

Present: Members Richard Youngerman, Ed Lamm, Jack Wadlow, Lawrence Aubert, Ray Meachem; Don Patton of H-D-R; Gordon Hopkins, William Reno, Dale Wilson, Representatives of Rental Car Agencies; Gus Byrom, Airport Manager, Ted Ford, Secretary.

The Board heard a brief report from Don Patton on the overall Terminal Study. Patton said he has not received firm commitments from Frontier Airlines on space they would want in a new terminal. Meachem made a motion that a 30 day extension be given H-D-R on the study. Anderson seconded the motion, and it passed unanimously.

Don Patton showed Board five plans for renovation of the Terminal Building. He said Plans A, D, and E, called for three Rental Car Agencies; plans B and C, call for additional space to accommodate an additional Car Rental Agency. Plans B and C would cost about \$10,000.00 more than the other three plans, according to Patton. All Plans called for a roofed area east of the Terminal to accommodate baggage turn ins.

Patton told Board the question of an additional car rental agency needed to be decided by the Board, before final specs can be drawn.

The Board discussed at length the five plans. Member Lamm said he felt Plan C was the best plan because it would look to future needs. Member Aubert said he felt he could not justify in his mind the extra expenditure at this time, without a guarantee of additional income.

Airport Manager Byrom said the Airport would pay for the toilet facilities, estimated at about \$20,000.00 ... that National would pay for the additional office, the Airlines hopefully would pay for the two baggage areas, and the extra office space for an additional rental car agency would be paid by the Agency.

Following the discussion it was moved by Anderson, and seconded by Wadlow, to accept Plan D. The matter was further discussed, with the following points made.

Byrom said the Airport had enough funds to cover the renovation, but that a firm commitment still is needed from the airlines.

Byrom also suggested the additional office for National could be paid in cash by National or, as other renovations were accomplished, paid over a three year period, with 7% interest. Byrom also told Board Hertz, Avis, and National want a study session with Board to discuss impact of a fourth car rental agency on airport revenue.

Gordon Hopkins of Avis Car Rental told Board his company experience shows an additional agency would lead to a price war, which usually results in a 30% decrease in income to the airport.

A vote on Anderson's motion to accept Plan D was taken. Lamm and Youngerman voted no. Wadlow and Anderson voted yes. Meachem had left, so he did not cast a vote. Aubert said he wished to put off his vote to discuss the matter with Meachem. So the motion failed.

Byrom suggested the Board meet with representatives of Avis, Hertz, and National, as they would like a private session with the Board to talk about the possible impact of an additional car rental at the airport. The Board decided to meet with them Thursday morning, 7:00 A.M., at the Bar X.

T. N. Ford, Secretary