



**Front Range Contract Sales Representative**

2016	Activity	Goal	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	Total YTD	Notes
<b>Sales</b>	<b>Leads</b>	15	-	2	5	1	2	2	1	2	2	3			20	
	<b>Site Visits</b>	5	-	-	-	-	-	-	2	-	-	2			4	
	<b>Appointments</b>	32	-	1	-	1	1	-	2	7	2	3			17	
	<b>Total Contacts</b>	1200	81	91	94	105	96	117	61	105	95	98			943	
	<b>Confirmed Nights</b>	N/A	-	-	23	30	20	280	-	-	-	-			353	

<b>Industry Association Contacts</b>	Christian Meetings & Conventions Assoc	-	-	-	34	-	-	-	-	-	-	-	-	-	34	
	Colorado Society of Assoc Exec.	-	14	-	-	8	-	-	6	8	11				47	
	Destination Colorado Trade Show	-	-	-	-	-	-	-	-	-	-				-	
	Meetings Industry Council Trade Show	-	-	40	-	-	-	-	-	-	-				40	
	Meetings Industry Council VIP Reception	-	-	19	-	-	-	-	-	-	-				19	
	Meeting Professionals Int'l	9	-	-	-	10	-	-	-	5					24	
	Professional Convention Mgmt Assoc.	-	-	-	-	-	-	-	-	-	-				-	
	Society of Government Meeting Planners	-	6	-	9	-	-	-	-	-	-				15	
	Successful Meetings University	-	-	-	-	-	-	-	22	-	-				22	
	TEAMS	-	-	-	-	-	-	-	-	-	-				-	
	CSAE Annual Conference	-	-	-	-	43	-	-	-	-	-				43	
	MPI Gala	-	-	-	-	-	15	-	-	-	-				15	
	Destination Colorado/Board Member Mtg	-	-	-	-	-	-	-	-	-	-				-	
	SGMP Gala	-	-	-	-	-	11	-	-	-	-				11	
	Peach Give Away	-	-	-	-	-	-	-	-	52	-				52	
	Destination Colorado Client Appreciation	-	-	-	-	-	-	-	-	-	19				19	
	MPI Golf Tournament	-	-	-	-	-	-	-	-	-	-				-	
SGMP Annual Conference	-	-	-	-	-	-	-	-	-	-	8			8		
Destination CO - Administrative Professionals	-	-	-	-	-	-	-	-	-	50				50		

Attended the SGMP Fall Education Conference in Keystone which included networking events and educational sessions for 2 days. Had a site with two of the SGMP planners, had a 2015 event in GJ and will look at future.