



### Front Range Contract Sales Representative

2016	Activity	Goal	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	Total YTD	Notes
<b>Sales</b>	Leads	15	-	2	5	1									8	
	Site Visits	5	-	-	-										-	
	Appointments	32	-	1	-	1									2	
	Total Contacts	1200	81	91	94	105									371	
	Confirmed Nights	N/A	-	-	23	30									53	

<b>Industry Association Contacts</b>	Christian Meetings & Conventions Assoc		-	-	-	34									34	
	Colorado Society of Assoc Exec.		-	14	-										14	
	Destination Colorado Trade Show		-	-	-										-	
	Meetings Industry Council Trade Show		-	-	40										40	
	Meetings Industry Council VIP Reception		-	-	19										19	
	Meeting Professionals Int'l		9	-	-										9	
	Professional Convention Mgmt Assoc.		-	-	-										-	
	Society of Government Meeting Planners		-	6	-	9									15	
	Successful Meetings University		-	-	-										-	
	TEAMS		-	-	-										-	
	CSAE Annual Conference		-	-	-										-	
	MPI Gala		-	-	-										-	
	Destination Colorado/Board Member Mtg		-	-	-										-	
	SGMP Gala		-	-	-										-	
	Peach Give Away		-	-	-										-	
	Destination Colorado Client Appreciation		-	-	-										-	
	MPI Golf Tournament		-	-	-										-	
	SGMP Annual Conference		-	-	-										-	
Destination CO - Administrative Professionals		-	-	-										-		

Attended CMCA (Christian Meetings & Conventions Assoc.) Annual Conference in CO Spgs. Had 21 one on one appts., 4 lead opportunities and 5 site/FAM opportunities. Also reconnected with several other members and met new planners. Over 100 planners attended from all over the U.S.