

AIRPORT BOARD MINUTES - MARCH 25, 1970

Those present: Airport Manager Byrom, Members Jack Wadlow, Ray Meachem, Richard Youngerman, Lawrence Aubert, Stan Anderson. Youngerman acted as Chairman for member Lamm, who was ill. Also, Airport Attorney Gerald Ashby, Secretary Ted Ford, Emmett Pond, Dan Halverson, Jack McLaughlin, Jim Eisenhower, Jesse Boyce, Jack Williams, Jack Ponsford, Bob Hanson, Mary Brownlee, Bob Moore, Richard Kimfare, Felix Maldonado, Jr., Bill R. Shoultz, Erv Koestel, Cecil McCoy, Tom Currier, Jerry Eisenhower, Mr. & Mrs. Gordon Hopkins, L. P. Shellbarger, J. E. Fuoco, R. M. Collier, Bob Collier, Hubert Tribolet, Art Blair.

Byrom opened meeting by telling Airport Board members that he received request several weeks ago to hear from Auto Dealers Association, on selling new and used cars at Walker Field by rental agencies.

Attorney Jim Dufford spoke for the Auto Dealers. Dufford said at Airport Board meetings of June 9, 1969 and June 16, 1969, the Board considered granting additional space to Hertz and Avis Rental Agencies. Lease granted at that time, said Dufford, called for no auto sales on Airport, and that Hertz was selling cars from Horizon Drive Airport.

Dufford said when Board okayed additional space for Hertz at Airport there were indications the Board wanted to stay away from selling used cars at the Airport. Dufford said it has not worked out that way. He stated that 79 units were sold by Hertz at Walker Field in 1968, and this jumped to 193 used units in 1969. Dufford said this has created a drastic situation with the long established used and new car dealers. He said are close to being forced out of business. Dufford also said indications were that the Board did not want used car ads placed. Dufford said Hertz is a used car dealer in every sense of the word. He said it is not fair to subsidize a business, if sales had been held to 15 - 20 units as earlier stated there would be no problem. Dufford said the Auto Dealers are asking Board to tell Hertz, "You can't

sell more than 20 cars annually."

Dan Halverson, operator of Hertz told Board there were over six thousand new and used car units sold in Mesa County last year, and that his sales could not have that big an effect. Halverson said he must dispose of rental cars by sale, and he said if he moved his car sales to town he'd be greater competition to the Auto Dealers. Halverson also charged that some Auto Dealers have infringed on him by going into car rental business. Halverson also said if he moved car sale business to town, he'd move part of Rental Agency with it, and Airport would lose revenue.

Car Dealer Jack Williams told Board Hertz has 4% of car business, which, he said represents a good operation.

Car Dealer Les Shellebarger told Board Auto Dealers not arguing Hertz rights, but are against City-County allowing operation of this type.

Airport Board members Meachem, Aubert, Wadlow, and Youngerman, also stated they felt Dufford was right when he said Board thought the Hertz car sale was a small operation when extra land was leased to Hertz in June of 1969. Aubert said he was concerned about the large number of sales. Meachem said he was concerned about what might happen in future if present policy continues. Youngerman said Board should take time to think problem over, before making decision. Attorney Ashby suggested he and Byrom could check present Hertz lease (which was for three years), details, and minutes, and present Board with information. Byrom said Board should consider legal aspect of problem. He questioned whether Board could limit car sales. Byrom said problem is nationwide, and there is present litigation on the problem, elsewhere.

Board adjourned at 9:10 P. M. with indication informal study session would be held to clarify problem of selling cars at Airport.