



**LETTER OF INTENT**

Date: April 1, 2014

Company: Central Distributing Co.

Project: Janitorial Products & Supplies IFB-3830-14-DH

Based upon review of the bid responses received for IFB-3830-14-DH Janitorial Products & Supplies you have been selected as the lowest responsive and responsible bidder for the categories and items listed below. It is the intent of the City to award the aforementioned purchase to your company as is listed in the IFB documents, and your bid response, as follows:

Category	COGJ#	Description	Estimated Annual Price
"C", "CD", CPR"	All	Chemicals, Chemical Requiring Dispenser, Proprietary Chemicals	\$ 22,821.69
"PA"	All	Paper Products	\$ 52,919.64
"M"	502010	Spray Bottle - Poly, Qt SZ, (Bottle Only)	\$ 21.50
"M"	503207	Dryer Sheets - Bounce	\$ 136.00
"M"	503214	Fabric Refresher - Febreeze	\$ 103.36
"M"	504410	Dispenser - Bath Tissue, Jumbo Jr, Stainless Steel	\$ 312.50
"M"	504840	Squeegee - Natural Rubber, (Uses Tapered Handle)	\$ 208.46
"M"	504846	Handle - 58", Quick Connect, For Flat (Wall) Mop Frame	\$ 6.32
"M"	504851	Floor Pad - White, Polish	\$33.25
"M"	504852	Floor Pad - White, Polish	\$6.39
"M"	504853	Floor Pad - White, Polish	\$50.20
"M"	504854	Floor Pad - Brown, Stripper	\$2.13
"M"	504855	Floor Pad - Black, Stripper	\$51.12
"M"	504857	Floor Pad - Red, Buffer	\$1.33

"M"	504858	Floor Pad - Red, Buffer	\$2.13
"M"	504859	Floor Pad - Red, Buffer	\$12.55
"M"	508014	Scouring Pad - Fine, Green	\$13.53
"M"	509208	Rags - Knit Wiping Rags - <b>Note: Net Contents Must Weigh 25# (calculated per pound)</b>	\$2,623.50
"M"	509224	Wiper - Surface Disinfectant, PDI Sani-Cloth Plus (calculated per cloth)	\$585.60
"M"	509230	Wiper - Handi Wipes, Reusable (calculated per wipe)	\$6.24
"M"	509622	Vacuum Bags - For Pro 6 Backpack (sm)	\$178.20

In the event of a line item tie in category "M", a coin toss, witnessed by the Purchasing Supervisor, was used to determine the award.

The bid tabulation can be viewed on the City's website [www.gjcity.org](http://www.gjcity.org), click Bids, then Bid Summaries.

This purchase must be approved by the City Council prior to award and a Contract being issued.

Upon receipt of Contract, please notify James Stavast, Facilities Supervisor 970-244-1566 and Chris Packard, Warehouse Specialist, 970-244-1576 prior to supply and project commencement.

Also, upon receipt of Contract, please provide us with your required insurance certificates. Please feel free to contact me with any questions at 970-244-1545.

Thank you and Best Regards



Duane Hoff Jr., Senior Buyer



**NOTICE OF AWARD**

Date: April 17, 2014  
Company: Central Distributing Co.  
Project: Janitorial Products & Supplies IFB-3830-14-DH

---

You have been awarded the City of Grand Junction/Mesa County Janitorial Products & Supplies IFB-3830-14-DH.

Upon receipt of signed contract, please notify James Stavast, Facilities Supervisor 970-244-1566 and Chris Packard, Warehouse Specialist 970-244-1576 for project coordination and commencement, and return to the City Purchasing Division an acknowledged copy of this Notice of Award.

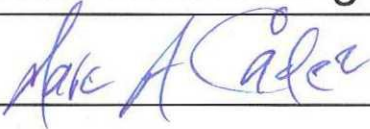
CITY OF GRAND JUNCTION/MESA COUNTY, COLORADO

Duane Hoff Jr. Digitally signed by Duane Hoff Jr.  
DN: cn=Duane Hoff Jr., o=City of Grand  
Junction, ou=Purchasing Division,  
email=duaneh@gjcity.org, c=US  
Date: 2014.04.17 09:37:37 -0600  
Duane Hoff Jr., Senior Buyer

---

**SUPPLIER ACKNOWLEDGEMENT**

Receipt of this Notice to Award is hereby acknowledged:

Company: Central Distributing Company  
By:   
Title: Owner  
Date: 4/17/2014



CITY OF GRAND JUNCTION/MESA COUNTY, COLORADO

\*\*\*\*\*

CONTRACT

This CONTRACT made and entered into this 17<sup>th</sup> day of April, 2014 by and between the City of Grand Junction, Colorado, a government entity in the County of Mesa, State of Colorado, hereinafter in the Contract Documents referred to as the "Owner" and Central Distributing Co. hereinafter in the Contract Documents referred to as the "Contractor."

WITNESSETH:

WHEREAS, the Owner advertised that sealed Bids would be received for furnishing all labor, tools, supplies, equipment, materials, products, and everything necessary and required for the Project described by the Contract Documents and known as Janitorial Products & Supplies IFB-3830-14-DH.

WHEREAS, the Contract has been awarded to the above named Contractor by the Owner, and said Contractor is now ready, willing and able to perform the Work specified in the Letter of Intent dated April 1, 2014, and Notice of Award dated April 17, 2014, in accordance with the Contract Documents;

NOW, THEREFORE, in consideration of the compensation to be paid the Contractor, the mutual covenants hereinafter set forth and subject to the terms hereinafter stated, it is mutually covenanted and agreed as follows:

ARTICLE 1

Contract Documents: It is agreed by the parties hereto that the following list of instruments and documents which are attached hereto, bound herewith, or incorporated herein by reference constitute and shall be referred to either as the "Contract Documents" or the "Contract", and all of said instruments and documents taken together as a whole constitute the Contract between the parties hereto, and they are fully a part of this agreement as if they were set out verbatim and in full herein:

- Solicitation Documents for the Project; Janitorial Products & Supplies;
- Contractor's Bid Response;
- Work Change Requests (directing that changed work be performed);
- Field Orders;
- Change Orders.



## ARTICLE 2

Definitions: The clauses provided in the Solicitation apply to the terms used in the Contract and all the Contract Documents.

## ARTICLE 3

Contract Work: The Contractor agrees to furnish all labor, tools, supplies, equipment, materials, products, and all that is necessary and required to complete the tasks associated with the Work described, set forth, shown, and included in the Contract Documents as indicated in the Solicitation Document.

## ARTICLE 4

Contract Time: Time is of the essence with respect to this Contract. The Contractor hereby agrees to commence Work under the Contract on or before April 21, 2014 – March 31, 2015.

## ARTICLE 5

Contract Price and Payment Procedures: The Contractor shall accept as compensation for the performance, supplies, materials, labor, products, and of all of the Work specified in the Contract Documents, the amounts as submitted in the Contractor's bid response, for products ordered. If this Contract contains unit price pay items, the Contract Price shall be adjusted in accordance with the actual quantities of items completed and accepted by the Owner at the unit prices quoted in the Solicitation Response. The amount of the Contract Price is and has heretofore been appropriated by the Grand Junction City Council or Mesa County Board of County Commissioners for the use and benefit of this Project. The Contract Price shall not be modified except by Change Order or other written directive of the Owner. The Owner shall not issue a Change Order or other written directive which requires additional work to be performed, which work causes the aggregate amount payable under this Contract to exceed the amount appropriated for this Project, unless and until the Owner provides Contractor written assurance that lawful appropriations to cover the costs of the additional work have been made.

## ARTICLE 6

Contract Binding: The Owner and the Contractor each binds itself, its partners, successors, assigns and legal representatives to the other party hereto in respect to all covenants, agreements and obligations contained in the Contract Documents. The Contract Documents constitute the entire agreement between the Owner and Contractor and may only be altered, amended or repealed by a duly executed written instrument. Neither the Owner nor the Contractor shall, without the prior written consent of the other, assign or sublet in whole or in part its interest under any of the Contract Documents and specifically, the Contractor shall not assign any moneys due or to become due without the prior written consent of the Owner.

ARTICLE 7

Severability: If any part, portion or provision of the Contract shall be found or declared null, void or unenforceable for any reason whatsoever by any court of competent jurisdiction or any governmental agency having the authority thereover, only such part, portion or provision shall be effected thereby and all other parts, portions and provisions of the Contract shall remain in full force and effect.

IN WITNESS WHEREOF, City of Grand Junction/Mesa County, Colorado, has caused this Contract to be subscribed and sealed and attested in its behalf; and the Contractor has signed this Contract the day and the year first mentioned herein.

The Contract is executed in four counterparts.

**CITY OF GRAND JUNCTION/MESA COUNTY, COLORADO**

By:  4/18/14  
Duane Hoff Jr., Senior Buyer Date

ATTEST:

By:  Purchasing Supervisor  
Name & Title

**Central Distributing Co.**

By:  owner 4/17/2014  
Name & Title Date

ATTEST:

By:  AA  
Name & Title



Purchasing Division

## Invitation for Bid

IFB-3830-14-DH  
Janitorial Products & Supplies

### **Responses Due:**

March 13, 2014 prior to 2:00pm

**Accepting Electronic Responses Only**

**Responses Only Submitted Through the Rocky Mountain E-Purchasing System**

**<https://www.rockymountainbidsystem.com/default.asp>**

### **Purchasing Representative:**

Duane Hoff Jr., Senior Buyer

[duaneh@gjcity.org](mailto:duaneh@gjcity.org)

Phone (970) 244-1545

This document has been developed specifically to solicit competitive responses for this solicitation, and may not be the same as previous City of Grand Junction/Mesa County solicitations. All vendors are urged to thoroughly review this solicitation prior to responding. Submittal by **FAX, HARD COPY, OR E-MAIL IS NOT ACCEPTABLE** for this solicitation.

# **Invitation for Bids**

## **Janitorial Products & Supplies**

### **Table of Contents**

Section 1	Instruction to Bidders
Section 2	General Contract Conditions
Section 3	Specifications
Section 4	Bidder's Bid Form
	Bidder's Pricing Response Form



# **1. Instructions to Bidders**

- 1.1. **Purpose:** The purpose of this Invitation for Bid is to secure a contract(s) for janitorial products, supplies, and delivery only. The Contract(s) and pricing shall not include product training (other than dispensers) or any type of certification, chemical use, or other training.
- 1.2. **The Owner:** The Owner is the City of Grand Junction and/or Mesa County, Colorado and is referred to throughout this Solicitation. The term Owner means the Owner or his authorized representative.
- 1.3. **Delivery of Bids:** **Each bid response shall be submitted in electronic format only, and only through the Rocky Mountain E-Purchasing website (<https://www.rockymountainbidsystem.com/default.asp>).** *This site offers both "free" and "paying" registration options that allow for full access of the Owner's documents and for electronic submission of proposals. (Note: "free" registration may take up to 24 hours to process. Please Plan accordingly.)* Please view our "**Electronic Vendor Registration Guide**" at <http://www.gjcity.org/BidOpenings.aspx> for details. The due date, time, and address are listed on the front page of this IFB. Late bids will not be considered. Bids will be received and publicly acknowledged at the location, date and time stated. Bidders, their representatives and interested persons may be present. **Bids shall be received and acknowledged only so as to avoid disclosure of process. However, all bids shall be open for public inspection after the contract is awarded.** Trade secrets and confidential information contained in the bid so identified by Bidder as such will be treated as confidential by the City of Grand Junction (City)/ Mesa County (County) to the extent allowable in the Open Records Act.
- 1.4. **Printed Form for Price Bid:** All Price Bids must be made upon the Bid Form attached, and should give the amounts both in words and in figures, and must be signed and acknowledged by the bidder.
- 1.5. **Exclusions:** No oral, telephonic, emailed, or facsimile bid will be considered
- 1.6. **Contract Documents:** The complete IFB and bidder's response compose the Contract Documents. Copies of these documents can be obtained from the City Purchasing website, [http://www.gjcity.org/Purchasing\\_Information.aspx](http://www.gjcity.org/Purchasing_Information.aspx).
- 1.7. **Examination of Specifications:** Bidders shall thoroughly examine and be familiar with the project Statement of Work. The failure or omission of any Bidder to receive or examine any form, addendum, or other document shall in no way relieve any Bidder from any obligation with respect to his bid. The submission of a bid shall be taken as evidence of compliance with this section.

- 1.8. **Questions Regarding Statement of Work:** Any information relative to interpretation of Scope of Work or specifications shall be requested of the Purchasing Representative, in writing, in ample time prior to the response time.
- 1.9. **Addenda & Interpretations:** Any interpretations, corrections and changes to this IFB or extensions to the opening/receipt date shall be made by a written Addendum to the IFB by the City Purchasing Division. Sole authority to authorize addenda shall be vested in the City of Grand Junction Purchasing Representative. If it becomes necessary to revise any part of this solicitation, a written addendum will be posted electronically on the City's website at [http://www.gjcity.org/Purchasing\\_Information.aspx](http://www.gjcity.org/Purchasing_Information.aspx) and/or BidNet at [www.rockymountainbidsystem.com](http://www.rockymountainbidsystem.com). The Owner is not bound by any oral representations, clarifications, or changes made in the written specifications by Owner employees, unless such clarification or change is provided in written addendum form from the City Purchasing Representative. Receipt of Addenda shall be acknowledged by initialing the Bid Form in the designated place.
- 1.10. **Taxes:** The Owner is exempt from State retail and Federal tax. The bid price must be net, exclusive of taxes.
- 1.11. **Offers Binding 60 Days:** Unless otherwise specified, all formal offers submitted shall be binding for sixty (60) calendar days following opening date, unless the Bidder, upon request of the Purchasing Representative, agrees to an extension.
- 1.12. **Collusion Clause:** Each bidder by submitting a bid certifies that it is not party to any collusive action or any action that may be in violation of the Sherman Antitrust Act. Any and all bids shall be rejected if there is evidence or reason for believing that collusion exists among bidders. The Owner may, or may not, accept future bids for the same services or commodities from participants in such collusion.
- 1.13. **Public Disclosure Record:** If the bidder has knowledge of their employee(s) or sub-contractors having an immediate family relationship with a Owner employee or elected official, the bidder must provide the Purchasing Representative with the name(s) of these individuals. These individuals are required to file an acceptable "Public Disclosure Record", a statement of financial interest, before conducting business with the Owner.

## **2. General Contract Conditions**

- 2.1. **The Contract:** This Invitation for Bid, submitted documents, and any negotiations, when properly accepted by the Owner, shall constitute a contract equally binding between the Owner and Bidder. The contract represents the entire and integrated agreement between the parties hereto and supersedes all prior negotiations, representations, or agreements, either written or oral. The contract may be amended or modified with Change Orders, Field Orders, or Addendums.
- 2.2. **Execution, Correlation, Intent, and Interpretations:** The Contract Documents and/or Purchase Order shall be signed by the Owner (Owner) and Contractor. Owner will provide the contract/purchase order. By executing the contract, the Bidder represents that he/she has familiarized himself with the local conditions under which the work is to be performed, and correlated his observations with the requirements of the Contract Documents. The Contract Documents are complementary, and what is required by any one, shall be as binding as if required by all. The intention of the documents is to include all labor, materials, equipment and other items necessary for the proper execution and completion of the scope of work as defined in the technical specifications and drawings contained herein. All drawings, specifications and copies furnished by the Owner are, and shall remain, Owner property. They are not to be used on any other project, and with the exception of one contract set for each party to the contract, are to be returned to the owner on request at the completion of the work.
- 2.3. **The Owner:** The Owner is the City of Grand Junction and/or Mesa County, Colorado and is referred to throughout the Contract Documents. The term Owner means the Owner or his authorized representative. The Owner shall, at all times, have access to the work wherever it is in preparation and progress. The Bidder shall provide facilities for such access. The Owner will familiarize himself generally with the progress and quality of work and to determine, in general, if the work is proceeding in accordance with the contract documents. The Owner will not be responsible for the acts or omissions of the Contractor, and sub-Contractor, or any of their agents or employees, or any other persons performing any of the work.
- 2.4. **Contractor:** The Contractor is the person or organization identified as such in the Agreement and is referred to throughout the Contract Documents. The term Contractor means the Contractor or his authorized representative. The Contractor shall carefully study and compare the General Contract Conditions of the Contract, Specification and/or Drawings, Scope of Work, Addenda and Modifications and shall at once report to the Owner any error, inconsistency or omission he may discover. Contractor shall not be liable to the Owner for any damage resulting from such errors, inconsistencies or omissions. The Contractor shall not commence work without clarifying Drawings, Specifications, or Interpretations.

- 2.5. **Warranty:** The Contractor warrants to the Owner that all materials and equipment furnished under this contract will be new unless otherwise specified, and that all work will be of good quality, free from faults and defects and in conformance with the Contract Documents. All work not so conforming to these standards may be considered defective. If required by Owner, the Contractor shall furnish satisfactory evidence as to the kind and quality of materials and equipment. If within ten (10) days after written notice to the Contractor requesting such repairs or replacement, the Contractor should neglect to make or undertake with due diligence to the same, the City may make such repairs or replacements. All indirect and direct costs of such correction or removal or replacement shall be at the Contractor's expense. The Contractor will also bear the expenses of making good all work of others destroyed or damaged by the correction, removal or replacement of his defective work.
- 2.6. **Permits, Fees, & Notices:** The Contractor shall secure and pay for all permits, governmental fees and licenses necessary for the proper execution and completion of the work. The Contractor shall give all notices and comply with all laws, ordinances, rules, regulations and orders of any public authority bearing on the performance of the work. If the Contractor observes that any of the Contract Documents are at variance in any respect, he shall promptly notify the Owner in writing, and any necessary changes shall be adjusted by approximate modification. If the Contractor performs any work knowing it to be contrary to such laws, ordinances, rules and regulations, and without such notice to the Owner, he shall assume full responsibility and shall bear all costs attributable.
- 2.7. **Responsibility for Those Performing the Work:** The Contractor shall be responsible to the Owner for the acts and omissions of all his employees and all sub-contractors, their agents and employees, and all other persons performing any of the work under a contract with the Contractor.
- 2.8. **Insurance Requirements:** The selected Bidder agrees to procure and maintain, at its own cost, policy(s) of insurance sufficient to insure against all liability, claims, demands, and other obligations assumed by the Bidder pursuant to this Section. Such insurance shall be in addition to any other insurance requirements imposed by this Contract or by law. The Bidder shall not be relieved of any liability, claims, demands, or other obligations assumed pursuant to this Section by reason of its failure to procure or maintain insurance in sufficient amounts, durations, or types. Bidder shall procure and maintain and, if applicable, shall cause any Subcontractor of the Bidder to procure and maintain insurance coverage listed below. Such coverage shall be procured and maintained with forms and insurers acceptable to the Owner. All coverage shall be continuously maintained to cover all liability, claims, demands, and other obligations assumed by the Bidder pursuant to this Section. In the case of any claims-made policy, the necessary retroactive dates and extended reporting periods shall be procured to maintain such continuous coverage. Minimum coverage limits shall be as indicated below unless specified otherwise in the Special Conditions:



(a) Worker Compensation insurance to cover obligations imposed by applicable laws for any employee engaged in the performance of work under this Contract, and Employers' Liability insurance with minimum limits of:

FIVE HUNDRED THOUSAND DOLLARS (\$500,000) each accident,  
FIVE HUNDRED THOUSAND DOLLARS (\$500,000) disease - policy limit, and  
FIVE HUNDRED THOUSAND DOLLARS (\$500,000) disease - each employee

(b) General Liability insurance with minimum combined single limits of:

FIVE HUNDRED THOUSAND DOLLARS (\$500,000) each occurrence and  
FIVE HUNDRED THOUSAND DOLLARS (\$500,000) per job aggregate.

The policy shall be applicable to all premises and operations. The policy shall include coverage for bodily injury, broad form property damage (including completed operations), personal injury (including coverage for contractual and employee acts), blanket contractual, products, and completed operations. The policy shall include coverage for explosion, collapse, and underground hazards. The policy shall contain a severability of interests provision.

(c) Comprehensive Automobile Liability insurance with minimum combined single limits for bodily injury and property damage of not less than:

FIVE HUNDRED THOUSAND DOLLARS (\$500,000) each occurrence and  
FIVE HUNDRED THOUSAND DOLLARS (\$500,000) aggregate

With respect to each of Bidder's owned, hired, or non-owned vehicles assigned to be used in performance of the Work. The policy shall contain a severability of interests provision. The policies required by paragraphs (a), (b), and (c) above shall be endorsed to include the City and/or County, and the City's and/or County's officers and employees as additional insureds. Every policy required above shall be primary insurance, and any insurance carried by the Owner, its officers, or its employees, or carried by or provided through any insurance pool of the Owner, shall be excess and not contributory insurance to that provided by Bidder. No additional insured endorsement to any required policy shall contain any exclusion for bodily injury or property damage arising from completed operations. The Bidder shall be solely responsible for any deductible losses under any policy required above.

**2.9. Indemnification:** The Contractor shall defend, indemnify and save harmless the Owner, and all its officers, employees, insurers, and self-insurance pool, from and against all liability, suits, actions, or other claims of any character, name and description brought for or on account of any injuries or damages received or sustained by any person, persons, or property on account of any negligent act or fault of the Contractor, or of any Contractor's agent, employee, sub-contractor or supplier in the execution of, or performance under, any contract which may result

from proposal award. Contractor shall pay any judgment with cost which may be obtained against the Owner growing out of such injury or damages.

- 2.10. Miscellaneous Conditions:** Material Availability: Contractors must accept responsibility for verification of material availability, production schedules, and other pertinent data prior to submission of bid. It is the responsibility of the bidder to notify the Owner immediately if materials specified are discontinued, replaced, or not available for an extended period of time. OSHA Standards: All bidders agree and warrant that services performed in response to this invitation shall conform to the standards declared by the US Department of Labor under the Occupational Safety and Health Act of 1970 (OSHA). In the event the services do not conform to OSHA standards, the Owner may require the services to be redone at no additional expense to the Owner.
- 2.11. Time:** The Contract Time is the period of time allotted in the Contract Documents for completion of the work. The date of commencement of the work is the date established in a Notice to Proceed or Purchase Order. If there is no Notice to Proceed, it shall be the date of the Contract/Purchase Order or such other date as may be established therein, or as established as entered on the Bid Form. The Date of Substantial Completion of the work or designated portions thereof is the date certified by the Owner when construction is sufficiently complete, in accordance with the Contract Documents.
- 2.12. Progress & Completion:** The Contractor shall begin work on the date of commencement as defined in the Contract, and shall carry the work forward expeditiously with adequate forces and shall complete it within the contract time.
- 2.13. Payment & Completion:** The Contract Sum is stated in the Contract and is the total amount payable by the Owner to the Contractor for the performance of the work under the Contract Documents. Upon receipt of the product or written notice that the work is ready for final inspection and acceptance and upon receipt of application for payment, the Owner's Project Manager will promptly make such inspection and, when he finds the work acceptable under the Contract Documents and the Contract fully performed, the Owner shall make payment in the manner provided in the Contract Documents.
- 2.14. Protection of Persons & Property:** The Contractor shall comply with all applicable laws, ordinances, rules, regulations and orders of any public authority having jurisdiction for the safety of persons or property or to protect them from damage, injury or loss. Contractor shall erect and maintain, as required by existing safeguards for safety and protection, and all reasonable precautions, including posting danger signs or other warnings against hazards promulgating safety regulations and notifying owners and users of adjacent utilities. When or where any direct or indirect damage or injury is done to public or private property by or on account of any act, omission, neglect, or misconduct by the Contractor in the execution of the work, or in consequence of the non-execution thereof by the Contractor, he shall restore, at his own expense, such property to a condition similar or equal to that existing before such damage or injury was done, by

repairing, rebuilding, or otherwise restoring as may be directed, or it shall make good such damage or injury in an acceptable manner.

- 2.15. Changes in the Work:** The Owner, without invalidating the contract, may order changes in the work within the general scope of the contract consisting of additions, deletions or other revisions, the contract sum and the contract time being adjusted accordingly. All such changes in the work shall be authorized by Change Order and shall be executed under the applicable conditions of the contract documents. A Change Order is a written order to the Contractor signed by the Owner issued after the execution of the contract, authorizing a change in the work or an adjustment in the contract sum or the contract time. The contract sum and the contract time may be changed only by Change Order.
- 2.16. Claims for Additional Cost or Time:** If the Contractor wishes to make a claim for an increase in the contract sum or an extension in the contract time, he shall give the Owner written notice thereof within a reasonable time after the occurrence of the event giving rise to such claim. This notice shall be given by the Contractor before proceeding to execute the work, except in an emergency endangering life or property in which case the Contractor shall precede in accordance with the regulations on safety. No such claim shall be valid unless so made. Any change in the contract sum or contract time resulting from such claim shall be authorized by Change Order.
- 2.17. Minor Changes in the Work:** The Owner shall have authority to order minor changes in the work not involving an adjustment in the contract sum or an extension of the contract time and not inconsistent with the intent of the contract documents.
- 2.18. Uncovering & Correction of Work:** The Contractor shall promptly correct all work rejected by the Owner as defective or as failing to conform to the contract documents whether observed before or after substantial completion and whether or not fabricated installed or completed. The Contractor shall bear all costs of correcting such rejected work, including the cost of the Owner's additional services thereby made necessary. If within one (1) year after the date of completion or within such longer period of time as may be prescribed by law or by the terms of any applicable special guarantee required by the contract documents, any of the work found to be defective or not in accordance with the contract documents, the Contractor shall correct it promptly after receipt of a written notice from the Owner to do so unless the Owner has previously given the Contractor a written acceptance of such condition. The Owner shall give such notice promptly after discover of condition. All such defective or non-conforming work under the above paragraphs shall be removed from the site where necessary and the work shall be corrected to comply with the contract documents without cost to the Owner. The Contractor shall bear the cost of making good all work of separate Contractors destroyed or damaged by such removal or correction. If the Owner prefers to accept defective or non-conforming work, he may do so instead of requiring its removal and correction, in which case a Change Order will be issued to reflect an appropriate reduction in

the payment or contract sum, or, if the amount is determined after final payment, it shall be paid by the Contractor.

- 2.19. Amendment:** No oral statement of any person shall modify or otherwise change, or affect the terms, conditions or specifications stated in the resulting contract. All amendments to the contract shall be made in writing by the Owner.
- 2.20. Assignment:** The Contractor shall not sell, assign, transfer or convey any contract resulting from this IFB, in whole or in part, without the prior written approval from the Owner.
- 2.21. Compliance with Laws:** Bids must comply with all Federal, State, County and local laws governing or covering this type of service and the fulfillment of all ADA (Americans with Disabilities Act) requirements.
- 2.22. Confidentiality:** All information disclosed by the Owner to the Contractor for the purpose of the work to be done or information that comes to the attention of the Contractor during the course of performing such work is to be kept strictly confidential.
- 2.23. Conflict of Interest:** No public official and/or Owner employee shall have interest in any contract resulting from this IFB.
- 2.24. Contract Termination:** This contract shall remain in effect until any of the following occurs: (1) contract expires; (2) completion of services; (3) acceptance of services or, (4) for convenience terminated by either party with a written *Notice of Cancellation* stating therein the reasons for such cancellation and the effective date of cancellation.
- 2.25. Employment Discrimination:** During the performance of any services per agreement with the Owner, the Contractor, by submitting a Bid, agrees to the following conditions:
- 2.25.1.** The Contractor shall not discriminate against any employee or applicant for employment because of race, religion, color, sex, age, handicap, or national origin except when such condition is a legitimate occupational qualification reasonably necessary for the normal operations of the Contractor. The Contractor agrees to post in conspicuous places, visible to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.
- 2.25.2.** The Contractor, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, shall state that such Contractor is an Equal Opportunity Employer.
- 2.25.3.** Notices, advertisements, and solicitations placed in accordance with federal law, rule, or regulation shall be deemed sufficient for the purpose of meeting the requirements of this section.



- 2.26. Immigration Reform and Control Act of 1986 and Immigration Compliance:** The Offeror certifies that it does not and will not during the performance of the contract employ illegal alien workers or otherwise violate the provisions of the Federal Immigration Reform and Control Act of 1986 and/or the immigration compliance requirements of State of Colorado C.R.S. § 8-17.5-101, *et seq.* (House Bill 06-1343).
- 2.27. Ethics:** The Contractor shall not accept or offer gifts or anything of value nor enter into any business arrangement with any employee, official, or agent of the Owner.
- 2.28. Failure to Deliver:** In the event of failure of the Contractor to deliver services in accordance with the contract terms and conditions, the Owner, after due oral or written notice, may procure the services from other sources and hold the Contractor responsible for any costs resulting in additional purchase and administrative services. This remedy shall be in addition to any other remedies that the Owner may have.
- 2.29. Failure to Enforce:** Failure by the Owner at any time to enforce the provisions of the contract shall not be construed as a waiver of any such provisions. Such failure to enforce shall not affect the validity of the contract or any part thereof or the right of the Owner to enforce any provision at any time in accordance with its terms.
- 2.30. Force Majeure:** The Contractor shall not be held responsible for failure to perform the duties and responsibilities imposed by the contract due to legal strikes, fires, riots, rebellions, and acts of God beyond the control of the Contractor, unless otherwise specified in the contract.
- 2.31. Independent Contractor:** The Contractor shall be legally considered an Independent Contractor and neither the Contractor nor its employees shall, under any circumstances, be considered servants or agents of the Owner. The Owner shall be at no time legally responsible for any negligence or other wrongdoing by the Contractor, its servants, or agents. The Owner shall not withhold from the contract payments to the Contractor any federal or state unemployment taxes, federal or state income taxes, Social Security Tax or any other amounts for benefits to the Contractor. Further, the Owner shall not provide to the Contractor any insurance coverage or other benefits, including Workers' Compensation, normally provided by the Owner for its employees.
- 2.32. Nonconforming Terms and Conditions:** A bid that includes terms and conditions that do not conform to the terms and conditions of this Invitation for Bid is subject to rejection as non-responsive. The Owner reserves the right to permit the Contractor to withdraw nonconforming terms and conditions from its bid prior to a determination by the Owner of non-responsiveness based on the submission of nonconforming terms and conditions.

- 2.33. Ownership:** All plans, prints, designs, concepts, etc., shall become the property of the Owner.
- 2.34. Oral Statements:** No oral statement of any person shall modify or otherwise affect the terms, conditions, or specifications stated in this document and/or resulting agreement. All modifications to this request and any agreement must be made in writing by the Owner.
- 2.35. Patents/Copyrights:** The Contractor agrees to protect the Owner from any claims involving infringements of patents and/or copyrights. In no event shall the Owner be liable to the Contractor for any/all suits arising on the grounds of patent(s)/copyright(s) infringement. Patent/copyright infringement shall null and void any agreement resulting from response to this IFB.
- 2.36. Remedies:** The Contractor and Owner agree that both parties have all rights, duties, and remedies available as stated in the Uniform Commercial Code.
- 2.37. Venue:** Any agreement as a result of responding to this IFB shall be deemed to have been made in, and shall be construed and interpreted in accordance with, the laws of the City of Grand Junction, Mesa County, Colorado.
- 2.38. Expenses:** Expenses incurred in preparation, submission and presentation of this IFB are the responsibility of the company and cannot be charged to the Owner.
- 2.39. Sovereign Immunity:** The Owner specifically reserves its right to sovereign immunity pursuant to Colorado State Law as a defense to any action arising in conjunction to this agreement.
- 2.40. Non-Appropriation of Funds:** The contractual obligation of the Owner under this contract is contingent upon the availability of appropriated funds from this fiscal year budget as approved by the City Council or Board of County Commissioners from this fiscal year only. **State of Colorado Statutes prohibit obligation of public funds beyond the fiscal year for which the budget was approved.** Anticipated expenditures/obligations beyond the end of the current Owner's fiscal year budget shall be subject to budget approval. Any contract will be subject to and must contain a governmental non-appropriation of funds clause.
- 2.41. Cooperative Purchasing:** Purchases as a result of this solicitation are primarily for the Owner. Other governmental entities may be extended the opportunity to utilize the resultant contract award with the agreement of the successful provider and the participating agencies. All participating entities will be required to abide by the specifications, terms, conditions and pricings established in this Bid. The quantities furnished in this bid document are for only the Owner. It does not include quantities for any other jurisdiction. The City or County will be responsible only for the award for its jurisdiction. Other participating entities will place their own awards on their respective Purchase Orders through their

purchasing office or use their purchasing card for purchase/payment as authorized or agreed upon between the provider and the individual entity. The Owner accepts no liability for payment of orders placed by other participating jurisdictions that choose to piggy-back on our solicitation. Orders placed by participating jurisdictions under the terms of this solicitation will indicate their specific delivery and invoicing instructions.

### **3. Specifications**

**3.1. General:** The purpose of this Invitation for Bid is to secure a contract(s) for janitorial products, supplies, and delivery only. The Contract(s) and pricing shall not include product training (other than dispensers) or any type of certification, chemical use, or other training.

**3.2. Product Specifications:**

**3.2.1 Products:**

- **CLEANING CHEMICALS**
  1. General Purpose Cleaners
  2. Bathroom Cleaners
  3. Glass Cleaners
  4. Disinfectants / Sanitizers
  5. Floor Finish Products
  6. Carpet Care Products
- **HAND SOAP**
- **PAPER PRODUCTS**
  1. Bathroom Tissue
  2. Facial Tissue
  3. Paper Towels
- **MICROFIBER CLEANING EQUIPMENT**
  1. Micro Fiber Clothes
  2. Tools
  3. Equipment
- **VARIOUS MISCELLANEOUS ITEMS**

Offerors must submit only one proposed product for each item, except where alternate products were requested in this solicitation.

**3.2.2 Product Compliance:** Products under “Cleaning Chemicals, “Hand Soap”, and “Paper Products” are to be Green Seal or EPA DfE (Environmental Protection Agency Design for the Environment) certified. Presenting a Green Seal or EPA DfE certification for each product, will be considered proof of compliance with formulation requirements.

Products under “Microfiber Cleaning Equipment” and “Various Miscellaneous Items” are not required to be Green Seal or EPA DfE certified. However, it is preferred that if any of these items are available with recycled content or other “green” qualities, that those be submitted and defined by those qualities. These items may be required to work in conjunction with Green Seal or EPA DfE certified items.

Green seal Certifications or EPA DfE Certifications shall be submitted for each product bid.

Offerors shall supply MSDS for all products to be offered.

**3.2.3 Packaging:** Offeror shall specify packaging, recyclable materials, and any percentages of recycled content (particularly post-consumer). Include a description of any return/collections program available.

It is preferred that the primary package be recyclable. Alternatively, manufacturers may provide for returning and refilling their packages.

It is preferred that an Offeror’s primary and/or secondary packaging be made with a percentage of post-consumer recycled material. Indicate which lines of products meet this criteria.

**3.2.4 Labeling:** In reference to Category A, the manufacturer’s label shall state clearly and prominently that dilution with water from the cold tap is recommended and shall state the recommended level of dilution. The manufacturer shall also include detailed instructions for proper use and disposal and for the use of personal protective equipment.

It is preferred that products have color coded labels and be made with a percentage of post-consumer recycled content.

**3.2.5 Required Dispenser Products:** : **Successful Offerors shall agree to provide dispensing equipment (as required) that meets the following criteria:**

- Free of charge (including installation).
- For all chemicals, hand soap and paper (as needed).
- Controlled use (limits the amount of product dispensed).
- Offerors shall provide a description of available equipment and information on the features that reduce waste and increase efficiency.
- Offerors shall provide maintenance and/or repairs of dispensers.



- Offerors shall provide replacement of damaged (due to shipping) or defective items.
- Offerors shall coordinate with Facilities Manager and Warehouse Specialist for replacement of existing dispensers, if new products/supplies require it. Replacement requirements include removal and proper disposal of existing dispensers; installation, testing and training of new dispensers provided by the selected Offeror. All required dispensers shall be replaced as currently stocked products/supplies inventories are used up, and new products/supplies are ordered to replace them. This may require the Offeror to make several site trips to fully complete this task. This shall be required for all dispenser units throughout the City's facilities, including Arsenal style dispenser systems.

Building/Location	Estimated Dispenser Type & Quantity									Arsenal Chemical Dispensing System
	Foaming Hand Soap	Triton Heavy Duty Hand Soap	T-Cell Air Fresheners	Hand Sanitizer	Roll Towel	Single Roll	Double Roll	3 Roll	Jumbo Roll	
Operations (Bldg A)	6	2	3	0	6	0	2	2	0	1
Facilities (Bldg B)	1	1	1	0	1	0	0	1	0	0
Service Center (Bldg C & H)	10	0	3	0	8	0	1	6	0	1
Transportation Engin. (BLdg D)	3	0	2	0	3	0	2	0	0	0
Field Engin. (Bldg E)	3	0	0	0	3	0	1	1	0	0
CNG Building (Bldg I)	0	0	0	0	0	0	0	0	0	0
Meter Shop	1	0	0	0	1	0	1	0	0	0
City Hall	16	0	6	0	6	0	3	2	0	2
Public Safety	15	0	0	0	14	0	0	4	20	3
Fire Administration	9	0	4	0	7	0	9	0	0	2
Fire #1	10	2	0	1	3	0	7	0	0	2
Fire #2	5	0	0	0	5	0	3	0	0	1
Fire #3	0	0	0	0	3	0	0	0	0	0
Fire #4	0	0	0	0	3	0	0	0	0	0
Fire #5 & Training Bldg.	8	2	0	7	9	0	3	0	0	0
TRCC	19	0	0	4	17	0	28	0	0	0
Persigo WWTP	6	0	0	0	3	0	3	0	0	1
Water Treatment Plant	3	0	0	0	2	0	0	3	0	1
Parks Administration	3	0	0	0	3	0	0	2	0	0
Parks Operations	4	0	0	0	4	0	2	0	0	0
Senior Rec Center	2	0	2	0	2	0	2	2	0	1
O.M. Cemetery	3	1	0	0	4	0	3	1	0	1
O.M. Pool	10	0	0	3	6	0	0	6	0	1
L.P. Moyer Pool	9	0	0	0	3	0	1	9	0	1
Stadium Complex	29	0	8	0	11	0	10	35	0	4
Tiara Rado Clubhouse & Maint.	3	0	0	0	7	0	0	9	3	0
Lincoln Park Golf Clubhouse	7	0	0	0	7	0	0	6	2	0
L.P. Golf Maint. Office	3	0	0	0	3	0	2	0	0	0
Canyon View Maint. Bldg.	2	0	0	0	2	0	2	0	0	0
VCB	5	0	0	0	2	0	0	4	0	0
Columbine & Kronkite S.B.F	0	0	0	0	0	0	0	7	0	0
Miscellaneous Parks	0	0	0	0	0	0	0	0	0	7
Total Dispensers by Type	195	8	29	15	148	0	85	100	25	29

### 3.2.6 Green Products:

- As part of the City of Grand Junction's program to purchase environmentally preferable products (EPPs) and to address certain environmental and health concerns associated with some cleaning products, it is the intent of this IFB to establish a contract for environmentally preferable cleaning products which, through meeting specific standards, represent a lesser impact to public health and the environment than competing products and which perform at or beyond the standards established by the City of Grand Junction.

- B. The Green Seal and EPA DfE standards establish environmental requirements for industrial and institutional general-purpose, bathroom, and glass cleaners. For purposes of this standard, general-purpose, bathroom, glass cleaners, disinfectants, floor finish, and floor finish stripper are defined as those cleaners intended for routine cleaning of offices, institutions, warehouses, and industrial facilities. Due to the large number of possible cleaning products, processes, soil types, and cleaning requirements, the compatibility of cleaners with surface materials is not specifically addressed in this standard. It should also be noted that the specifications for all categories in this IFB are intended to discourage the use of animal testing.
- C. Hand cleaners are designed to remove both organic and inorganic soil from skin. During use, these products may have environmental impacts on air quality through volatile ingredients, and user safety from irritating ingredients. When disposed, the active ingredients are rinsed into sewage systems immediately after use and potentially affect aquatic ecosystems. Currently, container packaging may, or may not, be recycled and is generally disposed of to landfill. It is preferred that the packaging be of recyclable materials.
- D. Microfiber cleaning systems can consist of: cleaning cloths (color coded to prevent cross contamination); dusting cloths and tools; mop heads, mop handles and parts and accessories; etc. Microfiber products used for consumer cleaning are generally constructed from split conjugated fibers of polyester and polyamide. Microfiber used for commercial cleaning products also include many products constructed of 100% polyester microfiber. Microfiber's impact, besides being labor saving and cost saving, is that it is environmentally friendly.

**3.2.7** The City of Grand Junction reserves the right to review documentation and determine whether or not it is accurate and acceptable.

### **3.2.8 Definitions:**

**Bathroom Cleaners:** This category includes products used to clean hard surfaces in a bathroom such as counters, walls, floors, fixtures, basins, tubs, and tile. It includes products such as disinfectants and sanitizers, but does not include products specifically intended to clean toilet bowls.

**Carpet Cleaners:** Products used for the routine cleaning of carpets and other textile floor coverings. They should specify the appropriate maintenance method, such as extraction cleaning, shampooing, powdered absorbent, etc.

**Concentrate:** This is a product that **must** be diluted by at least eight parts by volume water (1:8 dilution ratio) prior to its intended use.

**Disinfectant:** EPA registered agents used to destroy or irreversibly inactivate infectious fungi, viruses, and bacteria, but not necessarily their spores.

**Dispensing-System Concentrates:** These are products that are designed to be used in dispensing systems that cannot be practically accessed by users.

**General-Purpose Cleaners:** This category includes products used for routine cleaning of hard surfaces including impervious flooring such as concrete or tile. It does not include cleaners intended primarily for the removal of rust, mineral deposits, or odors. It does not include products intended primarily to strip, polish, or wax floors, and it does not include cleaners intended primarily for cleaning toilet bowls, dishes, laundry, glass, carpets, upholstery, wood, or polished surfaces.

**Glass Cleaners:** This category includes products used to clean windows, glass, and polished surfaces.

**Ingredient:** Any constituent of a product that is intentionally added or known to be a contaminant that comprises at least 0.01% by weight of the product.

**Microfiber:** Refers to synthetic fibers that measure less than one denier. The most common types of microfibers are made from polyesters, polyamides (nylon), and/or a conjugation of polyester and polyamide.

**Primary Packaging:** This packaging is the material physically containing and coming into contact with the product, not including the cap or lid of a bottle.

**Recyclable Package:** This package can be diverted from the waste stream through available processes and programs, and can be collected, processed, and returned to use in the form of raw materials or products.

**Sanitizers:** EPA registered agents used to reduce, but not necessarily eliminate microorganisms to levels considered safe by public health codes or regulations.

**Undiluted Product:** This is the most concentrated form of the product produced by the manufacturer for transport outside its facility.

**Recovered Paper Material:** Paper waste generated after the completion of a paper making process, such as post-consumer materials, envelope cuttings, bindery trimmings, printing waste, cuttings and other converting waste, butt rolls and mill wrappers, obsolete inventories, and rejected unused stock. Recovered material, however, shall not include fibrous waste generated during the manufacturing process, such as fibers recovered from wastewater or trimmings of paper machine rolls (virgin mill broke), regardless of whether such materials are used by the same or another company and shall also not include fibrous by-products of harvesting, extractive or woodcutting processes or forest residues such as bark.

**Post-Consumer Material:** Those finished products, packages or materials generated by a business or consumer that have served their intended end uses, and that have been recovered from or otherwise diverted from the waste stream for the purpose of recycling.

**Sanitary Tissue Products:** Include bathroom and facial tissue, paper towels, napkins, and general-purpose industrial wipes. They are generally sold in rolls or sheets and are used in personal care, food service, and cleaning applications. The grades of sanitary tissue products are manufactured for use by restaurants, hotels, schools, government agencies, and other similar commercial and institutional buyers. Some recycled-content sanitary tissue products are softer, stronger, and more absorbent than others.

**3.2.9 Existing Stock:** The City shall first utilize its existing stock of all products and supplies prior to the ordering of new product and supply items.

### 3.3. Special Conditions & Provisions:

**3.3.1 Bidder Bid Form:** Bidders shall also include their completed and signed Bidder's Bid Form with their bid response.

**3.3.2 Bidder's Pricing Response Form:** Bidders shall submit their pricing utilizing the provide Bidder's Pricing Response Form (**keeping it in its .xls format**). Offerors shall include pricing for even those items that are listed as a "negative" quantity.

**3.3.3 Award:** It is the City's intent to award product/supplies as follows (utilizing the Bidder's Pricing Response Form):

- Bid Categories "C", "CD", and "CPR" as one award.
- Bid Category "PA" as one award.
- Bid Category "M" per line item.

However, the City reserves the right to make awards as are deemed in the best interest of the City.

**3.3.4 Pricing:** Pricing shall be all inclusive, to include, but not be limited to: freight/shipping – F.O.B. Destination, Freight Pre-Paid and Allowed, all equipment parts and accessories, inventory reordering visits, dispensers and dispenser training, etc. **Cleaning chemical products must be bid in either their concentrate form or if they come in a RTU (Ready To Use) form.**

**3.3.5 Delivery:** Successful vendor shall deliver orders based on F.O.B. Destination Freight Prepaid and Allowed and maintain sufficient inventory of awarded items to comply with the following delivery requirements:

- Standard Orders:

All standard contract items for quantities shall be delivered within 5 business days from receipt of order.

▪ Emergency Orders:

In the event orders of any contract item(s) for quantities that that are deemed to be an emergency purchase, item(s) shall be delivered As Soon As Possible.

**3.3.6 Brand Name or Equal:** Whenever in this bid invitation any particular materials, process, mechanism, and/or equipment are indicated, described or specified by patent, proprietary, or brand name, or by name of manufacturer, such wording will be deemed to be used for the purpose of facilitating minimum acceptable requirements and will be deemed to be followed by the words, “or equal”. Proof satisfactory to the Owner must be provided by Bidder to show that the alternative product/equipment/vehicle is in fact, equal to specification requirements.

The Owner has determined that the brand name, model name/numbers meets the specifications as stated in the solicitation documents. These manufacturer’s references are not intended to be restrictive but descriptive of the type and quality the Owner desires to purchase. Bids for similar manufactured items of like quality will be considered if the bid is fully noted with the manufacturer’s brand name and model. The Owner reserves the right to determine products of equal value. Bidders will not be allowed to make unauthorized substitutions after award is made.

**3.3.7 Estimated Quantities:** The quantities indicated in this Invitation for Bid are estimates that pertain to the total aggregate quantities that may be ordered throughout the stated contract period. Variation of quantities may increase or decrease. The estimates do not indicate single order amounts unless otherwise stated. The City of Grand Junction makes no guarantees about single order quantities or total aggregate order quantities.

**3.3.8 Minimum Order Quantities:** The bidder shall not establish a minimum order quantity for items under contract.

**3.3.9 Rejection of Products/Supplies:** The City of Grand Junction reserves the right to return partially used or unused products/supplies due to product flaws and/or not meeting specifications. Judgment of non-conformity will be at the discretion of the City of Grand Junction Facilities Manager.

**3.3.10 Dispenser Training:** Offeror(s) shall provide all required dispenser training, at no additional cost, to cover refilling, maintenance, and trouble shooting. This is to also include any Arsenal type dispensing systems.

**3.3.11 Customer Support:** Offeror(s) shall have at least one (1), preferably two (2), point(s) of contact for any customer support. Representative(s) shall function

as the primary points of contact, shall ensure supervision and coordination, and shall take corrective action as necessary to meet contractual requirements.

Offeror(s) shall identify the contact representative(s). Provide names, e-mail addresses, fax numbers and phone numbers of contact representative(s) who will be responsible for contract.

Customer service representative(s) shall respond to City inquiries within eight (8) working hours.

Customer service representative(s) shall meet with City staff as requested or scheduled by the Purchasing Office or by each agency.

Successful Offerors(s) shall provide usage reports as requested.

**3.3.12 Inventory Reordering:** It is desired, but not required, that the Offeror provide weekly on-site inventory visits to the Stores Warehouse to monitor reorder points and place inventory orders for all products/supplies awarded. All orders shall be approved by the Stores Warehouse Specialist prior to order placement.

**3.3.13 Offeror Compliance:** Offeror(s) must be able to supply all products for awards that are grouped by categories (See Section 3.3.3 Award). Upon request, Offeror(s) shall supply samples of each product offered under Cleaning Chemicals, Hand Soap, and Paper Products.

**3.3.14 Contract:** A binding contract shall consist of: (1) the IFB and any amendments thereto, (2) the bidder's response (bid) to the IFB, (3) clarification of the bid, if any, and (4) the City's Purchasing Department's acceptance of the bid by "Notice of Award" or by "Purchase Order". All Exhibits and Attachments included in the IFB shall be incorporated into the contract by reference.

The contract expresses the complete agreement of the parties and, performance shall be governed solely by the specifications and requirements contained therein.

Any change to the contract, whether by modification and/or supplementation, must be accomplished by a formal contract amendment signed and approved by and between the duly authorized representative of the bidder and the City Purchasing Division or by a modified Purchase Order prior to the effective date of such modification. The bidder expressly and explicitly understands and agrees that no other method and/or no other document, including acts and oral communications by or from any person, shall be used or construed as an amendment or modification to the contract.

**3.3.15 Term of Contract/City of Grand Junction:** The contract shall not bind, nor purport to bind, the City for any contractual commitment in excess of the original contract period which is April 7, 2014 to March 31, 2015. The Owner



shall have the right to renew the contract for 3 (three) additional one-year periods, or any portion thereof. If the option for the renewal is exercised by the Owner, the bidder agrees to maintain their original submitted contract pricing for the renewal period. Owner may allow pricing adjustments driven from the manufacturer only, and any adjustments must be accompanied by written documentation from the manufacture as to the products/supplies affected, and by how much, for the renewal period. Owner reserves the right to reject any adjustments in pricing for any renewal period.

**3.4. IFB Tentative Time Schedule:**

- Invitation for Bids available February 28, 2014
- Inquiry deadline, no questions after this date March 7, 2014
- Addendum Posted March 10, 2014
- Submittal deadline for proposals March 13, 2013
- City Council or Board of Commissioners Approval April 2, 2014
- Contract execution (unless Council approval required) April 4, 2014

**3.5. Questions Regarding Scope of Services:**

Duane Hoff Jr. – Senior Buyer  
[duaneh@gjcity.org](mailto:duaneh@gjcity.org)

## **4. Bidder's Bid Form**

**Bid Date:** \_\_\_\_\_

**Project:** IFB-3830-14-DH "Janitorial Products & Supplies"

**Bidding Company:** \_\_\_\_\_

**Name of Authorized Agent:** \_\_\_\_\_

**Email** \_\_\_\_\_

**Telephone** \_\_\_\_\_ **Address** \_\_\_\_\_

**City** \_\_\_\_\_ **State** \_\_\_\_\_ **Zip** \_\_\_\_\_

The undersigned Bidder, in compliance with the Invitation for Bids, having examined the Instruction to Bidders, General Contract Conditions, Statement of Work, Specifications, and any and all Addenda thereto, having investigated the location of, and conditions affecting the proposed work, hereby proposes to furnish all labor, materials and supplies, and to perform all work for the Project in accordance with Contract Documents, within the time set forth and at the prices stated below. These prices are to cover all expenses incurred in performing the work required under the Contract Documents, of which this Contractor's Bid Form is a part.

The undersigned Contractor does hereby declare and stipulate that this offer is made in good faith without collusion or connection to any person(s) providing an offer for the same work, and that it is made in pursuance of, and subject to, all terms and conditions of the Instructions to Bidders, the Specifications, and all other Solicitation Documents, all of which have been examined by the undersigned.

The Contractor also agrees that if awarded the Contract, to provide insurance certificates within ten (10) working days of the date of Notification of Award. Submittal of this offer will be taken by the Owner as a binding covenant that the Contractor will be prepared to complete the project in its entirety.

The Owner reserves the right to make the award on the basis of the offer deemed most favorable, to waive any formalities or technicalities and to reject any or all offers. It is further agreed that this offer may not be withdrawn for a period of sixty (60) calendar days after closing time. Submission of clarifications and revised offers automatically establish a new thirty day (30) period.

RECEIPT OF ADDENDA: the undersigned Contractor acknowledges receipt of Addenda to the Solicitation, Specifications, and other Contract Documents.

State number of Addenda received: \_\_\_\_\_.

It is the responsibility of the Bidder to ensure all Addenda have been received and acknowledged.

*By signing below, the Undersigned agree to comply with all terms and conditions contained herein.*

**Company:** \_\_\_\_\_

**Authorized  
Signature:** \_\_\_\_\_

**Title:** \_\_\_\_\_



Purchasing Division

## ADDENDUM NO. 1

**DATE:** March 10, 2014  
**FROM:** City of Grand Junction Purchasing Division  
**TO:** All Offerors  
**RE:** IFB-3830-14-DH Janitorial Products & Supplies

Offerors responding to the above referenced solicitation are hereby instructed that the requirements have been clarified, modified, superseded and supplemented as to this date as hereinafter described.

Please make note of the following clarifications:

1. Q. Chemicals - You currently have a 1 to 2 year supply of 21 of the 42 chemicals you put out for bid and labeled (category C ) Eliminating 50% of the opportunity of the bid. Please explain why are so over stocked on a 1 year Contract.
  - A. As in the past, this solicitation process is to establish an annual contract for set product pricing, not for order quantities (see Section 3.3.7 Estimated Quantities). The City reserves the right order products as it is deemed in the City's best interest. Per Section 3.3.2 Bidder's Pricing Response Form, we have shown our estimated annual usage, as well as our estimated quantities on hand, and estimated initial contract order quantities to make all bidders aware of the our current stock levels and anticipated needs for the contract year.
2. Q. You currently have 1-2 year supply of 37% of the items labeled as CD in the category please explain this.
  - A. See Answer 1. A. of this Addendum.
3. Q. Again a full 40% of the items in category M you have over a full year supply. Included things like a brush or handle and excluded high dollar and volume items like Snow Melt. Please explain.
  - A. See Answer 1. A. of this Addendum. Snow Melt is not classified as a janitorial product within in the City's inventory.
4. Q. Category PA - All Towel cabinets have setting that control the use of the product. This includes Universal and Controlled Use. In reality the term controlled use actually refers to controlling the sale of product. Please explain why you would not require the cabinets to be universal so you could obtain best pricing each 1 year contract period. And spare the landfill each contract period.

A. The selected bidder(s) may provide whatever towel cabinets and/or other dispensing units they wish that will properly dispense the products they have been awarded, while meeting the solicitation requirements (see Section 3.2.5 Required Dispenser Products). It is suggested that replaced dispenser units be recycled, or donated to non-profits, whenever possible by the bidder.

5. See attached current vendor pricing.

The original solicitation for the project noted above is amended as noted.

All other conditions of subject remain the same.

Respectfully,

A handwritten signature in black ink, appearing to read "Duane Hoff Jr.", written over a thin yellow horizontal line.

Duane Hoff Jr., Senior Buyer  
City of Grand Junction, Colorado



# Price Proposal and Response From Sanitary Supply Corp, Inc.

**\*\*Submit pricing base on the Unit of Measure (U/M)\*\***

= Estimated Annual Order

= Exact Product Required

COGJ #	DESCRIPTION	SIZE/ DIMENSIONS	EXPECTED PACKAGING	CURRENT PRODUCT	U/M	Estimated Annual Order Qty	Cost Per Unit	Manufactur er	Model Number	Green Seal or EDA DfE Yes or No
<b>Green Seal or EPA DfE Certified</b>										
500410	Bath Tissue - Jumbo Jrt Jr (1000'), 2 Ply	3.5" X 1000'	12RL/CS	EcoSoft 10020	CS	108	24.96	Baywest	10020	Yes
500430	Bath Tissue - Reg Sz RI, 2 Ply	4" X 200'	80RL/CS	Bay West Dubl-Nature 59890	RL	6072	0.412	Baywest	59890	Yes
500440	Bath Tissue - Spec Sz RI, 2 Ply	3.75" X 4", 865SH/RL, (3.75" X 270')	36RL/CS	EcoSoft Opticore 61990	RL	10465	1.249	Baywest	61990	Yes
501612	Disinfectant - Bleach		6GL/CS	Pure Bright 21014	GL	220	no bid			
501604	Cleaner - Ammonia	64 fl oz	8EA/CS	Top Job 00075	EA	1	no bid			
501620	Drain Cleaner - Enzyme Liquid			Hillyard HIL0101404	QT	86	3.66	Hillyard	HIL0101404	Hillyard Green Select
501624	Glass Cleaner - Non-Ammoniated, Aerosol	18 oz	12EA/CS	Hillyard Windo-Clean+	EA	334	2.22	Hillyard	HIL0102554	no
501628	Glass Cleaner - Concentrate				QT	1	6.705	Hillyard	HIL0082722	Yes, Arsenal 1/2 gal. 1:20 ratio
501632	Glass Cleaner - Ready To Use (RTU)		12QT/CS	Betco Deep Blue 10812	QT	8	1.96	Betco	10812	no
501648	Stainless Steel Cleaner & Polish - Aerosol	16 oz	12EA/CS	Hillyard HIL0113454	EA	10	2.875	Hillyard	HIL0113454	Hillyard EP - Enviromental
501652	Vandalism Mark Remover - Aerosol	16 oz	12EA/CS	Hillyard HIL0105054	EA	69	6.38	Hillyard	HIL0105054	no
501656	Wood Furniture Polish - Aerosol	18 oz	12EA/CS	Hillyard HIL0105254	EA	9	2.79	Hillyard	HIL0113254	Hillyard EP - Enviromental Preference-certified
502414	Cup - Paper Cone	4 fl oz	200/TB, 25TB/CS	Solo 4BR	TB	29	3.95	Solo	SCC4R	no, (200 cups per pack 25 packs per case, 5000 per
502426	Cup - Styrofoam	8 fl oz	25/TB, 40TB/CS	Dart 8J8	TB	495	0.62	Dart	DCC8J8	no,(25 cups per bag with 40 bags per case. 1000
502810	Degreaser / Cleaner - All Purpose, RTU		12QT/CS	Hillyard Spray Clean HD, HIL0101804	QT	7	3.23	Hillyard	HIL0101804	no, (suggest concentrate Green Select
502815	Degreaser - Orange 40, d-Limonene, Water Dilutable		4GL/CS	Hillyard Citrus-Scrub #143, HIL0014306	GL	1	18.01	Hillyard	HIL0014306	no
503221	Deoderizer - Liquid Air Deoderant, Concentrate		4GL/CS	Hillyard Take Down #468, (Fresh & Clean) HIL0046806	GL	1	17.01	Hillyard	HIL0046806	natural bacteria and enzymes
503228	Deoderizer - Urinal Block W/ Screen		12EA/CS		EA	351	1.649	Hillyard	HIL29918	no
503625	Laundry Detergent - Color	50 lb	50LB/BX	Hillyard HIL00765	BX	8	41.36	Hillyard	HIL00765	no
504012	Disinfectant - Virucidal, RTU		12QT/CS	Hillyard QT/TB, HIL0101104	QT	245	3.28	Hillyard	HIL0101104	no
504018	Disinfectant - Bowl Cleaner		12QT/CS	Hillyard Clean Assist #103, Light Acid Bowl Cleaner, HIL0010304	QT	542	1.78	Hillyard	HIL0010304	no
504024	Surface Disinfectant & Deoderizer - Aerosol	16 oz	12EA/CS	Hillyard Super Hil-Aire Fresh & Clean, HIL0105554	EA	113	3.01	Hillyard	HIL0105554	no
504807	Damp Mop Detergent - Gen Purp Neutral Cleaner, Concent for Arsenal	64 fl oz	6EA/CS	Hillyard Top Clean Arsenal 10, HIL0081022	EA	117	18.08	Hillyard	HIL0081022	Yes, Arsenal 1/2 gal. 1:256 ratio
504810	Mop Disinfectant - Damp Mop Neutral Disinfectant		4GL/CS	Hillyard Re-Juv-Nal, HIL0016606	GL	44	12.9	Hillyard	HIL0016606	no,(phosphate-free, pH neutral
504812	Disinfectant - Neutral, Concent for Arsenal dispensing system	64 fl oz		Hillyard Re-Juv-Nal Arsenal 16, HIL0081622	EA	87	10.54	Hillyard	HIL0081622	no,(phosphate-free, pH neutral ratio 1:64)
504813	Disinfectant - Floor, Neutral, Concent			Betco Fast Dose PH7 Ultra	QT	2	9.66	Betco	178480	no,neutral pH, ratio 1:256
504815	Cleaner - Pine Multi-Purpose Detergent Concentrate		4GL/CS	Hillyard Pine-O-Cide2, HIL0018506	GL	132	15.81	Hillyard	HIL0018506	no,(Cleans, disinfects and deodorizes ratio
504834	Mophead - Med, Shrinkless Blend, 5" Band, Webfoot,	24 oz		GoldenStar Starline Blend, ASB5LB	EA	73	4.89	GoldenStar	ASB5LB	no
504836	Mophead - Finish, Med, 4ply			GoldenStar AST30BWM	EA	1	5.91	GoldenStar	AST30BWM	no
505608	Soap - HD Skin / Hand Cleaner - (Requires	2 liter	6EA/CS	Betco Triton XD793	EA	3	29.36	Betco	XD793	no
505646	Hand Sanitizer - Foaming, Pump	550ml (18.6fioz)	6EA/CS	Betco Clario 77457-00	EA	11	9.85	Betco	77457	no
505647	Hand Sanitizer - Foaming, Bag (Requires Dispenser)	1000 ml Bag	6EA/CS	Betco Clario 77429-00	EA	1	10.83	Betco	77429	no
505648	Hand Sanitizer - Gel, w/ Aloe, w/ Pump	64 fl oz		Safetec 17357	EA	1	no bid			



505650	Soap - Foaming, Green Earth Hand / Skin, Bag (Requires Dispenser)	1000 ml Bag	6EA/CS	Betco Clario 78129-00	EA	662	7.465	Betco	78129	yes
505660	Hand Soap - In-Counter, Foaming	1500 ml, (50floc) / EA	2EA/CS	Hillyard Pink Plus, HIL0125003	CS	1	36.11	Hillard	HIL0125003	no
505670	Hand Soap - In-Counter, Foaming	1600 ml / EA	4EA/CS	Tech Concepts, OneShot, Free 'N Clean, 750390	CS	3	77.33	Tech Concepts	750390	yes
506020	Handle - Threaded, Wood, 3/4" Metal Tip	60"			EA	37	3.7	GoldenStar	HMT151660	no
506025	Handle - Tapered End, Wood	60"		RM 6362	EA	26	3.72	RubberMai	6362	no
508405	Paper Towel - Roll, Dispenser Style, 800'	7.5" X 800'	6RL/CS	EcoSoft 71300	RL	1619	6.45	BayWest	71300	yes
508407	Paper Towel - Roll, Dispenser Style, 800', White	7.5" X 800'	6RL/CS	Bay West Dubl-Nature 78090	CS	41	45.24	BayWest	78090	yes
509230	Wiper - Handi Wipes,	21 X 11"	6/PK, 24PK/CS		PK	1	3.34	BayWest	3380	
509240	Wiper - Microfiber, Blue (Glass)	16 X 16"	12EA/PK	Golden Star IMFC16X16GB	EA	1	1.21	GoldenStar	IMFC16X16GB	
509243	Wiper - Microfiber, Green (Multipurpose)	16 X 16"	12EA/PK	Golden Star IMFC16X16G	EA	56	1.21	GoldenStar	IMFC16X16G	
509246	Wiper - Microfiber, Red (Shop)	16 X 16"	12EA/PK	Golden Star IMFC16X16R	EA	1	1.21	GoldenStar	IMFC16X16R	
509249	Wiper - Microfiber, Yellow (Bathroom)	16 X 16"	12EA/PK	Golden Star IMFC16X16Y	EA	20	1.21	GoldenStar	IMFC16X16Y	
500490	Toilet Seat Cover		250/PK, 20PK/CS	Hospeco Discreet DS-5000	PK	35	1.92	Hospeco	HOSDS5000	
501406	C3 Machine Bathroom Cleaner - Concent, (For Hillyard Cleaning Companion Machine)	64 fl oz	6EA/CS	Hillyard Green Select Bathroom Cleaner, HIL0070822	EA	12	12.72	Hillyard	HIL0070822	Yes , Ratio 1:20
501410	C3 Machine Shower Room Cleaner- Concent, (For Hillyard Cleaning Companion	64 fl oz	6EA/CS	Hillyard Shower Room Cleaner, HIL0070722	EA	6	9.96	Hillyard	HL0070722	no, Ratio 1:32
501412	C3 Machine Disinfectant - Neutral, Concent, (For Hillyard Cleaning Companion	64 fl oz	6EA/CS	Hillyard Re-Juv-Nal, HIL0070522	EA	6	9.56	Hillyard	HIL0070522	no, phosphate-free, pH neutral Ratio 1:64
501430	C3 Machine Glass Cleaner - Concent, (For Hillyard Cleaning Companion Machine)	64 fl oz	6EA/CS	Hillyard Green Select Glass Cleaner, HIL0071222	EA	6	12.29	Hillyard	HIL0071222	yes, Ratio 1:20
501434	C3 Machine Disinfectant - Peroxide, Concent, (For Hillyard Cleaning Companion	64 fl oz	6EA/CS	Hillyard Suprox D, HIL0071422	EA	5	17.56	Hillyard	HIL0071422	no, Ratio 1:64
501606	Bathroom Cleaner - Concent for Arsenal dispensing system (not disinfect)	64 fl oz	6EA/CS	Hillyard Green Select Arsenal 29, HIL0082922	EA	47	13.03	Hillyard	HIL0082922	yes, Ratio 1:20
501630	Glass Cleaner - Concent for Arsenal dispensing system	64 fl oz	6EA/CS	Hillyard Green Select Arsenal 27, HIL0082722	EA	13	13.41	Hillyard	HIL0082722	yes, Ratio 1:20
501634	Multipurpose Peroxide Cleaner - Concent for Arsenal dispensing system	64 fl oz	6EA/CS	Hillyard Suprox Arsenal 33, HIL0083322	EA	211	15.61	Hillyard	HIL0083322	yes, Ratio 1:128
501635	Multipurpose HD Spray & Wipe Cleaner - Concent for Arsenal dispensing system	64 fl oz	6EA/CS	Hillyard Assurance Arsenal 1, HIL0080122	EA	1	19.76	Hillyard	HIL0080122	no, Ratio 1:20
502812	Degreaser - Cleaner, Concent for Arsenal dispensing system	64 fl oz		Hillyard Green Select Arsenal 28, HIL0082822	EA	1	9.66	Hillyard	HIL0082822	Yes, Ratio 1:32
502818	Degreaser - Cleaner, Concent for Arsenal dispensing system	64 fl oz	6EA/CS	Hillyard Citrus-Scrub Arsenal 22, HIL0082222	EA	1	19.5	Hillyard	HIL0082222	no, Ratio 1:32( • Uses all natural ingredients. •
503235	Deoderizer - Bowl Block W/ Hanger		12EA/CS	Hillyard HIL-29925	EA	12	1.12	Hillyard	HIL29925	no

**Other Janitorial Supplies and Items, No Certification Required but "green, recycled, environmentally friendly" preferable**

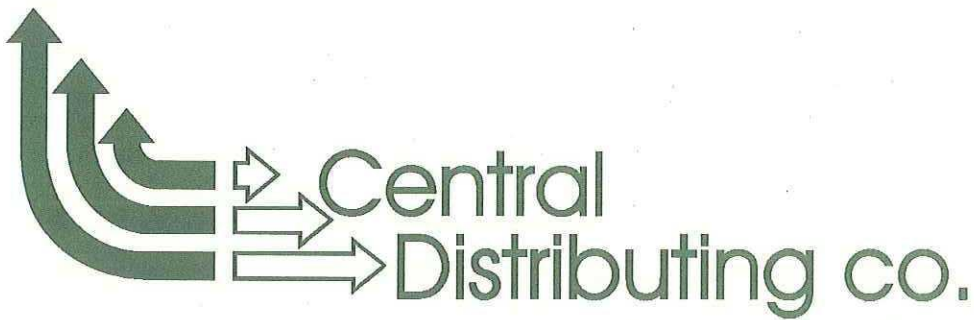
500480	Wax Bag - For Sanitary		250/BX	Rubbermaid 6141	BX	7	21.94	Rubbermai	RUB6141	no
500805	Broom Head - Push Broom Head, Soft Bristles	18"		BWK 20418	EA	1	15.33	Proline	BRU20418	no
500805	Broom Head - Push Broom Head, Omni Sweep	18"			EA	1	11.6	Carlisle	CSM4188000	no
500810	Broom Head - Push Broom Head, Soft Bristles	24"		20424	EA	7	18.07	Proline	BRU20424	no
500810	Broom Head - Push Broom Head, Omni Sweep	24"		4189114	EA	7	18	Carlisle	CSM4189114	no
500815	Broom Head - Street Push Broom Head, 5" Rigid Poly Bristles, (Poly Bristles Only - NOT PALMYRA!)	16"		7316	EA	8	13.4	Proline	BRU7316	no
500815	Broom Head - Street Push Broom Head, 3" Rigid Poly Bristles, (Poly Bristles Only - NOT PALMYRA!)	16"		20318	EA	1	14.23	Proline	BRU20318	no
500835	Broom - Corn Broom, Warehouse, Heavy Duty			Star Brooms BRW58B	EA	3	7.45	GoldenStar	BRW58B	no
500840	Broom - Whisk Broom, Corn				EA	1	3.41	Unisan	UNS951WC	no
500845	Broom - Counter Brush			RM 6342-00 SILV	EA	6	5	Rubbermai	RUB6342SV	no
500850	Dust Pan - Poly	12"		RM FG200500CHAR	EA	8	4.13	Rubbermaid	RUB2005CH	no
501206	Brush - Bi-Level, Scrubber, Threaded	10"		RM 6337	EA	2	10.25	Rubbermaid	RUB6337BL	no



501212	Brush - Bowl Cleaning, Soft, (Swab Mop)				EA	68	0.92	Hillyard	HIL20411	no
501218	Bristles, (Turks Head Bowl Brush)			6310-00	EA	25	2.68	Rubbermaid	RUB6310WH	no
501224	Brush - Utility, Nylon, Short Handle (8.5")			CSM3662000	EA	1	1.25	Carlisle	CSM36535103	no
501230	Nylon Bristles, Long Handle (20")			36620L00	EA	3	7.1	Carlisle	CSM36620L00	no
501236	Brush Head - Window / Vehicle, Very Soft Nylon			3646875	EA	4	15.65	Carlisle	CSM3646875	no
501605	Cleaner - Restorative Acid Cleaner, Concent,		4GL/CS	Hillyard Mariner #477, HIL0047706	GL	7	19.19	Hillyard	HIL0047706	no
501608	Carpet Stain Remover - Aerosol	20 oz	12EA/CS	Hillyard HIL0102954	EA	2	3.14	Hillyard	HIL0102954	no
501609	Carpet Spotter - Concent for Arsenal dispensing system	64 fl oz		Hillyard Arsenal 15, HIL0081522	EA	1	16.3	Hillyard	HIL0081522	no, Ratio 1:20
501610	Carpet Pre-Spray & Extraction - Concent for Arsenal dispensing system	64 fl oz		Hillard Arsenal 14, HIL0081422	EA	1	16.86	Hillyard	HIL0081422	Yes , Ratio 1:20
501616	Dust Mop Treatment - Aerosol	16 oz	12EA/CS		EA	1	2.94	Hillyard	HIL0113554	Hillyard EP - Environmental Preference-certified
501636	Cleaner - Oven & Grill,	18 oz			EA	1	3.23	Hillyard	HIL0103854	no
501640	Oxygen Bleach Cleanser - Ajax / Comet	21 oz	24EA/CS		EA	26	0.99	Ajax	CPC14278	no
501644	Cleaner - Spic & Span,	27 oz	12EA/CS	P&G 31974	EA	1	8.64	Spic &	PGC31973	no
501658	Wood Polish - Concent for Arsenal dispensing system	64 fl oz	6EA/CS	Hillyard Super Shine All Arsenal 8, HIL0080822	EA	16	16.3	Hillyard	HIL0080822	Yes, Ratio 1:128
501660	Wood Cleaner - Murphy Oil Soap, RTU	22 fl oz		70481-01030	EA	1	no bid			
502010	Spray Bottle - Poly, Qt SZ, (Bottle Only)	QT			EA	98	0.61	Hillyard	HIL31950	no
502020	Spray Trigger - For Qt Sz Bottles, Chemical Resistant, (Trigger Only) - Note: Tube must touch bottom of quart size spray bottle!				EA	123	0.4	Hillyard	HIL26011	no
502030	Pump - Measure Pump for Gallon Jug				EA	1	2.93	Hillyard	HIL22055	no
503207	Dryer Sheets - Bounce	6.4 X 9"	160SH/BX, 6BX/CS	P&G 80168	BX	11	9.63	P&G	PGC80168	no
503214	Fabric Refresher - Febreze	32 fl oz	8EA/CS	P&G 03259	EA	1	6.428	P&G	PGC03259	no
503244	Air Fresh Refill - TCELL - Note: Any substitutions may require different dispensers.	48 ml	6EA/BX	RM 402112, Blue Splash	EA	77	8.5	Tech Concepts	402112	no
503610	Detergent - Dishwasher Detergent Powder, Cascade	20 oz	24BX/CS	P&G Cascade 84959166	BX	178	2.72	P&G	PGC00801	no
503615	Detergent - Manual Pot & Pan Dishwash, Joy, 38 Fl Oz	38 fl oz	8EA/CS	P&G Joy 45114	EA	185	5.32	P&G	PGC45114	no
504410	Dispenser - Bath Tissue, Jumbo Jr, Stainless Steel		6EA/CS	Bobrick B2890	EA	7	39.19	Bobrick	B2890	no
504829	Mop Bucket / Wringer Combo	26 qt		Rubbermaid Wavebrake, 7480-71	EA	1	No Bid			no
504838	Mop Handle - Wet Mop Handle / Holder	60"			EA	12	9.3	GoldStar	HWM1MP	no
504840	Squeegee - Natural Rubber, (Uses Tapered Handle)	30"		Unger HM750	EA	11	17.5	Unger	UNGHM750	no
504844	(Wall) Mop Frame - 18", Wet/Dry, Quick Connect,			RM Q560 00 YL00	EA	4	17	Rubbermaid	RUBQ560YL00	no
504846	Handle - 58", Quick Connect, For (Wall) Mop Frame			RM Q750 00 YL00	EA	1	7.65	Rubbermaid	RUBQ750YW	no
504848	Microfiber Pad - 18", For (Wall) Mop			RM RUBQ410BL	EA	4	8.49	rubbermaid	RUBQ410BL	no
504851	Floor Pad - White, Polish	13"	5EA/CS	Hillyard, HIL42013	EA	5	1.62	Hillyard	HIL42013	no
504852	Floor Pad - White, Polish	17"	5EA/CS	Hillyard, HIL42017	EA	1	2.6	Hillyard	HIL42017	no
504853	Floor Pad - White, Polish	20"	5EA/CS	Hillyard, HIL42020	EA	5	3.13	Hillyard	HIL42020	no
504854	Floor Pad - Brown, Stripper	17"		Hillyard, HIL42417	EA	1	2.6	Hillyard	HIL42417	no
504855	Floor Pad - Black, Stripper	17"	5EA/CS	Hillyard, HIL42717	EA	19	2.6	Hillyard	HIL42717	no
504857	Floor Pad - Red, Buffer	13"		Hillyard, HIL42213	EA	5	1.62	Hillyard	HIL42213	no
504858	Floor Pad - Red, Buffer	17"	5EA/CS	Hillyard, HIL42217	EA	1	2.6	Hillyard	HIL42217	no
504859	Floor Pad - Red, Buffer	20"		Hillyard, HIL42220	EA	5	3.13	Hillyard	HIL42220	no
504868	Floor Wax Stripper	5GL		Hillyard Devastator, HIL0014707	EA	6	104.5	Hillyard	HIL0014707	no Ratio 1:5
504870	Floor Polish (Wax) - RTU	1GL	4GL/CS	Hillyard Explorer, HIL0053406	GL	7	17.35	Hillyard	HIL0053406	no
504872	Floor Polish (Wax) - RTU	5GL		Hillyard Explorer, HIL0053407	EA	11	84.56	Hillyard	HIL0053407	no
504876	Floor Wax Restorer - Concent, Buff Dry			Hillyard Restorer, HIL0053906	GL	5	17.19	Hillyard	HIL0053906	no, Ratio 1:32
504878	Floor Wax Restorer - RTU, Buff Wet			Hillyard HIL-GLO #533, HIL0053306	GL	1	15.39	Hillyard	HIL0053306	no
504882	Floor Sealer (Finish) - RTU	5GL		Hillyard Seal 341, HIL0034107	EA	1	110.15	Hillyard	HIL0034107	no
505212	Gum Remover - Aerosol	9 oz	12EA/CS	Hillyard Gum-Go, HIL0103054	EA	19	3.26	Hillyard	HIL0103054	no

505620	Hand Cleaner - GoJo Orange W/ Pumice	14 fl oz	12EA/CS	GoJo 0957	EA	6	3.99	GoJo	GOJ0957	no
505630	Soap - Hand Bar Soap - Lava	4 oz			EA	4	1.65	Lava	WDC10383	no
505635	Soap - Powdered Hand Soap, Boraxo	5 lb	5LB/BX	Dial Boraxo 646562	BX	1	7.81	Dial	DIA02203	no
505640	Soap - Liquid Antimicrobial Hand Soap, Pump Top, Dial	7.5 fl oz		Dial 23400 84014	EA	1	3.22	Dial	DIA84014	no
506030	Support Brace - For Push Broom Handle			4528000	EA	1	3.12	Carlisle	CSM4528000	no
506408	Aluminum Foil	18" X 1000'		Reynolds Metro Standard 615M	RL	8	78.7	Reynolds	REY615M	no
506807	Kleenex Facial Tissue - 2 ply	100 Sheets	100SH/BX, 30BX/CS	Ecosoft 13000	BX	650	0.67	BayWest	13000	yes
507250	Trash Can W/ Lid	32 gal		RM 2632 (Can), RM 2631 (Lid)	EA	9	24.75 can , 9.50 lid	Rubbermaid	RUB263216 GYCan,RUB	no
507252	Trash Can - Parks Logo, W/O Lid	32 gal		RM 2632	EA	1	bid required at	Rubbermaid	RUB263294 GY	no
507255	Wastebasket - Poly, Black	28 qt		RM 2956	EA	54	5.13	Rubbermaid	RUB2956BL	no
507606	Litter Grabber - Ettore Grip 'N Grab	36"		Ettore Grip 'N Grab	EA	5	21.44	Ettore	ETT49036	no
508007	Scouring Pad - Course, Green, 3M96 -NO SUBS-	6 X 9"	20PD/BX		PD	57	0.4246	3M	MIN08293	no
508014	Scouring Pad - Fine, Green	6 X 9"	10PD/PK		PD	28	0.348	Hillyard	HIL29956	no
508021	Steel Wool Soap Pad - S.O.S, 4PD/BX		4PD/BX	Clorox S.O.S 16500 98041	BX	1	2.21	Clorox	CLO98041	no
508035	Scrubber Sponge	6 X 4 X 1"		Hillyard #74, HIL29952	EA	147	0.878	Hillyard	HIL29952	no
508042	Sponge - Extra Large	7.5 X 4.3 X 2"	24/CS	3M C41 XL Commercial Sponge	EA	3	2.48	3M	MIN07456	no
508425	Paper Towel - Kitchen Style, White, Perforated, 2 Ply, Note - 100 Sheet + Preferred	11" x 73'	30RL/CS	EcoSoft 41000	RL	5057	0.725	BayWest	41000	yes
508812	Plunger - Toilet Plunger	Standard		UNS9201	EA	2	4.74	Unison	UNS9201	no
509208	Rags - Knit Wiping Rags	25#		Red Star CU	BX	79	no bid			
509224	Wiper - Surface Disinfectant, PDI Sani-Cloth Plus	6 X 6.75"	160/TB, 12TB/CS	PDI Sani-Cloth Plus, Q89072	TB	1	no bid			
509610	Vacuum Bags - For Windsor Versamatic		10/PK	Enviro-Max, 86000460	PK	6	10	Enviro-Max	86000460	no
509615	Vacuum Bags - For Windsor Versamatic Plus		10/PK	Enviro-Care Technologies, 143	PK	1	10	Enviro-Max	86000500	no
509620	Vacuum Bags - For ProTeam Backpack		10/PK	ProTeam, 100331	PK	14	10.99	Enviro-Max	1977410	no
509625	Vacuum Bags - For Clark Carpetmaster		10/PK, (+2 Pre-Filters per PK)	Enviro-Max, CKE1471058500	PK	10	12.99	Enviro-Max	CKE1471058500	no





Central  
Distributing co.

*www.CentralDistributing.WS*

March 13<sup>th</sup>, 2014

Mr. Duane Hoff Jr,  
Senior Buyer  
City of Grand Junction Purchasing Division

Dear Mr. Hoff:

Thank you for including Central Distributing in your request for Janitorial Products, Supplies and Green Cleaning Program.

In today's competitive environment it's important to know who your business partners really are; to know just how committed they are to providing the same high degree of service that dedicated employees of the City of Grand Junction have provided for our community. To that end we understand what you expect and look forward to helping you succeed in this process.

Please consider me as your principal contact person. I am authorized to make decisions on behalf of Central Distributing and will coordinate all of our resources and training capabilities.

Deanna Madson  
Account Executive  
333 South Ave. GJ, CO.  
[Deanna@Centraldistributing.ws](mailto:Deanna@Centraldistributing.ws) Cell 970.270.6662 Main Office and Fax line same as below.

Stacy Jensen  
Senior Administrative Assistant  
245 South Ave. GJ, CO. -  
[Stacy@centraldiistributing.ws](mailto:Stacy@centraldiistributing.ws) Main Office 970.243.0024 Ext 1117 or Direct Line 970.683.7657

Sincerely,



Marc A Cadez  
Owner



*Thank you for getting us there!*  
*Serving you with four generations*  
*of excellence!*

#### 4. Bidder's Bid Form

Bid Date: 3/13/2014

Project: IFB-3830-14-DH "Janitorial Products & Supplies"

Bidding Company: Central Distributing Company

Name of Authorized Agent: Marc A Cadez

Email stacy@centraldistributing.ws

Telephone 970-243-0024 Address 245 South Avenue

City Grand Junction State CO Zip 81501

The undersigned Bidder, in compliance with the Invitation for Bids, having examined the Instruction to Bidders, General Contract Conditions, Statement of Work, Specifications, and any and all Addenda thereto, having investigated the location of, and conditions affecting the proposed work, hereby proposes to furnish all labor, materials and supplies, and to perform all work for the Project in accordance with Contract Documents, within the time set forth and at the prices stated below. These prices are to cover all expenses incurred in performing the work required under the Contract Documents, of which this Contractor's Bid Form is a part.

The undersigned Contractor does hereby declare and stipulate that this offer is made in good faith without collusion or connection to any person(s) providing an offer for the same work, and that it is made in pursuance of, and subject to, all terms and conditions of the Instructions to Bidders, the Specifications, and all other Solicitation Documents, all of which have been examined by the undersigned.

The Contractor also agrees that if awarded the Contract, to provide insurance certificates within ten (10) working days of the date of Notification of Award. Submittal of this offer will be taken by the Owner as a binding covenant that the Contractor will be prepared to complete the project in its entirety.

The Owner reserves the right to make the award on the basis of the offer deemed most favorable, to waive any formalities or technicalities and to reject any or all offers. It is further agreed that this offer may not be withdrawn for a period of sixty (60) calendar days after closing time. Submission of clarifications and revised offers automatically establish a new thirty day (30) period.

RECEIPT OF ADDENDA: the undersigned Contractor acknowledges receipt of Addenda to the Solicitation, Specifications, and other Contract Documents.

State number of Addenda received: 1

It is the responsibility of the Bidder to ensure all Addenda have been received and acknowledged.

By signing below, the Undersigned agree to comply with all terms and conditions contained herein.

Company: Central Distributing Company

Authorized Signature: 

Title: Owner



Policy Number: 04589-06-91

Date Entered: 4/18/2014

**CERTIFICATE OF LIABILITY INSURANCE**

DATE (MM/DD/YYYY)

4/18/2014

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Michael Baker Agency 436 Independent Avenue Grand Junction, CO 81505	CONTACT NAME: <b>Michael Baker</b>	FAX (A/C, No): (970) 241-7471	
	PHONE (A/C, No, Ext): (970) 242-5201	E-MAIL ADDRESS: mbaker2@farmersagent.com	
INSURED CENTRAL DISTRIBUTING CO.  PO BOX 489 GRAND JUNCTION, CO 81502	INSURER(S) AFFORDING COVERAGE		NAIC #
	INSURER A: Truck Insurance Exchange		21709
	INSURER B: Farmers Insurance Exchange		21652
	INSURER C: Mid-Century Insurance Company		21687
	INSURER D:		
	INSURER E:		
	INSURER F:		

**COVERAGES****CERTIFICATE NUMBER:****REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
C	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	04589-06-91	7/15/2013	7/15/2014	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000 \$
C	<input type="checkbox"/> AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> NON-OWNED AUTOS	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	04589-06-91	7/15/2013	7/15/2014	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> EXCESS LIAB DED \$ RETENTION \$	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	04588-26-32	7/5/2013	7/5/2014	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000 \$
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	<input type="checkbox"/>	N/A				PER STATUTE OTH-ER E.L. EACH ACCIDENT \$ E.L. DISEASE - EA EMPLOYEE \$ E.L. DISEASE - POLICY LIMIT \$

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Vendor: Janitorial Products and Supplies. To the extent required by contract, the Certificate Holder, its officers and employees have been named as Additional Insureds as respects the above-referenced policies.

**CERTIFICATE HOLDER****CANCELLATION**

CITY OF GRAND JUNCTION/ MESA COUNTY, COLORADO	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE 

© 1988-2014 ACORD CORPORATION. All rights reserved.



Central  
Distributing co.  
*www.CentralDistributing.WS*

April 29<sup>th</sup>, 2015

Mr. Duane Hoff Jr,  
Senior Buyer  
City of Grand Junction Purchasing Division

Dear Mr. Hoff:

Thank you for awarding us the 1<sup>st</sup> year renewal of Janitorial products & Supplies contract 4047-15-DH. Attached you will find the signed contract renewal, manufacturer price increase letters and your updated pricing list which will reflect pricing for the next year of this contract.

Our insurance Carrier will be emailing you our current proof of Insurance so that you may have for your records.

Please feel free to contact us if you have any addition questions or concerns with any items contained in this packet.

Deanna Madson  
Account Executive  
333 South Ave. GJ, CO.  
[Deanna@Centraldistributing.ws](mailto:Deanna@Centraldistributing.ws) Cell 970.270.6662 Main Office and Fax line same as below.

Stacy Jensen  
Senior Administrative Assistant  
245 South Ave. GJ, CO. -  
[Stacy@centraldiistributing.ws](mailto:Stacy@centraldiistributing.ws) Main Office 970.243.0024 Ext 1117 or Direct Line 970.683.7657

Sincerely,



Marc A Cadez  
Owner



*Thank you for getting us there!*  
*Serving you with four generations  
of excellence!*



GJ CITY#	ITEM#	PACK	DESCRIPTION	CURRENT	% INCREASE	NEW
502010	60962	1 ONLY	CITY OF GJ BOTTLE 32OZ BOTTLE HANDIHD	\$0.25	5.25%	\$0.26
504840	60160	1	CITY OF GJ RM 9C29 FLOOR SQUEEGE 30" HD	\$14.89	7%	\$15.93
504846	59378	1	CITY OF GJ RM Q750 58" QC HANDLE	\$6.32	7%	\$6.76
503244	59493	1	CITY OF GJ RM 402112 AIRFRESH BLU SPLSH	\$11.24	8%	\$12.14
509620	61127	***1-10PK	CITY OF GJ PRO TEAM 10 QT JAN-PTSCP10	\$9.85	-	\$9.85
509622	81844	* 1/10PKG	PRO TEAM 6 QT VAC BAG PKG JAN-PTSCP6-2	\$9.86	-	\$9.86
501548	57901	***1/21OZ	CITY OF GJ AJAX SCOURING POWDER 14278	\$0.92	-	\$0.92
501604	57950	**1/64 OZ	CITY OF GJ AMMONIA PURE BRIGHT CLEAR	\$1.33	-	\$1.33
501612	57976	1 GAL	CITY OF GJ BLEACH AFFEX GERMICIDAL 6%	\$1.50	-	\$1.50
505635	58065	*1 5 LB	CITY OF GJ BORAXO POWDERED HAND CLNR2203	\$6.29	-	\$6.29
503207	61283	6/160 CS	CITY OF GJ BOUNCE 80168	\$50.29	-	\$50.29
503610	58099	* 6/45 OZ	CITY OF GJ CASCADE HALF CASE 34034	\$22.56	-	\$22.56
505640	58115	* 1 ONLY	CITY OF GJ DIAL LIQUID PUMP 7.5 OZ	\$2.74	-	\$2.74
503214	62083	*** 1/32Z	CITY OF GJ FEBREEZE 03259/32801	\$6.22	-	\$6.22
503615	58131	8-38 OZ	CITY OF GJ JOY DISH SOAP 045114	\$34.16	-	\$34.16
509244	63198	* 1-160CT	CITY OF GJ PDI SANI CLOTH PLUS 89072	\$15.56	-	\$15.56
503625	58180	1-40#PAIL	CITY OF GJ PREMIERE LAUNDRY SOAP	\$20.66	-	\$20.66
501644	58149	* 1-27 OZ	CITY OF GJ SPIC & SPAN 31973/8042	\$6.20	-	\$6.20
509208	62729	1-25 LB	CITY OF GJ KNIT WIPING RAGS P025 COLORED	\$16.56	-	\$16.56
505630	58248	48/4 OZ	CITY OF GJ LAVA PUMICE SOAP	\$49.92	-	\$49.92
508021	76182	**12/4PK	CITY OF GJ S.O.S. PADS 1/2 CASE 98041	\$13.80	9.00%	\$15.04
508014	62406	* 1/10BOX	CITY OF GJ NORTON SCOURPAD 6X9 GRN 59395	\$3.30	5.00%	\$3.47
508035	62497	8/5CS	CITY OF GJ YEL & GRN SCRUB SPONGE SC200	\$26.00	-	\$26.00
504851	63529	5/CS	CITY OF GJ MERIT FLOORPAD 14"WHT 80058	\$1.33	5.00%	\$1.40
504857	63479	5/CASE	CITY OF GJ MERIT FLOORPAD 14"RED 80047	\$1.33	5.00%	\$1.40
504855	63370	** 1 ONLY	CITY OF GJ MERIT FLOORPAD 17"BLK 80020	\$2.13	5.00%	\$2.24
504858	63537	1 EACH	CITY OF GJ MERIT FLOORPAD 17"RED 80050	\$2.13	5.00%	\$2.24
504852	63693	1 EACH	CITY OF GJ MERIT FLOORPAD 17"WHT 80061	\$2.13	5.00%	\$2.24
504853	62257	1 ONLY	CITY OF GJ MERIT FLOORPAD 20"WHT 80064	\$2.51	5.00%	\$2.64
504859	62414	1 EACH	CITY OF GJ MERIT FLOORPAD 20"RED 80053	\$2.51	5.00%	\$2.64
502815	58263	* 1/GAL	CITY OF GJ SPARTAN TRIBASE MULTIPURPOSE	\$8.90	3.50%	\$9.21
504868	58289	5 GAL	CITY OF GJ STEP DOWN FLOOR STRIP 0065	\$54.93	3.50%	\$56.85
504815	58297	* 1 GAL	CITY OF GJ SPARTAN PSQ CLEANER 1060	\$9.27	3.50%	\$9.59
501605	58354	* 1 GAL	CITY OF GJ SPARTAN NABC 7496	\$9.80	3.50%	\$10.14
504810	58313	* 1 GAL	CITY OF GJ SPARTAN DMQ 1062	\$11.76	3.50%	\$12.17
509224	61937	***1/125	CITY OF GJ WIPES HRD SURF DIS LEMON 1085	\$7.61	3.50%	\$7.88
504882	58446	5 GAL	CITY OF GJ SPARTAN SHINE LINE SEAL 4004	\$67.89	3.50%	\$70.27
504876	58453	* 1 GAL	CITY OF GJ SPARTAN BOUNCE BACK 4330	\$12.19	3.50%	\$12.62
504872	58511	5 GAL	CITY OF GJ SPARTAN FLOOR FRONT 4047	\$76.85	3.50%	\$79.54
504870	58461	* 1 GAL	CITY OF GJ SPARTAN FLOOR FRONT 4047	\$15.37	3.50%	\$15.91
504878	58560	* 1 GAL	CITY OF GJ SPARTAN SPRAYBUFF 4440	\$7.24	3.50%	\$7.49
502810	58578	* 1 32 OZ	CITY OF GJ SPARTAN TUFF DUTY (BLACK)2040	\$3.75	3.50%	\$3.88
501620	58586	* 1 32 OZ	CITY OF GJ SPARTAN CONSUME 3197	\$2.43	3.50%	\$2.52
504012/504813	58594	* 1 32 OZ	CITY OF GJ SPARTAN HEPACIDE QUAT 3251	\$1.42	3.50%	\$1.47
501632	58610	* 1 32 OZ	CITY OF GJ SPARTAN BIO RENEW GLASS 3239	\$1.90	3.50%	\$1.97
501652	58685	* 1 32 OZ	CITY OF GJ SPARTAN GRAFFITI REMOVER RTU	\$5.22	3.50%	\$5.40
504018	58768	* 1/32 OZ	CITY OF GJ SPARTAN M95 BOWL CLNR 7115	\$1.58	3.50%	\$1.64
501609/501610	52217	***1-2 LT	CITY OF GJ SPARTAN GRN CARPET CLN 3514	\$9.96	3.50%	\$10.31
504812/501412	61135	***1/2LTR	CITY OF GJ SPARTAN COG HDQ C2 4702	\$8.27	3.50%	\$8.56
501635	58727	* 1-2 LTR	CITY OF GJ COG MULTI SURFACE CLNR#4 4740	\$10.27	3.50%	\$10.63
502815/501658/502818/504807	60970	***1/2LTR	CITY OF GJ COG TRIBASE MULTIPURPOSE 4830	\$9.73	3.50%	\$10.07
502812	60491	***1/2LTR	CITY OF GJ COG GRN INDUSTRIAL CLN 105	\$9.60	3.50%	\$9.94
501606/501634/501434	58735	* 1-2 LTR	CITY OF GJ COG CLEAN BY PEROXY #15 4820	\$13.81	3.50%	\$14.29
501406	60178	***1/2LTR	CITY OF GJ COG GRN ALL PURPOSE 101 3511	\$10.01	3.50%	\$10.36
501630/501430	58750	* 1 2 LTR	CITY OF GJ COG BIO RENEW GLASS CLNR 4835	\$10.73	3.50%	\$11.11
503228	58784	* 1 DOZ	CITY OF GJ URINAL SCREEN W/DEOD BLK 8001	\$22.56	3.50%	\$23.35
503235	58826	* 1 DOZ	CITY OF GJ RIM CAGE TLT BOWL BLOCK 8002	\$23.52	3.50%	\$24.34
504024	58834	* 1/15 OZ	CITY OF GJ STERI-PHENE FRESH SCENT 6081	\$2.95	3.50%	\$3.05



GJ CITY#	ITEM#	PACK	DESCRIPTION	CURRENT	% INCREASE	NEW
501616	58842	* 1/16 OZ	CITY OF GJ DUST MOP/CLOTH TREAT AERO6099	\$3.23	3.50%	\$3.34
501656	58859	* 1/18 OZ	CITY OF GJ CITRO SHIELD FURN POLISH 6120	\$2.83	3.50%	\$2.93
501624	58933	* 1/18 OZ	CITY OF GJ SPARTAN GLASS CLNR AERO 6217	\$2.20	3.50%	\$2.28
501648	58925	* 1/16 OZ	CITY OF GJ STAINL STEEL CLN/POLISH 6310	\$2.80	3.50%	\$2.90
501608	58941	* 1/18 OZ	CITY OF GJ CARPET STAIN REMOVER 6374	\$3.10	3.50%	\$3.21
505212	59097	* 1/9 OZ	CITY OF GJ CHEWING GUM REMOVER 6445	\$3.63	3.50%	\$3.76
505620	57604	***1/14OZ	CITY OF GJ GOJO HAND CLNR ORANGE 0957	\$3.73	6.00%	\$3.95
505645	57745	***1/4 OZ	CITY OF GJ KUTOL SANI GEL INSTANT 5635	\$1.24	5.00%	\$1.30
505660/505670	59212	* 1/1000M	CITY OF GJ KUTOL FOAM LUXURY SOAP 64431	\$6.37	5.00%	\$6.69
505646	59238	* 1/1000M	CITY OF GJ KUTOL FOAM ALCOHOL SANI 68878	\$7.21	7.00%	\$7.71
505650	59857	6/1000 ML	CITY OF GJ KUTOL EZ FOAM LUXURY 69041	\$36.90	5.00%	\$38.75
505647	59691	1/1000 ML	CITY OF GJ FOAM HAND SANITIZER 68841	\$11.91	7.00%	\$12.74
505608	74609	4/2 LT	CITY OF GJ KUTOL DURAVIEW SOCK IT 1667	\$56.76	5.00%	\$59.60
500410	59865	8/1000'	CITY OF GJ GP 12798 JUMBO JR 2PLY TP	\$19.38	5.00%	\$20.35
500440	60012	1500/18RL	CITY OF GJ GP 19378 CORELESS TP	\$29.70	5.00%	\$31.19
500430	60020	550/80PK	CITY OF GJ GP 19880/01 ENVISION TP	\$36.80	5.00%	\$38.64
508425	60186	30RL85CT	CITY OF GJ GP 21484 KIT TWL WHT 2 PLY	\$19.50	6.00%	\$20.67
508407	60806	6RL/1000'	CITY OF GJ GP 26470 TOWEL SOFPUL WHITE	\$43.56	5.00%	\$45.74
508405	63719	6RL1000'	CITY OF GJ GP 26480 SOFPULL TOWEL BRWN	\$38.22	5.00%	\$40.13
506807	63875	30BX100SH	CITY OF GJ GP 47410 ENVISION TSSU FLAT	\$16.80	5.00%	\$17.64
504410	59840	1	CITY OF GJ GP 59448 JUMBO JR TP DISP SS	\$31.25	-	\$31.25
500490	63883	20/250	CITY OF GJ TOILETSEAT COVERS IMPACT 1150	\$42.00	3.00%	\$43.26
500480	63727	500/CS	CITY OF GJ SANITARY NAPKIN BAG HOS KL	\$16.78	-	\$16.78
509230	62588	** 1-5PK	CITY OF GJ ENDURO CLOTH SMALL RED 10100	\$2.60	5.00%	\$2.76

**CONTRACT RENEWAL**  
**#4047-15-DH**

Date: April 13, 2015

Supplier: Central Distributing Co.

Project: 1<sup>st</sup> Year Contract Renewal for Janitorial Products & Supplies

Congratulations, you have been awarded the 1<sup>st</sup> year renewal option for contract #3830-14-DH **Janitorial Products & Supplies**, dated April 17, 2014.

The Contractor shall provide to the City the products and services set forth in the Contract Documents dated April 17, 2014 for Solicitation No. IFB-3830-14-DH for Janitorial Products & Supplies. This renewal shall cover all products and services from April 13, 2015 – March 31, 2016. All pricing shall remain fixed for the term of this contract renewal, per your submitted bid pricing for the original contract, with the exception of manufacture driven price increases, which must be presented by written documentation and accepted by Owner.

Please return to the Purchasing Division an acknowledged copy of this Contract Renewal and current Proof of Insurance Certificate.

CITY OF GRAND JUNCTION, COLORADO

**Duane Hoff Jr.** Digitally signed by Duane Hoff Jr.  
DN: cn=Duane Hoff Jr., o=City of Grand Junction,  
ou=Purchasing Division, email=duaneh@gjcity.org, c=US  
Date: 2015.05.19 11:00:07 -06'00'

Duane Hoff Jr., CPPB, Senior Buyer

---

**SUPPLIER ACKNOWLEDGEMENT**

Receipt of this Contract Renewal is hereby acknowledged:

Contractor: Central Distributing Company

By: Marc A Cadez

Title: Owner

Date: 4/29/2015





February 17, 2014

Dear Rubbermaid Customer,

Thank you for your continued support of our brands and businesses. As you are aware, the global raw material environment continues to be volatile. Over the last 60 days, we have experienced significant cost increases on resin to a greater extent than projected in our previously announced price increase from November of last year. The outlook for the near term in 2014 continues to show increases.

We have been evaluating this volatile market to determine if these conditions would necessitate pricing action. Rubbermaid has worked diligently to offset the impacts of the market conditions through multiple productivity initiatives, but unfortunately we are unable to absorb the full burden of these material increases from our suppliers. As a result, Rubbermaid Commercial Products will increase prices 4% to 6% effective April 1, 2014 on selected product categories and resin types. Your Newell Rubbermaid representative will contact you to discuss the transition to the new pricing.

As always, thank you for your continued support of our businesses.

Best Regards,

A handwritten signature in black ink, appearing to read "Mark Jackmore".

Mark Jackmore  
VP, Trade Marketing  
Commercial Products Segment



**Newell Rubbermaid**  
Brands That Matter

*Handwritten initials/signature in red ink.*



September 29<sup>th</sup>, 2014

Dear Valued Customer,

Thank you for your continued support of our brands and businesses. As you are aware, the global raw material environment continues to be volatile. Over the last 60 days, we have experienced significant cost increases on a wide range of raw materials and other inflationary cost. This cost pressure will continue to negatively impact our cost in 2015.

We have been evaluating this volatile market to determine if these conditions would necessitate pricing action. Rubbermaid has worked diligently to offset the impacts of the market conditions through multiple productivity initiatives, but unfortunately we are unable to absorb the full burden of these material increases from our suppliers. As a result, Rubbermaid Commercial Products and Rubbermaid Consumer Products will increase prices 6% to 10% effective January 5, 2015 on most product categories. Additionally, all contracts will be increased effective January 5, 2015. Your Newell Rubbermaid representative will contact you to discuss the transition to the new pricing.

As always, thank you for your continued support of our businesses.

Best Regards,

Mark Jackmore  
VP, Trade Marketing  
Commercial Products Segment

Lule Aydin  
VP, Trade Marketing  
Home Solutions Segment

Rubbermaid Commercial Products Rubbermaid  
16905 Northcross Drive  
Huntersville, NC 28078  
Telephone (704) 987-4700

Rubbermaid Consumer Products  
8900 NorthPointe Executive Drive  
Huntersville, NC 28078  
Telephone (704) 987-4700



2840 CENTENNIAL RD.  
TOLEDO, OH 43617  
419.841.2891 / 800.333.1541  
WWW.IMPACT-PRODUCTS.COM

November 7, 2014

**TO OUR VALUED CUSTOMERS:**

Thank you very much for your continued support of Impact Products. We appreciate all you do for us and look forward to a great end to 2014 and the best year ever in 2015.

The world around us continues to change and some of those changes are impacting our cost of doing business rather dramatically. The changes impacting our cost of doing business include:

1. We have experienced significant cost increases in many of the Raw Materials from which we manufacture our products
2. Our Transportation Costs, both domestically and internationally are significantly higher than they were in Q1 of 2014
3. We continue to experience increases in the costs of our Employee Benefits
4. Our Packaging Costs have risen significantly over the course of 2014

For these reasons, we must notify you that effective January 5, 2015, we will be implementing a price adjustment on a significant portion of our product offering.

While certain items will be impacted outside this range, pricing will generally be going up between 3-9%.

We will be sending out more specific information regarding this increase in the coming weeks and thank you for your continued loyalty and support.

As always, your local Impact Representative as well as his/her Impact Sales Manager remain at your service to address any concerns or questions you may have regarding anything related to Impact Products.

We thank you in advance for your understanding and we wish you continued success.

Sincerely,

A handwritten signature in black ink, appearing to read "DMC", with a horizontal line extending to the right.

Duane M. Carey  
Vice President, Sales





*✓*  
*Cadez*  
*All*

August 4, 2014

To Our Valued Customers,

This is to inform you that Kutol will be having a nationwide price increase to all customers effective October 6<sup>th</sup>, 2014.

Raw material prices, packaging, transportation, and health care costs have all increased over the last 22 months. The cost of regulatory compliance has increased dramatically.

Enclosed is our new price list effective October 6, 2014. Most foam items increased 5% while Alcohol foam items increased 7%. Most large capacity and bulk items increased 5% while our most popular Bag-In-Box items increased 4%.

**Please note that the new minimum for prepaid freight effective October 6, 2014 will be 1,500 pounds.**

The price list has been arranged to match the order of our new 2014 Catalog. All new items are highlighted. We have discontinued the following items:

Item Number	Item Description	Pack /Size
860S	Nice-N-Kleen Antibacterial (0.15% PCMX) Flat Top	4 / 1 Gal
6115	#140 Waterless Paste Plastic Can	6 / 4.5 lbs
6615	#140 Waterless Paste w/Pumice Plastic Can	6 / 4.5 lbs
9904ZPL	Waterless Paste Dispenser	1 Each

We appreciate your ongoing business and your cooperation in this matter. If you have any questions please feel free to contact your sales representative or me.

Best Regards,

*Bob Bernet*

Bob Bernet  
Vice President, Sales



# Sparta-gram

*Code 2  
All*

Spartan Chemical Company, Inc. 1110 Spartan Drive, Maumee, OH 43537  
Toll Free: 1-800-537-8990, Fax: 419-536-8423  
[www.spartanchemical.com](http://www.spartanchemical.com)

## To: All Distributors

May 29, 2014

**This is to pre-alert our Spartan distributor partners that we will have a price increase effective Monday, August 4, 2014.**

As you are aware, Spartan Chemical has not instituted a price increase since October 17, 2011. In the past two and a half years, we are proud of the efforts we have made to maintain our costs. Spartan Chemical has implemented labor saving procedures and made capital improvements that have helped us maintain our production costs to the best of our ability. However, substantial increases in transportation expenses; and the addition of multiple new value-add services we have introduced to support your growth, have taken us to the point where a price increase is required.

Economic indices continue to validate what we are seeing internally. The PPI (Producer Price Index) is one index that is very reflective of where our costs are going; and our key categories are up significantly as of recent.

The price increase will be 3.5% across the board (including all promotional materials), and will take effect on Monday, August 4, 2014 **with the exception of the following items:**

Product	Part Codes
SparClean® Sure Step	765904, 765905, 765955, 765960, 765965
SparClean® Sure Step 23	480202
Xcelenté™	001904, 001905, 001955
Xcelenté™ 24	480302
Lite'n Foamy® Eucalyptus Mint	333704
Lite'n Foamy® Lemon Blossom	333804
Lite'n Foamy® E2	333904, 333955
Lite'n Foamy® E3	334004, 334055
Peroxy 4D™	101204, 101205, 101215, 101230, 101255

Spartan Chemical maintains our policy to provide our distributor partners with a 60-day written notice as to when price increases will go into effect. Therefore, new prices will be available through the [Spartan Chemical distributor extranet](#), [mySpartan](#), [as an Excel file](#) on May 29, 2014. In addition, we plan to mail you new printed price schedules approximately two weeks prior to August 4, 2014.

Thank you for your continued support, and we look forward to each and every opportunity to be of service.

Regards,



Georgia-Pacific Consumer Products LP  
Professional

133 Peachtree Street, NE  
Atlanta, GA 30303  
(404) 652-7201  
(404) 652-4319 fax  
[www.gppro.com](http://www.gppro.com)

May 9, 2014

Dear Valued Customer:

Georgia-Pacific Professional is increasing prices up to 8% with select items increasing more on towel, tissue, napkin, wiper, skincare, and dispenser products.

New into-stock prices will be effective July 1, 2014. Orders placed by June 30, 2014 calling for immediate shipment by July 15, 2014 will be invoiced at the current into-stock prices. All orders placed on or after July 1, 2014 will be invoiced at the new into-stock prices. June orders placed above your normal monthly average will be invoiced at the new into-stock prices.

All eligible end-user price agreement prices will increase effective July 1, 2014, or upon price expiration date.

New into-stock price lists will be visible in GPXpress on May 9, 2014. For those customers receiving price lists by mail, they will be sent the week of May 12, 2014.

Your Georgia-Pacific Professional sales representative is available to answer any questions you may have. Thank you for your support of Georgia-Pacific Professional products.

Thank you for your business. We look forward to helping you achieve your goals and objectives this year and in the future.

A handwritten signature in cursive script that reads 'Dennis B. Shearer'.

Dennis B. Shearer  
Senior Vice President &  
General Sales Manager, North America



Below is an overview of price changes effective August 1, 2014 except when noted otherwise:

Vendor	Effective in Industry	Increase %	Comments
Boardwalk	08/01/14	3-6%	Boardwalk items in the categories of Kitchen Roll Towels, Napkins, and Deli Paper not impacted by the July announcement. The average amount of the announced change is 4%.
<b>Clorox</b>	08/01/14	5-29%	Select SKUs within the Pine Sol, Green Works, Toilet Wand, Handi Wipes, Formula 409, and Lestoil brands
Compass Mineral/North American Salt	08/01/14	Varies per short-ton	Varies per short-ton
D&W Fine Pack (Dispoz)	08/01/14	10%	Polystyrene products
EP Minerals / Moltan	08/01/14	Varies	10% and above
Genpak	08/01/14	10%	All foam hinged containers, foam impact and laminated dinnerware, foam school trays, foam meat, processor and serving trays, impact packaging for the dairy industry, plastic polystyrene cups and lids, Smart Set foam and laminated bases and lids, polystyrene foodservice lids
Gen	08/01/14	3-5%	Gen items in the category of Center Pull Towels and Pan Liners not impacted by the July announcement. The average amount of the announced change is 4%.
Georgia Pacific/Fort James	08/01/14	8%	Towel, tissue, napkin, wiper, skincare, and dispensers
<b>GOJO</b>	08/01/14	3%-9%	
GP Operations-Dixie	08/01/14	7%	ONLY Consumer Dixie & Vanity Fair tableware products (DIX 11024)
Huhtamaki	08/01/14	10%	Translucent cups & plastic cups
Jiffy Foil	08/01/14	8%	
Morcon	08/01/14	10%	Bath tissue, napkins, towels, dispensers and health care products
Pactiv	08/01/14	8-10%	Polystyrene & EPS- 10%, APET-8%
Roses SW Paper	08/01/14	10%	Napkins
Windsoft	08/01/14	3-6%	Windsoft items in the categories of Jumbo Roll Tissue, Toilet Tissue, Facial Tissue, Hard wound Towels, Kitchen Roll Towels, and Center Pull Towels not impacted by the July announcement. The average amount of the announced change is 4%.
Fabrikal	08/18/14	10%	Polystyrene products

This communication serves as a general notice of anticipated changes to current pricing and provides an average cost change which LagasseSweet was notified of by July 15th.

Please note these changes cover most vendors and products within our nationally stocked portfolio. Products that are only available in select branches may not be included. To receive item-specific pricing for your account, please visit [www.lagassesweet.com](http://www.lagassesweet.com)

### Electronic Pricing Tools Available 24/7 On LagasseSweet.com

We have four electronic pricing tools available for your benefit available at [www.lagassesweet.com](http://www.lagassesweet.com)

#### Customized Pricing Report

Updated in real time. Must be downloaded between the 17<sup>th</sup> and the last day of the month to see the next month's pricing.

#### Future Price Report

See your current pricing & next month's pricing on items purchased in the last 12 months.

#### Item Search

Search for items and see your current pricing on those items.

#### Customized Price Emails

Monthly email reports showing your current pricing on the items you purchase. Emails are sent out once per month, on the 23<sup>rd</sup> of each month.

Below is an overview of price changes effective January 1, 2015 unless otherwise stated:

Vendor	Effective in Industry	Increase %	Comments
<b>Bobrick</b>	01/01/15	Average 5-7%	Dispensers and Washroom Fixtures
<b>Brandywine/Bright Air</b>	01/01/15	3-4%	Bright Air Freshners
<b>Cambro</b>	01/01/15	3-10%	Polypropylene and Polyethylene- 3-5%, Food Storage Products & Shelving-4-5%, Camracks® Warewashing Racks-6%, Insulated Transport and Merchandising Products-3-5%, Fast Food Trays-10%
<b>Carlisle</b>	01/01/15	4%	select categories (not listed)
<b>Clorox</b>	01/01/15	6-11%	Select Glad and Clorox products
<b>Diamond Crystal</b>	01/01/15	1-47%	Increases for items range between 1% - 6%, with Pepper having the largest increases at 14%, 19% & 47% depending on the pepper item
<b>Diversey</b>	01/01/15	2%	Taski items
<b>Dixie</b>	01/01/15	10%	PLA paper hot cups
<b>Dixie</b>	01/01/15	5%	Dixie® Beverage, Plate, Portion Cups, Cutlery and Food Wrap products.
<b>Eureka</b>	01/01/15	Varies	Select parts and accessories
<b>Genpak (EAST Regions School Trays)</b>	01/01/15	3-24.7%	BID pricing for SW, SE, MW, MA, TN school trays change (eff 1/1/15-6/30/15)
<b>ITW Pro Brands</b>	01/01/15	2-4%	Select items
<b>Koala Kare</b>	01/01/15	3-8%	Changing stations
<b>Konie Cup</b>	01/01/15	3-5%	Entire line
<b>Pactiv</b>	01/01/15	4-10%	PLA Hot drink cups & food containers- 10%, Non-PLA paper cold drink cups/hot drink cups & food containers- 7%, All paper cartons-4%
<b>Reynolds (PAC party cups)</b>	01/01/15	5%	Plastic party cups
<b>Rockline Industries</b>	01/01/15	28%	Select wipes
<b>Rubbermaid</b>	01/01/15	6%	on most product categories
<b>San Jamar</b>	01/01/15	4%	Dispensers and Foodservice Smallwares

This communication serves as a general notice of anticipated changes to current pricing and provides an average cost change which LagasseSweet was notified of by December 15, 2014.

Please note these changes cover most vendors and products within our nationally stocked portfolio. Products that are only available in select branches may not be included. To receive item-specific pricing for your account, please visit [www.lagassesweet.com](http://www.lagassesweet.com)

If you have received this fax in error, please accept our apologies and call toll free 877.385.4440 to be removed from our list.





Dear Valued Customer,

**Re: July 1, 2014 DIY / Contractor Market Price Notification - Advance Notice**

Norton | Saint-Gobain continually strives to keep costs down by improving our efficiencies and absorbing raw material increases. However, due to increases that we have been unable to absorb throughout the year, we must pass along a portion by implementing a price adjustment for all abrasive product lines. All price and policy changes will apply to orders received on or after July 1, 2014 as well as on orders received prior to that date stipulating shipment on or after July 1, 2014.

Please be advised we have made a modest price adjustment that will vary depending on product mix. This covers all products sold in the DIY/Contractor channel and as outlined in the W340/W200 and W350 Price Books.

Janitorial Bid renewal pricing is subject to a 5% increase.

We are confident that our price levels continue to be competitive and offer excellent value to our customers. As has been our history, we continue to lead the market with the broadest selection and product innovation that offers end-user benefit while reducing overall time and investment on the job.

Your continued support of Norton Abrasives products is sincerely appreciated.

Cordially,

Dave Mansfield

North American Market Manager

DIY/Contractor Markets



October 25<sup>th</sup>, 2016

Mr. Duane Hoff Jr,  
Senior Buyer  
City of Grand Junction Purchasing Division

Dear Mr. Hoff:

Thank you for awarding us the 2<sup>nd</sup> year renewal of Janitorial products & Supplies contract 4047-15-DH. Attached you will find the signed contract renewal, manufacturer price increase letters (no increase on any item for this term) and your updated pricing list which will reflect pricing for the next year of this contract.

Please feel free to contact us if you have any addition questions or concerns with any items contained in this packet.

Deanna Madson  
Account Executive  
333 South Ave. GJ, CO.  
[Deanna@Centraldistributing.ws](mailto:Deanna@Centraldistributing.ws) Cell 970.270.6662 Main Office and Fax line same as below.

Stacy Jensen  
Senior Administrative Assistant  
245 South Ave. GJ, CO. -  
[Stacy@centraldiistributing.ws](mailto:Stacy@centraldiistributing.ws) Main Office 970.243.0024 Ext 1117 or Direct Line 970.683.7657

Sincerely,

Marc A Cadez  
Owner



GJ CITY#	ITEM#	PACK	DESCRIPTION	CURRENT	% INCREASE	NEW
502010	60962	1 ONLY	CITY OF GJ BOTTLE 32OZ BOTTLE HANDIHD	\$0.26	0.00%	\$0.26
502040	60160	1	CITY OF GJ RM 9C29 FLOOR SQUEEGE 30" HD	\$15.93	0.00%	\$15.93
502046	59378	1	CITY OF GJ RM Q750 58" QC HANDLE	\$6.76	0.00%	\$6.76
503244	59493	1	CITY OF GJ RM 402112 AIRFRESH BLU SPLSH	\$12.14	0.00%	\$12.14
509620	61127	***1-10PK	CITY OF GJ PRO TEAM 10 QT JAN-PTSCP10	\$9.85	0.00%	\$9.85
509622	81844	* 1/10PKG	PRO TEAM 6 QT VAC BAG PKG JAN-PTSCP6-2	\$9.86	0.00%	\$9.86
501548	57901	***1/21OZ	CITY OF GJ AJAX SCOURING POWDER 14278	\$0.92	0.00%	\$0.92
501604	57950	**1/64 OZ	CITY OF GJ AMMONIA PURE BRIGHT CLEAR	\$1.33	0.00%	\$1.33
501612	57976	1 GAL	CITY OF GJ BLEACH AFFEX GERMICIDAL 6%	\$1.50	0.00%	\$1.50
505635	58065	*1 5 LB	CITY OF GJ BORAXO POWDERED HAND CLNR2203	\$6.29	0.00%	\$6.29
503207	61283	6/160 CS	CITY OF GJ BOUNCE 80168	\$50.29	0.00%	\$50.29
503610	58099	* 6/45 OZ	CITY OF GJ CASCADE HALF CASE 34034	\$22.56	0.00%	\$22.56
505640	58115	* 1 ONLY	CITY OF GJ DIAL LIQUID PUMP 7.5 OZ	\$2.74	0.00%	\$2.74
503214	62083	*** 1/32Z	CITY OF GJ FEBREEZE 03259/32801	\$6.22	0.00%	\$6.22
503615	58131	8-38 OZ	CITY OF GJ JOY DISH SOAP 045114	\$34.16	0.00%	\$34.16
509244	63198	* 1-160CT	CITY OF GJ PDI SANI CLOTH PLUS 89072	\$15.56	0.00%	\$15.56
503625	58180	1-40#PAIL	CITY OF GJ PREMIERE LAUNDRY SOAP	\$20.66	0.00%	\$20.66
501644	58149	* 1-27 OZ	CITY OF GJ SPIC & SPAN 31973/8042	\$6.20	0.00%	\$6.20
509208	62729	1-25 LB	CITY OF GJ KNIT WIPING RAGS P025 COLORED	\$16.56	0.00%	\$16.56
505630	58248	48/4 OZ	CITY OF GJ LAVA PUMICE SOAP	\$49.92	0.00%	\$49.92
508021	76182	**12/4PK	CITY OF GJ S.O.S. PADS 1/2 CASE 98041	\$15.04	0.00%	\$15.04
508014	62406	* 1/10BOX	CITY OF GJ NORTON SCOURPAD 6X9 GRN 59395	\$3.47	0.00%	\$3.47
508035	62497	8/5CS	CITY OF GJ YEL & GRN SCRUB SPONGE SC200	\$26.00	0.00%	\$26.00
504851	63529	5/CS	CITY OF GJ MERIT FLOORPAD 14"WHT 80058	\$1.40	0.00%	\$1.40
504857	63479	5/CASE	CITY OF GJ MERIT FLOORPAD 14"RED 80047	\$1.40	0.00%	\$1.40
504855	63370	** 1 ONLY	CITY OF GJ MERIT FLOORPAD 17"BLK 80020	\$2.24	0.00%	\$2.24
504858	63537	1 EACH	CITY OF GJ MERIT FLOORPAD 17"RED 80050	\$2.24	0.00%	\$2.24
504852	63693	1 EACH	CITY OF GJ MERIT FLOORPAD 17"WHT 80061	\$2.24	0.00%	\$2.24
504853	62257	1 ONLY	CITY OF GJ MERIT FLOORPAD 20"WHT 80064	\$2.64	0.00%	\$2.64
504859	62414	1 EACH	CITY OF GJ MERIT FLOORPAD 20"RED 80053	\$2.64	0.00%	\$2.64
502815	58263	* 1/GAL	CITY OF GJ SPARTAN TRIBASE MULTIPURPOSE	\$9.21	0.00%	\$9.21
504868	58289	5 GAL	CITY OF GJ STEP DOWN FLOOR STRIP 0065	\$56.85	0.00%	\$56.85
504815	58297	* 1 GAL	CITY OF GJ SPARTAN PSQ CLEANER 1060	\$9.59	0.00%	\$9.59
501605	58354	* 1 GAL	CITY OF GJ SPARTAN NABC 7496	\$10.14	0.00%	\$10.14
504810	58313	* 1 GAL	CITY OF GJ SPARTAN DMQ 1062	\$12.17	0.00%	\$12.17
509224	61937	***1/125	CITY OF GJ WIPES HRD SURF DIS LEMON 1085	\$7.88	0.00%	\$7.88
504882	58446	5 GAL	CITY OF GJ SPARTAN SHINE LINE SEAL 4004	\$70.27	0.00%	\$70.27
504876	58453	* 1 GAL	CITY OF GJ SPARTAN BOUNCE BACK 4330	\$12.62	0.00%	\$12.62
504872	58511	5 GAL	CITY OF GJ SPARTAN FLOOR FRONT 4047	\$79.54	0.00%	\$79.54
504870	58461	* 1 GAL	CITY OF GJ SPARTAN FLOOR FRONT 4047	\$15.91	0.00%	\$15.91
504878	58560	* 1 GAL	CITY OF GJ SPARTAN SPRAYBUFF 4440	\$7.49	0.00%	\$7.49
502810	58578	* 1 32 OZ	CITY OF GJ SPARTAN TUFF DUTY (BLACK)2040	\$3.88	0.00%	\$3.88
501620	58586	* 1 32 OZ	CITY OF GJ SPARTAN CONSUME 3197	\$2.52	0.00%	\$2.52
504012/504813	58594	* 1 32 OZ	CITY OF GJ SPARTAN HEPACIDE QUAT 3251	\$1.47	0.00%	\$1.47
501632	58610	* 1 32 OZ	CITY OF GJ SPARTAN BIO RENEW GLASS 3239	\$1.97	0.00%	\$1.97
501652	58685	* 1 32 OZ	CITY OF GJ SPARTAN GRAFFITI REMOVER RTU	\$5.40	0.00%	\$5.40
504018	58768	* 1/32 OZ	CITY OF GJ SPARTAN M95 BOWL CLNR 7115	\$1.64	0.00%	\$1.64
501609/501610	52217	***1-2 LT	CITY OF GJ SPARTAN GRN CARPET CLN 3514	\$10.31	0.00%	\$10.31
504812/501412	61135	***1/2LTR	CITY OF GJ SPARTAN COG HDQ C2 4702	\$8.56	0.00%	\$8.56
501635	58727	* 1-2 LTR	CITY OF GJ COG MULTI SURFACE CLNR#4 4740	\$10.63	0.00%	\$10.63
502815/501658/502818/504807	60970	***1/2LTR	CITY OF GJ COG TRIBASE MULTIPURPOSE 4830	\$10.07	0.00%	\$10.07
502812	60491	***1/2LTR	CITY OF GJ COG GRN INDUSTRIAL CLN 105	\$9.94	0.00%	\$9.94
501606/501634/501434	58735	* 1-2 LTR	CITY OF GJ COG CLEAN BY PEROXY #15 4820	\$14.29	0.00%	\$14.29
501606	60178	***1/2LTR	CITY OF GJ COG GRN ALL PURPOSE 101 3511	\$10.36	0.00%	\$10.36
501630/501430	58750	* 1 2 LTR	CITY OF GJ COG BIO RENEW GLASS CLNR 4835	\$11.11	0.00%	\$11.11



GJ CITY#	ITEM#	PACK	DESCRIPTION	CURRENT	% INCREASE	NEW
503228	58784	* 1 DOZ	CITY OF GJ URINAL SCREEN W/DEOD BLK 8001	\$23.35	0.00%	\$23.35
503235	58826	* 1 DOZ	CITY OF GJ RIM CAGE TLT BOWL BLOCK 8002	\$24.34	0.00%	\$24.34
50324	58834	* 1/15 OZ	CITY OF GJ STERI-PHENE FRESH SCENT 6081	\$3.05	0.00%	\$3.05
501616	58842	* 1/16 OZ	CITY OF GJ DUST MOP/CLOTH TREAT AERO6099	\$3.34	0.00%	\$3.34
501656	58859	* 1/18 OZ	CITY OF GJ CITRO SHIELD FURN POLISH 6120	\$2.93	0.00%	\$2.93
501624	58933	* 1/18 OZ	CITY OF GJ SPARTAN GLASS CLNR AERO 6217	\$2.28	0.00%	\$2.28
501648	58925	* 1/16 OZ	CITY OF GJ STAINL STEEL CLN/POLISH 6310	\$2.90	0.00%	\$2.90
501608	58941	* 1/18 OZ	CITY OF GJ CARPET STAIN REMOVER 6374	\$3.21	0.00%	\$3.21
505212	59097	* 1/9 OZ	CITY OF GJ CHEWING GUM REMOVER 6445	\$3.76	0.00%	\$3.76
505620	57604	***1/14OZ	CITY OF GJ GOJO HAND CLNR ORANGE 0957	\$3.95	0.00%	\$3.95
505645	57745	***1/4 OZ	CITY OF GJ KUTOL SANI GEL INSTANT 5635	\$1.30	0.00%	\$1.30
505660/505670	59212	* 1/1000M	CITY OF GJ KUTOL FOAM LUXURY SOAP 64431	\$6.69	0.00%	\$6.69
505646	59238	* 1/1000M	CITY OF GJ KUTOL FOAM ALCOHOL SANI 68878	\$7.71	0.00%	\$7.71
505650	59857	6/1000 ML	CITY OF GJ KUTOL EZ FOAM LUXURY 69041	\$38.75	0.00%	\$38.75
505647	59691	1/1000 ML	CITY OF GJ FOAM HAND SANITIZER 68841	\$12.74	0.00%	\$12.74
505608	74609	4/2 LT	CITY OF GJ KUTOL DURAVIEW SOCK IT 1667	\$59.60	0.00%	\$59.60
500410	59865	8/1000'	CITY OF GJ GP 12798 JUMBO JR 2PLY TP	\$20.35	0.00%	\$20.35
500440	60012	1500/18RL	CITY OF GJ GP 19378 CORELESS TP	\$31.19	0.00%	\$31.19
500430	60020	550/80PK	CITY OF GJ GP 19880/01 ENVISION TP	\$38.64	0.00%	\$38.64
508425	60186	30RL85CT	CITY OF GJ GP 21484 KIT TWL WHT 2 PLY	\$20.67	0.00%	\$20.67
508407	60806	6RL/1000'	CITY OF GJ GP 26470 TOWEL SOFPUL WHITE	\$45.74	0.00%	\$45.74
508405	63719	6RL1000'	CITY OF GJ GP 26480 SOFPULL TOWEL BRWN	\$40.13	0.00%	\$40.13
506807	63875	30BX100SH	CITY OF GJ GP 47410 ENVISION TSSU FLAT	\$17.64	0.00%	\$17.64
504410	59840	1	CITY OF GJ GP 59448 JUMBO JR TP DISP SS	\$31.25	0.00%	\$31.25
500490	63883	20/250	CITY OF GJ TOILETSEAT COVERS IMPACT 1150	\$43.26	0.00%	\$43.26
500480	63727	500/CS	CITY OF GJ SANITARY NAPKIN BAG HOS KL	\$16.78	0.00%	\$16.78
509230	62588	** 1-5PK	CITY OF GJ ENDURO CLOTH SMALL RED 10100	\$2.76	0.00%	\$2.76

**CONTRACT RENEWAL**  
**#4295-16-DH**

Date: October 6, 2016

Supplier: Central Distributing Co.

Project: 2<sup>nd</sup> Year Contract Renewal for Janitorial Products & Supplies

Congratulations, you have been awarded the 2<sup>nd</sup> year renewal option for contract #3830-14-DH  
**Janitorial Products & Supplies**, dated April 17, 2014.

The Contractor shall provide to the City the products and services set forth in the Contract Documents dated April 17, 2014 for Solicitation No. IFB-3830-14-DH for Janitorial Products & Supplies. This renewal shall cover all products and services from April 1, 2016 – March 31, 2017. All pricing shall remain fixed for the term of this contract renewal, per your submitted bid pricing for the original contract, with the exception of manufacture driven price increases, which must be presented by written documentation and accepted by Owner.

Please return to the Purchasing Division an acknowledged copy of this Contract Renewal and current Proof of Insurance Certificate.

CITY OF GRAND JUNCTION, COLORADO

  
\_\_\_\_\_  
Duane Hoff Jr., CPRB, Senior Buyer

---

**SUPPLIER ACKNOWLEDGEMENT**

Receipt of this Contract Renewal is hereby acknowledged:

Contractor: CDC Janitorial

By: 

Title: Owner

Date: 10/7/2016



May 10, 2017

Mr. Duane Hoff Jr,  
Senior Buyer  
City of Grand Junction Purchasing Division

Dear Mr. Hoff:

Thank you for awarding us the 3rd year renewal of Janitorial products & Supplies contract 4047-15-DH. Attached you will find the signed contract renewal, manufacturer price increase letters (no increase on any item for this term) and your updated pricing list which will reflect pricing for the next year of this contract.

Please feel free to contact us if you have any addition questions or concerns with any items contained in this packet.

Deanna Madson  
Account Executive  
333 South Ave. GJ, CO.  
[Deanna@cdcjanitorial.com](mailto:Deanna@cdcjanitorial.com) Cell 970.270.6662 Main Office and Fax line same as below.

Stacy Jensen  
Senior Administrative Assistant  
333 South Ave. GJ, CO. -  
[Stacy@cdcjanitorial.com](mailto:Stacy@cdcjanitorial.com) Main Office 970.683-7677 Ext 1108

Sincerely,

Marc A Cadez  
Consultant  
CDC Janitorial Company





**CONTRACT RENEWAL**  
**#4369-17-DH**

Date: May 2, 2017

Supplier: Central Distributing Co.

Project: 3<sup>rd</sup> Year Contract Renewal for Janitorial Products & Supplies

Congratulations, you have been awarded the 3<sup>rd</sup> year renewal option for contract #3830-14-DH **Janitorial Products & Supplies**, dated April 17, 2014.

The Contractor shall provide to the City the products and services set forth in the Contract Documents dated April 17, 2014 for Solicitation No. IFB-3830-14-DH for Janitorial Products & Supplies. This renewal shall cover all products and services from April 1, 2017 – March 31, 2018. All pricing shall remain fixed for the term of this contract renewal, per your submitted bid pricing for the original contract, with the exception of manufacture driven price increases, which must be presented by written documentation and accepted by Owner.

Please return to the Purchasing Division an acknowledged copy of this Contract Renewal and current Proof of Insurance Certificate.

CITY OF GRAND JUNCTION, COLORADO

Duane Hoff

Duane Hoff Jr., CPPB, Senior Buyer

**SUPPLIER ACKNOWLEDGEMENT**

Receipt of this Contract Renewal is hereby acknowledged:

Contractor: Marc A Cadez

By: Marc A Cadez

Title: Consultant

Date: 5-10-2017



GJ CITY#	ITEM#	PACK	DESCRIPTION	CURRENT	% INCREASE	NEW
502010	60962	1 ONLY	CITY OF GJ BOTTLE 32OZ BOTTLE HANDIHD	\$0.26	10.00%	\$0.29
504840	60160	1	CITY OF GJ RM 9C29 FLOOR SQUEEGE 30" HD	\$15.93	4.00%	\$16.57
504846	59378	1	CITY OF GJ RM Q750 58" QC HANDLE	\$6.76	4.00%	\$7.03
503244	59493	1	CITY OF GJ RM 402112 AIRFRESH BLU SPLSH	\$12.14	4.00%	\$12.63
509620	61127	***1-10PK	CITY OF GJ PRO TEAM 10 QT JAN-PTSCP10	\$9.85	0.00%	\$9.85
509622	81844	* 1/10PKG	PRO TEAM 6 QT VAC BAG PKG JAN-PTSCP6-2	\$9.86	0.00%	\$9.86
501548	57901	***1/21OZ	CITY OF GJ AJAX SCOURING POWDER 14278	\$0.92	0.00%	\$0.92
501604	57950	**1/64 OZ	CITY OF GJ AMMONIA PURE BRIGHT CLEAR	\$1.33	0.00%	\$1.33
501612	57976	1 GAL	CITY OF GJ BLEACH AFFEX GERMICIDAL 6%	\$1.50	0.00%	\$1.50
505635	58065	*1 5 LB	CITY OF GJ BORAXO POWDERED HAND CLNR2203	\$6.29	0.00%	\$6.29
503207	61283	6/160 CS	CITY OF GJ BOUNCE 80168	\$50.29	0.00%	\$50.29
503610	58099	* 6/45 OZ	CITY OF GJ CASCADE HALF CASE 34034	\$22.56	0.00%	\$22.56
505640	58115	* 1 ONLY	CITY OF GJ DIAL LIQUID PUMP 7.5 OZ	\$2.74	0.00%	\$2.74
503214	62083	*** 1/32Z	CITY OF GJ FEBREEZE 03259/32801	\$6.22	0.00%	\$6.22
503615	58131	8-38 OZ	CITY OF GJ JOY DISH SOAP 045114	\$34.16	0.00%	\$34.16
509244	63198	* 1-160CT	CITY OF GJ PDI SANI CLOTH PLUS 89072	\$15.56	0.00%	\$15.56
503625	58180	1-40#PAIL	CITY OF GJ PREMIERE LAUNDRY SOAP	\$20.66	0.00%	\$20.66
501644	58149	* 1-27 OZ	CITY OF GJ SPIC & SPAN 31973/8042	\$6.20	0.00%	\$6.20
509208	62729	1-25 LB	CITY OF GJ KNIT WIPING RAGS P025 COLORED	\$16.56	0.00%	\$16.56
505630	58248	48/4 OZ	CITY OF GJ LAVA PUMICE SOAP	\$49.92	0.00%	\$49.92
508021	76182	**12/4PK	CITY OF GJ S.O.S. PADS 1/2 CASE 98041	\$15.04	0.00%	\$15.04
508014	62406	* 1/10BOX	CITY OF GJ NORTON SCOURPAD 6X9 GRN 59395	\$3.47	0.00%	\$3.47
508035	62497	8/5CS	CITY OF GJ YEL & GRN SCRUB SPONGE SC200	\$26.00	0.00%	\$26.00
504851	63529	5/CS	CITY OF GJ MERIT FLOORPAD 14"WHT 80058	\$1.40	0.00%	\$1.40
504857	63479	5/CASE	CITY OF GJ MERIT FLOORPAD 14"RED 80047	\$1.40	0.00%	\$1.40
504855	63370	** 1 ONLY	CITY OF GJ MERIT FLOORPAD 17"BLK 80020	\$2.24	0.00%	\$2.24
504858	63537	1 EACH	CITY OF GJ MERIT FLOORPAD 17"RED 80050	\$2.24	0.00%	\$2.24
504852	63693	1 EACH	CITY OF GJ MERIT FLOORPAD 17"WHT 80061	\$2.24	0.00%	\$2.24
504853	62257	1 ONLY	CITY OF GJ MERIT FLOORPAD 20"WHT 80064	\$2.64	0.00%	\$2.64
504859	62414	1 EACH	CITY OF GJ MERIT FLOORPAD 20"RED 80053	\$2.64	0.00%	\$2.64
502815	58263	* 1/GAL	CITY OF GJ SPARTAN TRIBASE MULTIPURPOSE	\$9.21	0.00%	\$9.21
504868	58289	5 GAL	CITY OF GJ STEP DOWN FLOOR STRIP 0065	\$56.85	0.00%	\$56.85
504815	58297	* 1 GAL	CITY OF GJ SPARTAN PSQ CLEANER 1060	\$9.59	0.00%	\$9.59
501605	58354	* 1 GAL	CITY OF GJ SPARTAN NABC 7496	\$10.14	0.00%	\$10.14
504810	58313	* 1 GAL	CITY OF GJ SPARTAN DMQ 1062	\$12.17	0.00%	\$12.17
509224	61937	***1/125	CITY OF GJ WIPES HRD SURF DIS LEMON 1085	\$7.88	0.00%	\$7.88
504882	58446	5 GAL	CITY OF GJ SPARTAN SHINE LINE SEAL 4004	\$70.27	0.00%	\$70.27
504876	58453	* 1 GAL	CITY OF GJ SPARTAN BOUNCE BACK 4330	\$12.62	0.00%	\$12.62
504872	58511	5 GAL	CITY OF GJ SPARTAN FLOOR FRONT 4047	\$79.54	0.00%	\$79.54
504870	58461	* 1 GAL	CITY OF GJ SPARTAN FLOOR FRONT 4047	\$15.91	0.00%	\$15.91
504878	58560	* 1 GAL	CITY OF GJ SPARTAN SPRAYBUFF 4440	\$7.49	0.00%	\$7.49
502810	58578	* 1 32 OZ	CITY OF GJ SPARTAN TUFF DUTY (BLACK)2040	\$3.88	0.00%	\$3.88
501620	58586	* 1 32 OZ	CITY OF GJ SPARTAN CONSUME 3197	\$2.52	0.00%	\$2.52
504012/504813	58594	* 1 32 OZ	CITY OF GJ SPARTAN HEPACIDE QUAT 3251	\$1.47	0.00%	\$1.47
501632	58610	* 1 32 OZ	CITY OF GJ SPARTAN BIO RENEW GLASS 3239	\$1.97	0.00%	\$1.97
501652	58685	* 1 32 OZ	CITY OF GJ SPARTAN GRAFFITI REMOVER RTU	\$5.40	0.00%	\$5.40
504018	58768	* 1/32 OZ	CITY OF GJ SPARTAN M95 BOWL CLNR 7115	\$1.64	0.00%	\$1.64
501609/501610	52217	***1-2 LT	CITY OF GJ SPARTAN GRN CARPET CLN 3514	\$10.31	0.00%	\$10.31
504812/501412	61135	***1/2LTR	CITY OF GJ SPARTAN COG HDQ C2 4702	\$8.56	0.00%	\$8.56
501635	58727	* 1-2 LTR	CITY OF GJ COG MULTI SURFACE CLNR#4 4740	\$10.63	0.00%	\$10.63
502815/501658/502818/504807	60970	***1/2LTR	CITY OF GJ COG TRIBASE MULTIPURPOSE 4830	\$10.07	0.00%	\$10.07
502812	60491	***1/2LTR	CITY OF GJ COG GRN INDUSTRIAL CLN 105	\$9.94	0.00%	\$9.94
501606/501634/501434	58735	* 1-2 LTR	CITY OF GJ COG CLEAN BY PEROXY #15 4820	\$14.29	0.00%	\$14.29
501406	60178	***1/2LTR	CITY OF GJ COG GRN ALL PURPOSE 101 3511	\$10.36	0.00%	\$10.36
501630/501430	58750	* 1 2 LTR	CITY OF GJ COG BIO RENEW GLASS CLNR 4835	\$11.11	0.00%	\$11.11



GJ CITY#	ITEM#	PACK	DESCRIPTION	CURRENT	% INCREASE	NEW
503228	58784	* 1 DOZ	CITY OF GJ URINAL SCREEN W/DEOD BLK 8001	\$23.35	0.00%	\$23.35
503235	58826	* 1 DOZ	CITY OF GJ RIM CAGE TLT BOWL BLOCK 8002	\$24.34	0.00%	\$24.34
504024	58834	* 1/15 OZ	CITY OF GJ STERI-PHENE FRESH SCENT 6081	\$3.05	0.00%	\$3.05
501616	58842	* 1/16 OZ	CITY OF GJ DUST MOP/CLOTH TREAT AERO6099	\$3.34	0.00%	\$3.34
501656	58859	* 1/18 OZ	CITY OF GJ CITRO SHIELD FURN POLISH 6120	\$2.93	0.00%	\$2.93
501624	58933	* 1/18 OZ	CITY OF GJ SPARTAN GLASS CLNR AERO 6217	\$2.28	0.00%	\$2.28
501648	58925	* 1/16 OZ	CITY OF GJ STAINL STEEL CLN/POLISH 6310	\$2.90	0.00%	\$2.90
501608	58941	* 1/18 OZ	CITY OF GJ CARPET STAIN REMOVER 6374	\$3.21	0.00%	\$3.21
505212	59097	* 1/9 OZ	CITY OF GJ CHEWING GUM REMOVER 6445	\$3.76	0.00%	\$3.76
505620	57604	***1/14OZ	CITY OF GJ GOJO HAND CLNR ORANGE 0957	\$3.95	0.00%	\$3.95
505645	57745	***1/4 OZ	CITY OF GJ KUTOL SANI GEL INSTANT 5635	\$1.30	4.00%	\$1.35
505660/505670	59212	* 1/1000M	CITY OF GJ KUTOL FOAM LUXURY SOAP 64431	\$6.69	4.00%	\$6.96
505646	59238	* 1/1000M	CITY OF GJ KUTOL FOAM ALCOHOL SANI 68878	\$7.71	4.00%	\$8.02
505650	59857	6/1000 ML	CITY OF GJ KUTOL EZ FOAM LUXURY 69041	\$38.75	4.00%	\$40.30
505647	59691	1/1000 ML	CITY OF GJ FOAM HAND SANITIZER 68841	\$12.74	4.00%	\$13.25
505608	74609	4/2 LT	CITY OF GJ KUTOL DURAVIEW SOCK IT 1667	\$59.60	4.00%	\$61.98
500410	59865	8/1000'	CITY OF GJ GP 12798 JUMBO JR 2PLY TP	\$20.35	10.00%	\$22.39
500440	60012	1500/18RL	CITY OF GJ GP 19378 CORELESS TP	\$31.19	10.00%	\$34.31
500430	60020	550/80PK	CITY OF GJ GP 19880/01 ENVISION TP	\$38.64	10.00%	\$42.50
508425	60186	30RL85CT	CITY OF GJ GP 21484 KIT TWL WHT 2 PLY	\$20.67	10.00%	\$22.74
508407	60806	6RL/1000'	CITY OF GJ GP 26470 TOWEL SOFPUL WHITE	\$45.74	10.00%	\$50.31
508405	63719	6RL1000'	CITY OF GJ GP 26480 SOFPULL TOWEL BRWN	\$40.13	10.00%	\$44.14
506807	63875	30BX100SH	CITY OF GJ GP 47410 ENVISION TSSU FLAT	\$17.64	10.00%	\$19.40
504410	59840	1	CITY OF GJ GP 59448 JUMBO JR TP DISP SS	\$31.25	10.00%	\$34.38
500490	63883	20/250	CITY OF GJ TOILETSEAT COVERS IMPACT 1150	\$43.26	10.00%	\$47.59
500480	63727	500/CS	CITY OF GJ SANITARY NAPKIN BAG HOS KL	\$16.78	5.00%	\$17.62
509230	62588	** 1-5PK	CITY OF GJ ENDURO CLOTH SMALL RED 10100	\$2.76	10.00%	\$3.04



January 3, 2017

*Dear Valued Customer:*

As we previously announced, Impact Products is having a price increase that will take effect February 6, 2017. Most items are increasing between 3% and 10%. Rising crude oil prices impacting freight and cost of goods are necessitating these increases.

Certain items such as imported disposable gloves and toilet seat covers are impacted outside of that range. These items are affected by a tightening of supply, because of the Chinese government imposing shut downs to manufacturing facilities in certain regions of the country which it feels are contributing to the pollution issue China faces.

We understand the pressure you face to meet your customers' cost expectations. We only increase prices when absolutely necessary. Impact Products will always strive to continue to serve our customers with high quality products, competitive prices and exceptional customer service.

Best regards,

A handwritten signature in black ink, appearing to read "Chris Tricozzi".

Chris Tricozzi  
Vice President, Sales





8935 Northpointe Executive Park Drive  
Huntersville, NC 28078  
www.newellbrands.com



November 1, 2016

Dear Valued Customer,

Thank you for your continued support of our brands and business.

Over the last three years, Newell Brands has made unprecedented investments in the Rubbermaid Commercial Products business in the areas of Innovation, Manufacturing Capabilities, Trade Marketing, Selling Tools, Mobile Marketing, and Advertising/Promotions. Additionally, we are planning a significant investment in our field selling organization to drive demand creation with your customers in early 2017.

These investments, coupled with wage inflation at our Winchester manufacturing facility, increasing healthcare costs, and polypropylene resin increases, require pricing action. As a result, Rubbermaid Commercial Products is announcing a general price increase of **4%, effective January 1, 2017**. There will be a few product categories excluded from this increase. Additionally, all contracts will be increased effective January 1<sup>st</sup>; 2017. Your Rubbermaid Commercial Products representative will contact you to discuss the transition to the new pricing.

As always, thank you for your continued support of our businesses.

A handwritten signature in black ink, appearing to read "Mark Jackmore", written over a horizontal line.

Mark Jackmore  
Vice President, Market Delivery Organization  
Rubbermaid Commercial Products





February 15, 2017

*Georgia-Pacific Professional*

133 Peachtree Street, NE  
Atlanta, GA 30303  
[www.gppro.com](http://www.gppro.com)

WESTERN PAPER-PHOENIX  
P.O. BOX 17425  
DENVER, CO 80217-7425

Dear Valued Customer:

Dixie Consumer Products LLC is increasing prices up to 10% on Dixie plastic products with select items increasing more.

New into-stock prices will be effective April 1, 2017. Orders placed by March 31, 2017 calling for immediate shipment by April 15, 2017 will be invoiced at the current into-stock prices. All orders placed on or after April 1, 2017 will be invoiced at the new into-stock prices. March orders placed above your normal monthly average will be invoiced at the new into-stock prices.

All eligible end-user price agreement prices will increase effective April 1, 2017, or upon price expiration date.

New into-stock price lists will be visible in GPXpress on February 15, 2017. For those customers receiving price lists by mail, they will be sent the week of February 20, 2017.

Your Georgia-Pacific Professional sales representative is available to answer any questions you may have. Thank you for your support of Georgia-Pacific Professional products.

Thank you for your business. We look forward to helping you achieve your goals and objectives this year and in the future.

A handwritten signature in black ink, appearing to read 'Ryan Elwart'.

Ryan Elwart  
Senior Vice President &  
General Sales Manager, North America



**26301 Curtiss-Wright Parkway Suite 200  
Cleveland, OH 44143  
Phone: 800-321-9832 Fax: 800-362-0073  
[www.hospeco.com](http://www.hospeco.com)**

February 6, 2017

To: Our Valued HOSPECO Distributors:

Effective 3/16/2017, HOSPECO will be increasing your into-stock pricing at varying percentages by product category. While we are proud of the fact that we have not had an overall price increase in years, cost increases in wages, healthcare, transportation, and certain raw materials, along with the impact of changes in global capacity, demand shifts, global raw material shortages, and currency exchange rates necessitate these increases. We have been able to mitigate some of the impact with strategic sourcing and process improvement in order to limit the increases to a range from 3% to 5% in all categories except for gloves.

All 3 major glove categories, Vinyl/Latex/Nitrile have strong upward cost pressures. Each of these glove categories has its own unique set of issues forcing cost increases. We felt it would be helpful to articulate some of them to assist your sales force as you pass along these increases.

#### Vinyl gloves

- Substantially all of the disposable vinyl gloves sold in the world are manufactured in China. The majority of that manufacturing is done in two heavy industrial regions of China, the Hebei Province and the Wuxi industrial sector, which are regions outside of Beijing and Shanghai. In an effort to reduce both air and water pollution and meet their annual pollution reduction goals, the Chinese government shut down certain of the non-compliant vinyl glove production lines as well as other non-compliant manufacturing companies in aligned industries like paper and chemicals in these industrial regions in an effort to meet those targets. This shutdown has had a material effect on the production of vinyl gloves as well as paper/corrugated packaging. Obviously, the reduced supply in the marketplace results in increasing costs.
- Three of the major components in the cost of vinyl gloves – PVC, plasticizers, and packaging - have had significant increases.

#### Latex

- The major component in latex gloves is bulk latex which comes from rubber trees mainly in the Thailand region. Flooding in Thailand regions has dramatically reduced supply of the feeder-stock. Bulk latex, as of this date, has increased 119% since the same time last year and latex makes up about 45-50% of the cost of a glove.
- We are learning from the market that bulk latex costs will remain at high levels throughout 2017 and may stabilize at a much higher level than 2015-2016.

#### Nitrile

- The major component in the cost of nitrile gloves is butadiene (nitrile) which has spiked



37% with the feeder-stock at a 7 year high in Asia. This makes up 45-50% of the finished cost of nitrile gloves. These increases are the result of 2 butadiene manufacturers ceasing operations, another 3 taking scheduled downtime in January-March, and the fact the producers can divert the butadiene to other markets that have a greater return.

We have been aggressively working with our mills over the last few months to mitigate as many of the increases as possible. Because of the volatility of these glove categories, the prices quoted to you now will only be firm through 6/30/17. There will be continued volatility in the disposable glove market for the foreseeable future which may require further adjustments both upward and then hopefully downward. We will be very responsive to these changes.

As a result, Contract Pricing will also be subject to change as contracts expire and will be handled on a case by case basis. The exception to this is the disposable glove category which has incurred significant increases as noted above. As such we will honor the pricing on glove items on any existing contracts for only 90 days from this announcement – 5/31/2017. Each of your glove contracts will be reviewed on a case by case basis and adjusted appropriately.

Orders placed through 3/15/17 will be limited to 30 days supply based on the prior 12 month average purchases on all products **except disposable gloves**. We believe that we have sufficient inventories and pipeline to support our current customers **but we will not allow any accelerated purchases** in order to better manage our glove inventory for our existing glove customers.

Attached is your new pricing on all active items. Please contact your HOSPECO representative for pricing on any items that do not appear on the attached pricelist.

If you have any questions, please contact your local HOSPECO Sales Director or your local HOSPECO Sales Representative.

We value our business relationship and we thank you for your continued support. We look forward to working with you to continue to grow your business.

Thank you for your understanding,



Bill Hemann  
VP-Sales/Marketing





Jeanette Lafayette <jeanette@centraldistributing.ws>

Professional Cleaning Market Price Notification - Advance Notice - June 26,2017

1 message

Pricing Notification <pricenotification@saint-gobain.com>  
Reply-To: pricenotification@saint-gobain.com  
To: jeanette@centraldistributing.ws

Fri, Mar 24, 2017 at 8:02 AM

Having trouble viewing this email? Click here

Hi, just a reminder that you're receiving this email because you have expressed an interest in Saint-Gobain Abrasives. Don't forget to add abrasives.alert@saint-gobain.com to your address book so we'll be sure to land in your inbox!

You may unsubscribe if you no longer wish to receive our emails.

*Order All*



March 24, 2017

Dear Valued Customer,

**Re: June 26, 2017 Professional Cleaning Market Price Notification - Advance Notice**

Saint-Gobain Abrasives/Norton continually strives to keep costs down by improving our efficiencies and absorbing raw material increases. And while we have still seen cost increases on raw materials as well as the cost of employee benefits, **we have decided to hold price of our products in 2017.** All price and policy changes will apply to orders received on or after June 26<sup>th</sup>, 2017 as well as on orders received prior to that date stipulating shipment on or after June 26<sup>th</sup>, 2017.

- DISTRIBUTOR PRICE SCHEDULE #W460 - Effective Date June 2017 - Professional Cleanning Market - (Available in Hard Copy, [PDF](#) and [Excel Format](#)).

We are confident that our price levels will continue to be competitive and offer excellent value to our customers. As has been our history, we'll continue to lead the market with the broadest selection and product innovation that offers end-user benefit while reducing overall time and investment on the job.

Your continued support of Norton Abrasives products is sincerely appreciated.

Cordially,

Dave Mansfield



October 6, 2016

To: Our Valued Customers,

This is to inform you that Kutol will be having a nationwide price increase to all customers effective December 5<sup>th</sup>, 2016.

Raw material and packaging prices are rising as oil has stabilized and is beginning to increase. Transportation, and health care costs have all increased over the last 24 months since our last price increase. Government changes in antibacterial laws, plastic scrubber laws, VOC laws have and testing enforcement continue to drive up costs..

Enclosed is our new price list effective December 5, 2016. The increase is a straight 4% on all items.

**Please note that the new minimum for prepaid freight effective December 5, 2016 will be 1,800 pounds.**

We appreciate your ongoing business and your cooperation in this matter. If you have any questions please feel free to contact your sales representative or me.

Best Regards,

KUTOL PRODUCTS

A handwritten signature in black ink that reads "Bob Bennett". The signature is written in a cursive style.

Vice President, Sales

Email: [bbennet@kutol.com](mailto:bbennet@kutol.com)

Web page: [www.kutol.com](http://www.kutol.com)