

## Comparison RFP-4125-15-SH Fuel Services

				Equipment Savers - Grand Junction, CO				Loco Inc. - Grand Junction, CO				Master Petroleum - Silt, CO				Monument Oil - Grand Junction, CO				Parish Oil - Montrose, CO										
<b>Bulk Deliveries</b>				# of Gal	Freq'ncy	Annual Gallons	Bulk CPG	Ext Total	Winter Blend CPG	Ext Total	Bulk CPG	Ext Total	Winter Blend CPG	Ext Total	Bulk CPG	Ext Total	Winter Blend CPG	Ext Total	Bulk CPG	Ext Total	Winter Blend CPG	Ext Total	Bulk CPG	Ext Total	Winter Blend CPG	Ext Total				
Orchard Mesa Cemetery - 263 16-1/4 Road, 81503				500 Diesel	3 x /year	1,500	\$0.1000	\$150.00	\$0.1400	\$210.00	\$170.00	0.0449	\$67.35	0.0599	\$89.85	\$74.85	\$0.0400	\$60.00	\$0.0600	\$90.00	\$70.00	<b>NO BID</b>				\$0.0710	\$106.50	\$0.0810	\$121.50	\$111.50
Orchard Mesa Cemetery - 263 16-1/4 Road, 81503				500 Unleaded	3 x /year	1,500	\$0.1000	\$150.00	\$0.1400	\$210.00	\$170.00	0.0449	\$67.35	0.0599	\$89.85	\$74.85	\$0.0400	\$60.00	\$0.0400	\$60.00	\$60.00					\$0.0710	\$106.50	\$0.0710	\$106.50	\$106.50
Canyon View Park - 730 24 Road, 81505				500 Diesel	3 x /year	1,500	\$0.1000	\$150.00	\$0.1400	\$210.00	\$170.00	0.0449	\$67.35	0.0599	\$89.85	\$74.85	\$0.0400	\$60.00	\$0.0600	\$90.00	\$70.00					\$0.0710	\$106.50	\$0.0810	\$121.50	\$111.50
Canyon View Park - 730 24 Road, 81505				500 Unleaded	3 x /year	1,500	\$0.1000	\$150.00	\$0.1400	\$210.00	\$170.00	0.0449	\$67.35	0.0599	\$89.85	\$74.85	\$0.0400	\$60.00	\$0.0400	\$60.00	\$60.00					\$0.0710	\$106.50	\$0.0710	\$106.50	\$106.50
City Shops - 333 West Avenue, 81501				10000 Diesel	3 x /year	30,000	\$0.1000	\$3,000.00	\$0.1400	\$4,200.00	\$3,400.00	0.0199	\$597.00	0.0349	\$1,047.00	\$747.00	\$0.0200	\$600.00	\$0.0400	\$1,200.00	\$800.00					\$0.0400	\$1,200.00	\$0.0700	\$2,100.00	\$1,500.00
Lincoln Park - 14 <sup>th</sup> and Gunnison, 81501				700 Diesel	4 x /year	2,800	\$0.1000	\$280.00	\$0.1400	\$392.00	\$317.33	0.0449	\$125.72	0.0599	\$167.72	\$139.72	\$0.0400	\$112.00	\$0.0600	\$168.00	\$130.67					\$0.0710	\$198.80	\$0.0810	\$226.80	\$208.13
Lincoln Park - 14 <sup>th</sup> and Gunnison, 81501				1300 Unleaded	4 x /year	5,200	\$0.1000	\$520.00	\$0.1400	\$728.00	\$589.33	0.0449	\$233.48	0.0599	\$311.48	\$259.48	\$0.0400	\$208.00	\$0.0400	\$208.00	\$208.00					\$0.0710	\$369.20	\$0.0710	\$369.20	\$369.20
Tiara Rado - 2057 S. Broadway, 81507				500 Diesel	4 x /year	2,000	\$0.1000	\$200.00	\$0.1400	\$280.00	\$226.67	0.0449	\$89.80	0.0599	\$119.80	\$99.80	\$0.0400	\$80.00	\$0.0600	\$120.00	\$93.33					\$0.0710	\$142.00	\$0.0810	\$162.00	\$148.67
Tiara Rado - 2057 S. Broadway, 81507				500 Unleaded	4 x /year	2,000	\$0.1000	\$200.00	\$0.1400	\$280.00	\$226.67	0.0449	\$89.80	0.0599	\$119.80	\$99.80	\$0.0400	\$80.00	\$0.0400	\$80.00	\$80.00					\$0.0710	\$142.00	\$0.0710	\$142.00	\$142.00
Appleton Shop - 905 23 Road, 81505				1500 Diesel	8 x /year	12,000	\$0.1000	\$1,200.00	\$0.1400	\$1,680.00	\$1,360.00	0.0449	\$538.80	0.0599	\$718.80	\$598.80	\$0.0400	\$480.00	\$0.0600	\$720.00	\$560.00					\$0.0710	\$852.00	\$0.0810	\$972.00	\$892.00
Fairgrounds Site - 2785 Hwy 50, 81503				500 Diesel	20 x /year	10,000	\$0.1000	\$1,000.00	\$0.1400	\$1,400.00	\$1,133.33	0.0449	\$449.00	0.0599	\$599.00	\$499.00	\$0.0400	\$400.00	\$0.0600	\$600.00	\$466.67					\$0.0910	\$910.00	\$0.1010	\$1,010.00	\$943.33
Fruita Shop - 916 19-1/2 Road, 81521				1000 Diesel	8 x /year	8,000	\$0.1000	\$800.00	\$0.1400	\$1,120.00	\$906.67	0.0449	\$359.20	0.0599	\$479.20	\$399.20	\$0.0400	\$320.00	\$0.0600	\$480.00	\$373.33					\$0.0710	\$568.00	\$0.0810	\$648.00	\$594.67
Fruita Shop - 916 19-1/2 Road, 81521				500 Unleaded	8 x /year	4,000	\$0.1000	\$400.00	\$0.1400	\$560.00	\$453.33	0.0449	\$179.60	0.0599	\$239.60	\$199.60	\$0.0400	\$160.00	\$0.0400	\$160.00	\$160.00					\$0.0710	\$284.00	\$0.0710	\$284.00	\$284.00
Gateway Shop - 440 Hwy 141, 81522				1000 Diesel	6 x /year	6,000	\$0.1000	\$600.00	\$0.1400	\$840.00	\$680.00	0.0699	\$419.40	0.0849	\$509.40	\$449.40	\$0.0700	\$420.00	\$0.0900	\$540.00	\$460.00					\$0.1310	\$786.00	\$0.1410	\$846.00	\$806.00
Gateway Shop - 440 Hwy 141, 81522				500 Unleaded	6 x /year	3,000	\$0.1000	\$300.00	\$0.1400	\$420.00	\$340.00	0.0699	\$209.70	0.0849	\$254.70	\$224.70	\$0.0700	\$210.00	\$0.0700	\$210.00	\$210.00					\$0.1310	\$393.00	\$0.1310	\$393.00	\$393.00
Glade Park Shop - 16.43 DS Road, 81523				1500 Diesel	6 x /year	9,000	\$0.1000	\$900.00	\$0.1400	\$1,260.00	\$1,020.00	0.0649	\$584.10	0.0799	\$719.10	\$629.10	\$0.0700	\$630.00	\$0.0900	\$810.00	\$690.00					\$0.1210	\$1,089.00	\$0.1310	\$1,179.00	\$1,119.00
Landfill Site - 3071 Hwy 50, 81527				12,000 Diesel	6 x /year	72,000	\$0.1000	\$7,200.00	\$0.1400	\$10,080.00	\$8,160.00	0.0199	\$1,432.80	0.0349	\$2,512.80	\$1,792.80	\$0.0200	\$1,440.00	\$0.0400	\$2,880.00	\$1,920.00					\$0.0450	\$3,240.00	\$0.0750	\$5,400.00	\$3,960.00
Landfill Site - 3071 Hwy 50, 81527				4000 Diesel	6 x /year	24,000	\$0.1000	\$2,400.00	\$0.1400	\$3,360.00	\$2,720.00	0.0449	\$1,077.60	0.0599	\$1,437.60	\$1,197.60	\$0.0400	\$960.00	\$0.0600	\$1,440.00	\$1,120.00					\$0.0710	\$1,704.00	\$0.0810	\$1,944.00	\$1,784.00
Mesa Shop - Fremont Street, 81643				1000 Diesel	8 x /year	8,000	\$0.1000	\$800.00	\$0.1400	\$1,120.00	\$906.67	0.0649	\$519.20	0.0799	\$639.20	\$559.20	\$0.0600	\$480.00	\$0.0800	\$640.00	\$533.33					\$0.1310	\$1,048.00	\$0.0410	\$328.00	\$808.00
Mesa Shop - Fremont Street, 81643				500 Unleaded	8 x /year	4,000	\$0.1000	\$400.00	\$0.1400	\$560.00	\$453.33	0.0649	\$259.60	0.0799	\$319.60	\$279.60	\$0.0600	\$240.00	\$0.0600	\$240.00	\$240.00					\$0.1310	\$524.00	\$0.1310	\$524.00	\$524.00
Public Works Site - 971 Coffman Road, 81527				6000 Diesel	10 x /year	60,000	\$0.1000	\$6,000.00	\$0.1400	\$8,400.00	\$6,800.00	0.0199	\$1,194.00	0.0349	\$2,094.00	\$1,494.00	\$0.0400	\$2,400.00	\$0.0600	\$3,600.00	\$2,800.00					\$0.0810	\$4,860.00	\$0.0910	\$5,460.00	\$5,060.00
				268,000						\$30,373.33				\$9,968.20	used unleaded price across the board	\$11,105.33													\$19,972.00	
<b>Off-Site Retail</b>				<b>NO BID</b>					<b>NO BID</b>					<b>NO BID</b>					<b>NO BID</b>											
Trade Name									Conoco, Suncor, Diamond Shamrock																					
Diesel CPG above rack at pump									0.0661																					
Unleaded CPG above rack at pump									0.0661																					
Discount from vendor branded stations									None																					
Acct setup fees									\$0.00																					
Annual/monthly maint/admin fees									\$2.00 per month/ \$24.00 per year																					
Monthly/annual gas card fees									\$0.00																					
Lost/damaged card repl fee									\$4.50 per card																					
Misc/hidden fees									None																					
Other discounts									0																					
List of local stations									13 total locations (7 in G.J)																					
<b>Retail CNG</b>				<b>NO BID</b>					<b>NO BID</b>					<b>NO BID</b>					<b>\$0.0800</b>					<b>NO BID</b>						
Incentive per gallon																														
Addenda				1					1					1					1											
Form signed/dated				Yes					Yes					Yes					Yes											
Prompt pmt discount				0					0					0					0.00%					0						



Date: 12-04-2015  
Author: Jay Valentine  
Title/ Phone Ext: Internal Services  
Manager, ext. 1517  
Proposed Schedule: 12-16-2015  
2nd Reading (if applicable): N/A  
File # (if applicable): RFP-4125-15-SH

## CITY COUNCIL AGENDA ITEM

<b>Subject:</b> Fuel Services for City of Grand Junction Fleet Division for 2016
<b>Action Requested/Recommendation:</b> Authorize the Purchasing Division to Enter into a Contract with Loco, Inc. of Grand Junction and Monument Clean Fuels of Grand Junction to Provide Fuel Services for the Fleet Division for an Estimated Amount of \$1,270,205
<b>Presenter(s) Name &amp; Title:</b> Jay Valentine, Internal Services Manager

### Executive Summary:

This request is for the purchase of fuel services from two separate local firms to provide bulk fuel deliveries, retail off-site fuel purchases, and retail Compressed Natural Gas (CNG).

### Background, Analysis and Options:

For the past couple years Mesa County and the City of Grand Junction have partnered in a cooperative relationship for fuel services. This year, for the next four years, Mesa County Valley School District 51 is joining the cooperative venture to provide fuel services for all three governmental entities.

There are three areas where fuel services are required. Mesa County and the City have bulk storage tanks on-site at 13 different locations throughout the valley. All three entities use retail fuel services at local stations for their various fleets. The City of Grand Junction is the sole provider of CNG retail fuel.

Bulk fuel and retail fuel (non-CNG) sales are provided as a markup over rack pricing. Retail CNG is provided by the City to a private company to manage retail sales to the public

A formal Request for Proposals was issued via BidNet (an on-line site for government agencies to post solicitations), advertised in The Daily Sentinel, posted on the City's website. Five companies submitted formal proposals for this combined solicitation with the County and the School District, which were found to be responsive and responsible.

The following companies offered proposals for bulk fuel deliveries. Cost figures reflect their markup over rack pricing for an entire year.

Bulk fuel delivery:

<b>FIRM</b>	<b>LOCATION</b>	<b>COST</b>
Loco, Inc.	Grand Junction, CO	\$ 9,968.20
Master Petroleum	Silt, CO	\$ 11,105.33
Parish Oil	Montrose, CO	\$ 19,972.00
Equipment Savers	Grand Junction, CO	\$ 30,373.33

Off-site retail fuel at local fuel stations:

<b>FIRM</b>	<b>LOCATION</b>	<b>COST</b>
Loco, Inc	Grand Junction, CO	\$.0661 above rack

Retail CNG fuel services:

<b>FIRM</b>	<b>LOCATION</b>	<b>COST</b>
Monument Clean Fuels	Grand Junction, CO	\$.08 per gallon incentive paid back to City

**How this item relates to the Comprehensive Plan Goals and Policies:**

**Goal 12:** Being a regional provider of goods and services the City and County will sustain, develop and enhance a healthy, diverse economy.

Providing the fuel for the various types of equipment and public safety vehicles is vital in providing goods and services.

**How this item relates to the Economic Development Plan:**

This purchase allows the economic development plan to be achieved through emergency response, and the development and upkeep of public infrastructure and amenities.

**Board or Committee Recommendation:**

The team of staff members from the City, School District 51 and Mesa County agreed to award to Loco, Inc. for their fuel needs.

**Financial Impact/Budget:**

There is \$1,270,205 budgeted in the Fleet Services Fund to purchase fuel in 2016.

**Legal issues:**

The purchase, if authorized, will be made pursuant to a contract the form of which has been approved by the City Attorney.

**Other issues:**

No other issues have been identified.

**Previously presented or discussed:**

This annual purchase was part of the budget review process.

**Attachments:**

There are no attachments.