

AIRPORT BOARD MINUTES, February 10, 1969

Those Present: City Councilmen Herb Wright, Ray Meacham, and Richard Youngerman, County Commissioners Ed Lamm, Jack Wadlow, and Lawrence Aubert, County Budget Officer Ted Ford, City-County Attorney Gerald Ashby, Airport Manager Gus Byrom, and others including Mr. O. E. Johnson, Dick Gray and L. R. Bynum

The first order of business was a discussion with Mr. O. E. Johnson of Continental Trailways. Airport Manager, Gus Byrom, opened the meeting by explaining the Airport Board started several years ago to find sources of revenue for the airport.

Byrom suggested that Continental be charged for picking up people at the airport. He explained that Stapleton Field in Denver gets five percent of the gross. Byrom said that Continental claims this five percent was collected only on tickets sold at the airport but that Stapleton official, Don Martin, says this is not so. Byrom said the airport should be compensated since others pay their fair share.

Mr. Johnson told the Board some 935 people were handled by Continental Trailways on Saturday, February 8, alone. He said Continental was working on a fee for Denver which would be charged on a per bus basis. He said Stapleton presently gets five percent commission per ticket but this is because Continental has the ticket sales at the airport and that others are not paying. Johnson told the Board he knew that some sort of fee schedule would have to be worked out for Walker Field.

Johnson pointed out to the board that Continental is not tearing up the runway, and he explained that because of the deadhead miles involved to Aspen that only \$90 gross revenue is realized by each bus load.

Johnson told the Board his firm is trying to promote business at the airport in the future. He explained that in Denver there is a place to sell tickets in which there is a commission earned for Stapleton, and he admitted they were now negotiating a loading fee with Denver. Johnson also explained their passenger charges are regulated by the PUC, and that if Walker Field were to charge an additional fee, Continental would have to go through the PUC to change the rates. He said they have been trying to get a rate increase on their charters for the past two years.

In answer to several questions from the Board, Johnson also explained that any additional charge must be included in their tariff, that a PUC increase would have to be obtained when a rate increase is negotiated at Stapleton Field. Board Member Aubert said the Board does not intend to make Continental pay a fee but the passengers on the charters. Airport manager, Byrom, explained that in Colorado Springs charters pay a landing fee plus ten cents for every passenger that leaves on a chartered vehicle.

Mr. Johnson reiterated his feeling that Continental should not be charged for tearing up the runway, and board member Meacham explained that Mesa County is providing a two-million dollar facility at the airport and that people who use it must pay. Airport manager Byrom explained that passengers from charters use the terminal building and it was finally decided that airport manager Byrom will obtain copies of the Colorado Springs and Denver agreements and talk to the PUC before another meeting is held with Mr. Johnson and any other officials of Continental Trailways.

Mr. Gus Byrom explained to the board of Mr. L. R. Bynum's plan to put a shop in the terminal building that would be located just east of the main terminal door. It would contain 440 square feet with a doorway from the lobby. The estimated cost would be about \$6300. Under the arrangement, Mr. Bynum would provide the financing for the small shop and there would be no rent for three years from the Airport Board. Bynum also asked for assurance that he could get into a new terminal building when and if it were built. Mr. Bynum told the Board he would have western wear and other items to fit the desire of travelers. He said he was more interested in having the Airport Board build the small shop and pay them back in rent. He said he would like to have the cigaret concession but that so would the airport restaurant owner Everett Pond who now has the concession.

Several of the board members agreed with Mr. Bynum that a rent fee should be committed at the end of the three-year period. Wright said that as circumstances change, the rent could change. Board Member Aubert said that if this doesn't work out for him, the board may want to cut the rent. It was decided a minimum rent of \$150 per month would be charged to Mr. Bynum for a period of two years after the three-year amortized period is up.

It was also decided that Mr. Bynum will provide the financing for the small shop and pay no rent for this three-year period. The Board left it up to Mr. Bynum as to whether he should ask for bids on the work or merely negotiate.

Airport Board Minutes  
February 10, 1969  
Page 3

The Board concluded that a member of the Board of County Commissioners and a member of the City Council would meet with Mr. Currier for needed land adjacent to the airport. Airport Manager Gus Byrom told the Board at least six hundred feet of useable land back from the runway should be purchased running the entire length of the runway. Byrom also said Mike Griffith of the Airport Parking Corporation of America is anxious to meet with the Board. The Board voted to meet with Mr. Griffith on February 28, 1969 at 1:30 P.M.

---

T. M. Ford, Secretary