Support Requirements: Proposals will address the issue of post-purchase system maintenance. The vendor must provide an itemized list for all level of maintenance and support services available to customers, other than warranty. Specific items to be addressed are:

- Describe company's software support program, options if any.
- Describe the company's software upgrade(s) program.
- Describe how many and which days and hours a week the service is provided.
- Describe call back response time.
- Describe the timeliness of sending any replacement parts and/or software needed.
- Describe the costs associated with the above.

SECTION 5.0: SPECIAL TERMS AND CONDITIONS

5.1 Authorization: By order of the City Council of the City of Grand Junction sealed proposals will be received for the acquisition of a Law Enforcement Mobile Data System for the GJPD.

5.2 Required Submittals: The following items must be described and/or included in your Proposal:

    5.2.1   Pricing Sheets: Vendors must provide a complete item-by-item breakdown of all products and services that will be billed to the GJPD, if your proposal is accepted. This price breakdown should include the following price elements:

- Total purchase price of the proposed system.
- Unit purchase price for each proposed and optional hardware and software component, with a clear delineation of which components are optional. This must specifically include pricing for 27 vehicle installations. Also include what the incremental cost will be as the GJPD grows beyond a 27-user system. (The GJPD will likely start with a 27 user system.)
- Software pricing option: 52-user system for both police and sheriff's department.
- Pricing, if any, that is associated with meeting the objectives and software specifications.
- Pricing for proposed and optioned support services, such as training, documentation, and consulting.
- Pricing for shipping, insurance, and installation.
- Pricing for maintenance including what is provided with the purchase, what different options are, and what the ongoing costs will be.
- Pricing for any applicable license fees/agreements.
- Pricing for both installation and the ongoing costs for connectivity to the AT&T CDPD network and for the connection to CBI.
- Pricing for any items that are not mentioned above but are applicable to the total purchase.
- On-Site Implementation Services/Expenses.
- Additional On-Site Visit Expenses.

5.3 Vendor Presentation of Proposed System: Should it be deemed necessary to make a fair appraisal of the systems offers, the potential vendors may be requested to visit Grand Junction to make a software demonstration and presentation relative to the advantages of their system. The GJPD's preference would be for demonstration of a "live" system and that it closely resemble the solution proposed to the GJPD.

5.4 Shipment and Delivery Requirements: All prices must be quoted F.O.B. destination (GJPD). Delivery of all items comprising the proposed hardware and software, as well as alternate or optional items that may be desired, must be within 60 days after receipt of an acceptable, duly executed contract or purchase order.

5.5 Training: The vendor shall provide a training plan and the training schedule should not exceed 30 days. Training costs will be part of the bid evaluation.

All training must be done on-site (GJPD) and the selected vendor will be responsible for obtaining the equipment necessary for training.

Training shall be based on 80 students for the GJPD and 60 for MCSO. The vendor should identify the minimum number of training hours included in the base package. The plan should state the minimum number of persons to be trained in the base package and what the cost is for each additional student. It should also provide a breakdown as to any 'Administrative Costs', travel/lodging/per-diem expenses, and a 'Train the Trainer' cost package. The plan shall identify the actual training hours and describe the size of each class and preferred computer skill level for students. Training manuals shall be provided by the vendor for each student. Cost for additional manuals shall be shown on bid.

Training must also be provided for the system administrator responsible for the day to day maintenance and support of the mobile data communications system.

5.6 Installation: Installation of all hardware shall be on-site as specified by GJPD. Vendors shall provide two plans for the installation all hardware and describe the installation process. One plan will describe the costs and schedule for installing all hardware by the vendor. The other plan will describe the costs and schedule for training GJPD's designated personnel responsible for installation of all hardware. The schedule(s) shall highlight important milestone dates and the installation process shall not exceed 90 days.

After installing the system hardware/software and performing appropriate diagnostic tests, the vendor will certify to the GJPD that system installation is complete. The GJPD may request certain specific demonstrations of the hardware/software readiness.

5.7 Acceptance: Acceptance testing will consist of the Vendor's standard acceptance testing for hardware and software. Said acceptance test to be agreed upon by the GJPD and the Vendor prior to a purchase agreement. After delivery and upon complete installation, the Vendor will provide notice that the hardware and software are properly installed and ready for use. At this point, the Vendor will demonstrate the operation of the hardware and software. The package must perform to the satisfaction of the GJPD.

5.8 Warranty: The Vendor must warranty the purchased hardware and software for **a minimum of three years** from the date of shipment. The warranty should include parts, labor and any new software upgrades. If the warranty doesn't cover the three years, the Vendor will specify the exact time there is a full warranty on the product and indicate additional cost for an extended warranty. The vendor should state if the warranty is provided by the vendor or if it is provided by the manufacturer if other than the vendor.

The vendor must also warrant that the hardware and software will operate in accordance with the vendor's published specifications at the time of delivery, as well as warrant against defects in workmanship and material. If the vendor offers additional warranty service or support programs other than what is stated above, the vendor should state such programs and the additional cost of the program.

5.9 Method of Payment: To be negotiated. Please include preferred method of payment with your proposal.

SECTION 6.0: PROPOSAL FORMAT AND SUBMITTALS

Respondents are required to indicate their interest in the project, show their specific experience and address their capability to perform the services requested on the schedule provided. The submitted proposals must contain all of the following information. Proposals should provide a straightforward and concise presentation adequate to satisfy the requirements of this RFP; please limit length of your proposal to 40 pages maximum. For the sake of consistent evaluation, please follow the following format (6.1 to 6.8):

6.1   **Cover Letter:** A cover letter shall be provided which succinctly explains the contractor's interest in the project. The letter shall contain the name/address/phone number of the person who will serve as the firm's principal contact person with City staff and shall identify individual(s) who will be authorized to make presentations on behalf of the firm. The statement shall bear the signature of the person having proper authority to make a formal commitments on behalf of the firm.

6.2   **Company Qualifications and Experience:** Submit resumes of all those who will be involved in completing the scope of services - from principals to field technicians. Please include their experience in performing the required and necessary services. The project personnel must have completed two contracts of the same size and scope within the past five (5) years. Submittals will include a detailed description of the company's overall capabilities, experience and approach in providing the scope of services described herein.

6.3   **Strategy and Implementation Plan:** Describe your (the contractor's) interpretation of the GJPD's objectives with regard to this RFP. Describe the proposed strategy and/or plan for achieving the objectives of this RFP. Offeror may utilize a written narrative or any other printed technique to demonstrate his/her ability to satisfy the Scope of Services. The narrative should describe a logical progression of tasks and efforts starting with the initial steps or tasks to be accomplished and continuing until all proposed tasks are fully described and the RFP objectives are accomplished.

6.4   **Costs and Fees:** Provide a complete accounting of all costs and/or fees associated with your company's proposal. Costs and fees shall include, but not be limited to, hardware, software, installation, training, maintenance and support. Remember, the initial need is a **27-user system** for the GJPD as described herein; however, the Mesa County Sheriff's Office may be interested in acquiring the software portion of the aforedescribed Scope of Services, therefore vendors are requested to base their software pricing on both a **27-user system (GJPD)** and a **52-user system (GJPD & MCSO).**

6.5   **Time Schedule:** Define anticipated time schedule to realize the objectives of your firm's proposal.

6.6   **References:** Give at least three (3) references, preferred (in-state) for which your company has successfully completed a similar scope of services in last two (2) years. Include the name of the organization, a brief summary of the work, and the name and telephone number of a responsible contact person.

6.7   **Data, Facility & Equipment Requirements:** Identify all data, facilities and equipment the GJPD is required to provide for Offeror to perform the services described herein.

6.8   **Financial Statement:** Provide a financial statement or some other means to demonstrate and confirm the financial stability of the business and its capacity to undertake this project.

6.9   **Additional Data:** Provide any additional information that will aid in evaluation of the contractor's qualifications with respect to this project.

SECTION 7.0: EVALUATION CRITERIA AND FACTORS

7.1 **Intent:** Only respondents who meet the qualification and experience criteria will be considered for contract award. Only companies currently engaged in marketing and supporting Law Enforcement Mobile Data Systems will be considered. For consideration, proposed mobile data communications systems shall utilize "state-of-the-art" Cellular Digital Packet Data ("CDPD") for access to Federal ("NCIC/NLETS"), Colorado Crime Information Center ("CCIC"), Colorado Department of Revenue ("DOR") records (license and vehicle registration), real-time car-to-car/ PC-to-car messaging, a Computer Aided Dispatch (CAD) and Law Records Management System ("LRMS") interface to a Printrak® (formerly SCC) System.

7.2 **Evaluation:** An evaluation team shall review all proposals received. The evaluation team will consist of members of local law enforcement agencies and City Information Services division staff. Based on evaluation criteria, the team will select the company whose proposal demonstrates the capability in all aspects to perform the scope of services and the integrity and reliability that will ensure good faith performance.

Submittal evaluations will be done in accordance with the criteria and procedure defined herein. Companies selected for oral presentations, if required, will be chosen on the basis of their apparent ability to best meet the overall expectations of the City and the GJPD. The City reserves the right to reject any and all Statements. The following parameters will be used to evaluate the submittals (in no particular order of priority):

- Responsiveness of RFP
- Understanding of the project and the objectives
- Necessary resources
- Required skills
- Demonstrated capability, i.e. experience in computer integration and mobile data software, and the experience sending data over public CDPD networks
- Demonstrated business integrity
- Demonstrated financial stability

End of Request for Proposals

Grand Junction Police Department

Mobile Computing System

Price Quotation

RFP # 40-98

May 14, 1998

VISION *TEK*, Inc.

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VISION *TEK*
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The VIEW of Information ℠

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May 19. 1998

City of Grand Junction
Purchasing Division
2549 River Road
Grand Junction. Colorado 81505-7209

Dear Sir/Madam:

We at VisionTEK. Inc. are pleased to present the attached proposal to the City of Grand Junction for its mobile data project. We believe that the products and software represented in our proposed solution are the finest law enforcement tools available in the industry. Our many clients in Colorado will attest to our customer support. project management skills. technical competency and price/performance of our products.
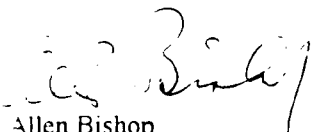
The principal contact at VisionTEK for this project will be William Urick. Vice President of Sales & Marketing. Mr. Urick is authorized to represent the company in all matters relating to this proposal. Below are the phone numbers and address for Mr. Urick.

> Mr. William Urick. VP Sales & Marketing
> VisionTEK. Inc.
> 4001 Discovery Drive. Suite 2110
> Boulder. CO 80303
>
> Phone: 303 415-1010
> Fax: 303 415-1011
> E-Mail: burick@visiontekinc.com

Thank you for your time and consideration.

Respectfully.

Allen Bishop
President. CEO

Attachment: Proposal

Table of Contents

1.0   Introduction

VisionTEK is pleased to submit the following exclusive proposal to the Grand Junction Police Department (GJPD). We believe that the contents of this proposal reflect both the competency of VisionTEK as well as a thorough understanding of the issues and needs expressed by the GJPD. It is VisionTEK's goal to provide the officers of the GJPD with the technology necessary to perform their duties more efficiently and with greater safety.

VisionTEK has installed its software products in over 20 law enforcement agencies throughout Colorado. The technology developed by the company enables agencies using its products to communicate not just between vehicles of one agency, but also between vehicles and terminals of other participating agencies. The system VisionTEK is proposing will provide a secondary and independent communications system that is secure, efficient and highly reliable.

The Company has demonstrated its competence and support commitment to major agencies throughout Colorado. We are confident that the Grand Junction Police Department will find VisionTEK to be a knowledgeable, responsive and ethical business as have every one of our customers.

2.0　Company Qualifications and Experience

2.1　Company History

VisionTEK Inc. develops and markets its FrontLine™ interactive mobile computing products to Law Enforcement and Public Safety agencies. The Company is privately held and was incorporated in the State of Colorado in 1993 and remains a Colorado Corporation. VisionTEK's corporate offices are located in the University of Colorado Research Park at 4001 Discovery Drive, Suite 2110, Boulder, Colorado. VisionTEK's 15 employees have over 200 years collective experience in software development, and marketing to federal, state and local government agencies.

VisionTEK's FrontLine system product line for Law Enforcement includes software modules for *Accident Reporting, Wants & Warrants Queries, CAD Interface, Global Positioning, Incident Reporting, Uniform & Municipal Citation Writing, Vehicle Speed Monitoring,* and *Contact Cards.* The FrontLine system employs a fully integrated context sensitive help system and online reference materials. The FrontLine software operates on any PC or NT compatible platform, using Microsoft Windows 95, and incorporating a 90+ MHz processor with a minimum of 16 Mb of RAM, and 40 Mb of hard disk space reserved for the mobile application.

VisionTEK also partners with manufacturers or suppliers of Computer Aided Dispatch (CAD) and Records Management Systems (RMS) in order to provide a fully compatible interactive system for individual agencies. FrontLine supports standard communication protocols, including CDPD, RF, RAM Mobile, etc.

VisionTEK's design philosophy centers around an open architecture that incorporates industry standards, wherever possible. FrontLine was developed in Microsoft Visual Basic, and uses the Microsoft Access Database engine. The database is easily transported to foreign database systems, including SQL based systems and is ODBC compliant. FrontLine is a Windows 95 compatible application employing a simple and elegant graphical user interface, specifically designed for mobile applications running on laptop computers. The Company has already started the migration of its mobile computing products to other application markets such as the Colorado Department of Agriculture.

2.2　Objectives

VisionTEK has performed as a prime contractor for agencies such as: the Colorado State Patrol, the Boulder Regional Communications Center, the Colorado Department of Agriculture and Adams County Communications. When an agency prefers to work with only one vendor VisionTEK provides the technical competency to ensure that all technical and administrative elements are ordered, installed, tested and ready for use by the client – within budget, within specification and on time.

2.3　Technical Capability

VisionTEK's business involves the development of software and hardware based solutions to support the collection and presentation of information. A wide spectrum of computing systems, database platforms and data transports are supported, including: NT servers & workstations, personal & laptop computers running Windows 95, local & wide area networks and communications infrastructures such as CDPD, RF, and the World Wide Web.

The Company specializes in providing sophisticated software solutions to assist in the management of data, including filtering tools, indexing, navigation, database management and query solutions. VisionTEK also provides a wide variety of custom software programming services, which enable clients to have a tailored "look and feel" to their individual application needs.

2.4　Past Performance on Related Projects of Similar Scope and Size

VisionTEK was awarded. through a competitive bid process. a contract with the State of Colorado's. Department of Public Safety/State Patrol. to develop a state-wide Accident Reporting System utilizing state mandated forms and supplements. The system was developed as a pilot program in 1996 to include District III and (6) Troop offices throughout Northeastern Colorado. The pilot program was completed ahead of schedule. within budget and resulted in a second contract for an additional 25 systems for District II. awarded in early 1997. Following another successful deployment. a third contract was issued to VisionTEK in December 1997 for an additional 50 systems for District I and VI. The Patrol has advised VisionTEK that it intends to deploy the Company's products in all CSP patrol vehicles constituting a fleet of over 400 vehicles. The deployment will include the following applications: 1) Accident Reporting, 2) Citation Writer. 3) Wants and Warrants query. 4) Incident Reporting. 5) Contact Cards. 6) Auto Vehicle Locator (AVL). and 7) State Trooper Activity Reporting System (STARS).

The reputation and credibility earned by VisionTEK through its work with the State of Colorado. has resulted in the Company's participation in technical presentations to the Joint Budget Committee (JBC). Information Management Committee (IMC). and the senior management of the Colorado Bureau of Investigation (CBI). the Colorado Department of Public Safety and the Department of Revenue.Motor Vehicles.

As a direct result of VisionTEK's success with the Colorado State Patrol. the Colorado Department of Agriculture granted VisionTEK a sole source contract to develop and deploy a field activity reporting application. integrated into a RISK based management system.

Last year. VisionTEK was awarded a contract to deploy 130 laptop computers (Panasonic CF-25s in five agencies (Thornton PD. Adams County Sheriff. Commerce City PD. Brighton PD and Northglen PD) with the Company's Wants and Warrants System. Messaging System and CAD interface to Tiburon CAD. All coordination for communications infrastructure. message switch installation. and training were accomplished on time and within budget. References may be found in section 6.0.

2.5　Project Personnel

The management team assigned to the GJPD includes the following individuals and their respective responsibilities.

- Dr. John Nairn – Vice President of Engineering　　Overall Program Manager
- James Lee – Manager of Service and Support　　Project Leader
- Allyn Scott - Senior Software Engineer　　Communications. W&W. & CAD
- Angie Saving – Training and Support Specialist　　Training and Support Services
- Joseph Pleitgen – Regional Sales Manager　　Customer Care

Resumes for key individuals may be found in the appendix.

3.0   Strategy and Implementation Plan

3.1   System Objectives

The GJPD is seeking a vendor to provide two software components for use on the initial deployment of 27 mobile data computers (MDCs) and the potential installation of 25 additional units at the Mesa County Sheriff's Department. The two software components are:

- Wants & Warrants Interface to CBI (CCIC, NCIC and DMV Access)
- Electronic Messaging (Car to Car and Agency to Agency)

In addition to the software components listed above, the following elements are also required under the contract:

- Laptop computers
- Docking stations
- Computer mounts
- CDPD connectivity
- CDPD modems
- Training curriculum and classes delivered to designated operations personnel and agency trainers
- Technical support services in support of software components
- Warranty and maintenance services for hardware components

The project requires several disciplines in a variety of technologies including: Cellular Digital Packet Data (CDPD) for communications, Electronic Message Switching and Routing, Windows NT Server and Client services, query tools and interfaces to State and Federal databases, and potentially integration with Printrak's Computer Aided Dispatching and Record Management Systems.

VisionTEK is an authorized distributor of AT&T wireless services and will coordinate CDPD access for the GJPD. Integration with the Colorado Crime Information Center (CCIC), the National Crime Information Center (NCIC), and the state's Department of Motor Vehicles (DMV) will be coordinated through the Colorado Bureau of Investigation (CBI).

It is VisionTEK's understanding that the GJPD will initially use the VisionTEK Message Server located at the CBI facilities in Lakewood. In 1999 the GJPD expects to interface the Mobile Data System with the Printrak CAD and LRMS systems presently installed and re-deploy the message server within the GJPD facility.

VisionTEK will be able to deliver the initial software modules and hardware requested by GJPD within 45 days of the finalization of a contract between the two parties. The modems must then be registered and issued IP addresses. GJPD will need to acquire Terminal Identifications (TID's) for each of their laptops and insure that their officers are issued Operators Serial Numbers (OSN's) by CBI. VisionTEK will add the IP's, TID's and users names to our server in order to provide GJPD access. Training and software installation will then be conducted within a time frame mutually acceptable to both VisionTEK and the GJPD. The time frame required to install GJPD's hardware is dependent upon the organization contracted to complete the task. VisionTEK anticipates that complete installation and training can be completed within 90 days, if not sooner, of the contract being finalized.

3.2   System Software Specifications

3.2.1 Mobile Data Communications

Real-Time Messaging / Electronic Mail

Real-Time Messaging / Electronic Mail Electronic Messaging includes the capability to send and receive electronic messages from one vehicle to another or to broadcast to a predetermined number of vehicles or to broadcast to all vehicles. Messages are sent via an IP address through the GJPD system. If an addressee is not logged onto the network, messages will be stored and forwarded upon the recipient's login. Message arrival is indicated by voice / tone and/or visual indicators, depending upon the user's preference settings.

The messaging application has the inherent capability of communicating to anyone with an IP address. This capability will permit inter-agency messaging if allowed administratively.

The VisionTEK messaging system also supports the CBI message system. This is an important feature since there are times when the State will issue a BOLO (Be On the Look Out) message to all agencies. Other State messages such as road closures, weather conditions etc. are also supported.

Crime Computer Interface

When the MDC completes its power-on sequence and *Windows 95™* is loaded, FrontLine will automatically initialize CDPD communications and prompt the officer for his/her login to CBI. Following a successful login, the system will allow query access to CCIC, NCIC and DMV as well as out of state motor vehicle access.

VisionTEK's Wants & Warrants (W&W) solution was designed specifically for laptop environments where relatively small display screens are common. (10.4" to 12.1" LCD Displays) The use of large fonts and easy to read character sets ensure optimum readability for both day and night operation.

Complex queries, requiring multi-level drill downs are programmed to be executed from a single keystroke. The data that is returned from the state and federal databases is almost always in a terminal mode format. However, the VisionTEK interface converts the terminal format into a fully parsed, easy to read graphical display with no interpretation needed by the user. Parsed queries required by GJPD and supplied by VisionTEK include:

- Motor Vehicle Registration checks
- Operator License Checks
- Driver History Checks
- Warrant Information (Persons and vehicles)
- Restraining Order Information

VisionTEK software allows officers to conduct complex queries in Terminal Mode such as Criminal Histories if the OSN is permitted access by CBI.

VisionTEK software also provides the information required by the GJPD to support an officer on a traffic stop as specified in the RFP. Specifically, in each of these queries, a "QV" search is executed. The Wants warrants clears the vehicle and driver by allowing the user to run the field specified in Requirement 1A and 1B.

Another feature of the VisionTEK Wants and Warrants system is the history log. This feature allows the officer to add a notation to each query. The history log time stamps the query and keeps a chronological list of all query run. If the officer wants to review any previously run query, he/she can immediately display the query results without re-running the query. This ensures that the CDPD link is not unnecessarily used. The history feature allows the officer to note and recall all queries by notation, date or time.

To minimize the distraction of constantly viewing the display, the VisionTEK system offers a voice mode to provide real human voice (male or female) prompts to the officer, indicating whether or not a specific query has had a hit or not. Voice prompting is provided on all W&W functions where officer safety is an issue.

To facilitate a rapid query on a license plate. VisionTEK offers a feature called "QUICK-PLATE™". This is a large character display which is easily viewable from any distance within the vehicle. Figure 1 illustrates the QUICK PLATE screen of the Wants & Warrants interface. This feature allows the officer to run the license plate of a vehicle and receive information back on the vehicle as well as the registered owner as specified in Requirement 5.

Sound-a-likes which are also known as SCORE, can be limited to a specified percentage by the MDC operator. The default setting is 90% however, each officer can set his/her preference from 100 to 0% in one percent increments.

NOTE: As a special requirement of the GJPD, VisionTEK has modified its Wants & Warrants system to accommodate a requested change in the QUICKPLATE module. The change allows the officer to select either a single query of the motor vehicle registration where the query only searches for a hit on the vehicle rather than a complete query to look for hits on the registered owner and a query to obtain the driver's license. This feature is being offered at no additional charge.
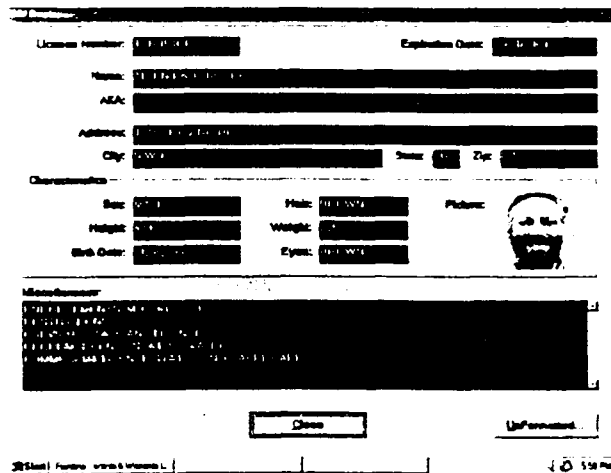
Figure 1
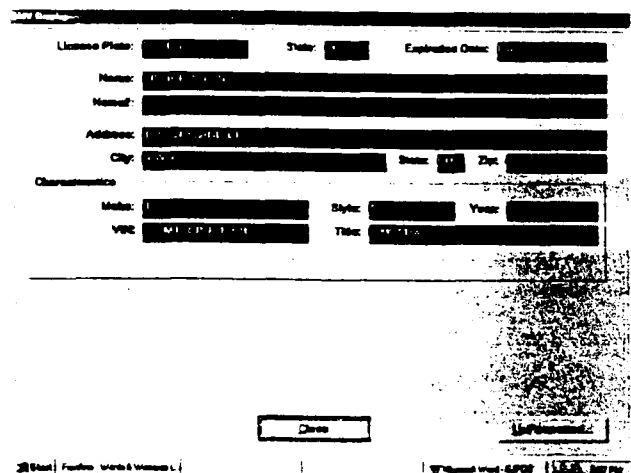**Wants and Warrants User Interface**
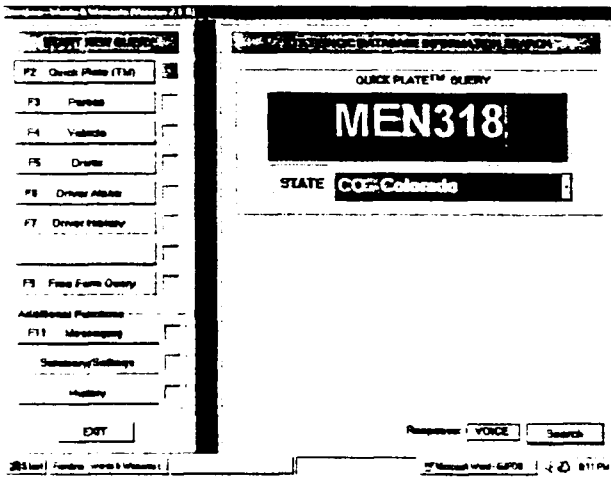
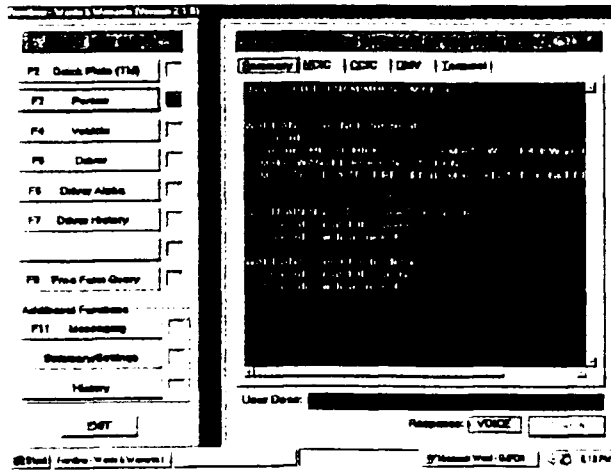QuickPlate™ Vehicle Tag input Screen
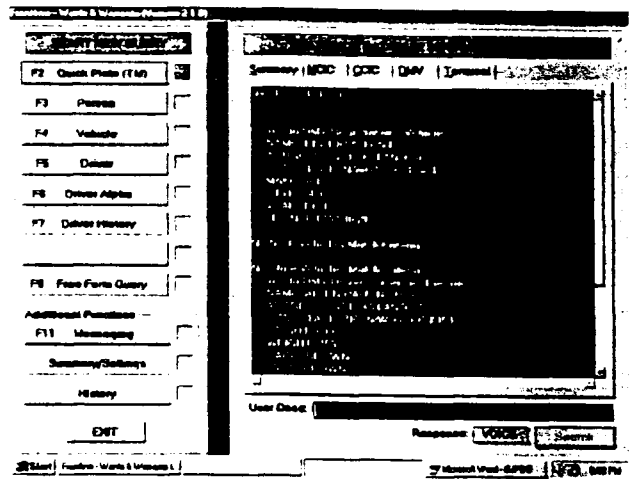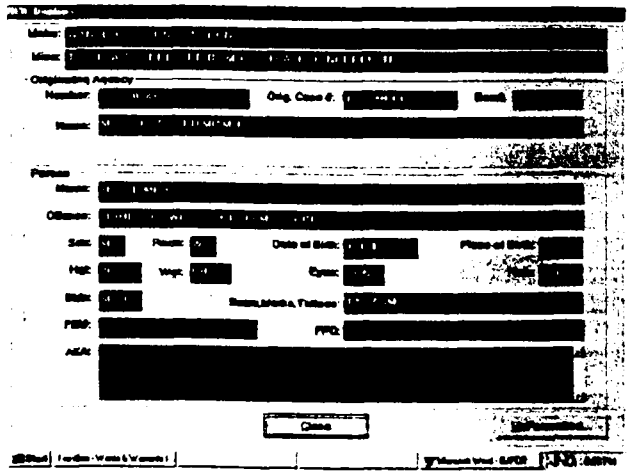

Summary Screen

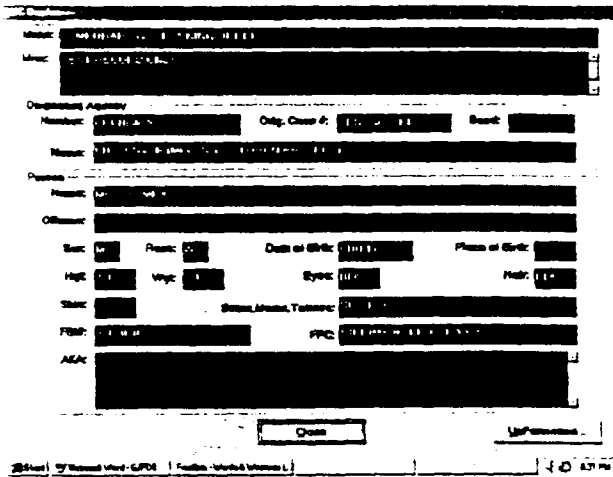Driver License Screen

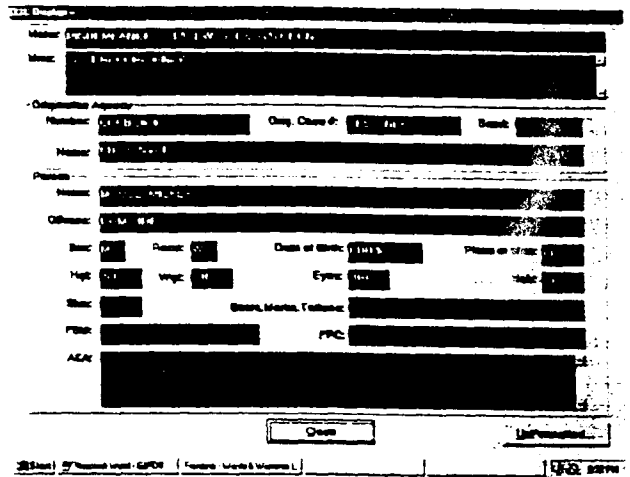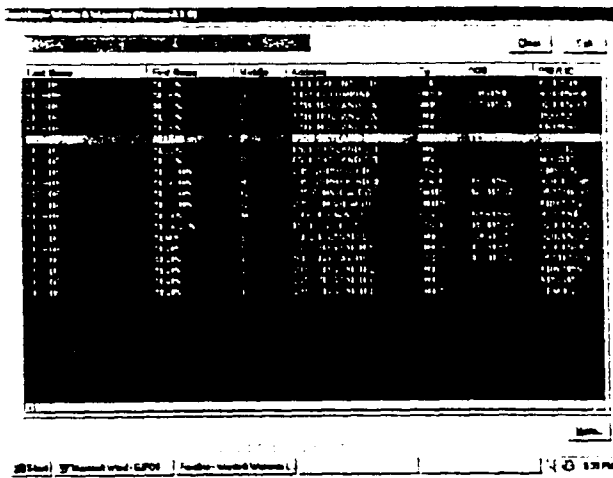Vehicle Registration Screen

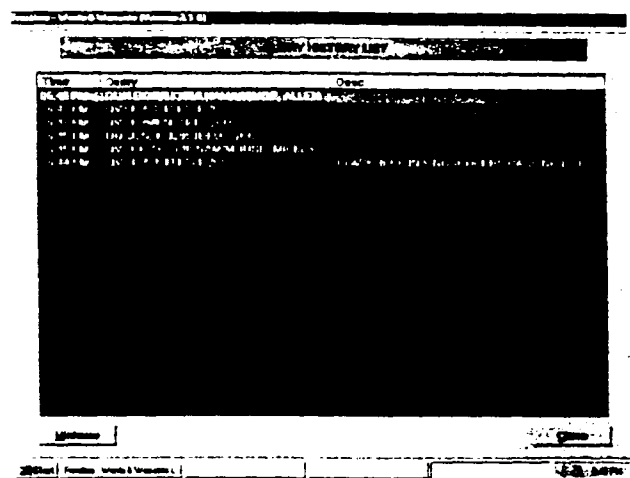Person Query Summary

NCIC Return Screen

CCIC Restraining Order Display

CCIC Warrant Display


Alpha Query Display

History of Queries Made
(Including Remarks)

Night Screen

VisionTEK was the first vendor to incorporate a software feature to diminish the ambient light emitted from laptop computers during night operation. This feature was incorporated in the first deployment of the Colorado accident reporting system within the State Patrol. The screen displayed on the following page illustrates the view when *"Night Screen"* is enabled.

Figure 2
Night Screen Enabled
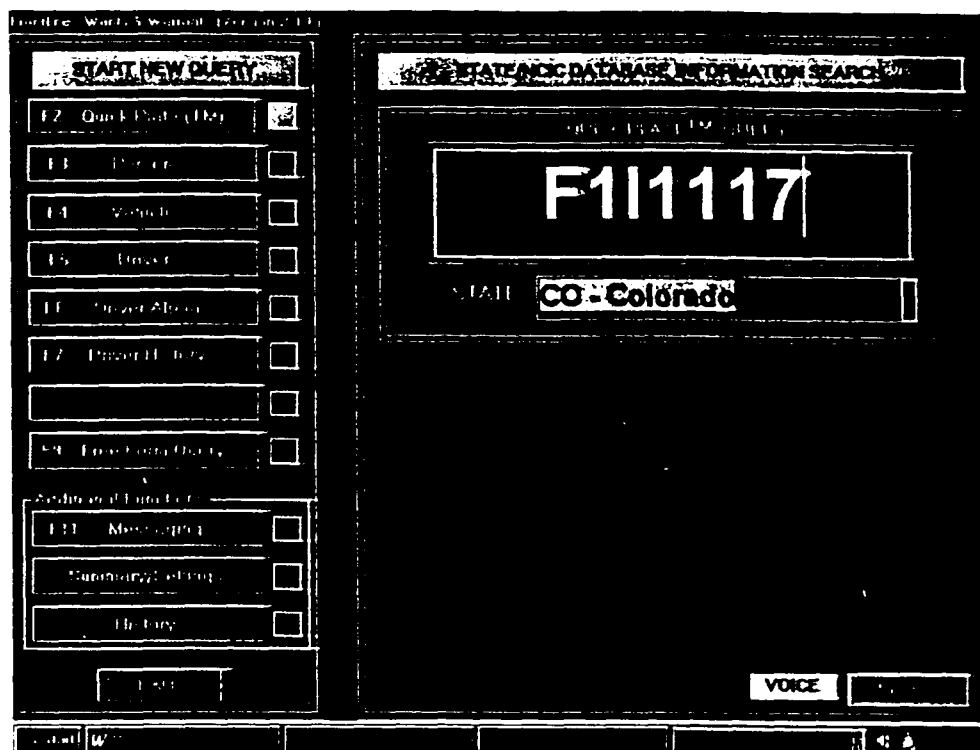
Status of CDPD Connection

FrontLine incorporates software that continually monitors the connectivity between the MDC and the message server via the CDPD connection. The message server periodically poles (pings) the MDC to determine if the CDPD connection is still active. In addition, the CDPD modem also provides connectivity checks by verifying signal level and attachment to the local cell site. These features are monitored by the FrontLine message switch software and the resident software on the MDC. When a link is lost, the system will attempt to re-establish the communications link and process any staged data. If the link cannot be re-established within a reasonable of time, a message will be displayed to the officer indicating a lost data connection. When the unit returns to a location where CDPD signal strength is adequate to re-connect, the system will re-establish the connection and advise the officer of the re-connection.

Ability to Multi-Task

All VisionTEK applications are designed to operate in a multi-tasking environment. Any application on the MDC can be invoked and run as a stand-alone application without degradation to FrontLine applications. In addition, FrontLine applications such as Accident Reporting and Ticket Writer are integrated to permit data from one application to be automatically imported from one application to the other. Other applications such as Incident Reporting and Contact Cards also have shared data links.

Security

All FrontLine applications, including Wants and Warrants and Electronic Messaging, include a secure login file, which contains the authorized names and passwords for logins. In addition, the login file contains the validation information to ensure that only

authorized users can establish remote links into the Colorado Bureau of Investigation (CBI) databases for CCIC. DMV and external links to NCIC. The login data file resident on the MDC is encrypted.

The system also maintains an audit trail of all user logins. information requests. message traffic. and other data transmitted. The information is date stamped and recorded on disk at the base station. This data is accessible to authorized personnel only and can be purged by designated administrators with the correct passwords. The data can be archived for future use through the back-up facility.

Customized Privileges

CBI provides a level of customization that regulates the level of access each OSN has. For instance. one officer may have access privileges that grant access to criminal histories while another officer may be restricted to only running plates. names and licenses.

The FrontLine product allows individual users to customize the graphical appearance of certain functions such as colors. day and night displays. notification preferences. etc. Other customization features allow users to select voice feedback with a choice of male or female voices.

User Names

The FrontLine system is installed with user names provided by the agencies using the system. These names and passwords can be changed either by the system administrator or by the users themselves. Each MDC is provided a login file that contains all agency names. thus allowing any officer to log onto any MDC. regardless of which vehicle the unit is installed in.

3.3   Printrak CAD and LRMS Interfaces

Computer Aided Dispatch (CAD) messaging allows the electronic delivery of dispatches directly to the MDC. The MDC operator will have the ability to monitor officer status. receive broadcast messages from CBI. and confirm wants and warrants hits electronically through the CAD dispatchers. Access to the LRMS will allow an officer in the field to view data and generate reports on his laptop. VisionTEK is currently developing these interfaces with Printrak. Tiburon. and Keystone. A letter from Printrak is attached to this quotation indicating the interface development for the Colorado State Patrol and other agencies currently under contract.

3.4   Integration of Software Components

All FrontLine applications including wants and warrants. messaging and CAD interface are individual applets. The user can move from one application to the other seamlessly. The Night Screen function supports all applications running within the Windows 95 environment.

3.5   MDC User Interface

The Mobile Data Computer (Panasonic CF-25) contains the core application software. which provides the Graphical User Interface (GUI) from which all VisionTEK applications are accessed.

Below are the functions built into the FrontLine system. Functions in BOLD are required by this RFP.

- **Wants & Warrants Query System (Required Immediately)**
- **Messaging & Data Communications (Required Immediately)**
- **CAD Messaging Interface (Required at a future date)**
- Colorado Accident Reporting System (C.A.R.S.) (Optional)
- Global Positioning System (G.P.S.) (Optional)
- Contact Card System (Optional)
- Summons & Complaints System (Optional)
- Incident Reporting System NIBRS Compliant (Optional)
- Auto Vehicle Location AVL (Optional)
- Speed Measurement System (Optional)
- Magnetic Stripe Reader (Optional)

3.6   Magstripe Reader

VisionTEK was the first vendor to provide magnetic stripe scanners and bar-code readers in law enforcement applications in the State of Colorado. The magnetic stripe reader is AMVA (Association of Motor Vehicle Administrators) compliant and will decode all three tracks on the Colorado driver's license card. The data is automatically input into query forms for processing in the wants and warrants application as well as other VisionTEK applications.

Due to other states not fully conforming to the AMVA standard. VisionTEK has developed a special software function that decodes each state individually to correct deficiencies in individual state formats. States such as: California. Texas. Arizona and Florida have not followed the recommendations of AMVA. However. VisionTEK's software will correct the errors and produce accurate data to the system.

3.7   Hardware

3.5.1   Message Switch
The recommended message switch being proposed in this bid incorporates VisionTEK software that permits car/car. car/CAD. CAD/car. and agency/agency messaging.

The system administrator functions allow the addition and deletion of individual logons. departments and groups. Granularity of groups is unlimited.

The message server recommended by VisionTEK will be configured as follows:

- Pentium II Processor
- 128 Mb Memory
- 4.5 Gbyte Hard Drive
- Tape backup (internal)
- 10/100 Ethernet Card
- 15" Color Monitor
- Windows NT Server. Release 4.0 (5 license pack)
- External Modem (for remote maintenance and software updates)
- PC Anywhere for remote diagnostics and software upgrades

3.5.2   Compression

VisionTEK's products utilize common compression techniques (LEMPEL-ZIV) which minimize the quantity of data processed through communications networks. Images

from accident diagrams, driver's licenses, database files etc. are optimized for expedient transmission through RF backbones and traditional hardwire networks.
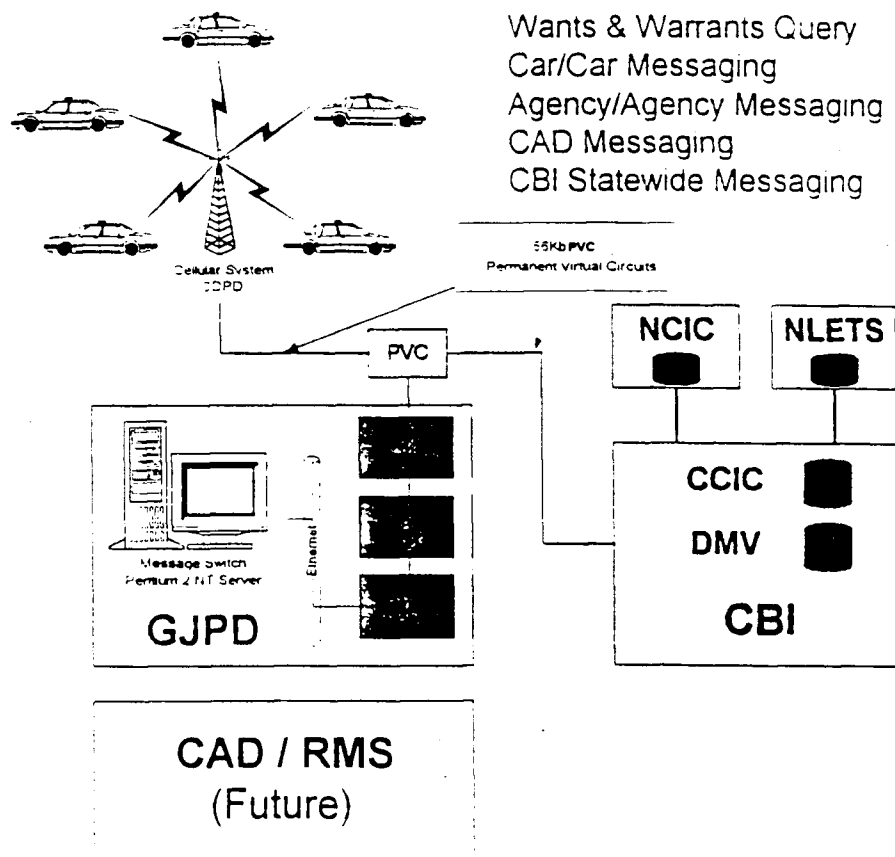
VisionTEK is constantly working with CDPD providers such as AT&T to refine the processing of data through CDPD networks. The intent is to always ensure that our applications do not negatively effect the throughput of data on CDPD and private RF networks.

3.5.3 Encryption

VisionTEK has researched the encryption techniques used in the CDPD infrastructure and has determined that the level of encryption provided by the CDPD service provider is more than adequate for the public safety environment. However, if current encryption is compromised, VisionTEK will provide the same public / private key encryption system currently used for private radio networks. It may be necessary to charge an additional fee should an encryption enhancement, required by GJPD, be different from that currently used by the Company.

3.5.4 Proposed Network Diagram

The illustration below details the communications architecture of the proposed system.

Wants & Warrants Query
Car/Car Messaging
Agency/Agency Messaging
CAD Messaging
CBI Statewide Messaging

3.8   Training

A comprehensive training program will be provided for the instruction on the use of the MDCs and VisionTEK's software modules. The instruction will encompass both hardware operations as well as the proper use of the functions associated with the applications procured under this bid.

3.6.1 MDC Training

Training sessions will be provided for officers who have been selected by their departments to instruct their fellow department members or directly to the officers who will use the system. Sessions will consist of a one-day class composed of an eight (8) hour classroom session. The classroom session will include a familiarization of the Panasonic CF-25 laptop computer, a module on Windows 95 followed by modules on Wants & Warrants, and Messaging.

Training classes should be limited to ten (10) students per session. The students will use fully configured MDC's including all software, hardware and communications links to the Message Server which will be used in the training classes to facilitate live queries and messaging.

3.9   Maintenance

VisionTEK will provide first line support for both hardware and software elements procured under this contract. Maintenance will be provided "on-site" at designated facilities during the warranty period and during the contracted maintenance period following warranty.

3.10   Support

Support for hardware and software components will be available twenty-four hours per day, seven days a week, 365 days a year. This coverage is also referred to as, 7 by 24. Technical Support call back response time will be within two (2) hours from receipt of call. Replacement parts are stocked in Boulder. Software diagnostics are performed through a remote dial-up connection. If onsite diagnostics are required, onsite arrival will be within one day of phone contact, Monday through Friday.

These quoted response times are included in the proposed maintenance contract pricing listed in section 2.4, Price Sheets.

Software upgrades to VisionTEK software is accomplished through remote dial-up connection. Operating System (Windows NT) is updated via system administration using Microsoft up-grade CDs.

3.11   Warranties

All hardware and software components are warranted for a period of one year from date of acceptance. VisionTEK guarantees that the supplied products are free from defect and will perform as specified. Any product or component found deficient would be replaced or repaired free of charge during the warranty period. Updated versions of VisionTEK's software will be supplied to the client agencies free of charge during the warranty term and contracted maintenance period.

3.12   General Terms and Conditions

3.12.1   Shipment and Delivery

All prices quoted in this bid are F.O.B. destination. Delivery will occur within sixty (60) days following receipt of an acceptable, duly executed contract or purchase order. Payment terms are net 30 days from receipt of invoice.

3.12.2   Acceptance

VisionTEK will provide a detailed acceptance test plan for review and approval by the GJPD. The plan will be implemented upon installation of all hardware components and software modules in accordance with the requirements of the contract. Testing will demonstrate both the performance and functionality of each module procured under the terms of the contract. It is further agreed that invoicing will occur following acceptance by the GJPD.

3.12.3   Liability and Insurance

VisionTEK maintains both product omission and liability insurance in sufficient amounts to meet the requirements of the State of Colorado. In addition, the company also maintains a workman's compensation insurance policy in sufficient amount to meet the requirements of the State of Colorado, Department of Employment and Labor.

4.0 Costs and Fees

ITEM	UNIT PRICE	QTY	EXT. PRICE
REQUIRED SOFTWARE:			
Wants & Warrants System (Interfaces to CCIC, NCIC & DMV)	$495.00	27	$13,365.00
AT&T CDPD Installation Fee	100.00	27	2,700.00
AT&T CDPD Service Access (Monthly)	49.00	27	1,323.00
Car to Car, Agency to Agency Messaging	Included	27	0.00
			$17,388.00
REQUIRED HARDWARE:			
Panasonic CF-25LGF8EAM	$3977.00	27	$107,379.00
Gamber Johnson (Clevis)	80.00	27	2,160.00
Gamber Johnson (Floor base)	171.00	27	4,617.00
Docking Station (In vehicle)	$499.00	27	13,473.00
CDPD Modem (3 watt)	$995.00	27	26,865.00
Cables (Serial and External Antenna)	100.00	27	2,700.00
Data Modem (Megahertz 33.6)	130.00	27	3,510.00
Hardware Installation	100.00	27	2,700.00
			$163,404.00
TRAINING:			
Train the Trainer Class (1 class & a max of 10 students)	$2,000.00	1	$2,000.00
			$2,000.00
MAINTENANCE & SUPPORT: (Annual)			
Software Maintenance & Support 1ˢᵗ Year	Warranty	1 Year	$0.00
Software Maintenance & Support 2ⁿᵈ and 3ʳᵈ Year	$2,005.00	2 Years	4,010.00
Message Server Hardware Maintenance 1ˢᵗ Year	Warranty	1 Year	0.00
Message Server Hardware Maintenance 2ⁿᵈ and 3ʳᵈ Year	$1,050.00	2 Years	2,100.00
			$6,110.00
TOTAL PURCHASE PRICE: (Incl. 2ⁿᵈ & 3ʳᵈ Year M. & S.)			**$184,879.00**
OPTIONAL SOFTWARE			
Message Switch Software (NT Server)	$20,000.00	1	**$20,000.00**
CAD Interface (VisionTEK to Printrak)	$10,000.00	1	**$10,000.00**
OPTIONAL HARDWARE:			
NT Server (Pentium II)	$7,000.00	1	**$7,000.00**

AT&T pricing is determined by the contract commitment. Discounts are given for multi-year contracts.

Magstripe Reader Kit	$395.00	27	**10,665.00**
Pentax Thermal Printer	$395.00	27	**10,665.00**
Pentax Printer Mount (In vehicle)	$100.00	27	**2,700.00**

5.0   Time Schedules

The following schedules are calculated from the receipt of a signed and approved contract between GJPD and VisionTEK.

- Initial program meeting at GJPD   5 days following receipt of contract
- Ordering of Laptops, Mounts and Message Switch   5 days following receipt of contract
- Receipt of hardware   30 days from order submission
- Installation of software on laptops and message switch   3 days from receipt of hardware
- Training on GJPD laptops in Grand Junction   1 week following hardware delivery
- Installation of vehicle mounts   3 weeks following mounting delivery
- Installation of Message Switch at CBI   1 week following hardware delivery
- System Test   1 weeks following switch installation
- System Acceptance Test   60 days from receipt of contract

6.0   References

A partial list of our client base includes:

Colorado State Patrol
Adams County Communications Center (ADCOMM)
Boulder Regional Communications Center (BRCC)
Longmont Police Department
Mountain View Police Department
Aspen Police Department
Lafayette Police Department
Boulder Sheriff's Department
University of Colorado Police Department
Louisville Police Department
Brighton Police Department
Thornton Police Department
Commerce City Police Department
Northglen Police Department
Adams County Sheriff's Department
Castle Rock Police Department

Colorado Department of Agriculture
Colorado Public Utilities Commission

For further information concerning specific VisionTEK installations, please contact the following references:

Colorado State Patrol
Larry Holestine, Major
201 14ᵗʰ Avenue
Greeley, CO 80631
(970) 350-2209

The State Patrol has been using VisionTEK's software since 1996. More detailed information on this contract is found elsewhere in the RFP.

Adams County Communications Center
Phil Davie, Director
7321 Birch Street
Commerce City, CO 80022
(303) 289-2235

VisionTEK has equipped 131 vehicles with the same modules requested by Grand Junction.

Boulder County Sheriff's Dept
William McCaa
6ᵗʰ and Canyon
(303) 441-4605

Boulder Regional Communications Center selected VisionTEK to provide Wants and Warrants and Messaging modules for their Mobile Data computers. They currently use VisionTEK's message switch installed at CBI.

7.0   Data, Facility and Equipment Requirements

To facilitate training at GJPD. VisionTEK will require access to appropriate training facilities for the duration of the training period. These facilities must include tables and chairs for each of the students. a projection screen and computer projector. power strips for each of the laptops and training system.

The facility should provide CDPD coverage using the proposed CDPD modems. If reception is weak. we may have to use an alternative facility.

The initial location of the message switch will be at CBI within their firewall. Access to the switch will be maintained through a dial-up modem for service and administrative functions. All vehicle access is through the CDPD network.

8.0   Financial Statement

VisionTEK is a privately held business and is well financed through investors in Colorado. Washington and California. Financial statements are not available. VisionTEK has been in business since 1993 with clients extending back to that date. Any issues regarding company stability and capacity to undertake this project may be addressed through the references given in this quotation.

9.0   Additional Data

VisionTEK has established itself as a strategic partner with AT&T Wireless. Printrak International. Motorola. Keystone CAD. and Visio Corporation. Letters from AT&T and Printrak are included in the appendix.

10.0   Appendix

Management Biographies

Allen P. Bishop - Founder, President and CEO

At present. Mr. Bishop is the Founder and President of VisionTEK Inc. and is a member of the board of directors of JBH Travel Audit Inc. in Denver. Prior to this latest venture. Mr. Bishop was president and founder of Automated Storage Inc.. a 3480 Tape Cartridge automation company which he recently sold to European investors. Previously. Mr. Bishop was with Amperif Corporation where he was responsible for the introduction of a robotics tape library system. Prior to Amperif. Mr. Bishop was one of three officers on the Managing Board of Directors at Unisys CAD/CAM. Inc. where he was responsible for Manufacturing. MIS. Field Engineering. and Product Assurance. During his tenure at Unisys. he was the key negotiator in securing a $28 million contract with Concurrent Computer Corporation to supply high performance CAD workstations to Toyota Motor Corporation.

Mr. Bishop's experience in startup environments extends back to 1975 where he participated in the startup of NBI. Inc. and contributed to NBI's successful growth into a $200 million business. During his nine years at NBI. Mr. Bishop was a guest lecturer at the University of Colorado's *Executive MBA Program.* speaking on the subject of. *"Pitfalls to Entrepreneurs and Their Start-ups."* Following NBI. Mr. Bishop held key management positions in start-up ventures funded by Burroughs Corporation and Aweida Systems Corporation

Mr. Bishop has lived in the Boulder valley for twenty-four years and continues to make his home there.

John Nairn, Phd - Vice President of Development

Dr. John Nairn received his Ph.D in Mathmatical Physics in 1971 from Rice University in Houston. His BS was earned at Regis College in Denver in 1967. Dr. Nairn has acquired a substantial amount of experience that is directly related to his responsibilities as Vice President of Development at VisionTEK.

Prior to joining VisionTEK, Dr. Nairn spent five years managing *Nairn Information Systems* which provided consulting services in product design, R&D, custom software development and system integration services for information systems developers.

From 1971 through 1991 Dr. Nairn held key research and development management positions with Wang Laboratories, Hewlett-Packard, Imagen Corporation and Reference Technology. His extensive background in managing large and complex software development projects is vital to successfully designing and delivering VisionTEK's information systems products.

Dr. Nairn has been a key "hands-on" development manager in the design and development of the FRONTLINE product suit.

Robert C. Kerr, Esq. - Vice President of Information Systems

Mr. Kerr is a lawyer and expert in the area of electronic information systems. He is currently directing VisionTEK's Public Utilities Commission contract which involves the development and implementation of an extensive administrative law decision database. Most recently Mr. Kerr was a consultant to Elsevier Science or the development of the Elsevier Environmental Compliance library of electronic products.

Previously Mr. Kerr was the Director of Engineering and Product Management for Anatel Corporation. Prior to this position, he was Director of Project Management for Quest Computer Systems, Inc., and before that, Vice President of Selsys Corporation.

As Vice President of Information Systems, Mr. Kerr will be responsible for the determination of client needs, development of the client *Assessment and Recommendations Report* and management of information engineering services. Mr. Kerr will have the primary responsibility for defining the information architectures for specific client projects which will leverage the Company's already existant products. In addition, he will undertake the expansion of VisionTEK products and services into the professional (legal, medical and engineering) publishing and academic markets. Mr. Kerr's position will also include supervision of client technical support and training.

Mr. Kerr is licensed to practice law in Colorado. In addition to his information systems responsibilities, he will serve as an advisor to the Company's general legal needs such as: contract reviews, RFP/RFQ responses, trade marking, patents and general intellectual property protection.

Resume

Insurance Requirement Affidavit

Letter from Printrak

James R. Lee
5308 Beverly Drive
Berthoud, Colorado 80513
Home: (970)532-4780   Work: (303)415-1010
Email: jlee@info2000.net

SUMMARY OF QUALIFICATIONS

PROJECT MANAGEMENT: Extensive skills developed to assist customers publish large databases on CD-ROM. Knowledgeable in database structures, database capture issues, processing procedures, installation processes, and user interface design.

MANAGEMENT: Established job objectives and descriptions, directed hiring, developed programs for training, and direct supervision of employees. Developed and managed budget, authorized purchases, and facility planning for a new facility.

CUSTOMER SUPPORT: Strong skills in customer training and support for hardware and software tools, in-house and at customer facilities. Development of training material. Problem resolution between engineering and customers.

WRITING SKILLS: Generation of process control, internal forms, customer proposals, project estimates, cost justification proposals, user manuals, and technical documentation.

HARDWARE: Skilled in hardware troubleshooting, peripheral integration, and networks . Experienced with DOS, WFW311, Win95, and Novell Netware.

PROFESSIONAL EXPERIENCE

October 1997 to Present	**VisionTEK, Inc., Boulder, Co 80303** *Manager of Customer Support.* ➥ Customer training. ➥ Technical support for customers and company sales team. ➥ Implementation of 'bug tracking' system. ➥ Design portable carrying case for mobile computers. ➥ Define requirements and order hardware for company.
January 1997 to October 1997	**Dataware Technologies, Inc., Boulder, Co 80301** formerly Reference Technology, Inc. *Manager, Information Systems* ➥ Implemented T1, and Internet/Intranet capability for local office. ➥ Managed local IS department for corporate infrastructure. ➥ Negotiated with external vendors for hardware, software and services. ➥ Developed and monitored the capital budget for the company. ➥ Hired, set goals and performed reviews on department employees.
January 1994 to January 1997	*Manager, Data Services* ➥ Managed ongoing production of multiple custom CD-ROM projects. ➥ Developed and monitored the capital budget for the company. ➥ Negotiated with external vendors for hardware, software and services.

	• Implemented network system for corporate move to a new facility.
	• Hired and trained new employees for multiple departments.
	• Negotiated with difficult customers on specific project issues.
	• Served as a consultant for new project related issues.
	• Hired, set goals and performed reviews on department employees.
April 1990 to	*Customer Support Engineer*
January 1994	• Customer training.
	• Technical support for customers and company sales team.
	• Marketing and trade show support.
	• Database design for customer applications.
	• Developed custom installs for standalone and network applications.
	• Project cost estimation for sales estimates.
	• PC hardware support for SCSI, tape, CD-ROM, and Novell network.
	• Designed and implemented corporate demo disc.
October 1983 to	*Technician/Data Prep Co-ordinator*
April 1990	• Technician supporting development for proprietary hardware based database processing system.
	• Managed CD-ROM masterings with external vendors.
	• Maintained pre-mastering hardware.

April 1980 to	**Basic Telecommunication Corporation, Fort Collins, Colorado**
October 1983	*Production Manager*
October 1978 to	**Storage Technology Corporation, Louisville, Colorado**
April 1980	*Engineering Technician IV*
September 1976 to	**Atkins & Merrill Inc., Tulsa, Oklahoma**
:ober 1978	*Test Director*
April 1973 to	*Engineering Technician*
January 1976	
January 1976 to	**Standard Oil of Indiana, Tulsa, Oklahoma**
September 1976	*Systems Technician*
March 1968 to	**United States Air Force, Continental U.S. and Overseas**
March 1972	*Weapons Control Technician*

EDUCATION

National Technical Schools, Chicago, Illinois
    Master Course in Microcomputers
Spartan School of Aeronautics, Tulsa, Oklahoma
    Aviation Electronics/F.C.C. License, April 1972 to April 1973
United States Air force, Denver, Colorado
    Electronics and Weapons Control, April 1968 to December 1968

PUBLICATIONS

"So You Want to Produce a CD-ROM ?", CDROM Professional, January 1991

REFERENCES

Available on request.

INSURANCE REQUIREMENT AFFIDAVIT

Contract Description: Grand Junction Police Department Mobile Data Project.
RFP No. 40-98

To be completed by appropriate Insurance Agent:

Name of Insured (Offeror): **VISION TeK, INC**

Name of Insurance Agency: **Taggart and Assoc., Inc.**

Address: **P.O. Box 747**

City, State, Zip: **Boulder, Co 80306**

I, the undersigned agent, certify that the insurance requirements contained in this proposal document have been reviewed by me with the below identified Offeror. If the below identified Offeror is awarded a contract for goods and/or services by the City of Grand Junction ("City"), I will be able, within fifteen (15) days after Offeror is notified of such award, to furnish a valid insurance certificate to the City meeting all of the requirements contained in this RFP.

Signature: _____   Agent (Print): **John R. Neill**   Agent

Name of Insurance Carrier: **CNA INSURANCE**   Agent Phone Number: **303-442-1484**

NOTE TO AGENT: IF THIS TIME REQUIREMENT IS NOT MET, THE CITY RESERVES THE RIGHT TO DECLARE THIS OFFEROR NON-RESPONSIBLE AND AWARD THE CONTRACT TO THE NEXT BEST EVALUATED OFFEROR FOLLOWING NEGOTIATIONS. IF YOU HAVE ANY QUESTIONS CONCERNING THESE REQUIREMENTS, PLEASE CONTACT THE CITY'S RISK MANAGER AT (970) 244-1592

Submittal Requirement:

Please return the "Insurance Requirement Affidavit" with Offeror's Proposal or mail to City of Grand Junction Purchasing Agent, 2549 River Road, Grand Junction, CO 81505-7209, or FAX to (970) 244-1427

8

PRINTRAK
INTERNATIONAL INC.

February 3, 1998

To Whom It May Concern:

This will confirm that Printrak International Inc. and VisionTEK, Inc. are currently developing an interface between VisionTEK's mobile computing software and our CAD/RMS systems.

This process is currently underway and will be available for customer implementation in the near future.

If you require additional information please contact your Printrak Account Manager, Scott Sisman at (303) 527-4047.

Sincerely,

Mike Lyons
General Manager, Boulder Division

FRONTLINE™

Mobile computing software for the 21st century...

available today from VisionTEK

Queries

Quick Plate ... Fast Entry and Search of License Plates

Summary Data Displayed Immediately upon NCIC, State ... or State DMV Response

Hits Returned in an Easy to Read, Fully Parsed Format

Multiple Responses Displayed in Tree Structure - Simply Double Click on any Entry to Perform Query

Terminal Mode Available for Data Display and Free Form Queries

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VISIONTEK INCORPORATED

The _VIEW_ of Information ™

4001 Discovery Drive · Suite 2110
Boulder · Colorado · 80303
Phone: 303-415-1010 Fax: 303-415-1011
Website: www.visiontekinc.com · E-Mail: info@visiontekinc.com

Copyright VisionTEK, Inc. 1997

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Mobile computing software for the 21st century . . .
available today from VisionTEK

Accident Reporting System
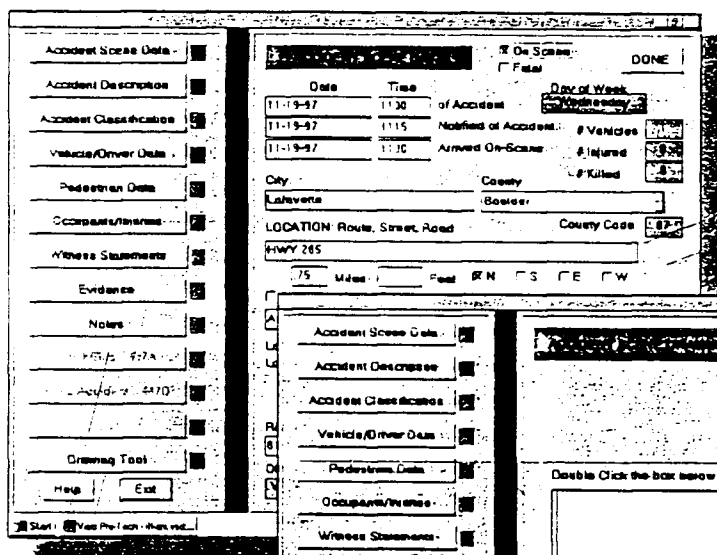
Multiple Simple Data Entry Screens that Support Magnetic Stripe and Bar Code Input
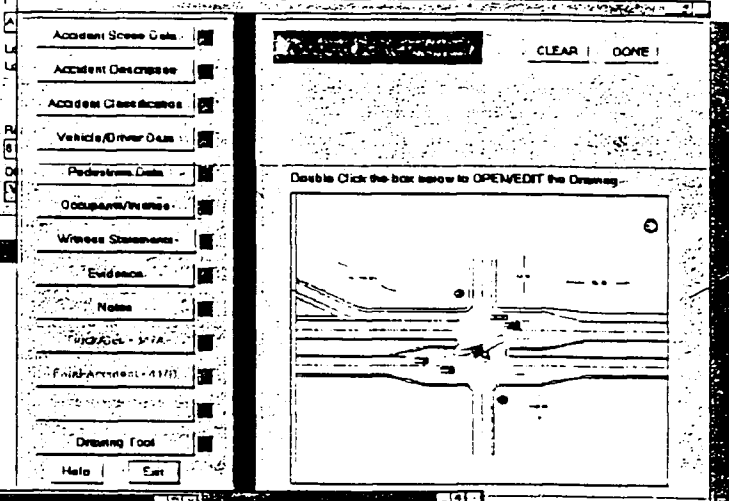
Fully Integrated Visio Accident Scene Drawing Package

Data Collection based on Investigative Logic with Total Freedom to Move from Section to Section

Extensive Context Sensitive Help and On-Line Documentation System

VISION _TEK_
INCORPORATED

The VIEW of Information SM

4001 Discovery Drive • Suite 2110
Boulder • Colorado • 80303-7817
Phone 303 • 415 • 1010
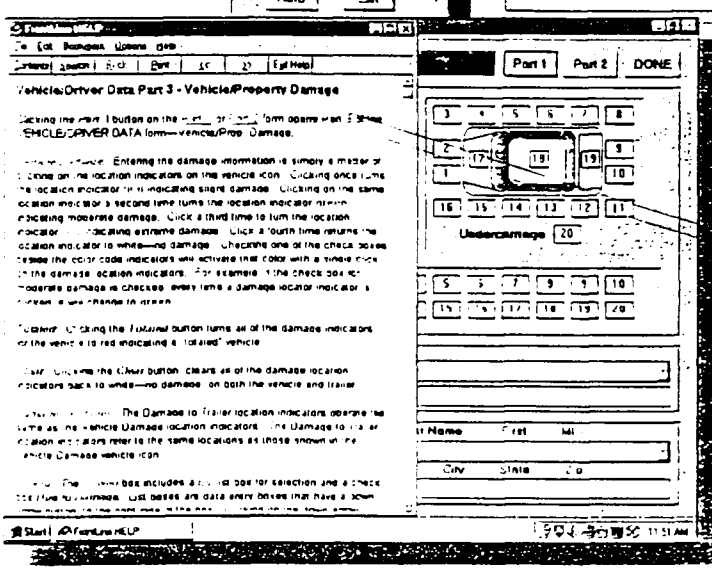Fax 303 • 415 • 1011

END-USER LICENSE AGREEMENT FOR VISIONTEK SOFTWARE

Software Product: _____

Licensee: _____

License Pak (# of Licenses): _____ **Date:** _____

Registered Customer Contacts (# and Names):

1. _____	8. _____
2. _____	9. _____
3. _____	10. _____
4. _____	11. _____
5. _____	12. _____
6. _____	13. _____
7. _____	

IMPORTANT—READ CAREFULLY: This VisionTEK End-User License Agreement ("EULA") is a legal agreement between you (either an individual or a single entity) and VisionTEK Incorporated for the VisionTEK software product identified above, which includes computer software and may include associated media, printed materials, and "online" or electronic documentation ("SOFTWARE PRODUCT"). By installing, copying, or otherwise using the SOFTWARE PRODUCT, you agree to be bound by the terms of this EULA. If you do not agree to the terms of this EULA, do not install or use the SOFTWARE PRODUCT; you may, however, return it to VisionTEK for a full refund.

vtek-enduserlicenseagmt.doc] Rev: 3 30 97

SOFTWARE PRODUCT LICENSE

The SOFTWARE PRODUCT is protected by copyright laws and international copyright treaties. as well as other intellectual property laws and treaties. The SOFTWARE PRODUCT is licensed, not sold.

1. GRANT OF LICENSE

This EULA grants you the following rights:

- Applications Software. You may install and use one copy of the SOFTWARE PRODUCT, or any prior version for the same operating system. on a single computer.

- Storage/Network Use. You may also store or install a copy of the SOFTWARE PRODUCT on a storage device. such as a network server. used only to install or run the SOFTWARE PRODUCT on your other computers over an internal network: however. you must acquire and dedicate a license for each separate computer on which the SOFTWARE PRODUCT is installed or run from the storage device. A license for the SOFTWARE PRODUCT may not be shared or used concurrently on different computers.

- License Pak. If you have acquired this EULA in a VisionTEK License Pak. you may make the number of additional copies of the computer software portion of the SOFTWARE PRODUCT authorized on the printed copy of this EULA. and you may use each copy in the manner specified above.

2. DESCRIPTION OF OTHER RIGHTS AND LIMITATIONS

- Not for Resale Software. If the SOFTWARE PRODUCT is labeled "Not for Resale" or "NFR". then. notwithstanding other sections of this EULA. you may not resell. or otherwise transfer for value. the SOFTWARE PRODUCT.

- Limitations on Reverse Engineering. Decompilation. and Disassembly. You may not reverse engineer. decompile. or disassemble the SOFTWARE PRODUCT. except and only to the extent that such activity is expressly permitted by applicable law notwithstanding this limitation.

- Separation of Components. The SOFTWARE PRODUCT is licensed as a single product. Its component parts may not be separated for use on more than one computer.

- Rental. You may not rent. lease. or lend the SOFTWARE PRODUCT.

- Support Services. VisionTEK may provide you with support services related to the SOFTWARE PRODUCT ("Support Services"). Use of Support Services is governed by the VisionTEK policies and programs described in the user manual. in "online" documentation. and/or in other VisionTEK-provided materials. Any supplemental software code provided to you as part of the Support Services shall be considered part of the SOFTWARE PRODUCT and subject to the terms and conditions of this EULA.

With respect to technical information you provide to VisionTEK as part of the Support Services. VisionTEK may use such information for its business purposes, including for product support and development. VisionTEK will not utilize such technical information in a form that personally identifies you.

- Software Transfer. You may permanently transfer all of your rights under this EULA. provided you retain no copies, you transfer all of the SOFTWARE PRODUCT (including all component parts, the media and printed materials, any upgrades, this EULA, and, if applicable, the Certificate of Authenticity), and the recipient agrees to the terms of this EULA. If the SOFTWARE PRODUCT is an upgrade, any transfer must include all prior versions of the SOFTWARE PRODUCT.

- Termination. Without prejudice to any other rights, VisionTEK may terminate this EULA if you fail to comply with the terms and conditions of this EULA. In such event, you must destroy all copies of the SOFTWARE PRODUCT and all of its component parts.

3. UPGRADES

If the SOFTWARE PRODUCT is labeled as an upgrade, you must be properly licensed to use a product identified by VisionTEK as being eligible for the upgrade in order to use the SOFTWARE PRODUCT. A SOFTWARE PRODUCT labeled as an upgrade replaces and/or supplements the product that formed the basis for your eligibility for the upgrade. You may use the resulting upgraded product only in accordance with the terms of this EULA. If the SOFTWARE PRODUCT is an upgrade of a component of a package of software programs that you licensed as a single product, the SOFTWARE PRODUCT may be used and transferred only as part of that single product package and may not be separated for use on more than one computer.

4. COPYRIGHT

All title and copyrights in and to the SOFTWARE PRODUCT (including but not limited to any images, photographs, animations, video, audio, music, text, and "applets" incorporated into the SOFTWARE PRODUCT), the accompanying printed materials, and any copies of the SOFTWARE PRODUCT are owned by VisionTEK or its suppliers. The SOFTWARE PRODUCT is protected by copyright laws and international treaty provisions. Therefore, you must treat the SOFTWARE PRODUCT like any other copyrighted material except that you may install the SOFTWARE PRODUCT on a single computer provided you keep the original solely for backup or archival purposes. You may not copy the printed materials accompanying the SOFTWARE PRODUCT.

5. DUAL-MEDIA SOFTWARE

You may receive the SOFTWARE PRODUCT in more than one medium. Regardless of the type or size of medium you receive, you may use only one medium that is appropriate for your single computer. You may not use or install the other medium on another computer. You may not loan, rent, lease, or otherwise transfer the other medium to another

user. except as part of the permanent transfer (as provided above) of the SOFTWARE PRODUCT.

MISCELLANEOUS

If you acquired this product in the United States. this EULA is governed by the laws of the State of Colorado. Should you have any questions concerning this EULA. or if you desire to contact VisionTEK for any reason. please contact VisionTEK. Inc.. 4001 Discovery Drive. Suite 2110. Boulder. CO 80303.

LIMITED WARRANTY

LIMITED WARRANTY.

VisionTEK warrants that (a) the SOFTWARE PRODUCT will perform substantially in accordance with the accompanying written materials for a period of ninety (90) days from the date of receipt. and (b) any Support Services provided by VisionTEK shall be substantially as described in applicable written materials provided to you by VisionTEK. and VisionTEK support engineers will make commercially reasonable efforts to solve any problem issues. Some states and jurisdictions do not allow limitations on duration of an implied warranty, so the above limitation may not apply to you. To the extent allowed by applicable law. implied warranties on the SOFTWARE PRODUCT, if any, are limited to ninety (90) days from date of receipt of the SOFTWARE PRODUCT.

CUSTOMER REMEDIES

VisionTEK's and its suppliers' entire liability and your exclusive remedy shall be. at VisionTEK's option. either (a) return of the price paid. if any. or (b) repair or replacement of the SOFTWARE PRODUCT that does not meet VisionTEK's Limited Warranty and which is returned to VisionTEK with a copy of your receipt. This Limited Warranty is void if failure of the SOFTWARE PRODUCT has resulted from accident, abuse, modification by any persons other than VisionTEK. misapplication, failure caused by defects, problems or failures of hardware. or defects. problems or failures of software not provided by VisionTEK. Any replacement SOFTWARE PRODUCT will be warranted for the remainder of the original warranty period. Outside the United States, neither these remedies nor any product support services offered by VisionTEK are available without proof of purchase from an authorized international source.

NO OTHER WARRANTIES. TO THE MAXIMUM EXTENT PERMITTED BY APPLICABLE LAW. VISIONTEK AND ITS SUPPLIERS DISCLAIM ALL OTHER WARRANTIES AND CONDITIONS. EITHER EXPRESS OR IMPLIED, INCLUDING. BUT NOT LIMITED TO. IMPLIED WARRANTIES OF MERCHANTABILITY. FITNESS FOR A PARTICULAR PURPOSE. TITLE. AND NON-INFRINGEMENT. WITH REGARD TO THE SOFTWARE PRODUCT. AND THE PROVISION OF OR FAILURE TO PROVIDE SUPPORT SERVICES. THIS LIMITED WARRANTY GIVES

YOU SPECIFIC LEGAL RIGHTS. YOU MAY HAVE OTHERS. WHICH VARY FROM STATE JURISDICTION TO STATE JURISDICTION.

<u>LIMITATION OF LIABILITY</u>. TO THE MAXIMUM EXTENT PERMITTED BY APPLICABLE LAW, IN NO EVENT SHALL VISIONTEK OR ITS SUPPLIERS BE LIABLE FOR ANY SPECIAL. INCIDENTAL. INDIRECT, CONSEQUENTIAL. OR PUNITIVE DAMAGES WHATSOEVER (INCLUDING. WITHOUT LIMITATION. DAMAGES FOR LOSS OF BUSINESS PROFITS. BUSINESS INTERRUPTION. LOSS OF BUSINESS INFORMATION. OR ANY OTHER PECUNIARY LOSS) ARISING OUT OF THE USE OF OR INABILITY TO USE THE SOFTWARE PRODUCT OR THE PROVISION OF OR FAILURE TO PROVIDE SUPPORT SERVICES. EVEN IF VISIONTEK HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. IN ANY CASE. VISIONTEK'S ENTIRE LIABILITY UNDER ANY PROVISION OF THIS EULA SHALL BE LIMITED TO THE GREATER OF THE AMOUNT ACTUALLY PAID BY YOU FOR THE SOFTWARE PRODUCT OR U.S.S5.00: PROVIDED. HOWEVER. IF YOU HAVE ENTERED INTO A VISIONTEK SUPPORT SERVICES AGREEMENT. VISIONTEK'S ENTIRE LIABILITY REGARDING SUPPORT SERVICES SHALL BE GOVERNED BY THE TERMS OF THAT AGREEMENT. BECAUSE SOME STATES AND JURISDICTIONS DO NOT ALLOW THE EXCLUSION OR LIMITATION OF LIABILITY. THE ABOVE LIMITATION MAY NOT APPLY TO YOU.

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4901 Discovery Drive • Suite 2110
Boulder • Colorado • 80303-7817
Phone 303 • 415 • 1010
Fax 303 • 415 • 1011

Technical Support for VisionTEK Software Products

The VisionTEK technical support offerings are designed to ensure you have all the help necessary to productively use and enjoy VisionTEK products. VisionTEK offers competitively priced Service Programs structured to allow customers to choose the level of support that best fits their unique requirements. These programs include:

- Self Help Tools

- Basic Service Program

- Extended Service Program

- Premier Service Program

Service Program Descriptions

The VisionTEK Technical Support organization is a group of highly trained professionals. The support team is prepared to assist customers with their technical questions, problems and deployment-related issues associated with VisionTEK products. We are dedicated to helping you find quick, reliable answers to your questions.

VisionTEK's support programs are designed around a customer contact model. We provide extensive training programs for end users of VisionTEK software products. As part of our End User License Agreement, we designate a specific number of customer contacts that are authorized with your software purchase. The number of customer contacts is a function of the software and the number of licenses you are purchasing. Often times the individuals your organization names as the designated customer contacts receive additional training from VisionTEK. You should direct your questions to your designated contact, who in turn, is authorized to communicate with VisionTEK. In many cases, your contact will be able to address your questions. If not, your contact will be able to pass the problem on to VisionTEK under the provisions of one of the service programs described below.

The various service programs described below refer to response times guaranteed by VisionTEK. The response time is the time in which a VisionTEK technical support team member will respond to your inquiry. The response may or may not include a solution to the problem you are facing – some problems may require additional work on the part of VisionTEK technicians. In any event, during the response time, a VisionTEK professional will get back to you with an indication of the time and effort required to address your specific problem.

Self-Help Tools

You don't need to go through your registered Customer Contact to use the self-help tools that are a feature of VisionTEK products.

Context Sensitive Help

Within each VisionTEK program, help is available by pressing the F1 key. The help program is structured to give you help on the topic you are currently using.

E-Mail Help

If your question is not time critical, e-mail a detailed description to the VisionTEK technical support and we will respond by phone, fax or e-mail within 24 hours of receipt of your inquiry (weekday only). The VisionTEK Technical Support e-mail address is:

support@visiontekinc.com

WebTips

Contact the VisionTEK web site and go to the WebTips page for the latest tips, tricks and frequently asked questions. The VisionTEK web site is:

www.visiontekinc.com

Basic Service Program

During the warranty period[1] for your VisionTEK product, you are entitled to the following basic support services:

- **Technical Support** – The Basic Service Program allows registered customer contacts to receive unlimited, toll free telephone and electronic mail (e-mail) support from VisionTEK technical support engineers during normal business hours (Monday-Friday, excluding holidays, 8:00 a.m. – 5:00 p.m. Mountain Time). E-mail inquiries are responded to within 12 hours of receipt. Registered customer contacts are able to notify VisionTEK Technical Support of possible product problems by contacting our service department:

Telephone: 800-595-8835

E-Mail: support@visiontekinc.com

- **Service Releases** – Any Service and Maintenance Releases that are ready for distribution during the warranty period are provided to customers free of charge.

- **Remote Diagnosis/Access** – When requested and required, and if the customer is equipped with the requisite hardware and software, the technical support staff will

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[1] Warranty periods for VisionTEK products vary based on product version and specific customer contracts. Check your End User License Agreement to determine your warranty coverage.

YISION *TEK*

dial into customer sites to diagnose and solve reported problems with VisionTEK products covered under the Basic Service Program.

- **Registered Customer Contacts** – The number of registered customer contacts is a function of the VisionTEK software and the number of end user licenses being purchased. Your End User License Agreement indicates the number of Customer Contacts provided for your software purchase.

Extended Service Program

The VisionTEK Extended Service Program is an annual fee-based program that extends the Basic Service Program for a period of one year beyond the expiration of the product warranty. Warranty periods for VisionTEK products vary based on product, version, and specific customer contracts. Check your End User License Agreement to determine your warranty coverage. Pricing for this program is dependant on the VisionTEK products and number of licenses covered.

Premier Service Program

The Premier Service Program for VisionTEK software products is an annual fee-based program and is designed for mission critical applications for which fast response time is crucial. Under this program, you are entitled to the following support services:

- **Premier Technical Support** – In addition to the coverage provided by the Basic and Extended Service Programs, the Premier Service Program allows registered customer contacts to receive unlimited, toll free telephone and electronic mail (e-mail) support for hours in addition to normal business hours. Normal business hours are from 8:00 a.m. to 5:00 p.m. (Mountain Time), Monday through Friday, excluding holidays. The Premier Service Program includes extended hours of service coverage from 6:00 a.m. to 8:00 a.m., and 5:00 p.m. to 8:00 p.m. Monday through Friday, and from 6:00 a.m. to 8:00 p.m. on Saturdays and holidays. During these extended hours a VisionTEK Technical Support Engineer will respond to critical problems within two (2) hours. VisionTEK technical support will respond to all problems logged by electronic mail within six (6) hours. Registered customer contacts are able to notify VisionTEK Technical Support of possible product problems by contacting our service department:

  Telephone: 800-595-8835

  E-Mail: support@visiontekinc.com

- **Service Releases** - Any Service and Maintenance Releases that are ready for distribution during the term of the Premier Service Program are provided to customers free of charge.

- **Remote Diagnosis/Access** - When requested and required, and if the customer is equipped with the requisite hardware and software, the technical support staff will dial into customer sites to diagnose and solve reported problems with VisionTEK

products covered under the Basic Service Program. This service is available during normal business hours. and is available for critical problems during the hour outside of business hours detailed in Premier Technical Support.

- **Registered Customer Contacts** – The number of registered customer contacts is a function of the VisionTEK software and the number of end user licenses being purchased. Your End User License Agreement indicates the number of Customer Contacts provided for your software purchase.

- **Pricing and Availability**: The Premium Service Program is available on an annual fee-basis for all VisionTEK products. Pricing is dependant on the VisionTEK Products and number of licenses covered.

Memorandum

DATE: August 3, 1998

TO: Mark K. Achen, City Manager

FROM: Mark Smith, Purchasing Agent

RE: VisionTEK Contract

Attached is the contract with VisionTEK to purchase the Mobile Data System for the Police Department as approved by City Council. Please note the attachments accompanying the agreement. Due to a price reduction in Panasonic laptops we saved $26,649.00 on the purchase of 27 units. We were alerted of the possible price reduction by the Sheriff's Department, credit where credit due. We placed a rush order to take advantage of the "limited time offer" and have received the equipment and invoice which does reflect the above savings.

The "Notice of Award" has been used to insure Y2K compliance; however, the vendor notes that Colorado Bureau of Investigation databases are not.

Please sign all three (3) copies of the contract and return to Stephanie at your earliest convenience.

Respectfully Submitted,

Mark

cc: Chief Konzak, Capt. Long, R. Lappi, S. Nye

4.0 Costs and Fees

ITEM	UNIT PRICE	QTY	EXT. PRICE
REQUIRED SOFTWARE:			
Wants & Warrants System (Interfaces to CCIC, NCIC & DMV)	$495.00	27	$13,365.00
AT&T CDPD Installation Fee	100.00	27	2,700.00
AT&T CDPD Service Access (Monthly)	49.00	27	1,323.00
Car to Car, Agency to Agency Messaging	Included	27	0.00
			$17,388.00
REQUIRED HARDWARE:			
Panasonic CF-25LGF8EAM	$3977.00	27	$107,379.00
Gamber Johnson (Clevis)	80.00	27	2,160.00
Gamber Johnson (Floor base)	171.00	27	4,617.00
Docking Station (In vehicle)	$499.00	27	13,473.00
CDPD Modem (3 watt)	$995.00	27	26,865.00
Cables (Serial and External Antenna)	100.00	27	2,700.00
Data Modem (Megahertz 33.6)	130.00	27	3,510.00
Hardware Installation	100.00	27	2,700.00
			$163,404.00
TRAINING:			
Train the Trainer Class (1 class & a max of 10 students)	$2,000.00	1	$2,000.00
			$2,000.00
MAINTENANCE & SUPPORT: (Annual)			
Software Maintenance & Support 1ˢᵗ Year	Warranty	1 Year	$0.00
Software Maintenance & Support 2 and 3 Year	$2,005.00	2 Years	4,010.00
Message Server Hardware Maintenance 1ˢᵗ Year	Warranty	1 Year	0.00
Message Server Hardware Maintenance 2 and 3 Year	$1,050.00	2 Years	2,100.00
			$6,110.00
TOTAL PURCHASE PRICE: (Incl. 2ⁿᵈ & 3ʳᵈ Year M. & S.)			**$184,879.00**
OPTIONAL SOFTWARE			
Message Switch Software (NT Server)	$20,000.00		**$20,000.00**
CAD Interface (VisionTEK to Printrak)	$10,000.00		**$10,000.00**
OPTIONAL HARDWARE:			
NT Server (Pentium II)	$7,000.00		**$7,000.00**

Original Fee Proposal

AT&T pricing is determined by the contract commitment. Discounts are given for multi-year contracts.

VisionTEK, Inc.

4001 Discovery Drive
Suite 2110
Boulder, 80303

Invoice

DATE	INVOICE #
07/30/98	980037

BILL TO	SHIP TO
City of Grand Junction Mark Smith 2549 River Road Grand Junction, CO 81505-7289	

P.O. NO.	TERMS	SALESPERSON
40-98	Net 30	Wheelwright

DESCRIPTION	QTY	RATE	AMOUNT
Panasonic CF-25 Computer	27	2,990.00	80,730.00T
Computer Mount - Clevis	27	80.00	2,160.00T
Computer Mount - Base	27	171.00	4,617.00T
Docking Station	27	499.00	13,473.00T
Sierra Wireless MP 200 (CDPD)	27	995.00	26,865.00T
Modems, Cables, & Antennas	27	100.00	2,700.00T
Wants & Warrants Software	27	495.00	13,365.00T
Hardware Installation		2,700.00	2,700.00
Software Installation		2,700.00	2,700.00
Training - Wants & Warrants	1	2,000.00	2,000.00
Software Maintenance & Support	2	2,005.00	4,010.00
Nontaxable, Government Agency		0.00%	0.00

	Total	$155,320.00

VISION **TEK**
INCORPORATED

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Sent via FedEx

July 28, 1998

Mark R. Smith
City of Grand Junction
Purchasing Division
2549 River road
Grand Junction, CO 81505-7209

<u>*Re: Notice of Award and Contractor Acknowledge*</u>

Dear Mr. Smith:

Please find enclosed the executed Notice of Award and Contractor Acknowledgment and three executed originals of the signature page for Contract No. 40-98.

Please note that with respect to the year 2000 compliance condition (section 1.d.), VisionTEK software is year 2000 compliant. Our software enables users to directly access the Colorado Bureau of Investigation crime databases. However, the CBI databases are not year 2000 compliant. Any vendor providing access to the CBI databases faces this situation. We have no control over the CBI databases or software.

We are in the process of procuring the professional liability insurance called for in the RFP and will provide the requisite certificates of insurance under separate cover.

Sincerely,

Allen P. Bishop
CEO

Enclosures: 4

[l-smith-01.doc]