

Comparison RFP-4125-15-SH Fuel Services

				Equipment Savers - Grand Junction, CO				Loco Inc. - Grand Junction, CO				Master Petroleum - Silt, CO				Monument Oil - Grand Junction, CO				Parish Oil - Montrose, CO							
Bulk Deliveries				# of Gal	Freq'ncy	Annual Gallons	Bulk CPG	Ext Total	Winter Blend CPG	Ext Total	Bulk CPG	Ext Total	Winter Blend CPG	Ext Total	Bulk CPG	Ext Total	Winter Blend CPG	Ext Total	Bulk CPG	Ext Total	Winter Blend CPG	Ext Total	Bulk CPG	Ext Total	Winter Blend CPG	Ext Total	
Orchard Mesa Cemetery - 263 16-1/4 Road, 81503	500 Diesel	3 x /year	1,500	\$0.1000	\$150.00	\$0.1400	\$210.00	\$170.00	0.0449	\$67.35	0.0599	\$89.85	\$74.85	\$0.0400	\$60.00	\$0.0600	\$90.00	\$70.00	NO BID				\$0.0710	\$106.50	\$0.0810	\$121.50	\$111.50
Orchard Mesa Cemetery - 263 16-1/4 Road, 81503	500 Unleaded	3 x /year	1,500	\$0.1000	\$150.00	\$0.1400	\$210.00	\$170.00	0.0449	\$67.35	0.0599	\$89.85	\$74.85	\$0.0400	\$60.00	\$0.0400	\$60.00	\$60.00					\$0.0710	\$106.50	\$0.0710	\$106.50	\$106.50
Canyon View Park - 730 24 Road, 81505	500 Diesel	3 x /year	1,500	\$0.1000	\$150.00	\$0.1400	\$210.00	\$170.00	0.0449	\$67.35	0.0599	\$89.85	\$74.85	\$0.0400	\$60.00	\$0.0600	\$90.00	\$70.00					\$0.0710	\$106.50	\$0.0810	\$121.50	\$111.50
Canyon View Park - 730 24 Road, 81505	500 Unleaded	3 x /year	1,500	\$0.1000	\$150.00	\$0.1400	\$210.00	\$170.00	0.0449	\$67.35	0.0599	\$89.85	\$74.85	\$0.0400	\$60.00	\$0.0400	\$60.00	\$60.00					\$0.0710	\$106.50	\$0.0710	\$106.50	\$106.50
City Shops - 333 West Avenue, 81501	10000 Diesel	3 x /year	30,000	\$0.1000	\$3,000.00	\$0.1400	\$4,200.00	\$3,400.00	0.0199	\$597.00	0.0349	\$1,047.00	\$747.00	\$0.0200	\$600.00	\$0.0400	\$1,200.00	\$800.00					\$0.0400	\$1,200.00	\$0.0700	\$2,100.00	\$1,500.00
Lincoln Park - 14 th and Gunnison, 81501	700 Diesel	4 x /year	2,800	\$0.1000	\$280.00	\$0.1400	\$392.00	\$317.33	0.0449	\$125.72	0.0599	\$167.72	\$139.72	\$0.0400	\$112.00	\$0.0600	\$168.00	\$130.67					\$0.0710	\$198.80	\$0.0810	\$226.80	\$208.13
Lincoln Park - 14 th and Gunnison, 81501	1300 Unleaded	4 x /year	5,200	\$0.1000	\$520.00	\$0.1400	\$728.00	\$589.33	0.0449	\$233.48	0.0599	\$311.48	\$259.48	\$0.0400	\$208.00	\$0.0400	\$208.00	\$208.00					\$0.0710	\$369.20	\$0.0710	\$369.20	\$369.20
Tiara Rado - 2057 S. Broadway, 81507	500 Diesel	4 x /year	2,000	\$0.1000	\$200.00	\$0.1400	\$280.00	\$226.67	0.0449	\$89.80	0.0599	\$119.80	\$99.80	\$0.0400	\$80.00	\$0.0600	\$120.00	\$93.33					\$0.0710	\$142.00	\$0.0810	\$162.00	\$148.67
Tiara Rado - 2057 S. Broadway, 81507	500 Unleaded	4 x /year	2,000	\$0.1000	\$200.00	\$0.1400	\$280.00	\$226.67	0.0449	\$89.80	0.0599	\$119.80	\$99.80	\$0.0400	\$80.00	\$0.0400	\$80.00	\$80.00					\$0.0710	\$142.00	\$0.0710	\$142.00	\$142.00
Appleton Shop - 905 23 Road, 81505	1500 Diesel	8 x /year	12,000	\$0.1000	\$1,200.00	\$0.1400	\$1,680.00	\$1,360.00	0.0449	\$538.80	0.0599	\$718.80	\$598.80	\$0.0400	\$480.00	\$0.0600	\$720.00	\$560.00					\$0.0710	\$852.00	\$0.0810	\$972.00	\$892.00
Fairgrounds Site - 2785 Hwy 50, 81503	500 Diesel	20 x /year	10,000	\$0.1000	\$1,000.00	\$0.1400	\$1,400.00	\$1,133.33	0.0449	\$449.00	0.0599	\$599.00	\$499.00	\$0.0400	\$400.00	\$0.0600	\$600.00	\$466.67					\$0.0910	\$910.00	\$0.1010	\$1,010.00	\$943.33
Fruita Shop - 916 19-1/2 Road, 81521	1000 Diesel	8 x /year	8,000	\$0.1000	\$800.00	\$0.1400	\$1,120.00	\$906.67	0.0449	\$359.20	0.0599	\$479.20	\$399.20	\$0.0400	\$320.00	\$0.0600	\$480.00	\$373.33					\$0.0710	\$568.00	\$0.0810	\$648.00	\$594.67
Fruita Shop - 916 19-1/2 Road, 81521	500 Unleaded	8 x /year	4,000	\$0.1000	\$400.00	\$0.1400	\$560.00	\$453.33	0.0449	\$179.60	0.0599	\$239.60	\$199.60	\$0.0400	\$160.00	\$0.0400	\$160.00	\$160.00					\$0.0710	\$284.00	\$0.0710	\$284.00	\$284.00
Gateway Shop - 440 Hwy 141, 81522	1000 Diesel	6 x /year	6,000	\$0.1000	\$600.00	\$0.1400	\$840.00	\$680.00	0.0699	\$419.40	0.0849	\$509.40	\$449.40	\$0.0700	\$420.00	\$0.0900	\$540.00	\$460.00					\$0.1310	\$786.00	\$0.1410	\$846.00	\$806.00
Gateway Shop - 440 Hwy 141, 81522	500 Unleaded	6 x /year	3,000	\$0.1000	\$300.00	\$0.1400	\$420.00	\$340.00	0.0699	\$209.70	0.0849	\$254.70	\$224.70	\$0.0700	\$210.00	\$0.0700	\$210.00	\$210.00					\$0.1310	\$393.00	\$0.1310	\$393.00	\$393.00
Glade Park Shop - 16.43 DS Road, 81523	1500 Diesel	6 x /year	9,000	\$0.1000	\$900.00	\$0.1400	\$1,260.00	\$1,020.00	0.0649	\$584.10	0.0799	\$719.10	\$629.10	\$0.0700	\$630.00	\$0.0900	\$810.00	\$690.00					\$0.1210	\$1,089.00	\$0.1310	\$1,179.00	\$1,119.00
Landfill Site - 3071 Hwy 50, 81527	12,000 Diesel	6 x /year	72,000	\$0.1000	\$7,200.00	\$0.1400	\$10,080.00	\$8,160.00	0.0199	\$1,432.80	0.0349	\$2,512.80	\$1,792.80	\$0.0200	\$1,440.00	\$0.0400	\$2,880.00	\$1,920.00					\$0.0450	\$3,240.00	\$0.0750	\$5,400.00	\$3,960.00
Landfill Site - 3071 Hwy 50, 81527	4000 Diesel	6 x /year	24,000	\$0.1000	\$2,400.00	\$0.1400	\$3,360.00	\$2,720.00	0.0449	\$1,077.60	0.0599	\$1,437.60	\$1,197.60	\$0.0400	\$960.00	\$0.0600	\$1,440.00	\$1,120.00					\$0.0710	\$1,704.00	\$0.0810	\$1,944.00	\$1,784.00
Mesa Shop - Fremont Street, 81643	1000 Diesel	8 x /year	8,000	\$0.1000	\$800.00	\$0.1400	\$1,120.00	\$906.67	0.0649	\$519.20	0.0799	\$639.20	\$559.20	\$0.0600	\$480.00	\$0.0800	\$640.00	\$533.33					\$0.1310	\$1,048.00	\$0.0410	\$328.00	\$808.00
Mesa Shop - Fremont Street, 81643	500 Unleaded	8 x /year	4,000	\$0.1000	\$400.00	\$0.1400	\$560.00	\$453.33	0.0649	\$259.60	0.0799	\$319.60	\$279.60	\$0.0600	\$240.00	\$0.0600	\$240.00	\$240.00					\$0.1310	\$524.00	\$0.1310	\$524.00	\$524.00
Public Works Site - 971 Coffman Road, 81527	6000 Diesel	10 x /year	60,000	\$0.1000	\$6,000.00	\$0.1400	\$8,400.00	\$6,800.00	0.0199	\$1,194.00	0.0349	\$2,094.00	\$1,494.00	\$0.0400	\$2,400.00	\$0.0600	\$3,600.00	\$2,800.00					\$0.0810	\$4,860.00	\$0.0910	\$5,460.00	\$5,060.00
				268,000				\$30,373.33					\$9,968.20	used unleaded price across the board				\$11,105.33								\$19,972.00	
Off-Site Retail				NO BID					NO BID					NO BID					NO BID								
Trade Name									Conoco, Suncor, Diamond Shamrock																		
Diesel CPG above rack at pump									0.0661																		
Unleaded CPG above rack at pump									0.0661																		
Discount from vendor branded stations									None																		
Acct setup fees									\$0.00																		
Annual/monthly maint/admin fees									\$2.00 per month/ \$24.00 per year																		
Monthly/annual gas card fees									\$0.00																		
Lost/damaged card repl fee									\$4.50 per card																		
Misc/hidden fees									None																		
Other discounts									0																		
List of local stations									13 total locations (7 in G.J)																		
Retail CNG				NO BID					NO BID					NO BID					\$0.0800					NO BID			
Incentive per gallon																											
Addenda									1					1					1					1			
Form signed/dated									Yes					Yes					Yes					Yes			
Prompt pmt discount									0					0					0.00%					0			



Date: 12-04-2015
Author: Jay Valentine
Title/ Phone Ext: Internal Services
Manager, ext. 1517
Proposed Schedule: 12-16-2015
2nd Reading (if applicable): N/A
File # (if applicable): RFP-4125-15-SH

CITY COUNCIL AGENDA ITEM

Subject: Fuel Services for City of Grand Junction Fleet Division for 2016
Action Requested/Recommendation: Authorize the Purchasing Division to Enter into a Contract with Loco, Inc. of Grand Junction and Monument Clean Fuels of Grand Junction to Provide Fuel Services for the Fleet Division for an Estimated Amount of \$1,270,205
Presenter(s) Name & Title: Jay Valentine, Internal Services Manager

Executive Summary:

This request is for the purchase of fuel services from two separate local firms to provide bulk fuel deliveries, retail off-site fuel purchases, and retail Compressed Natural Gas (CNG).

Background, Analysis and Options:

For the past couple years Mesa County and the City of Grand Junction have partnered in a cooperative relationship for fuel services. This year, for the next four years, Mesa County Valley School District 51 is joining the cooperative venture to provide fuel services for all three governmental entities.

There are three areas where fuel services are required. Mesa County and the City have bulk storage tanks on-site at 13 different locations throughout the valley. All three entities use retail fuel services at local stations for their various fleets. The City of Grand Junction is the sole provider of CNG retail fuel.

Bulk fuel and retail fuel (non-CNG) sales are provided as a markup over rack pricing. Retail CNG is provided by the City to a private company to manage retail sales to the public

A formal Request for Proposals was issued via BidNet (an on-line site for government agencies to post solicitations), advertised in The Daily Sentinel, posted on the City's website. Five companies submitted formal proposals for this combined solicitation with the County and the School District, which were found to be responsive and responsible.

The following companies offered proposals for bulk fuel deliveries. Cost figures reflect their markup over rack pricing for an entire year.

Bulk fuel delivery:

FIRM	LOCATION	COST
Loco, Inc.	Grand Junction, CO	\$ 9,968.20
Master Petroleum	Silt, CO	\$ 11,105.33
Parish Oil	Montrose, CO	\$ 19,972.00
Equipment Savers	Grand Junction, CO	\$ 30,373.33

Off-site retail fuel at local fuel stations:

FIRM	LOCATION	COST
Loco, Inc	Grand Junction, CO	\$.0661 above rack

Retail CNG fuel services:

FIRM	LOCATION	COST
Monument Clean Fuels	Grand Junction, CO	\$.08 per gallon incentive paid back to City

How this item relates to the Comprehensive Plan Goals and Policies:

Goal 12: Being a regional provider of goods and services the City and County will sustain, develop and enhance a healthy, diverse economy.

Providing the fuel for the various types of equipment and public safety vehicles is vital in providing goods and services.

How this item relates to the Economic Development Plan:

This purchase allows the economic development plan to be achieved through emergency response, and the development and upkeep of public infrastructure and amenities.

Board or Committee Recommendation:

The team of staff members from the City, School District 51 and Mesa County agreed to award to Loco, Inc. for their fuel needs.

Financial Impact/Budget:

There is \$1,270,205 budgeted in the Fleet Services Fund to purchase fuel in 2016.

Legal issues:

The purchase, if authorized, will be made pursuant to a contract the form of which has been approved by the City Attorney.

Other issues:

No other issues have been identified.

Previously presented or discussed:

This annual purchase was part of the budget review process.

Attachments:

There are no attachments.