



ADDENDUM NO. 1

DATE: January 8, 2016
FROM: City of Grand Junction Purchasing Division
TO: All Offerors
RE: Event Ticketing/Staffing Services RFP-4143-15-NJ

Offerors responding to the above referenced solicitation are hereby instructed that the requirements have been clarified, modified, superseded and supplemented as to this date as hereinafter described.

Please make note of the following clarifications:

1. **Mandatory Pre-Proposal Conference Attendance Sheet:** Attached to this Addendum 1 is the Attendance Sheet from the Mandatory Pre-Proposal Conference.
2. **Settlement Reports:** Attached to this Addendum 1 are the Settlement Reports for the 2014 and 2015 Mesa County Fair's.

The original solicitation for the project noted above is amended as noted.

All other conditions of subject remain the same.

Respectfully,

A handwritten signature in blue ink that reads "Nicholas C. Jones".

Nicholas C Jones, Buyer
City of Grand Junction, Colorado



MANDATORY PRE-PROPOSAL CONFERENCE ATTENDANCE

| | |
|----------------------|-----------------------------------|
| SOLICITATION TITLE: | Event Ticketing/Staffing Services |
| SOLICITATION NUMBER: | RFP-4143-15-NJ |
| CONFERENCE DATE: | Wednesday, January 06, 2016 |
| CONFERENCE TIME: | 10:00 AM MST |

| Company Name | Representative Name | Phone Number | Email | Verified Attendance |
|---------------------|---------------------|--------------|--|---------------------|
| 1 Etix | Scott D. Sloyer | 314.518.8178 | scott.sloyer@etix.com | |
| 2 TicketsWest | Dusty Kurtz | 509.777.6223 | Dusty.Kurtz@ticketswest.com | NCS |
| 3 ShowClix | Jim Barczak | 412.564.4698 | jim.barczak@showclix.com | NCS |
| 4 Monumental Events | Landon Balding | 970-261-1365 | boxoffice@monumentalevents.com | NCS |
| 5 Etix | Dennis Scanlon | 919.780.8086 | dennis.scanlon@etix.com | NCS |
| 6 | | | | |
| 7 | | | | |
| 8 | | | | |
| 9 | | | | |
| 10 | | | | |
| 11 | | | | |
| 12 | | | | |
| 13 | | | | |
| 14 | | | | |
| 15 | | | | |
| 16 | | | | |
| 17 | | | | |

Mandatory Pre-Proposal Conference RFP-4143-15-NJ Attendees

Summary

[GoToMeeting](#)

| | | | |
|-----------------------------|-------------------------|----------------------------|-------------------|
| Meeting Date | Meeting Duration | Number of Attendees | Meeting ID |
| January 6, 2016 9:48 AM MST | 39 minutes | 6 | 618-609-637 |

Details

| Name | Email Address | Join Time | Leave Time | Time in Session (minutes) |
|--------------------|----------------------------|------------------|-------------------|----------------------------------|
| Citymeeting GJCITY | gotocitymeeting@gjcity.org | 9:48 AM | 10:26 AM | 39 |
| dennis | | 9:54 AM | 10:26 AM | 33 |
| Dusty Kurtz | | 9:55 AM | 10:26 AM | 31 |
| Jim Barczak | | 9:57 AM | 10:26 AM | 30 |
| Kim Pabst | | 10:03 AM | 10:05 AM | 3 |
| Kim Pabst | | 10:00 AM | 10:26 AM | 27 |
| Landon Balding | | 10:04 AM | 10:26 AM | 23 |

MESA COUNTY FAIR (JULY 15-19, 2014)

| TICKET QUANTITY | | | |
|--|-----------|--------------|----------------------|
| Ticket Type | Price | Qty Sold | Total Sales |
| Fair Single Day - Adult | \$ 6.00 | 7978 | \$ 47,868.00 |
| Fair Single Day - Senior | \$ 4.00 | 1705 | \$ 6,820.00 |
| Fair Single Day - Child | \$ 2.00 | 3553 | \$ 7,106.00 |
| Fair Week Pass - Adult (PRESALE) | \$ 15.00 | 61 | \$ 915.00 |
| Fair Week Pass - Senior (PRESALE) | \$ 10.00 | 36 | \$ 360.00 |
| Fair Week Pass - Child (PRESALE) | \$ 5.00 | 34 | \$ 170.00 |
| Fair Week Pass - Adult | \$ 20.00 | 25 | \$ 500.00 |
| Fair Week Pass - Senior | \$ 15.00 | 12 | \$ 180.00 |
| Fair Week Pass - Child | \$ 7.00 | 2 | \$ 14.00 |
| Wine Tasting | \$ 20.00 | 62 | \$ 1,240.00 |
| Total Fair Tickets | | 13468 | \$ 65,173.00 |
| Coupons (\$1 off) | \$ (1.00) | 1055 | \$ (1,055.00) |
| Coupons (BOGO - Adult) | \$ (6.00) | 74 | \$ (444.00) |
| Coupons (BOGO - Senior) | \$ (4.00) | 12 | \$ (48.00) |
| Coupons (BOGO - Child) | \$ (2.00) | 23 | \$ (46.00) |
| Coupons (Free Admission) | \$ - | 513 | \$ - |
| COMPS | \$ - | 100 | \$ - |
| Total Fair Discounts & Coupons) | | | \$ (1,593.00) |
| TOTAL FAIR SALES | | | \$ 63,580.00 |

| Ticket Type | Price | Qty Sold | Total Sales |
|------------------------------------|----------|------------|--------------------|
| Carnival Presale Coupons | \$ 20.00 | 373 | \$ 7,460.00 |
| Total Paid Carnival Tickets | | 373 | \$ 7,460.00 |

| METHOD OF PAYMENT (FAIR TICKETS ONLY) | |
|---------------------------------------|---------------------|
| CASH | \$ 50,371.00 |
| CREDIT CARDS | \$ 13,209.00 |
| Total | \$ 63,580.00 |

| TOTAL DUE TO MESA COUNTY | |
|--|---------------------|
| Total Fair Sales | \$ 63,580.00 |
| Total Carnival Sales | \$ 7,460.00 |
| Less Ticket Trailer & Staffing Fee | (\$1,500.00) |
| Less Box Truck Billboard Advertising | (\$587.50) |
| Less Ticket Service Fee (\$.95 per ticket) | (\$12,691.05) |
| Less Credit Card Fee (3.5%) | (\$462.32) |
| TOTAL DUE | \$ 55,799.14 |

MESA COUNTY FAIR - SETTLEMENT REPORT (JULY 14-18, 2015)

| TICKET QUANTITY | | | | | | |
|----------------------------------|--------------|-------------|--|-----------------|---|---------------------------------|
| Ticket Type | Price | Fees | | Qty Sold | Total Sales (including fees) | Total Fees Collected |
| Single Day - Adult | \$ 7.00 | \$ 0.95 | | 61 | \$ 427.00 | \$ 57.95 |
| Single Day - Senior | \$ 5.00 | \$ 0.95 | | 14 | \$ 70.00 | \$ 13.30 |
| Single Day - Child | \$ 3.00 | \$ 0.95 | | 36 | \$ 108.00 | \$ 34.20 |
| Week Pass - Adult | \$ 15.00 | \$ 0.95 | | 103 | \$ 1,545.00 | \$ 97.85 |
| Week Pass - Senior | \$ 10.00 | \$ 0.95 | | 36 | \$ 360.00 | \$ 34.20 |
| Week Pass - Child | \$ 5.00 | \$ 0.95 | | 64 | \$ 320.00 | \$ 60.80 |
| PRESALE Ticket Sales | | | | 314 | \$ 2,830.00 | \$ 298.30 |
| Single Day - Adult | \$ 7.00 | \$ 0.95 | | 6992 | \$ 48,944.00 | \$ 6,642.40 |
| Single Day - Senior | \$ 5.00 | \$ 0.95 | | 1325 | \$ 6,625.00 | \$ 1,258.75 |
| Single Day - Child | \$ 3.00 | \$ 0.95 | | 2910 | \$ 8,730.00 | \$ 2,764.50 |
| Week Pass - Adult | \$ 20.00 | \$ 0.95 | | 29 | \$ 580.00 | \$ 27.55 |
| Week Pass - Senior | \$ 15.00 | \$ 0.95 | | 12 | \$ 180.00 | \$ 11.40 |
| Week Pass - Adult | \$ 7.00 | \$ 0.95 | | 24 | \$ 168.00 | \$ 22.80 |
| DAY OF EVENT Ticket Sales | | | | 11292 | \$ 65,227.00 | \$ 10,693.20 |

| | | | | | | |
|----------------------|--|--|--|--------------|---------------------|---------------------|
| Total Tickets | | | | 11606 | \$ 68,057.00 | \$ 10,991.50 |
|----------------------|--|--|--|--------------|---------------------|---------------------|

| | | | | | | |
|-----------------------------|----------|---------|--|------|---------------|-------------|
| COMPS - Single Day - Adult | \$ 7.00 | \$ 0.95 | | -31 | \$ (217.00) | \$ (29.45) |
| COMPS - Single Day - Senior | \$ 5.00 | \$ 0.95 | | 0 | \$ - | \$ - |
| COMPS - Single Day - Child | \$ 3.00 | \$ 0.95 | | -1 | \$ (3.00) | \$ (0.95) |
| COMPS - Week Pass - Adult | \$ 15.00 | \$ 0.95 | | -40 | \$ (600.00) | \$ (38.00) |
| COMPS - Week Pass - Senior | \$ 10.00 | \$ 0.95 | | 0 | \$ - | \$ - |
| COMPS - Week Pass - Child | \$ 5.00 | \$ 0.95 | | -25 | \$ (125.00) | \$ (23.75) |
| DISCOUNT - FREE Admission | | \$ 0.95 | | -379 | \$ (2,653.00) | \$ (360.05) |
| DISCOUNT - BOGO | | \$ - | | 0 | \$ (3,040.00) | \$ - |
| DISCOUNT - \$1 OFF COUPON | | \$ - | | 0 | \$ (911.00) | \$ - |

| | | | | | | |
|---------------------------|--|--|--|--------------|---------------------|---------------------|
| Total Paid Tickets | | | | 11509 | \$ 60,508.00 | \$ 10,539.30 |
|---------------------------|--|--|--|--------------|---------------------|---------------------|

| METHOD OF PAYMENT | |
|--------------------------|---------------------|
| CASH | \$ 47,462.00 |
| CREDIT CARD | \$ 13,046.00 |
| Total | \$ 60,508.00 |

| TOTAL DUE TO PROMOTER | |
|--------------------------------|---------------------|
| Total Ticket Sales | \$ 60,508.00 |
| Less Ticket Service Fee | \$ (10,539.30) |
| Less Credit Card Fee (3.5%) | \$ (456.61) |
| Less Go Video LED Screen | \$ (2,500.00) |
| Less Ticket Trailer Rental Fee | \$ (1,500.00) |
| TOTAL DUE TO PROMOTER | \$ 45,512.09 |