

Hensingson, Durham & Richardson  
 Consolidated Overhead History\*

	Year Ending May 31, 1977	Year Ending May 31, 1976	Year Ending May 31, 1975
<b>Payroll</b>			
Sick Leave	1.69	1.84	1.75
Vacation	6.50	6.27	4.57
Holiday	3.31	3.30	3.24
Retirement - ESOP	11.06	13.70	4.98
Group Insurance - WC	2.94	2.09	1.17
Payroll Taxes	8.30	7.86	7.80
<b>Total Payroll</b>	<u>33.80</u>	<u>35.06</u>	<u>23.51</u>
<b>General and Administrative</b>			
Business Development Expenses	1.37	.54	----
Business Development Materials	.74	.12	----
Renderings & Photos	----	1.63	.56
Professional Cards	----	.33	.65
Conferences & Meetings	1.82	.84	.54
Travel and Expenses - General	5.09	5.13	3.55
Airplane	8.53	6.14	4.76
Auto	1.32	.86	.67
Subscriptions	.36	.21	.28
Dues	1.15	.92	1.02
Donations	----	----	----
Employee Relations	2.31	.91	1.29
Building Rental	12.15	11.48	11.07
Equipment Rental	----	1.04	4.73
Computer Expense	3.00	4.33	.45
Taxes - General	.79	2.56	2.90
Depreciation & Amortization	2.47	5.69	5.54
Office Expense	2.13	1.82	2.53
Drafting Room Expense	.88	1.01	1.20
Equipment Maintenance	----	.29	1.86
Telephone	5.36	5.46	4.74
Postage	.83	1.06	.98
Insurance - General	6.78	6.50	4.40
Insurance - Life	----	----	----
Legal, Audit, Etc.	2.84	4.13	4.28
Printing	3.81	2.90	2.65
Bad Debts	----	----	----
Indirect Labor	42.46	38.34	39.62
Miscellaneous	1.02	.47	1.19
Cost of Facilities Capital	3.21	----	----
State Income Taxes	1.38	1.10	2.61
<b>Total General &amp; Administrative</b>	<u>111.80</u>	<u>105.81</u>	<u>104.07</u>
<b>Total in relation to direct labor</b>	<u>145.60</u>	<u>140.87</u>	<u>127.58</u>

Overhead determined by U.S. Government allowed items only. Overhead items not allowed in U.S. Government contracts i.e. bad debts, donations, etc. have been deleted. Actual operating overhead without these deductions for year ending May 31, 1977 was 156%. For additional information please contact Robert J. Jerabek, Controller, 8404 Indian Hills Drive, Omaha, Nebraska 68114 (402-399-1223)

Date: Oct. 25, 1977

By:

