

# *State of the City*

Laurie Kadrich, City Manager

January 2011

*“The City spends  
money wisely and  
provides good  
value for the cost  
involved”*



# ***City Strategies***

## **Sustainability**

*“live within our means”*

## **Capital Projects**

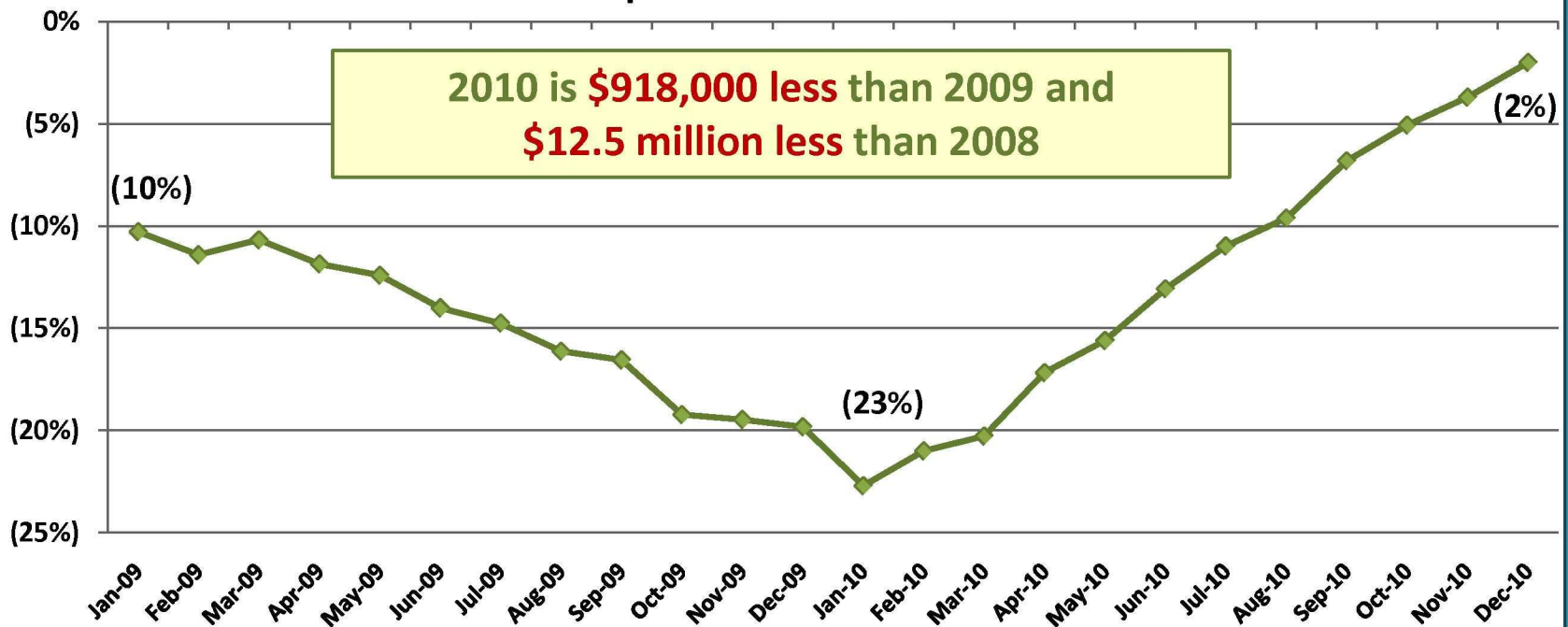
*“local stimulus projects”*

## **Development**

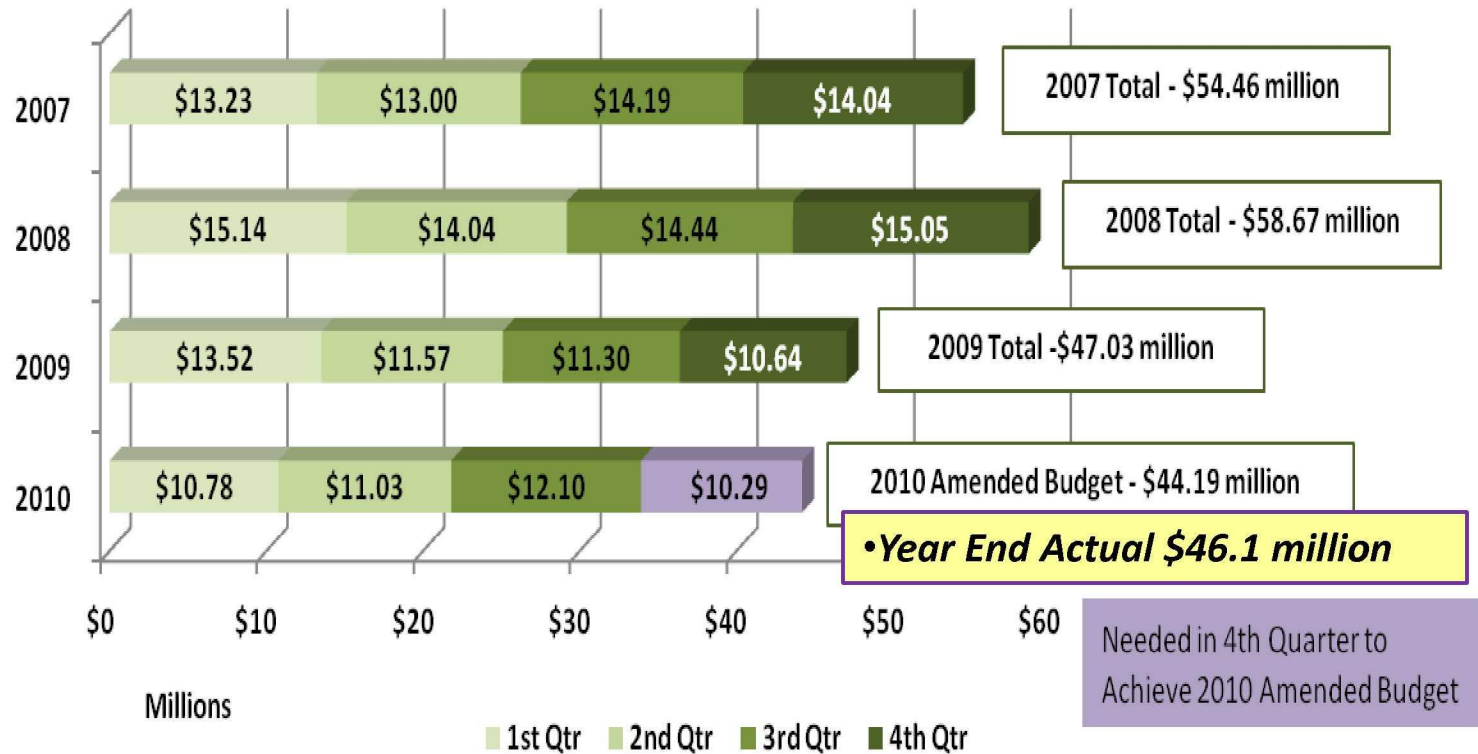
*“get those projects ready to go thru quickly”*

# Sales & Use Tax Revenues

Year-To-Date Sales & Use Tax Revenue  
Comparison to Prior Year



# Sales & Use Tax Revenues



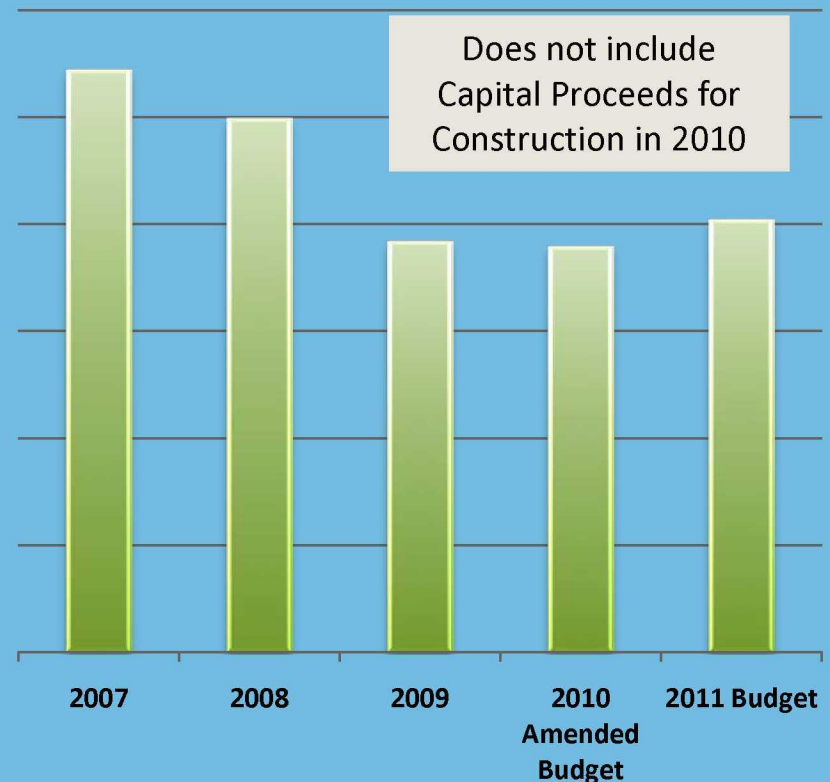


# Declining Revenues

Government Revenues (sales and use taxes, development fees, severance & mineral leasing)

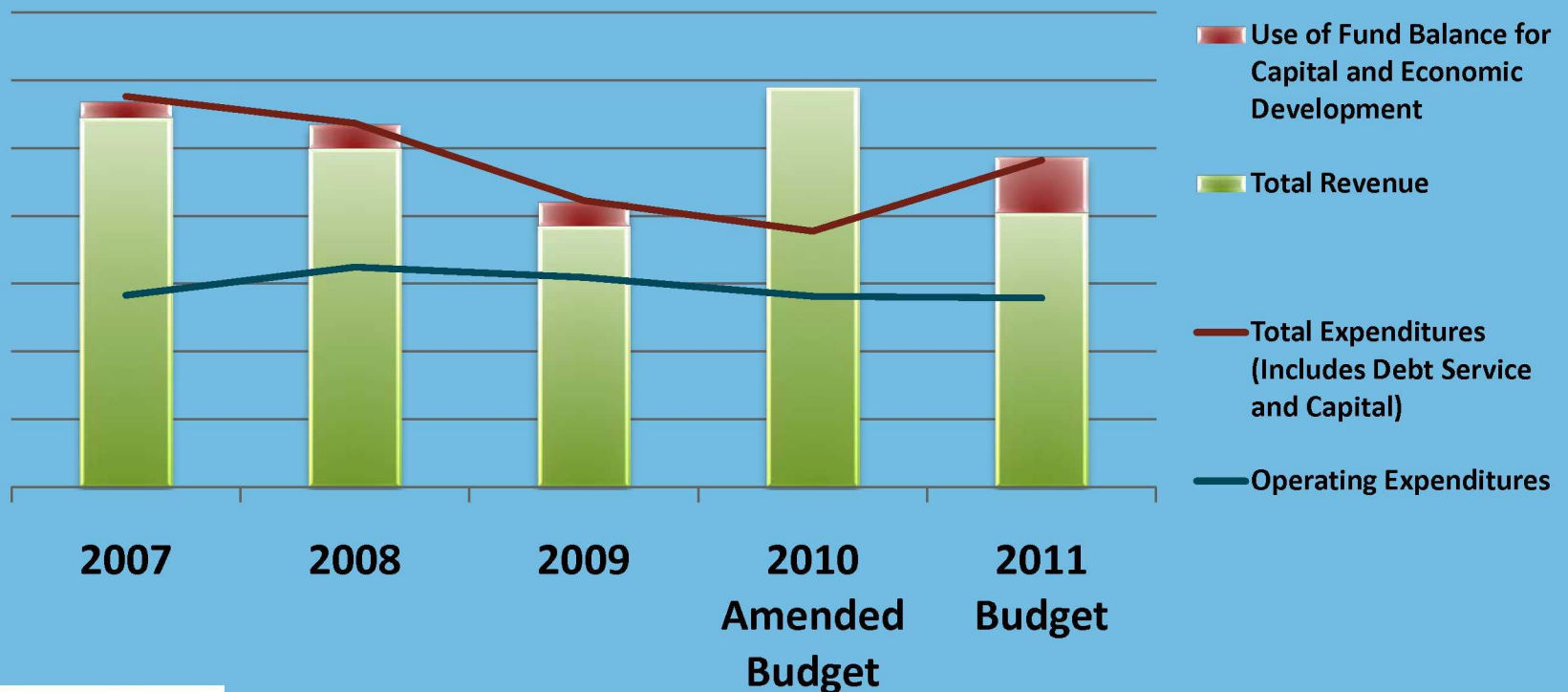
- \$23 million decrease 2008 to 2010 = (24%) loss of revenue
- \$14.5 million of that decrease was in sales and use taxes = a (25%) drop

5 Year Trend  
Government Operating Revenues

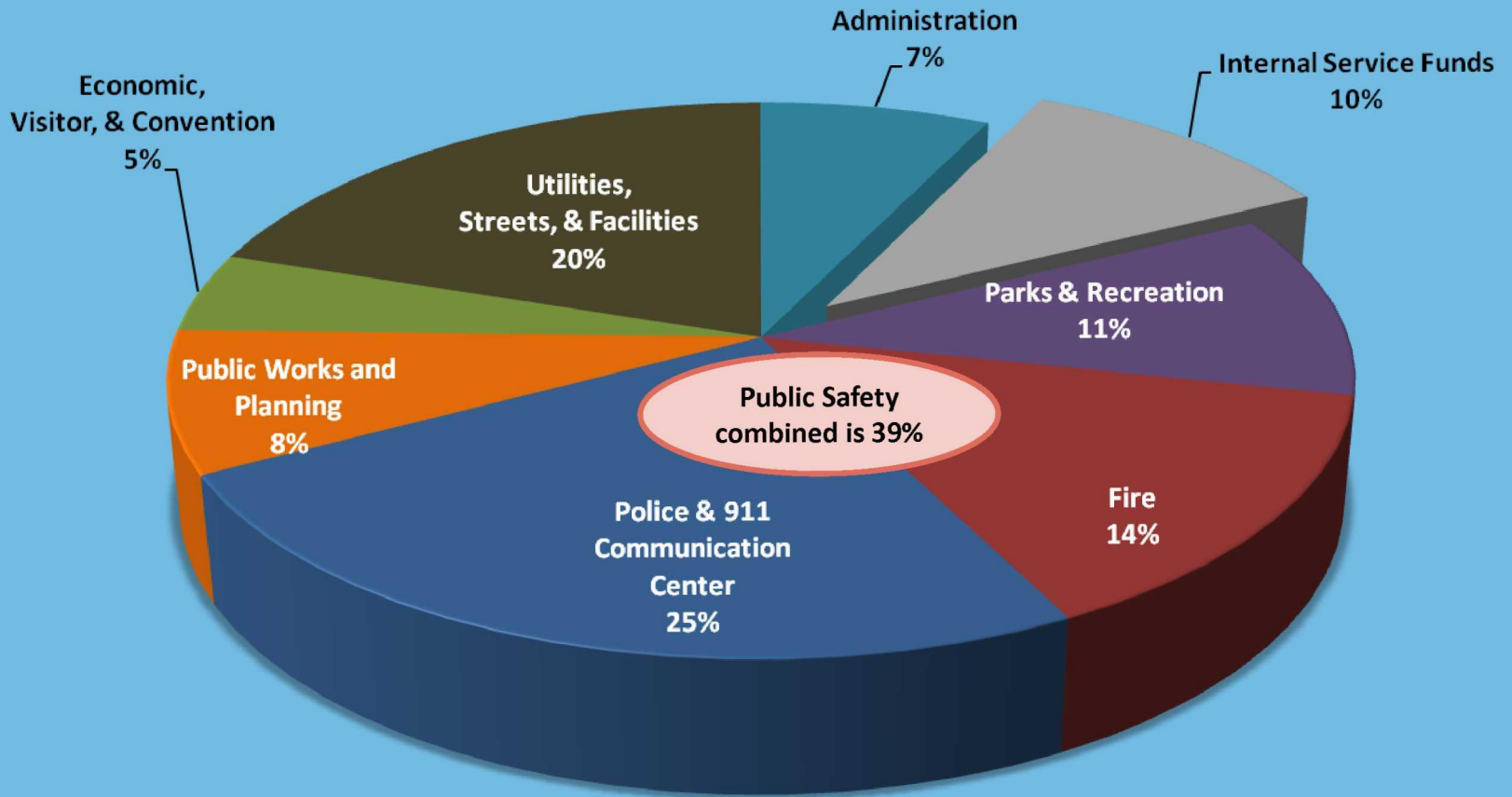


# Government Funds Budget

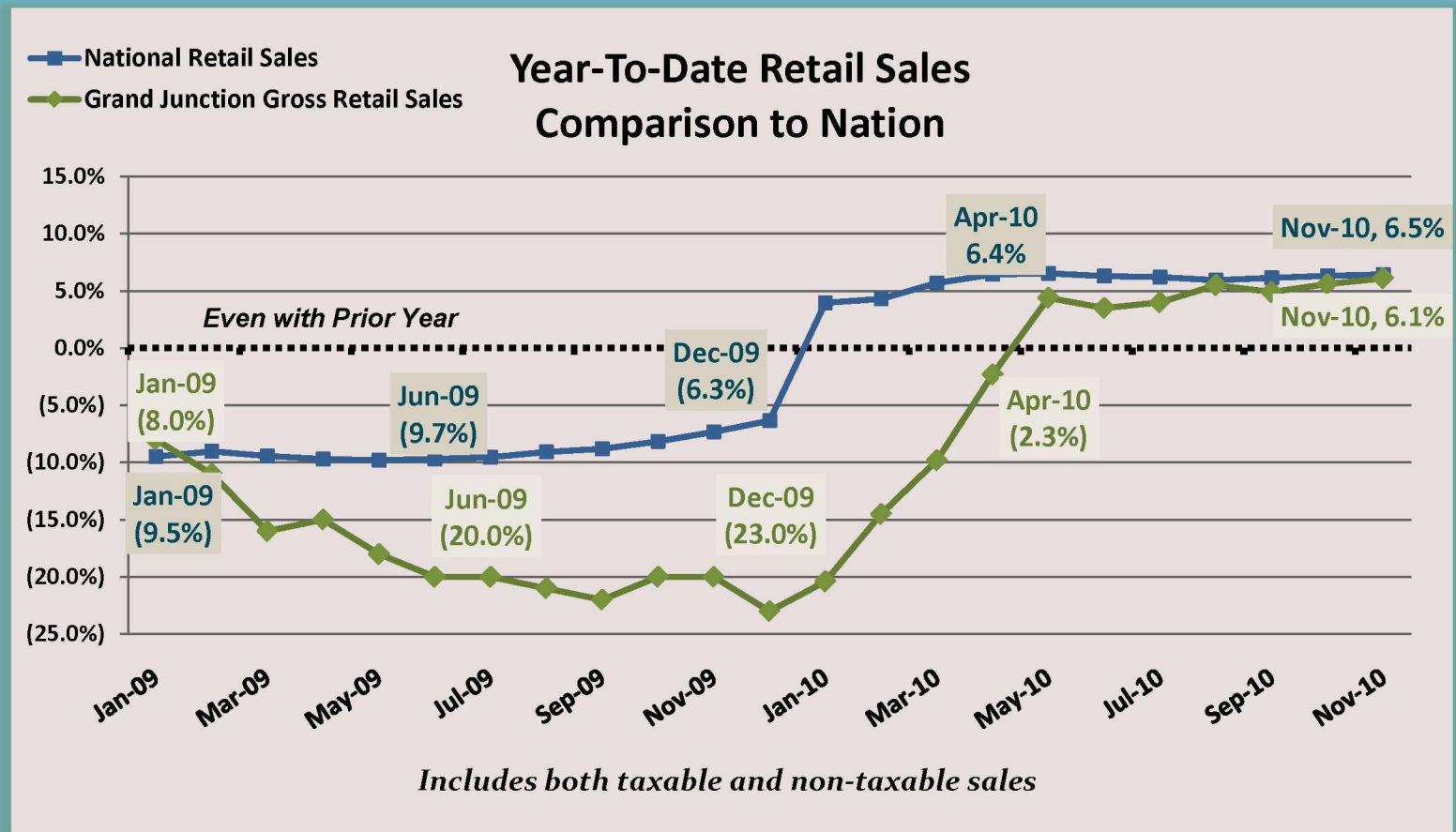
- The 2010 Amended Budget is **(30%)** or **(\$32 million)** lower than 2008
- The 2011 Budget increases due to debt service & capital commitments



# 2011 Operating Budget by Department



# Economic Indicators

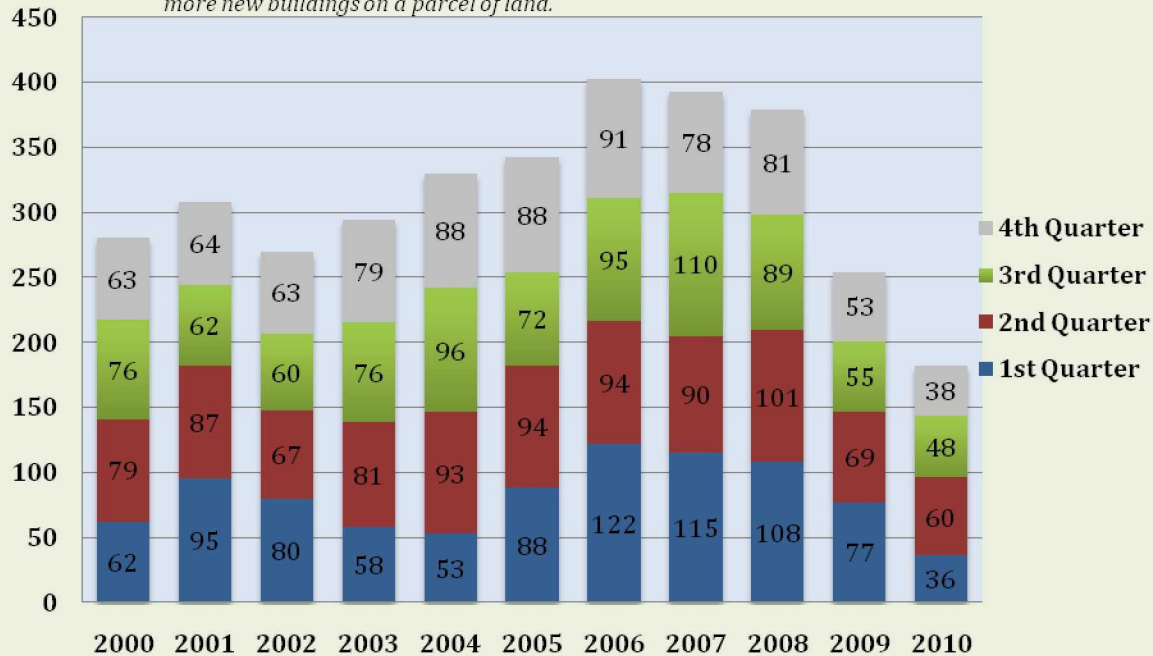




# Economic Indicators

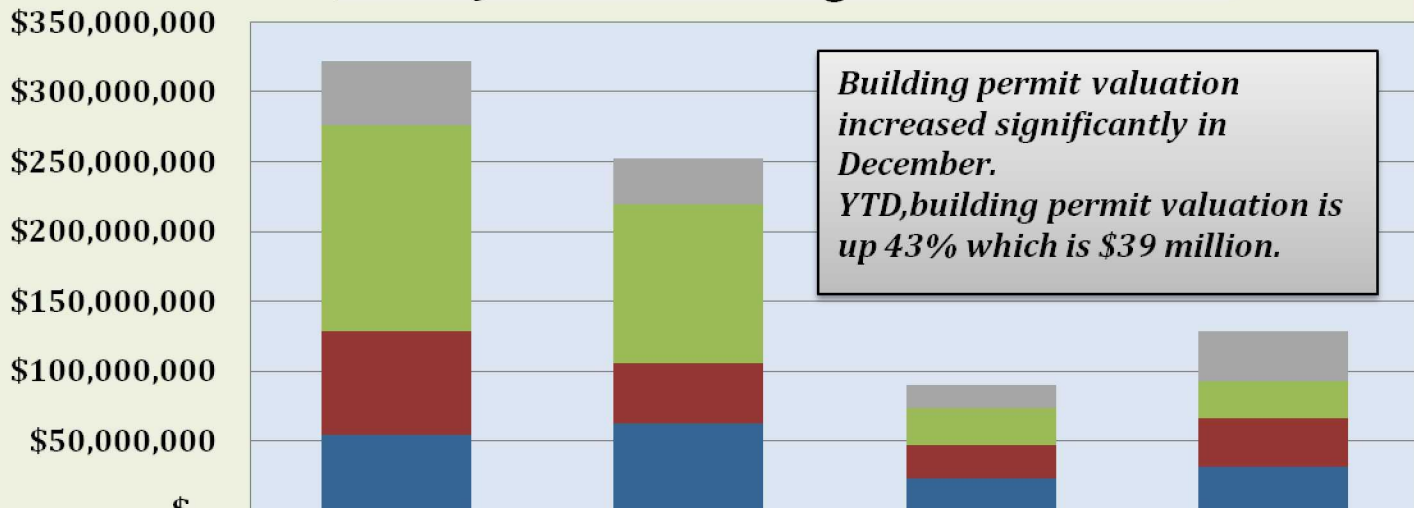
## Development Applications by Quarter

*Applications for annexation, subdividing property, residential and commercial subdivisions, conditional use permits and site plan review for expanding a building or constructing one or more new buildings on a parcel of land.*



# Economic Indicators

Grand Junction Building Permit Valuation

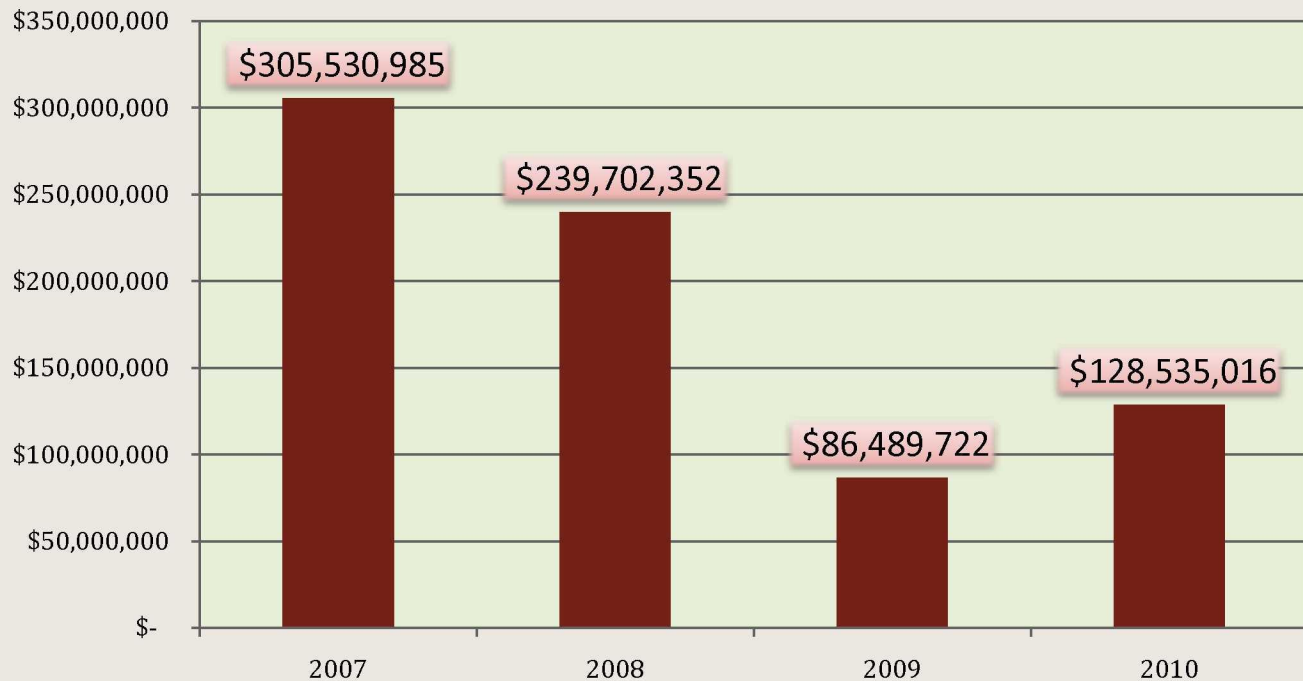


	2007	2008	2009	2010
■ 4th Quarter	\$45,823,271	\$33,653,067	\$16,402,385	\$35,820,617
■ 3rd Quarter	\$147,818,444	\$112,900,997	\$26,293,286	\$26,362,393
■ 2nd Quarter	\$74,377,127	\$43,721,327	\$24,144,849	\$35,322,177
■ 1st Quarter	\$54,353,578	\$62,202,753	\$23,108,559	\$31,029,829

# Economic Indicators

## Annual Construction Activity

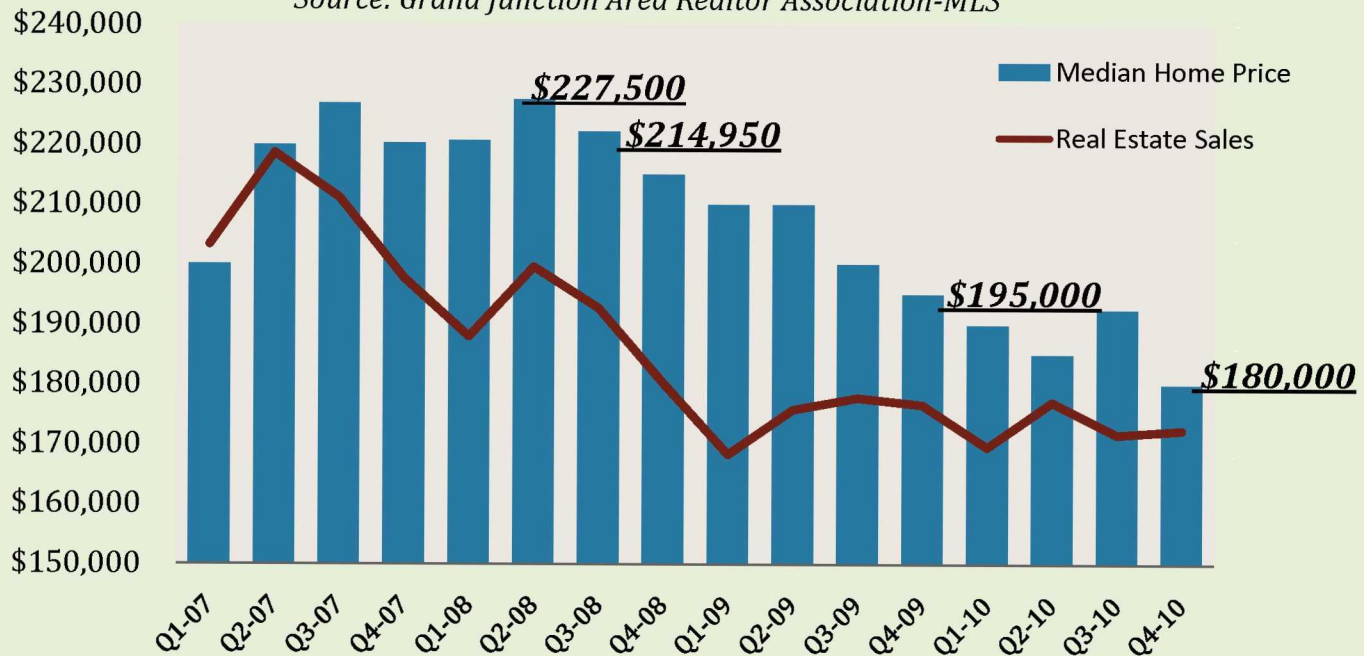
*Total Permit Valuation for Grand Junction*



# Economic Indicators

## Real Estate Transactions

Source: Grand Junction Area Realtor Association-MLS

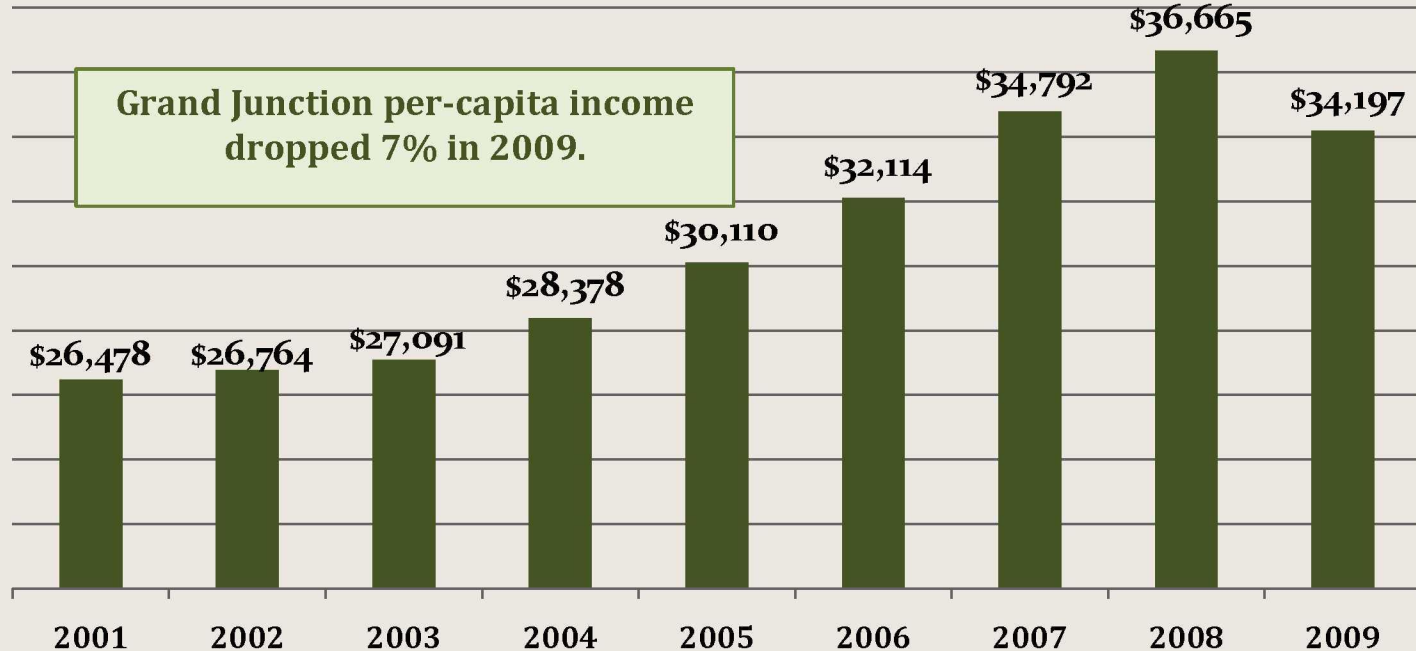




# Economic Indicators

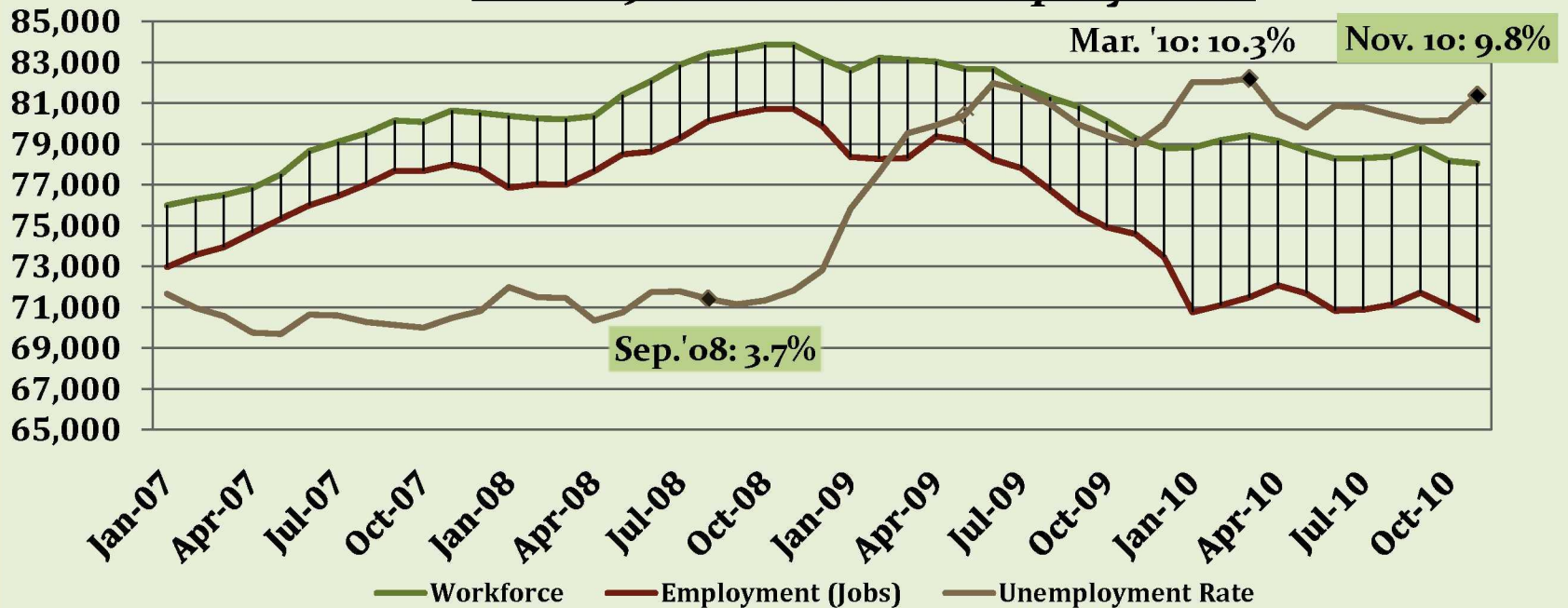
## Personal Income Per-Capita

*Grand Junction MSA*



# Economic Indicators

## Grand Junction MSA Employment



*The unemployment increased to 9.8%. Nearly 10,000 jobs were lost during 2009. After a gain at the beginning of 2010; in October and November, Grand Junction lost another 1,300 jobs.*

# ***Economic Indicators***

## Geography of a Recession

# Economic Indicators





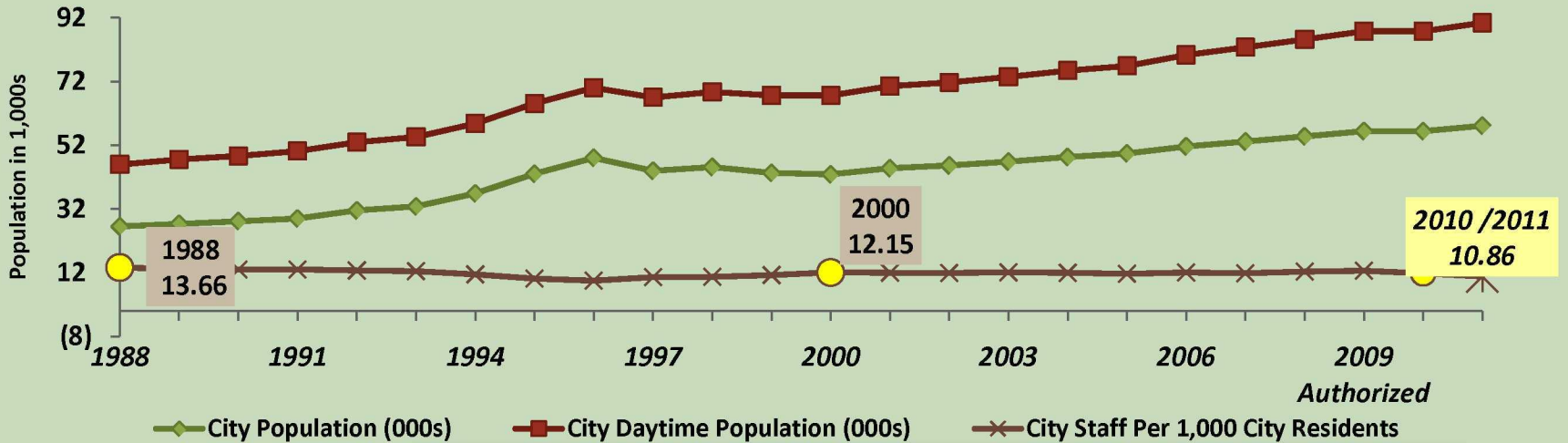
# ***Economic Indicators***

- U. S. Census Bureau 2010 Census
  - U.S. population **increased 9.7%** over the 2000 Census population
  - Colorado **grew by 16.9%** from 2000 to 2010
  - Mesa County's population increased **18.6 %** from 2000 to 2010
  - Grand Junction **grew 27.6%** between 2000 and 2010 which averages **2.8% per year**
  - Reapportionment Commission

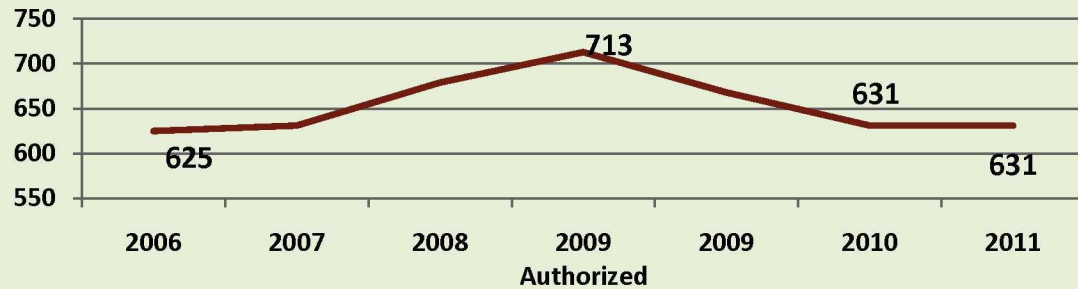
Population on April 1, 2010 Per 2010 Census	
United States	308,745,538
Mesa County	137,879
Grand Junction	54,694
Fruita	11,082
Palisade	2,817
Clifton	19,152

# Workforce

## History of City Staff Per Capita



## Full-Time Positions



# Personnel & Benefits

## ▶ City Staff Per Capita (5 year History)

<u>City Staff Per 1,000 City Residents</u>	<u>2007</u>	<u>2008</u>	<u>2009</u>	<u>2010</u>	<u>2011</u>
Administration	1.54	1.53	1.45	1.33	1.33
Fire	2.12	2.19	2.13	2.01	2.01
Parks & Recreation	1.07	1.30	1.29	1.19	1.19
Public Works & Planning	1.34	1.42	1.28	0.88	0.88
Utility & Street Systems	2.18	2.17	2.04	1.89	1.89
Police	3.12	3.29	3.21	3.18	3.18
Economic, Convention, & Visitor Svcs.	0.49	0.49	0.44	0.38	0.38
<b>Total</b>	<b>11.87</b>	<b>12.40</b>	<b>11.84</b>	<b>10.86</b>	<b>10.86</b>

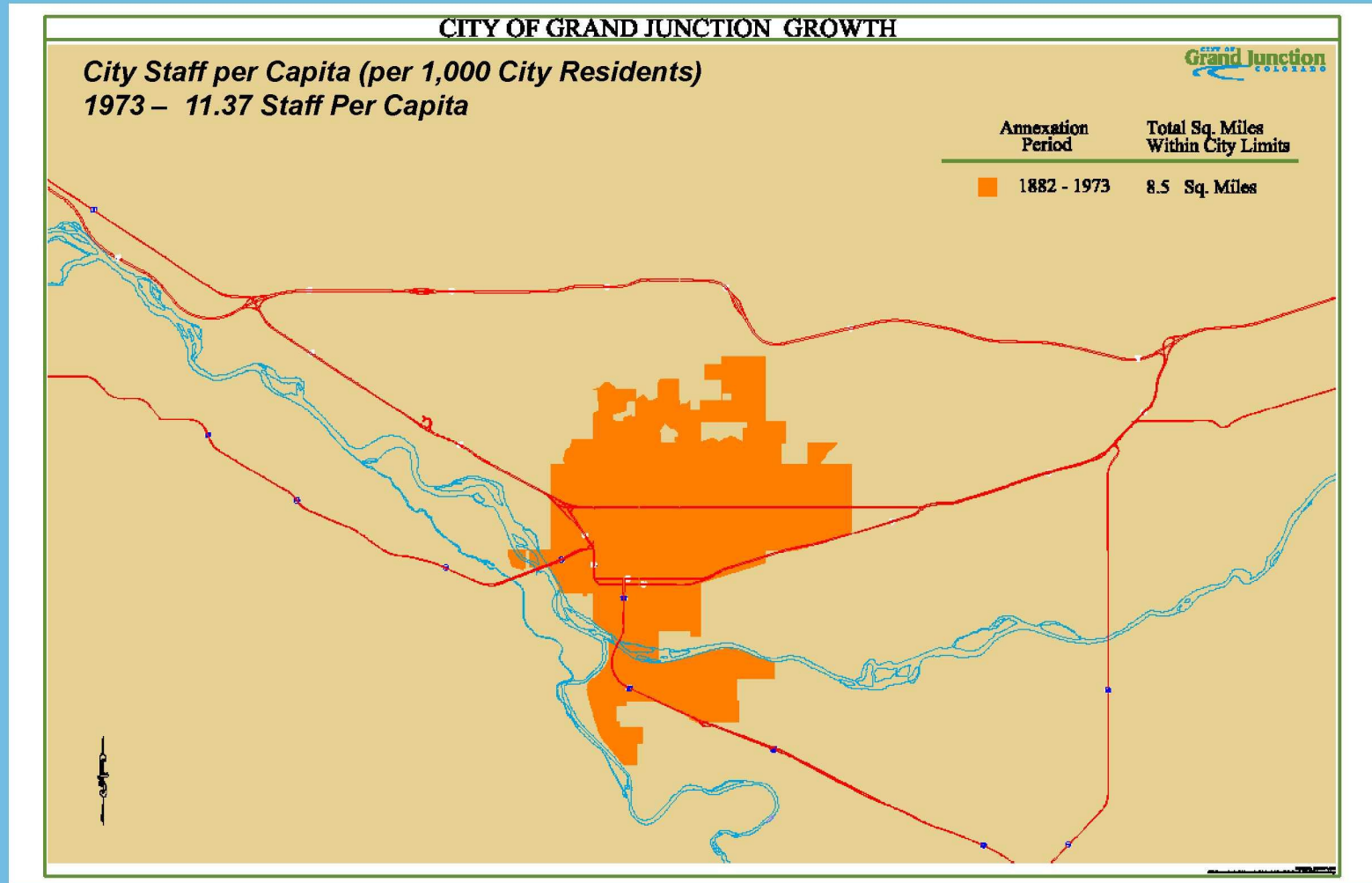
- ▶ City's service area has grown 5 times over since 1973
- ▶ Staff per capita was at its highest in 1988 at 13.66
- ▶ Currently City staff per capita is the lowest point in at least 37 years

# ***Personnel & Benefits***

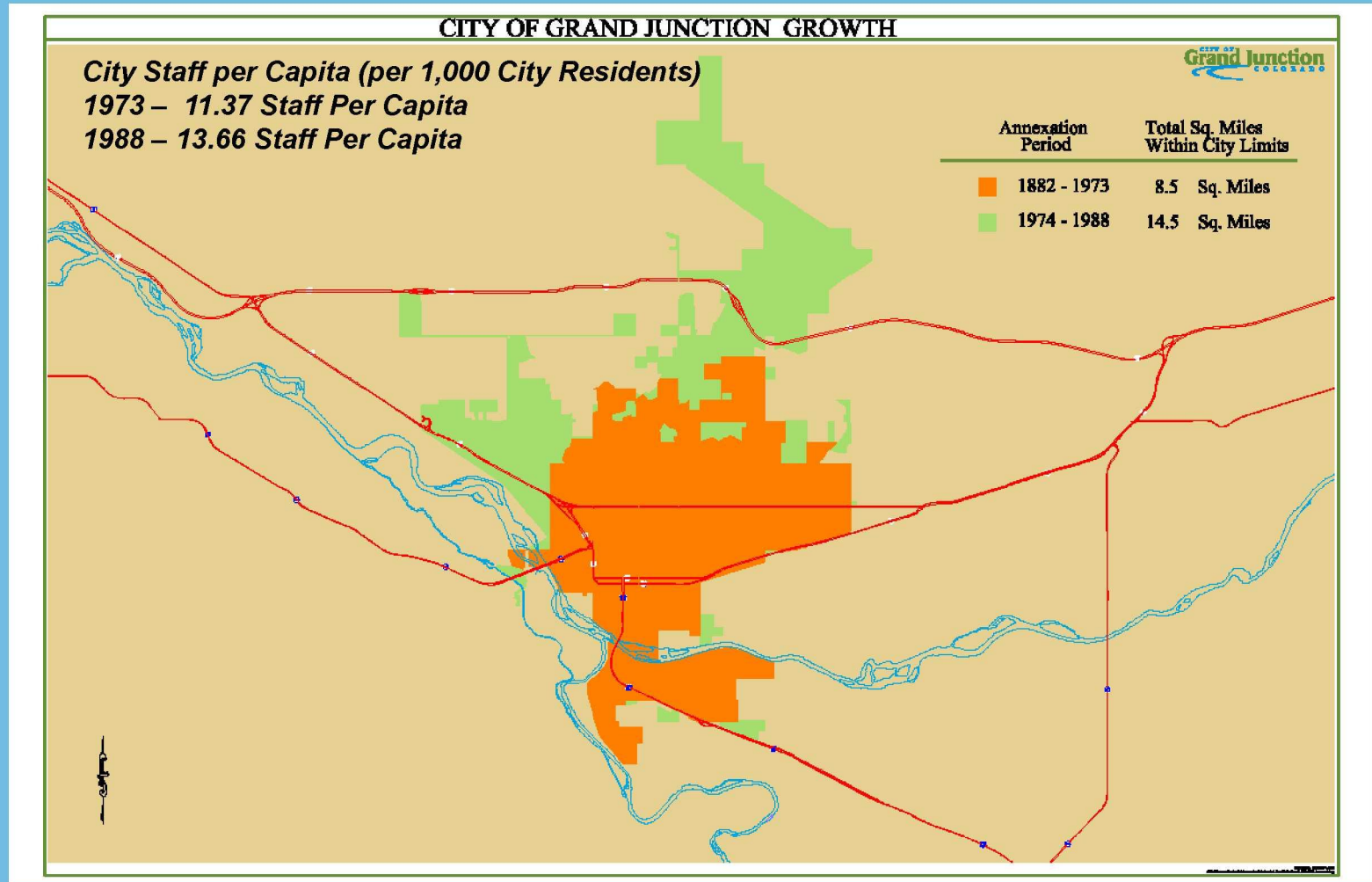
- **Insurance (single coverage)**
  - Local market pays 87%
  - Municipal market pays 91%
  - City pays 78%
- **Retirement Plans**
  - All market employers offer a retirement/profit sharing plan
  - Average % contribution for both markets is greater than City's
- **Paid Time Off (PTO)**
  - Includes vacation time, sick leave, and holidays
  - City's PTO is less than local and municipal market employers



# City Square Miles



# City Square Miles



# City Square Miles

## CITY OF GRAND JUNCTION GROWTH

*City Staff per Capita (per 1,000 City Residents)*

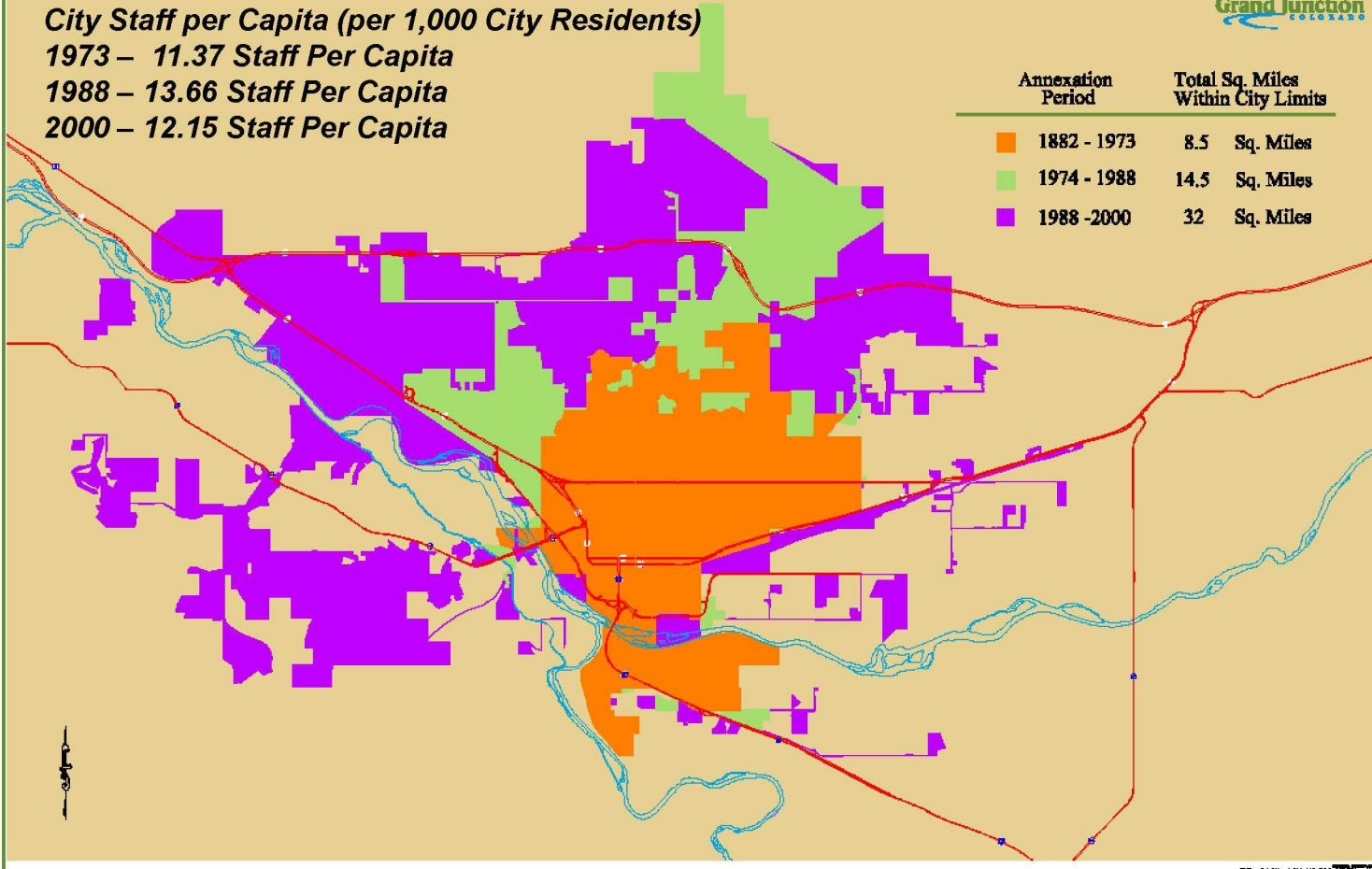
1973 – 11.37 Staff Per Capita

1988 – 13.66 Staff Per Capita

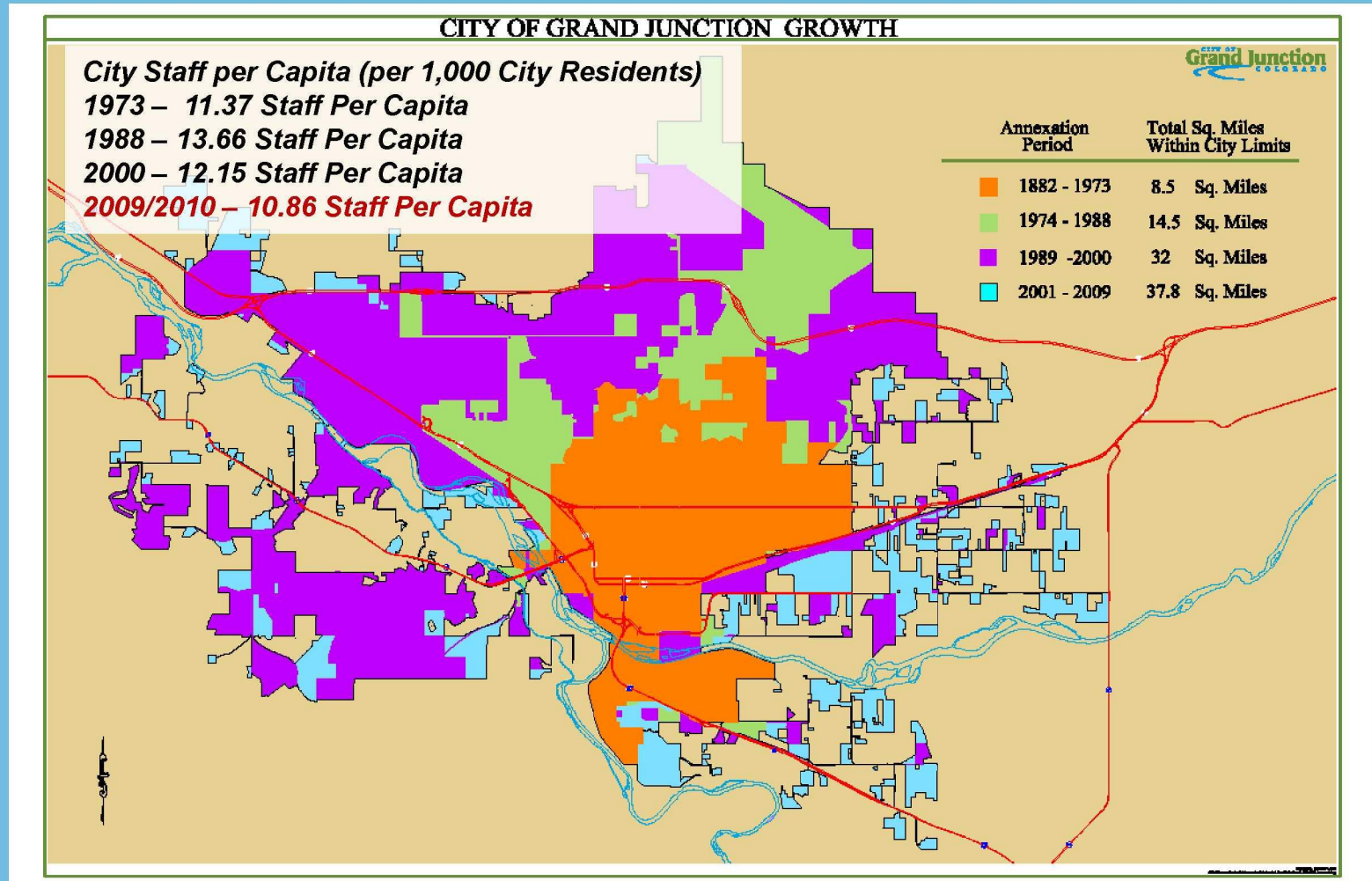
2000 – 12.15 Staff Per Capita



Annexation Period	Total Sq. Miles Within City Limits
1882 - 1973	8.5 Sq. Miles
1974 - 1988	14.5 Sq. Miles
1988 - 2000	32 Sq. Miles



# City Square Miles





# Capital

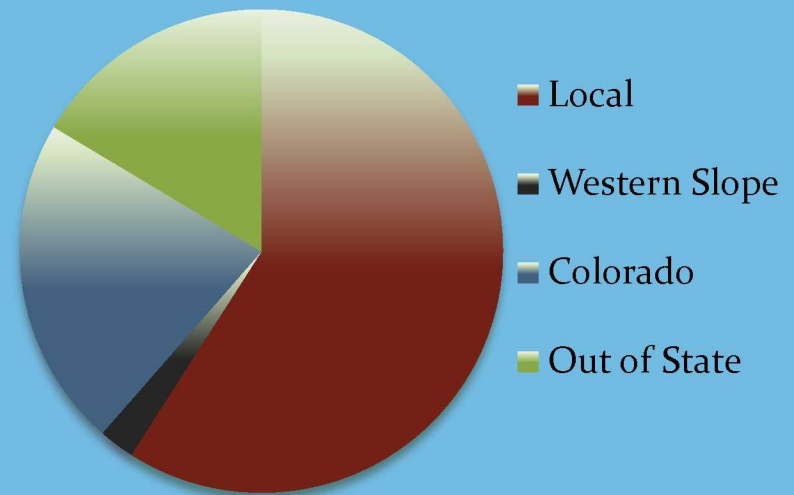
- Capital projects have a significant financial impact on the local economy in the form of jobs, wages and spending (\$1.75 for every capital dollar spent)
- In the last 6 years alone, the City has invested over \$249 million in capital projects and has another \$42 million planned for 2011 (over \$500 million in local impact)
- As a form of local stimulus the City pushed forward over \$13.6 million in capital projects in 2009 & 2010 irrigation, water, and sewer lines
- Three major projects moving forward in 2011 including finishing 29 Road, the Stadium and Public Safety

The City has historically dedicated over 35% of budget to capital each year.

# Local Capital Spending

- Capital expenditures totaled \$26.2 million in 2009 with the majority of those expenditures for capital construction projects.
- 2009 Capital construction projects totaled \$19.3 million for \$33.8 million in local economic impact
- Nearly 60% of expenditures went to local businesses, with another 2% going to Western Slope businesses and 22% to Colorado vendors

2009 Capital Construction by Vendor Location



# *Compressed Natural Gas (CNG) Project*

## NGV Fleet

- Four natural gas refuse trucks to be delivered in February
- Grand Valley Transit purchasing two natural gas buses

## Fueling Stations

- CNG fueling station at the City's Municipal Services Campus –

***OPERATIONAL BY SPRING 2011***

## Persigo-First project of its kind in the nation

- Modifications and upgrades to Persigo to capture the excess digester gas and convert into CNG for government fleet usage
- Partnership with Xcel





# *State of the City 2010*

Laurie Kadrich, City Manager

Thank You!

Questions & Comments:

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