



**Purchase Order
No. 2009-00020622**

DATE 08/14/2009

Ph. (970) 244-1513

Fax (970) 244-1427

Ship To
City of Grand Junction
330 S 6th St,
GRAND JUNCTION, CO 81501

Bill To
City of Grand Junction
330 S 6th St,
GRAND JUNCTION, CO 81501

Vendor
VENDOR NO. 4727
MES - Rocky Mountains
4081 South Elliot Street
Englewood, CO 80110
Phone: (303) 781-4521 Fax: (303) 781-4573

PAGE 1 of 2
SHIP VIA Best Way
DELIVER BY 09/08/2009
FREIGHT TERMS FOB Destination
Buyer Name: Susan Jill Hyatt
Buyer Email: susanh@gjcity.org

Award RFP-2944-09-SH, Council Approved 8/03/09

QUANTITY	UNIT	DESCRIPTION	UNIT COST	TOTAL COST
64.0000	Each	SAFETY EQUIPMENT AND SUPPLIES - SCBA Unit Complete with quick disconnect, SCOTT Model NXG7, AP314204000202. ***THIS PURCHASE ORDER ALONG WITH ALL OTHER SOLICITATION DOCUMENTS COMPRISE THE ENTIRE CONTRACT.**** 100.1300 - Current Inventory 28,121.70 402-250.8100_03 - Capital Equip_Specialty 196,134.30	3,504.0000	\$224,256.00
111.0000	Each	SAFETY EQUIPMENT AND SUPPLIES - Thirty (30) minute bottles 100.1300 - Current Inventory 8,574.35 402-250.8100_03 - Capital Equip_Specialty 59,801.65	616.0000	\$68,376.00
35.0000	Each	SAFETY EQUIPMENT AND SUPPLIES - Sixty (60) minute bottles 100.1300 - Current Inventory 4,108.10 402-250.8100_03 - Capital Equip_Specialty 28,651.90	936.0000	\$32,760.00
1.0000	Each	SAFETY EQUIPMENT AND SUPPLIES - Rit Pack 100.1300 - Current Inventory 174.93 402-250.8100_03 - Capital Equip_Specialty 1,220.07	1,395.0000	\$1,395.00
115.0000	Each	SAFETY EQUIPMENT AND SUPPLIES - Extra Face Piece 100.1300 - Current Inventory 2,465.99 402-250.8100_03 - Capital Equip_Specialty 17,199.01	171.0000	\$19,665.00
30.0000	Each	SAFETY EQUIPMENT AND SUPPLIES - Voice Amplifier (for face piece) 100.1300 - Current Inventory 1,201.39 402-250.8100_03 - Capital Equip_Specialty 8,379.11	319.3500	\$9,580.50
64.0000	Each	SAFETY EQUIPMENT AND SUPPLIES - EBSS (Buddy Breather) 100.1300 - Current Inventory 2,800.93 402-250.8100_03 - Capital Equip_Specialty 19,535.07	349.0000	\$22,336.00

Special Instructions: PURCHASE ORDER No. MUST APPEAR ON ALL INVOICES, SHIPPERS, PACKAGES, CORRESPONDENCE
Tax Exempt No. 98-03544
Contract Award for RFP-2944-09-SH

Inventory acct total = \$49,039.72

By: Susan J Hyatt



**Purchase Order
No. 2009-00020622**

DATE 08/14/2009

Ph. (970) 244-1513

Fax (970) 244-1427

Ship To
City of Grand Junction
330 S 6th St,
GRAND JUNCTION, CO 81501

Bill To
City of Grand Junction
330 S 6th St,
GRAND JUNCTION, CO 81501

Vendor
VENDOR NO. 4727
MES - Rocky Mountains
4081 South Elliot Street
Englewood, CO 80110
Phone: (303) 781-4521 Fax: (303) 781-4573

PAGE 2 of 2
SHIP VIA Best Way
DELIVER BY 09/08/2009
FREIGHT TERMS FOB Destination
Buyer Name: Susan Jill Hyatt
Buyer Email: susanh@gjcity.org

Award RFP-2944-09-SH, Council Approved 8/03/09

QUANTITY	UNIT	DESCRIPTION	UNIT COST	TOTAL COST
4.0000	Each	SAFETY EQUIPMENT AND SUPPLIES - Confined Space Escape 5 Minute Bottles 100.1300 - Current Inventory 862.75 402-250.8100_03 - Capital Equip_Specialty 6,017.25 <i>B0002</i>	1,720.0000	\$6,880.00
4.0000	Each	SAFETY EQUIPMENT AND SUPPLIES - Confined Space Regulators 100.1300 - Current Inventory 0.00 402-250.8100_03 - Capital Equip_Specialty 0.00 <i>B0002</i>	0.0000	\$0.00
1.0000	Each	SAFETY EQUIPMENT AND SUPPLIES - Confined Space Air Cart 100.1300 - Current Inventory 729.58 402-250.8100_03 - Capital Equip_Specialty 5,088.42 <i>B0002</i>	5,818.0000	\$5,818.00
PURCHASE ORDER TOTAL				\$391,066.50

Special Instructions: PURCHASE ORDER No. MUST APPEAR ON ALL INVOICES, SHIPPERS, PACKAGES, CORRESPONDENCE
Tax Exempt No. 98-03544
Contract Award for RFP-2944-09-SH

By: Susan J. Hyatt



PURCHASING DIVISION

**Request For Proposals
RFP-2944-09-SH**

SCBA UNITS

RESPONSES DUE:

June 11, 2009

**3:30 p.m. local prevailing time
333 West Avenue, Building C
Grand Junction, CO 81501**

PURCHASING REPRESENTATIVE:

Susan Hyatt, C.P.M., CPPB

Senior Buyer

Phone (970) 244-1513

Fax (970) 244-1427

susanh@gjcity.org

This solicitation has been developed specifically for soliciting offers on SCBA Units. It may not be the same as previous City of Grand Junction solicitations. All offerors are urged to thoroughly review this RFP prior to submitting. Submittal by FAX OR EMAIL IS NOT ACCEPTABLE for this solicitation.

Table of Contents

Section 1.	SOLICITATION INSTRUCTIONS
Section 2.	GENERAL TERMS AND CONDITIONS
Section 3.	SCOPE OF SERVICE
Section 4.	PROPOSAL FORM

Section 1. SOLICITATION INSTRUCTIONS

- A. **Equipment Details and Literature Required:** PROPOSAL PACKETS WILL INCLUDE ONE ORIGINAL PROPOSAL AND TWO (2) COPIES (3 TOTAL) OF THE PROPOSAL AND ALL THE ASSOCIATED LITERATURE SHALL BE PROVIDED. All proposals must be accompanied by specification sheets and/or descriptive brochures showing the detailed specifications of the equipment you propose to furnish for the proposal price. All equipment will be furnished with all standard equipment as described by the literature presented with the proposal. References to items shown on the literature, which the proposer does not intend to supply, must be so noted in writing as an amendment to the literature. It is the offeror's responsibility to provide specific equipment details to permit proper evaluation of the proposal; failure to do so may result in disqualification of the proposal.

The equipment, finish, fittings and all components shall be the latest and most current model, and shall not have been used as a demonstrator or any other service, and shall be factory standard in all respects not in conflict with the attached City solicitation specifications

The design of the equipment must be such that it does not hamper or restrict subsequent installation and use of emergency equipment, such as emergency lights and backup alarms.

When specifications for particular items are not defined, manufacturer's standards are satisfactory, provided the item is required for the proper performance of the equipment.

- B. **Error and Omissions:** If the offeror discovers any errors, omissions, lack of clarity or desires further information about the specifications of his/her proposal, the buyer should be contacted immediately.
- C. **Guarantee:** All equipment, units and components shall be guaranteed in accordance with the following clauses:
- i. Guarantee that the equipment offered is free from defects in design and construction and that it will give continuous and efficient service under normal conditions for a period of twelve (12) months from the date of delivery.
 - ii. Guarantee that the equipment is the manufacturer's standard design in construction and that no changes or substitutes have been made.
- D. **Warranty:** All equipment must include the manufacturer's standard warranty, and this information shall be provided with the response. Additional or extended warranties may be requested; if so, specific warranty information must be provided with the response. The warranty period will commence after the equipment is received and accepted by the City, unless special provisions are made with the successful provider.
- E. **Operating/Maintenance Instruction:** Where specifically requested in the specifications, the offeror/vendor will instruct a given number of city employees in the operation and maintenance of equipment. The instructions shall be of scope and length to orient personnel in operating techniques, safety precautions, frequent inspection and servicing requirements, mechanical adjustments and repairs unique to the equipment. Instructions will be required at the City site specified and provided on a schedule arranged after delivery of the equipment.
- F. **Delivery Date:** All responses must be submitted with a delivery date.
- G. **Delivery:** All costs for delivery of the new equipment will be assumed by the Offeror and included in the net price.
- H. **Prices:** Prices shall **exclude** Federal Excise and State taxes. Prices shall be F.O.B. City of Grand Junction, CO 81501. Direct purchases by the City of Grand Junction are tax exempt from Colorado Sales or Use Tax. Tax exempt #98-903544.
- I. **Final Payment:** Final payment for equipment delivered under these specifications will not be made until all terms and conditions have been satisfied.
- J. **Solicitation Evaluation Criteria:** The evaluation of this solicitation will be based on, but not limited to, the following: Compliance with specifications; proven performance; ease of operation, life-cycle cost, net cost,

vendor performance history; delivery time; compatibility with existing equipment, parts or supplies; service/parts availability; and, advantageous superior design features.

- K. **Repair and Parts Manuals:** An *Operators, Repair, Emissions, Electrical and Parts Manual* will be supplied with each new unit, except when units are duplicate orders and then only two of each is required. Manuals must be received prior to payment. Whenever available, the City prefers the manual in a CD format.
- L. **Additional Information:** For information concerning the solicitation process, please contact the City's Purchasing Department at (970) 244-1533 or check the City web site at www.gjcity.org.
- M. **Cooperative Purchasing:** Purchases as a result of this solicitation are primarily for the City of Grand Junction. Other governmental entities may be extended the opportunity to utilize the resultant contract award with the agreement of the successful provider and the participating agencies. All participating entities will be required to abide by the specifications, terms, conditions and pricings established in this solicitation.

The quantities furnished in this solicitation document are for only the City of Grand Junction. It does not include quantities for any other jurisdiction.

The City of Grand Junction will be responsible only for the orders placed for our jurisdiction. Other participating entities will place their orders on their respective Purchase Orders through their purchasing office or use their purchasing card for purchase/payment as authorized or agreed upon between the provider and the individual entity. The City of Grand Junction accepts no liability for payment of orders placed by other participating jurisdictions that choose to piggy-back on our solicitation.

Orders placed by participating jurisdictions under the terms of this solicitation will indicate their specific delivery and invoicing instructions.

Section 2. GENERAL TERMS AND CONDITIONS

- A. **Submission of Responses:** Sealed responses for furnishing SCBA Units will be received until June 11, 2009 at 3:30 pm in the office of the Purchasing Division, 333 West Avenue, Building C, Grand Junction, CO 81501 at which time they will be publicly opened and read.
- No responses will be considered that are not submitted on the enclosed response form, signed by a legal agent of the firm and submitted in a sealed envelope marked **RFP-2944-09-SH, 3:30pm on June 11, 2009, SCBA UNITS**. Faxed or emailed responses are **not** acceptable unless specifically noted on the solicitation document.
- No responses will be considered in which the specifications, provisions or conditions of the solicitation have been modified.
- Responses must be received in the office of the Purchasing Division on or before the time and date specified. Responses received after the time specified will not be considered and will be returned unopened to the offeror.
- B. **Assignment/Contract not used as Collateral:** Neither party shall assign or otherwise transfer any of the rights or delegate any of the duties set forth in this contract without prior written consent of the other party. The offeror shall not use this contract, or any portion thereof, for collateral for any financial obligation.
- C. **Availability of Funds:** Any City Contract resulting from a submission of a response shall be deemed executor only to the extent of appropriations available to each City Department for purchases of such articles and services. The City's extended obligation on those contracts, which envision extended funding through successive fiscal periods shall be contingent upon actual appropriations for the following fiscal year.
- D. **Award and Purchase:** The City reserves the right to reject any or all responses, to waive any informalities or technical defects in solicitations, and unless otherwise specified by the City or by the respondents, to accept any items or group of items in the solicitation, as may be in the best interest of the City. No verbal explanations, clarifications, additions or instructions will be binding to either the City or the respondents, except those confirmed in writing. A signed purchase order/contract furnished to the successful offeror results in a binding contract without further action by either party.
- E. **Questions?:** Any questions concerning this project shall be directed to: The assigned buyer at the City of Grand Junction, Colorado 333 West Avenue, Building C, Grand Junction, Colorado 81501 between the hours of 8:00 a.m. and 4:30 p.m., Monday through Friday, excluding Holidays.
- I. **Legal Compliance:** The respondent shall keep informed of all Federal, State and local laws; ordinances, regulations and all orders and decrees of bodies or tribunals having any jurisdiction or authority which may affect those engaged or employed on the work or affect the conduct of the work. The respondent shall observe and comply with all such laws, ordinances, regulations, orders and decrees. The respondent shall protect and indemnify the City and its representatives against any claim or liability arising from or based on the violation of any such law, ordinance, regulation, order or decree whether by the vendor, subcontractor, supplier or the vendor's employees or any others engaged by the vendor. The laws of the State of Colorado will govern as to the interpretation, validity and effect for any contract that is entered into as a result of this solicitation. Venue for any lawsuit will be in Mesa County, Colorado.
- J. **Force Majeure:** Neither party shall be liable for failure to perform under this contract if such failure to perform arises out of causes beyond the control and without the fault or negligence of the non-performing party. Such causes may include, but are not limited to, acts of God or the public enemy, fires, floods, epidemics, quarantine restrictions, freight embargoes and unusually severe weather. This provision shall become effective only if the party failing to perform immediately notifies the other party of the extent and nature of the problem, limits delay in performance to that required by the event, and takes all reasonable steps to minimize delays. The provision shall not be effective unless the failure to perform is beyond the control and without the fault or negligence of the non-performing party.
- K. **Indemnification:** The respondent shall release, indemnify and hold harmless the City of Grand Junction, their officers, agents, employees, successors and assignees from any cause of action, or claims or demands arising out of the Respondent's performance under this contract.

- L. **Gratuities:** The respondent certifies and agrees that no gratuities, kickbacks or contingency fees were paid in connection with this contract, nor were any fees, commissions, gifts or other considerations made contingent upon the award of this contract. If the respondent breaches or violates this warranty, the City may, at its discretion, terminate this contract without liability to the City.
- M. **Material Availability:** Respondents must accept responsibility for verification of material availability, production schedules and other pertinent data prior to submission of response and delivery time. It is the responsibility of the respondent to notify the City immediately if materials specified are discontinued, replaced or not available for an extended period of time.
- N. **OSHA Standards:** All respondents agree and warrant that services performed in response to this solicitation shall conform to the standards declared by the U.S. Department of Labor under the OCCUPATIONAL Safety and Health Act of 1970 (OSHA). In the event the services do not conform to OSHA Standards, the City may require the services to be redone at no additional expense to the City.
- O. **Non-collusion:** Neither the said Respondent nor any of its officers, partners, owners, agents, representatives, employees or parties in interest, has in any way colluded, conspired, connived or agreed, directly or indirectly with any other respondent, firm or person to submit a collusive or sham response in connection with the contract for which the attached solicitation has been submitted or to refrain from responding in connection with such contract, or has in any manner, directly or indirectly, sought by agreement or collusion or communication or conference with any other proposer, firm or person or fix the price or prices in the attached solicitation or of any other respondent, or to fix any overhead, profit or cost element of the submitted price or the submitted price of any other respondent, or to secure through any collusion, conspiracy, connivance or unlawful agreement and advantage against the City of Grand Junction, or any person interested in the proposed contract.

The price or prices quoted in this solicitation are fair and proper and are not tainted by a collusion, conspiracy, connivance, or unlawful agreement on the part of the proposer or any of its agents, representatives, owners, employees, or parties in interest.

- P. **Preparation of Responses:** Respondents are expected to examine any drawings, specifications, schedules and instructions included in the solicitation package. Failure to do so will be at the respondent's risk.

In case of error in the extension of prices in the responding proposal, the unit price will govern. Unit price shown must be net.

Erasures or changes in this responding document must be initialed by the representative completing this response, indicating the erasure or correction was intentional and the change was not made by the City Purchasing representative.

- Q. **Preferential:** In an effort to maximize value for all taxpayers the **City of Grand Junction does not subscribe to or apply any preferential** for local vendors. All respondents are treated equally, based on the conditions of the unique solicitation. Preference **will not** be given to respondents within Grand Junction, Mesa County or the State of Colorado over respondents outside the local community or State.
- R. **Tax Exemption:** Direct purchases of materials by the City of Grand Junction are exempt from Colorado State sales or use tax. The respondent certifies that no Federal, State, County or Municipal tax will be added to the price shown on the Response Form. A City of Grand Junction Tax Exemption Certificate will be supplied to the successful proposer upon request.
- S. **Proposals Binding – 60 Days:** Unless otherwise specified all formal solicitations submitted shall be binding for sixty calendar days following the solicitation opening date unless respondents at the request of the City Purchasing Manager agree to an extension.
- T. **Multiple Proposals:** Respondents must determine for themselves which product to offer. If said responder chooses to submit more than one response, THE ALTERNATE RESPONSE must be clearly marked "**Alternate Response**". The City reserves the right to make an award in the best interest of the City.
- U. **Brand Names Or Equal:** Whenever in this solicitation any particular materials, process, mechanism, and/or equipment are indicated, described or specified by patent, proprietary, or brand name, or by name of manufacturer, such wording will be deemed to be used for the purpose of facilitating minimum acceptable requirements and will be deemed to be followed by the words, "or equal". Proof satisfactory to the City must

be provided by Respondent to show that the alternative product/equipment/vehicle is in fact, equal to specification requirements.

The City of Grand Junction has determined that the (name of brand, Model name, or number) manufactured by (name and address) meets these specifications. This manufacturer's reference is not intended to be restrictive but descriptive of the type and quality the City of Grand Junction desires to purchase. Quotes for similar manufactured items of like quality will be considered if the response is fully noted with the manufacturer's brand name and model. The City of Grand Junction reserves the right to determine products of equal value. Vendors will not be allowed to make unauthorized substitutions after award is made.

- V. **Termination of Contract:** If at any time during the performance of the contract awarded as a result of this solicitation, in the opinion of the City, the work is not progressing satisfactorily or within the terms of this contract, then at the discretion of the City and after written notice to the supplier, the City may terminate the contract or any part of it.
- W. **Modification or Withdrawal of Response:** A response that is in the possession of the Purchasing Manager may be altered by facsimile, telegram or letter bearing the signature of name of the legal agent for the firm, provided it is received prior to the time and date of the opening. Alterations should not reveal the price but should indicate the addition, subtraction or other change in the response.

A response that is in the possession of the Purchasing Manager may be withdrawn by the firm up to the time of the solicitation opening. Responses may not be withdrawn after the solicitation opening. Failure of the successful firm to furnish the service awarded from this solicitation may eliminate the firm from the active solicitation list.

- X. **Addenda and Interpretations:** The City is not bound by any oral representations, clarifications, or changes made in the written specifications by City employees, unless such clarification or change is provided to firms in written addendum from the City Purchasing Manager or Buyer. Receipt of addenda shall be acknowledged by initialing the response form in the designated place.
- Y. **Award:** The Purchasing Manager in collaboration with the using department may involve all or some of the following factors: price; conformity to specifications; financial capacity to perform the services and/or provide commodities; previous performance and reputation; location of required and necessary facilities and/or equipment; availability and proximity of repair parts and/or warranty work; similar experience; delivery promise; terms of payments; compatibility as required in the proposal documents; other associated and necessary costs; other objective and accountable factors which are reasonable. These other objective and accountable factors, if needed, are listed in detail in Section 3, Scope of Service.
- Z. **Inspections:** Inspection and acceptance of materials or supplies will be made after delivery. Final inspection shall be conclusive except as regard to latent defects, fraud, or such gross mistakes as amount to fraud. Final inspection and acceptance or rejection of material or supplies shall be accomplished as promptly as practical, but failure to inspect and accept or reject material or supplies shall not impose liability on the City for such supplies as are not in accordance with the specifications. All delivered materials shall be accepted subject to inspection and physical count.

Section 3. SCOPE OF SERVICE

- A. **Product:** The City of Grand Junction is requesting information for 60 – 70 Self Contained Breathing Apparatus (SCBA) Units. SCBA units will be priced as a complete unit with and without quick disconnect, if offered. Additional inventory may also be required, quantities are estimates only:
- 30 minute bottles, need current hydro tested bottles, specify date on each bottle, qty 111
 - 60 minute bottles, need current hydro tested bottles, specify date on each bottle, qty 35
 - Rit pack, qty 1
 - Extra face mask, qty 115 (priced with and without voice amplifier)
 - Confined space, escape 5 minute bottles, qty 4
 - Confined space regulators, qty 4
 - Confined space air cart, qty 1
- Responses will be accepted **only** for units that have previously been demonstrated and tested by the Grand Junction Fire Department and shall include delivery. See Section C for acceptable brands and models. Vendor's response shall reflect the cost of all items.
- B. **Delivery Location:**
Grand Junction Fire Department
330 South 6th Avenue
Grand Junction, CO 81501
- C. **Acceptable Models:** The following SCBA Units have been deemed acceptable:
Draeger Safety Manufacturing, Model PSS7000
Sperian Protective Apparel LLC, Model Warrior
Avon-ISI, Model Viking V7
Scott Health & Safety, Model NXG7
MSA, Model FireHawk M7
- D. **Warranty, Service and Parts Availability:** The following must be included in your response:
- a. Provide cost and interval of any mandatory factory service or overhaul of the SCBA. State location where service is to be performed with standard turnaround times.
 - b. Indicate the cost of mandatory replacement parts and how often these parts need to be replaced.
 - c. Provide manufacturer's service and training support after sale of units.
 - d. Include operational and service technician training.
 - e. Provide modularity of the SCBA system enabling standardization with supplied air respirators (SAR), confined space, rescue equipment and chemical protective suits.
 - f. Provide manufacturer's warranty and any exclusion to the warranty.
- E. **References:** Provide a list of at least three (3) customers with fully paid departments using a minimum of 50 packs in service. Include Department Name, Contact Person, and Phone Number. Failure to provide this information may result in disqualification as a proposer.
- F. **Unit Service History and Recall Rate:** Provide one year history for the above model including all service information and recalls. Failure to provide this information may result in disqualification as a proposer.
- G. **Past and Current Litigation:** Provide all litigation history for the above model including dates and details of litigation. Failure to provide this information may result in disqualification as a proposer.
- H. **Weighting of criteria:** All criteria will be weighted and given a corresponding number score. The successful award will receive the highest score. Previous demonstration and testing done by the Grand Junction Fire Department will carry the most weight. Scoring will be based on:
- | | |
|--------------------------------------------|-----------------------|
| a. Demo and testing | Maximum of 650 points |
| b. Pricing | Maximum of 150 points |
| c. Factory Service Information | Maximum of 50 points |
| d. Mandatory Replacement Parts Information | Maximum of 50 points |

e. Service and Training support	Maximum of 50 points each (total 100 pts)
f. Operational and Technician Training	Maximum of 50 points each (total 100 pts)
g. Modularity	Maximum of 100 points
h. Warranty information	Maximum of 50 points
i. Delivery information	Maximum of 50 points
j. References	Maximum of 50 points
k. Service History	Maximum of 50 points
l. Recall rate	Maximum of 50 points
m. Litigation	Maximum of 50 points

Highest possible score is 1500 points. Scores will be released only after award.

Section 4. RESPONSE FORM

MUST BE COMPLETED AND RETURNED

FOB DESTINATION delivered at Grand Junction, Colorado. DELIVERY CHARGES PREPAID and ADDED INTO THE COST OF THE EQUIPMENT QUOTED. All in accordance with the solicitation conditions, special provisions, and specifications attached or as indicated below.

Item 1	SCBA Unit Complete:	Manufacturer	Model	Price Each
	Standard Model per list in Section 3. C.			
	With quick disconnect			
	Additional Inventory	Qty	Price Each	Extended Price
	30 minute bottles	111		
	60 minute bottles	35		
	Rit Pack	1		
	Extra face piece	115		
	Voice amplifier (for face piece)	115		
	Confined space escape 5 minute bottles	4		
	Confined space regulators	4		
	Confined space air cart	1		
Item 2	Interval for Mandatory Factory Service	Location of Factory Service	Turnaround times for Factory Service	Price
Item 3	Mandatory Replacement Parts	How often part needs to be replaced	Quantity needed	Price Each
Item 4	Describe Manufacturer's Service Support after sale		Describe Manufacturer's Training Support after sale	
Item 5	Describe Provided Operational Training		Describe Provided Service Technician Training	
Item 6	Describe modularity of the SCBA system enabling standardization with supplied air respirators (SAR), confined space, rescue equipment and chemical protective suits.			
Item 7	Provide manufacturer's warranty and any exclusion to the warranty.			

Item 8	Delivery. Failure to deliver by your specified date may incur penalty.
	Days/Weeks ARO
Item 9	Comments:

Don't forget to include references, service history, recall rate and litigation information as described in Sections 3.e, 3.f and 3.g.

Date: _____

(Company Name of Proposer – Typed or Printed)

(Authorized Agent – Typed or Printed)

(Address of Proposer)

(Authorized Agent Signature)

(City, State, and Zip Code)

(Phone Number of Proposer)

(Fax Number of Proposer)

(Email Address of Proposer)

Section 4. RESPONSE FORM

MUST BE COMPLETED AND RETURNED

FOB DESTINATION delivered at Grand Junction, Colorado. **DELIVERY CHARGES PREPAID** and **ADDED INTO THE COST OF THE EQUIPMENT QUOTED.** All in accordance with the solicitation conditions, special provisions, and specifications attached or as indicated below.

Item 1	SCBA Unit Complete:	Manufacturer	Model	Price Each
	Standard Model per list in Section 3. C.	SCOTT	AP3140203000202	\$3349.00
	With quick disconnect	SCOTT	AP314204000202	\$3504.00
	Additional Inventory	Qty	Price Each	Extended Price

Section 4. RESPONSE FORM

Section 4. RES

MUST BE COMPLETED AND RETURNED

FOB DESTINATION delivered at Grand Junction, Colorado. **DELIVERY CHARGES PREPAID** and **ADDED INTO THE COST OF THE EQUIPMENT QUOTED.** All in accordance with the solicitation conditions, special provisions, and specifications attached or as indicated below.

Item 1	SCBA Unit Complete:	Manufacturer	Model	Price Each
	Standard Model per list in Section 3. C.	SCOTT	AP3140203000202	\$3349.00
	With quick disconnect	SCOTT	AP314204000202	\$3504.00
	Additional Inventory	Qty	Price Each	Extended Price
	30 minute bottles	111	\$616.00	\$68,376.00
	60 minute bottles	35	\$936.00	\$32,760.00
	Rit Pack	1	\$1395.00	\$1395.00
	Extra face piece	115	\$171.00	\$19,665.00
	Voice amplifier (for face piece)	115	\$319.35	\$36,725.25
	Confined space escape 5 minute bottles	4	\$1720.00	\$5818.00
	Confined space regulators	4	inc	inc
	Confined space air cart	1	\$5818.00	\$5818.00
Item 2	Interval for Mandatory Factory Service	Location of Factory Service	Turnaround times for Factory Service	Price
	None. SCOTT recommends a flow test every year, per NFPA recommendation.			
Item 3	Mandatory Replacement Parts	How often part needs to be replaced	Quantity needed	Price Each
	No forced parts replacement is necessary			
Item 4	Describe Manufacturer's Service Support after sale		Describe Manufacturer's Training Support after sale	
	Both SCOTT and MES provide service support when		Both Scott and MES will provide in service training	

Item 6	Describe modularity of the SCBA system enabling standardization with supplied air respirators (SAR), confined space, rescue equipment and chemical protective suits.
	All SCOTT products in this case are compatible. The same face piece and regulators are used for all operations. This includes Hazmat, Tech rescue etc.
Item 7	Provide manufacturer's warranty and any exclusion to the warranty.
	10 year bumper to bumper warranty
	15 year warranty on pressure reducer
	3 year warranty on all electronics
	1 year warranty on all communications
Item 8	Delivery. Failure to deliver by your specified date may incur penalty.
	Days/Weeks ARO
	14-28 days
Item 9	Comments:

Don't forget to include references, service history, recall rate and litigation information as described in Sections 3.e, 3.f and 3.g.

Date: 6/3/2009

Municipal Emergency Services
(Company Name of Proposer - Typed or Printed)

4081 S. Elist St
(Address of Proposer)

Englewood, Co. 80110
(City, State, and Zip Code)

303-781-4573
(Fax Number of Proposer)

Clay Clark
(Authorized Agent - Typed or Printed)

Clay Clark
(Authorized Agent Signature)

303-903-4569
(Phone Number of Proposer)

cclark@mesfire.com
(Email Address of Proposer)

**City of Grand Junction
Purchasing Division
Susan Hyatt**

RFP 2944-09-SH

Susan,

I wanted to add some further information to my response for the RFP.

1 – Interval for Mandatory Service

SCOTT recommends that the department provide a flow test of the SCOTT Air Pak's once a year. This follows the guidelines set forth by NFPA.

2 – Mandatory replacement parts

There are no force parts replacement for the SCOTT Air Paks.

3 – Service and training support

MES and SCOTT will provide in service training at no charge to the fire department. This would include a total over view of the operation of the air pak. How it works and how to use it.

Also, if the department chooses to do in house technical support on the air paks, then a SCOTT training technician will provide the class at no charge. This technical training will provide the department with the capability of supporting the air paks. A POSI Check is mandatory for this application.

MES also will provide support if needed out of our Denver location. We would provide warranty work if needed.

If the department did not want to do in house maintenance of the air paks but wanted a basic understanding of how to take a part the regulator as well as make adjustment with the frame and face piece then MES would provide a class for this at no charge.

4 - Warranty

10 year bumper to bumper
15 year pressure Reducer
3 year electronics
1 year communications (Epic Amp)

5 - Confined Space 5 min paks

I quoted the 300psi 5 min Ska Pak AT. This includes regulator, cylinder and Hansen fittings. I suggest using the 4500PSI instead. The difference is it is 10 minutes.

6 - Technical Rescue Cart

I included (2) 60 minute regular cylinders w/ CGA coupling. If ordered there will be a separate line item for the (2) cylinders.
These cylinders are not the ones used for the NxG7 Air Paks. You can use (2) NxG7 cylinders but you will need to have (2) adapters for the fittings. The adapters are \$305.00 each.

7- Epic Amplifier

Pricing includes adapter. This will show up as a separate line item if ordered.

8- Litigation

Scott Health & Safety does not have any litigation against their products past or present.

9 - Unit Service History and Recall Rate

There are no recall notices for this product.

get info
direct from
Scott Reps
per Clay.
6/22/09 @ 3:30pm

10 – References

Denver Fire Department
BC Steve Winters
c- 303-944-4165

West Metro FPD
DC Don Lombardi
c- 720-641-5692

South Metro Fire & Rescue
Capt Chris Major
c- 303-324-4190

ADDENDUM NO. 1

DATE: May 19, 2009

FROM: City of Grand Junction
Purchasing Division
Susan J. Hyatt, C.P.M., CPPB

TO: All Offerors and Interested Parties

RE: SCBA Units RFP-2944-09-SH

Firms responding to or interested in the above referenced Request for Proposal are hereby instructed that the proposal requirements have been clarified, modified, superseded and supplemented as to this date per the following questions and responses:

Question 1. “Are the points in the rating system pro-rated and if so how are they broken down from 1-5 (first to last)?”

Answer: Points given for Section 3.H.a, Demo and testing, will not be pro-rated, actual scores will be given. Pro-rating will apply to 3.H.b., Pricing. The lowest price will receive 150 pts, the second lowest 125, third lowest 100, and so on to the highest price which will receive 50 points. All other items will also be pro-rated with the highest scores going to the best response. It is possible for firms to tie on these pro-rated scores.

Question 2. “On the Air Cart, what kind and how many fittings do they need?”

Answer: Two fittings for the 1 hour bottles.

Question 3. “Do they need hose and what lengths and quantities?”

Answer: No hoses.

Question 4. “Do they require any options on the SCBA such as PASS, Buddy Breathing, VAS (Voice Amplification System), Radio Interface, Teams, Echo Tracer or Airline Attachment?”

Answer: No.

Question 5. **“Do they want the Confine Space Units to be 2216psi, 300psi, or 4500psi and what fittings do they want on the units?”**

Answer: **4500 psi, to fit the new 1 hour bottles.**

Question 6. **“It mentions confine space bottles and confine space regulators. Are they asking for a separation of the bottles and the units or do they want a complete 5 min SAR with harness?”**

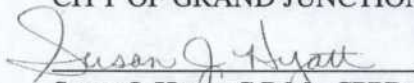
Answer: **A complete 5 minute SAR set up with regulator and harness, to adapt to the existing hoses.**

Question 7. **“There is nothing indicating NFPA 2007 compliance is required.”**

Answer: **NFPA 2007 compliance is required. All acceptable models listed under Section 3.C are NFPA 2007 compliant.**

All other conditions of subject RFP remain the same. If you have any questions, please call the undersigned at (970) 244-1513.

With Regards,
CITY OF GRAND JUNCTION, COLORADO


Susan J. Hyatt, C.P.M., CPPB
Senior Buyer

cc: Mark Peterson
Bill Roth



ADDENDUM NO. 2

DATE: May 21, 2009

FROM: City of Grand Junction
Purchasing Division
Susan J. Hyatt, C.P.M., CPPB

TO: All Offerors and Interested Parties

RE: SCBA Units RFP-2944-09-SH

Firms responding to or interested in the above referenced Request for Proposal are hereby instructed that the proposal requirements have been clarified, modified, superseded and supplemented as to this date per the following questions and responses:

Question 1. "The Air Cart is set up for two 1-hour cylinders, but what we need to know is what type of fitting the hoses will hook into."

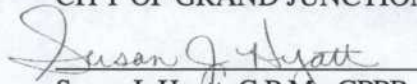
Answer: There shall be four (4) connections on the Air Cart with Hansen fittings.

Question 2. "In order to hook up SAR's to the confined space cart you will need hoses with the same fittings."

Answer: Hoses currently in the possession of GJFD will be used. No other hoses are needed.

All other conditions of subject RFP remain the same. If you have any questions, please call the undersigned at (970) 244-1513.

With Regards,
CITY OF GRAND JUNCTION, COLORADO


Susan J. Hyatt, C.P.M., CPPB
Senior Buyer

cc: Mark Peterson
Bill Roth



ADDENDUM NO. 3

DATE: May 28, 2009

FROM: City of Grand Junction
Purchasing Division
Susan J. Hyatt, C.P.M., CPPB

TO: All Offerors and Interested Parties

RE: SCBA Units RFP-2944-09-SH

Firms responding to or interested in the above referenced Request for Proposal are hereby instructed that the proposal requirements have been clarified, modified, superseded and supplemented as to this date per the following questions and responses:

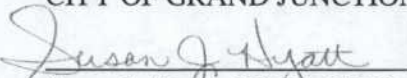
- Question 1. **Section 3, Item C: "Does the SCBA we are to quote include a PASS device or a Buddy Breathing assembly?"**
- Answer: This is the same as Question 4 in Addendum No. 1. The answer is *No*. Although the units *may* be ordered with these options, you are requested not to quote them so that we can compare apples to apples on the complete base unit.
- Question 2. **Complete SCBA per Section 3: "What size cylinder do you want included with this? Is it 30 minute like the 111 spares requested?"**
- Answer: Yes, price the complete SCBA with 30 minute bottles.
- Question 3. **Response Form, Item 8, Failure to deliver by your specified time may incur a penalty: "What is the penalty?"**
- Answer: The penalty will be a 15% discount for late items.
- Question 4. **Section 3, Item F; Service History/Recall Rate: "If an SCBA manufacturer is using a previously approved system, which has been upgraded to meet 2007 compliance, must they state all recalls and safety notices with the unit prior to 2007 approval?"**
- Answer: Yes, we need all recall data/information. However, you certainly can explain which recalls were prior to the retrofit/upgrade.

Question 5. **Regarding existing hoses that GJFD uses: "In order to maintain NIOSH approval on the SAR, NIOSH states that if a different hose other than that supplied by the manufacture of the SAR will void NIOSH certification. Knowing this, what type of hose is required for quotation?"**

Answer: **Hoses currently in the possession of the GJFD will be used. No other hoses are needed.**

All other conditions of subject RFP remain the same. If you have any questions, please call the undersigned at (970) 244-1513.

With Regards,
CITY OF GRAND JUNCTION, COLORADO


Susan J. Hyatt, C.P.M., CPPB
Senior Buyer

cc: Mark Peterson
Bill Roth