



**Purchasing Division** 

## ADDENDUM NO. 1

DATE: January 12, 2015

- FROM: City of Grand Junction Purchasing Division
- TO: All Offerors
- RE: RFP-3958-15-DH Food & Alcohol Concessionaire Service Selection for Mesa County Fairgrounds Grandstand Complex and/or Equestrian Event Concessions

Offerors responding to the above referenced solicitation are hereby instructed that the requirements have been clarified, modified, superseded and supplemented as to this date as hereinafter described.

Please make note of the following clarifications:

- Q. If rewarded the contract for Equestrian Event Concessions. Would it be possible if I installed my commercial ice machine near the equestrian complex for my food trailer menu item requests.
  - A. Accommodations could be made; however there would be no guarantee against vandalism or damage to the machine.
- 2. Q. Is there to be a small designated area near the equestrian complex where supplies can be stored?
  - A. Accommodations could be made; however there would be no guarantee against vandalism or damage to the supplies.
- 3. Q. Would there be availability to properly discard "gray" water /and or grease?
  - A. The Fairgrounds can properly discard gray water, but the contractor will need to deal with grease another way.
- 4. Q. If the Grandstand Concessionaire needed help with a large event, would they be allowed to ask for help from the equestrian concession and/or outside vendor?
  - A. We are open to sub-contracting or partnership arrangements for either/both grandstands and equestrian service, as long as those are pre-approved with the Fairgrounds staff.
- 5. Q. Large events that are scheduled within the equestrian complex. Would the equestrian concessionaire be allowed to set up a satellite food concessions in order to serve the guests effectively?

- A. For large equestrian events, the concessionaire may set up in more than one location if they choose to do so.
- 6. Q. What is list of events at the complex?
  - A. Lists are attached for both equestrian events and grandstands events; as of 1/8/15. We continue to schedule additional events.
- 7. Q. What events are exclusive and non-exclusive?
  - A. The Mesa County Fair and the Western Slope on Tap are both non-exclusive.
- 8. Q. What is estimated attendance at each event?
  - A. Equestrian events vary greatly: 50-500. Grandstands events vary also: 150-3,000.
- 9. Q. May plastic bottles/cans of wine/beer and spirit be sold in the permitted area?
  - A. We prefer cups, although some exceptions may be granted for special circumstances.
- 10.Q. May "hawkers" be used to sell wine/beer and spirits?
  - A. Yes
- 11.Q. May contractor have contact with event promoters?
  - A. Yes
- 12.Q. How many times has the previous contract been awarded the contract?
  - A. We have never had a contract with an equestrian vendor. This year is the first time in several years that the contract in the grandstands will include both food and liquor concessions. Prior to this, the food contractor was engaged for the past 2 years, and the liquor contractor was engaged/renewed each year since 2008.
- 13.Q. May food carts be left at complex in a secure area when not in use?
  - A. A limited number of food carts may be left when the event schedule allows; however there is no guarantee of security, and the Fairgrounds will not be responsible for damage or vandalism.
- 14.Q. Is there garden space available for contract to grow fresh produce?
  - A. This could be arranged on a trial basis.
- 15.Q. Is there is a preference for a contractor to use "Colorado Made" and/or 'Mesa County Made" products?
  - A. We always hope to support local; however this is not a requirement.

- 16.Q. Will contractor have access to the facility when not in use?
  - A. The contractor will have access at any time, and the grandstands kitchen is for the exclusive use of the contractor; however the RFP stipulates the kitchen is to be used only for serving events on site. (Section 4.4.17)
- 17.Q. May contractor do promotional events with vendors and suppliers of food and beverage?
  - A. Yes
- 18.Q. May the contractor rent space from the fair grounds to host private events?
  - A. Yes; per rates published in the Event Holder's Guide.
- 19.Q. Are all events rain or shine?
  - A. All rentals (fees) are rain or shine; however some events have been forced to cancel due to serious weather from time to time.

20.Q. I saw the 2014 gross food and alcohol sales for the fairgrounds listed on page 14. But can you please provide the same figure for the 2014 Equestrian Events?

- A. We have never done it before, so I do not have a number. The best we can do is predict the number of participants, which is included in the RFP. In the past there have been a variety of vendors; ie a different vendor each week, and the individual promoters engaged them. We collected a flat fee and never requested records of sales.
- 21. See attached Site Visit Sign In Sheet.

The original solicitation for the project noted above is amended as noted.

All other conditions of subject remain the same.

Respectfully,

Duane Hoff Jr., Senior Buyer City of Grand Junction, Colorado

Solicitation Name:	Food & Alcohol Concessionaire Service Selection for MC Fairgrounds Grandstand Complex and/or Equestrian Event Concessions		SIGN-IN SHEET		
Solicitation #:	RFP-3958-15-DH				
Date:	1/9/2015		Grand Junction		
Time:	10:30am				
Company Name	Representative Name	Phone	Email		
1 Debonair Fun Food	Deb Gallo	(516)233-043			
2 Marge's mobile	Marge Hood	858-9469 470-361-8961	margesmobile@email.com		
3 Med Milke's Food	Michael Mathicen	503-999-2220			
ARAP	PEGGI CATHIN	970-261-159	MikelMudmikesfood.com 5 PZC & CUII a Net		
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## 2015 Mesa County Fairgrounds Grandstand Events

Date	Event	Gates Open	Start Time
April 10	Colorado Mesa University Rodeo	6:00pm	7:00 pm
April 11	Colorado Mesa University Rodeo	6:00pm	7:00pm
July 14	Fair	TBD	
July 15	Fair	TBD	
July 16	Fair/PBR Bull Ride	6:00 pm	7:00 pm
July 17	Fair	TBD	
July 18	Fair	TBD	
September 18	Colorado Pro Rodeo Finals	6:00 pm	7:00 pm
September 19	Colorado Pro Rodeo Finals	6:00 pm	7:00 pm
September 20	Colorado Pro Rodeo Finals	12:00 pm	1:00 pm



## **Fairgrounds at Veterans Memorial Park**

Event Hotline 970.255.7100 -- Office 970.255.7107

A. 1999							
EQUESTRIAN EVENTS CALENDAR - 2015							
<u>Date</u>	<u>Start</u> <u>Time</u>	<u>Event Name</u>	Fairgrounds Location	Free - Public Mtg or Admission Fee			
FEBRU	the second se						
7		Barrel Race	Covered Arena 2	Free			
21		Barrel Race	Covered Arena 2	Free			
MARC	H		Densil				
]4	0.00am	(Western Slope On Tap) Colorado West Paint Horse Show	Pending Covered Arena	[roo			
APRIL	6:000m	Colorado west Paint Horse Show	Covered Arend	Free			
4	8:00am	Grand Junction Horse Show	Covered Arena	Free			
		Racing in the Rockies/barrel race	Covered Arena 2	Free			
19		Colorado West Paint Horse Club Show	Covered Arena	Free			
MAY	oloodin		covoroartiona	1100			
2-3	8:00am	Grand Valley Dressage Horse Show	Covered Arena	Free			
9-10		Grand Valley Pony Club Horse Show	Covered Arena	Free			
16-17		4-H Spring Gather	Rodeo Arena	Free			
15-17	8:00am	Grand Mesa Llama Sow	Covered Arena	Free			
JUNE	Sec. Law		a R. Martin Martin and States				
5-6		Rope The Rockies/ Team Roping	Covered Arena	Free			
		Grand Valley Dressage Show	Covered Arena 2	Free			
20		CWBRA barrel race	Covered Arena 2	Free			
27		Grand Junction Horse Show	Covered Arena	Free			
28 JULY	8:00am	Colorado West Paint Horse Club Show	Covered Arena	Free			
and the second second second	8:00am	Mesa County Fair 4-H Horse Show	Covered Arena	Free			
14-18	0.000111	Mesa County Fair	Covered Arend	1166			
	8:00am	Frontier Belles Horse Show	Covered Arena	Free			
20 20	orocarri		o o voi o di vi o i la	1100			
AUGUST							
1		CWBRA/barrel race	Covered Arena 2	Free			
8		Grand Junction Horse Show	Covered Arena	Free			
9		Colorado West Paint Horse Club Show	Covered Arena	Free			
		Western Slope Reining Horse Association Show	Covered Arena	Free			
23		Colorado West Paint Horse Club Show	Covered Arena	Free			
28		CWBRA barrel race	Covered Arena 2	Free			
29-30	8:00am	Racing in the Rockies barrel race	Covered Arena 2	Free			
SEPTEN							
4-6		Grand Valley Dressage Horse Show	Covered Arena 2	Free			
13		Grand Junction Horse Show	Covered Arena	Free			
		Grand Valley Kennel Club/AKC Dog Show	Entire Campus	TBD			
OCTO	and the second se			Free			
		Grand Valley Dressage Society Horse Show	Covered Arena	Free			
		Western Slope Reining Horse Association Shows	Covered Arena	Free			
25 26		Colorado West Paint Horse Club Show Grand Valley Pony Club Horse Show	Covered Arena Covered Arena	Free Free			
20	0.00011	Grand Valley Forty Clab Roise Show	Covered Arend				

For more information or prices, call the Fairgrounds Event Hot Line at: 970.255.7100 All dates, times, and events are subject to change. MESA COUNTY FAIRGROUNDS AT VETERANS MEMORIAL PARK 2785 Highway 50 - Grand Junction, CO 81503 970-255-7107 Office • 970-255-7100 Event Line www.mesacounty.us/fairgrounds